# **REPUBLIC OF SOMALILAND**





MINISTRY OF FINANCE DEVELOPMENT

# **BUDGET OUTLOOK PAPER FOR 2019/2020**

(MACRO-ECONOMIC & STATISTICS DEPARTMENT)

July 15, 2019

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# **LIST OF ACRONYMS**

**BF:** Budget Framework

**BOP:** Budget Outlook Paper

**BPC:** Budget Policy Committee

**EFU:** Energy, Fuel & Utilities

**GDP:** Growth Domestic Product

**HC:** Human Capital

**HoR:** House of Representatives

IMF: International Monetary Fund

IRD: Inland Revenue Department

MDA: Ministries, Departments & Agencies

MFF: Macroeconomic Fiscal Framework

**MoFD:** Ministry of Finance Development

MoNP&D: Ministry of National Planning & Development

MTBF: Medium Term Budget Framework

NDP-II/2: Second National Development Plan

**ODA:** Official Development Assistance

**PFMA:** Public Financial Management Act

**PPP:** Public Private Partnership

**SLShs:** Somaliland Shillings

**SDG:** Sustainable Development Goals

**USD:** United States Dollar

**WASH:** Water, Sanitation and hygiene

# **Executive Summary**

The Budget Outlook Paper (BOP) serves to inform the Budget Policy Committee's (BPC) discussions on key decisions for the 2020 budget. This document introduces the role of the committee, as well as the government budget process. It subsequently summarizes the recent fiscal performance of the Government of Somaliland and provides the macro-economic outlook for the 2020 budget year. The paper concludes by proposing a framework for the 2020 budget, including fiscal policy priorities, revenue and expenditure forecasts and allocations as per the Macroeconomic Fiscal Framework and Medium-Term Budget Framework (MFF and MTBF).

#### The Paper (BOP) will assist the Committee (BPC) to:

- 1. Establish aceiling for the central government spending for the 2020 budget year as well as the size of a **Contingency Reserve**.
- 2. Set the government's expenditure policy with respect to the main expenditure heads: wages, recurrent and capital / development expenditure.
- 3. Advise on the direction of macroeconomic policy for the 2020 budget year
- 4. Outline the government's expenditure priorities in line with National Development Plan II (NDPII) sectors.

Table 1: Fiscal performance for 2018, budget estimates compared to actuals, SLSh nominal

| DESCRIPTION                 | Budget estimate   | End-of-year actual | Variance         | %    |
|-----------------------------|-------------------|--------------------|------------------|------|
| Income and profits          | 41,562,805,298    | 19,767,569,706     | -21,795,235,592  | -52% |
| Payroll and workforce       | 65,330,134,773    | 75,456,626,152     | 10,126,491,379   | 16%  |
| Goods and Services          | 297,571,780,196   | 295,812,762,914    | -1,759,017,282   | -1%  |
| International Trade         | 742,826,054,685   | 716,883,760,454    | -25,942,294,231  | -3%  |
| Other Taxes                 | 191,176,166,298   | 177,093,803,424    | -14,082,362,874  | -7%  |
| Other Revenue               | 299,435,598,870   | 222,346,453,670    | -77,089,145,200  | -26% |
| I. TOTAL (excl. grants)     | 1,637,902,540,121 | 1,507,360,976,320  | -130,541,563,801 | -8%  |
| World Bank grants           | 49,097,459,880    | 33,725,868,660     | -15,371,591,220  | -31% |
| II. TOTAL REVENUE           | 1,687,000,000,000 | 1,541,086,844,980  | -145,913,155,020 | -9%  |
| Compensation of employees   | 827,522,809,252   | 784,185,228,452    | -43,337,580,800  | -5%  |
| Use of Goods and Services   | 533,837,041,979   | 479,593,834,349    | -54,243,207,630  | -10% |
| Subsidy                     | 4,810,532,036     | 4,608,311,432      | -202,220,604     | -4%  |
| Grants and Transfers        | 98,715,390,800    | 90,559,881,823     | -8,155,508,977   | -8%  |
| Assets                      | 83,407,778,120    | 41,060,792,023     | -42,346,986,097  | -51% |
| Loans                       | 89,608,987,934    | 84,863,728,054     | -4,745,259,880   | -5%  |
| III. TOTAL GOV'T FUND SPEND | 1,637,902,540,121 | 1,484,871,776,133  | -153,030,763,988 | -9%  |
| FISCAL BALANCE (I – III)    |                   | 22,489,200,187     |                  |      |

