

Dev (Sunny) Hirani

British | +254 741 973 705 | +44 7961 804 300 | devhirani@gmail.com

Business analysis and project management consultant turned change strategist at the largest disabled school in Africa (Kenya), collaborating with Ministry of Education. Experience in 6 countries across 3 continents. A drive to serve others instilled by overcoming a personal medical crisis.

EXPERIENCE

- | | |
|---|--------------------|
| Sahajanand Special (Boarding) School , 950 differently-abled children (Kenya)
<i>Transformation Strategist, Full-Time Pro Bono Volunteer</i> | 2018 – 2020 |
| <ul style="list-style-type: none">• Raised government grants to highest historic levels subsequently lowering school fees and increasing staff head count• Spearheaded corruption investigation, with eventual support of Ministry of Education, leading to formal audit and subsequent ground breaking change in Board of School Management, new Director of Education and Director of Teachers' Service Commission for local county• Managed 130 staff and mentored 7 key senior administrators. Introduced planning, reporting and feedback systems, and progress monitoring for education, healthcare and safety for each child• Developed democratic corporate structure, leading to empowered decision making, increased staff morale, fairer working conditions and higher confidence of leadership team• Created and managed volunteer program at school which successfully recruited volunteers from over 20 countries | |
| Sahajanand Children's Home , 300 children (Kenya)
<i>Founder, Full-Time Pro Bono Volunteer</i> | 2019 – 2020 |
| <ul style="list-style-type: none">• Created and launched new care home in 6 months for local displaced and underprivileged children• Project managed all processes involved, including legalisation of institute, implementation of trustees, and general management• Procured 18 skilled team members, including Head of Children's Home, Head of Education, social workers, and dorm parents• Liaised and developed relationships with local orphanages and child protection units to learn and share best practice and ensure compliance• Strategised schooling and after school activities, to encourage children's confidence, maintain discipline and create cheerful living conditions | |
| Sapient Global Markets (UK)
<i>Senior Business Consultant, Eni Shipping & Trading/Commerzbank</i> | 2013 – 2018 |
| <ul style="list-style-type: none">• Led Quality Assurance (QA) for complex middle office reports by creating and optimising financial model and ensuring optimal high-level accuracy testing for over 300 financial instruments including futures, swaps and options• Performed Dodd-Frank and European Market Infrastructure Regulation (EMIR) Reporting by auditing all FX, Interest Rates and Credit Derivatives trades in Depository Trust & Clearing Corporation (DTCC) trade repository and achieving 100% accuracy• Problem-solved to streamline business operations and reduced generation time for end-of-day trading reports by 7 hours, time saving of 50% | |
| EDF Luminus (Belgium) / Delta Energy NV (Holland)
<i>Senior Functional Business Analyst – Independent Consultant</i> | 2011 – 2013 |
| <ul style="list-style-type: none">• Modeled new business strategies of company's highest profile project of 2012 to align with forthcoming regulation in Energy Trading and Risk Management (ETRM) systems; performed quantitative analysis while maintaining customer-centric focus for fixed pricing of electricity and gas• Served as advisor for strategy team and came up with implementable recommendations for processes and optimisation problems | |
| Sungard Energy Services (UK, Holland, Finland and Belgium)
<i>Functional Business Analyst</i> | 2007 – 2010 |
| <ul style="list-style-type: none">• Designed new ETRM system (front to back) within 7 months with zero delays, implemented across Western European markets for gas, power and emissions. The integrated system allowed start-up client to commence trading and gain accurate access to invoicing, P&L, and exposures. Secured new business of over US\$1M for additional markets and targeted analytical real time reports• Led team of 3 analysts, advised and delegated tasks to replace legacy systems and achieved 100% adherence to timeline and budget• Constructed core reports for front/middle/back offices, applied quantitative and qualitative analysis for key metrics | |
| Shell Trading (UK)
<i>Trading Risk Analyst</i> | 2005 - 2006 |
| <ul style="list-style-type: none">• Youngest selected to trading floor, analysed risk measures - P&L, exposure, value at risk and trading strategies for senior management• Evaluated daily, weekly, quarterly risk and trading performance for Products Desk focusing on West African Oil | |

EDUCATION

- | | |
|--|--------------------|
| University of Manchester
BSc Computer Science and Mathematics, Upper 2:1 Honours | 2002 – 2005 |
|--|--------------------|

CERTIFICATIONS

Financial Modeling (**Euromoney Training**) | Energy Risk Management (**Oxford Princeton Program**) | Certified Scrum Master (**Scrum Alliance**)

ADDITIONAL

- | | |
|--------------------------------|---|
| Technical Skills: | Advanced in Excel and VBA, Intermediate in SQL, Access, C/C++, Java |
| Interests: | Meditation, Gardening, Hiking, Investing, Commodities Markets |
| Ongoing Online Courses: | Artificial Intelligence w/ Python (Harvard), Human-Centered Design (IDEO, Acumen), Science of Well-Being (Yale) |