



Job Title: Senior Associate – Results Management

Summary

Development Gateway (DG) is an international nonprofit organization that increases the impact of international development activities through innovative, sustainable information management solutions and services. We are a creative and dynamic group of people based throughout the globe. We value hard work, innovative thinking, a commitment to teamwork, and a good sense of humor.

The Senior Associate will be responsible for managing the day-to-day operations of the Results Data Initiative – an innovative, multi-year program to improve local use of results data for decision-making – funded by the Gates Foundation. Additionally, the Senior Associate will conduct research and pursue new business and technical areas. A wide degree of creativity, latitude and responsibility is expected, along with extensive international travel.

The Work You Get To Do

Project Management and Implementation

- Works closely with clients, partners and technical staff to meet and exceed project milestones, and to ensure maximum client satisfaction.
- Maintains relationships with country governments, development partner staff, implementing organizations, and civil society groups.
- Manages day-to-day project activities of 5+ staff, consultants, and subcontractors.
- Manages budgets, burn rates, and staff time allocation for large projects.
- Provides intellectual leadership and insight to improve and adapt project activities, motivate and guide team, and enhance the impact of projects.

Technical Work

- Contributes to design of new technical tools, communication tools, training materials, and programmatic approaches that promote data-driven decision-making.
- Conducts research (qualitative and quantitative) related to the role of data and technology in international development.
- Captures, documents and maintains new requirements for IT systems that manage data for government and international organization decision-makers.
- Leads training sessions with clients and partners.
- Provides support and documentation for improving and creating clear data management processes.

Business Development, Relationship Development, and Innovation

- Identifies and develops new business opportunities, especially in the areas of results-based management and data-driven decision-making.
- Leads and supports proposal preparation and submission.
- Provides inputs to R&D, innovation, and new product development across the organization.

The Education and Experience You Have and We Need:

- Fluency in English required; additional languages a plus.
- Overseas work experience required.
- Master's degree required.
- 5+ years of proven technical and management experience.
- Significant monitoring, evaluation and learning background.

Gourmet chefs welcome, but more importantly:

- Demonstrated project and personnel management skills; extremely strong organizational skills.
- Proven data analysis abilities. Preferred experience with GIS applications and statistical packages.
- Relationships and contacts across the international development community, especially in M&E, results-based management, and data/ICT for development.
- Demonstrated familiarity with—and enthusiasm for—the role of data and technology to improve the way that development decisions are made.

- Service-oriented, proven ability to manage challenging cross-cultural relationships, across geographies and time zones.
- Proven ability to work effectively with cross-functional teams in a fast-paced, remote environment. Entrepreneurial attitude and skills important.
- Understanding of technology development and deployment.
- Excellent communication skills, written and verbal.
- Familiarity with project financial management.
- Business development experience and track record of success.
- Ability and willingness to travel internationally at least 25% of the time.

Benefits

DG offers competitive pay and benefits, including employer-sponsored health, disability, and retirement plans. We also offer paid parental leave, sabbatical leave, telecommuting options, educational assistance, and professional development programs.

Development Gateway is a part of the OpenGov Hub, located in the heart of DC, a short walk from the White House. The OpenGov Hub is home to a community of organizations focused on data, technology and open government. This creative space promotes collaboration with other organizations and offers networking opportunities, such as on-site workshops, discussions, happy hours, and other activities.

To apply, please send a CV and cover letter to jobs@developmentgateway.org with “Senior Associate – Results Management” in the subject line.