Government fiscal performance is improving following a series of challenges. After a sharp revenue downturn in 2017, government revenue collections are improving: collections comprised SLSh 1.54 trillion in 2018, over 91% of estimated revenue mobilization. Of this total, 80% was collected by Somaliland's customs services. Key revenue items for 2018 included taxes on imports and sales taxes, making up over 50% of annual revenue collections between them. These two tax lines have driven an increase in gross revenue collections by 30% from 2017 to 2018. The revenue shortfall against the budget target is largely due to the continued ban on livestock exports, the delayed implementation of the 2018 budget, and the delayed implementation of revenue mobilization

reforms. Despite consistent nominal increases in revenue collections, the real value of government revenues has eroded in recent years, yet collections are expected to improve across 2019 as reforms are introduced.

The execution of the national budget closely followed the performance of the government revenue collections: spending on some expenditure items in 2018 was limited in view of shortfalls in collections in the first two quarters of the budget year. Over 90% of budgeted expenditures for 2018 were executed, amounting to SLSh 1,48 trillion. Half of this spend was on compensation of government employees, which saw a small underspend (SLSh 43 billion, or 5% of the budget estimate), attributed to the postponement of budgeted civil service recruitment. Expenditure on services underperformed by SLSh 45 billion, and only half of the estimated spend on assets was realized in 2018, representing an underspend of SLSh 50 billion. The Ministry has faced significant pressure in 2018 to settle outstanding bills and government arrears, and to mitigate the effects of continued droughts as well as Cyclone Sagar.

Government spending was concentrated in the governance and security sectors, comprising just less than three quarters of total annual spending (at SLSh 1,100 billion). Other sectors saw levels of under spend exceeding 25%, including the Health, Environment and Production sectors, as well as the WASH sector for which less than half the annual budget was executed. While aid disbursements to Somaliland are likely underreported, reports indicate that aid flows more than halved compared to 2017, in all areas except for support to humanitarian and resilience programs. World Bank grants continue to underperform, with only 68% of estimated disbursements (SLSh 33,7 billion) having materialized across four programs.

Signs of economic recovery are emerging after successive years of deteriorating fundamentals. Somaliland has seen a significant fall in output growth as the severity of droughts increased since 2015, worsened by the livestock export ban imposed in 2016: the value of exports has fallen by more than half since 2014, contributing to an estimated contraction of the economy in 2017, of 1% of gross domestic product. Price increases peaked in early 2018, at 18.9% annual headline inflation recorded, and the average exchange rate increased from SLSh 6000 to 10,500 per USD. Central bank policies introduced in 2018 have helped to halt and reverse the depreciation of the Somaliland shilling from SLSh 10,000 to 8,350 in the first quarter of 2019. Annual inflation at end December 2018 reduced to 8%. Meanwhile, over 1.2 million heads of livestock were exported more in 2018 as compared to 2017, and these exports are expected to continue increasing given an overall improved regional economic outlook.

A range of policies is recommended to support and maximize Somaliland's benefit of an early economic recovery. Following several years of ambitious revenue projections, cautious revenue and economic growth projects are required for 2020 to restore budget credibility. A small percentage of government revenues should be allocated to a Contingency Fund to manage crises and emergencies. Steps should be taken to introduce a macroeconomic policy framework for Somaliland. Expenditure should be prioritized in line with the four Sustainable Development Action Areas identified across NDPII, to address the complex combinations of economic and social challenges in Somaliland.

An indicative forecast of government revenue collections over the medium-term (from 2020 to 2022) has been prepared, based on assumptions on the development of key macroeconomic indicators, proposed new taxes to be introduced as well as the current performance of collections.

This forecast will be adjusted subject to changes in information and assumptions before being included in the Macroeconomic and Fiscal Framework (MFF) and Budget Framework (MTBF). Revenue collection in 2019 is expected to be 1.67 trillion SLShs—representing an 8% increase from the 2018 collections. The 2020, 2021 and 2022 revenue is projected to grow by 8.4%, 8.6% and 8.7% per year, respectively, excluding new taxes. The introduction of new taxes, including the excise tax and goods and services tax (GST) is expected to raiserevenue byover SLSh 70 billion annually from 2020 onwards.

# 1. Introduction

The Ministry recognizes that an effective, efficient, inclusive and participatory budgetary process is a major factor in ensuring timely and cost-effective service delivery to the citizens. The following Budget Outlook paper aims to facilitate that process. It presents the budget process and gives an overview of Somaliland's economic outlook and development. It is intended to assist the Budget policy Committee (BPC) in their decision making for the 2020 National Budget.

The budget outlook paper is divided into four main sections. The first part gives a clear and concise overview of the budget process—as set out in the Public Financial Management Act, No.75/2016—and the role of the Budget policy committee. The second section reviews the 2018 fiscal performance. It presents the 2018 budgetary policy and priorities, reviews the 2018 revenue and expenditure outturns, reviews the inflow of external assistance and finally gives a macroeconomic overview of the country in 2018. The third section provides an outlook for the economy in 2019 while the fourth section introduces theframework for next years' budget. The final section provides the macroeconomic and fiscal framework for 2020-22, including the parameters and methods for forecasting government revenues.

For the 2020 fiscal year, the Ministry of Finance Development looks to the Budget Policy Committee to reach a consensus on government expenditure priorities—recurrent and capital expenditure—, the size of a contingency fund, and on monetary policy framework.

#### The aim of the paper is to:

- ✓ Introduce the budgetary process
- ✓ Review the budget performance of the previous year and this year
- ✓ Analyze the macroeconomic outlook for next budget year
- ✓ Establish fiscal policy priorities for the next budget
- ✓ Forecast revenue for the next budget
- ✓ Map out the resource allocation for next budget

# 1.1. Overview of the Budget Preparation process

According to Article 55(4) of Somaliland's Constitution, "the procedures for the preparation of the National Budget shall be determined by law"—namely by the Public Financial Management Act 75/2016 and the Financial and Accounting Procedures of the State. The following Budget preparation process has been set so as to be compliant with the PFMA Act.

- The Budget Policy Committee selects the Government's macroeconomic and fiscal policy & its expenditure priorities.
- The MoFD estimates the total amount of financial resources available to the government for the coming financial year in the Macroeconomic and Fiscal Framework (MFF).
- The MoFD formulates the initial expenditure ceilings for each MDA in the Medium-Term Budget Framework (MTBF) and submits them to the BPC and Council of Ministers for review
- The MoFD communicates the coming year's expenditure ceilings to the MDAs through a budget circular along with guidelines on how to submit their budgets

- MDAs, with help from the MoFD's Budget & Planning department, submit their budget to the MoFD using the budget submission template provided to them
- Budget negotiations take place between the MoFD and MDAs after which the National budget is drafted
- The Minister of Finance Development presents the National Budget to the House of Representatives after approval from the Budget Policy Committee and the Council of Ministers
- The House of Representatives debates, amends and approves the Budget set out by the Minister of Finance Development.

# 1.2. The Role of the Budget Policy Committee

The Budget Policy Committee's role is to approve the government's macroeconomic policy and expenditure priorities in the coming year and to approve all key Budget Documents before they go to the House of Representatives. The MoFD will use the Budget Policy Committee's decisions on fiscal policy and expenditure priorities to construct a set of initial expenditure ceilings for each MDA. These ceilings will be included in the Budget Framework which will then be presented—along with the Macroeconomic and Fiscal Framework—to the Council of Ministers and House of Representatives.

# 1.3. The Budget calendar

According to the Public Financial Management Act No. 75/2016, figure 1 below presents the Calendar for Somaliland's budget cycle.

#### **Budget Policy Committee Decisions on the Budget**

Decision 1 (Fiscal): Total Government Expenditure and Size of Contingency Reserve

Decision 2 (Fiscal): Expenditure Policies on:

- a. Wages
- b. Recurrent Expenditure
- c. Development/Capital Expenditure

Decision 3 (Monetary): Money Supply and Principles of Monetary Framework

#### **Expenditure Priorities**

Decision 4: Government Expenditure Priorities by NDP-II Sector (could specify NDP-II/Manifesto outcomes as well)

| th<br>ay  | <ul> <li>Budget outlook paper to be received by the Budget Policy Committee<br/>(BPC) for review. Provides information and analysis of Somaliland's Economic<br/>Outlook and Major National Issues</li> </ul> |
|-----------|---|
| May       | • Expenditure Priorities. Government Expenditure Priorities selected by BPC in line with NDP2 (NDP2/Manifesto outcomes)   |
| ith<br>ne | • Macroeconomic and Fiscal Framework (MFF). Estimate of total government revenue and expenditure for the coming three years, Macroeconomic policy and forecast of macroeconomic Variables (2.1, 4.1, 4.2)     |
| ith<br>ne | • Budget Framework (BF). Recurrent expenditure ceiling for the coming year a the medium term (Sections 1.1, 1.2, 4.3)   |
| ith<br>ne | • MFF and BF submitted to Cabinet and HoR by the Minister of Finance.  Minister of finance submits Macroeconomic and fiscal Framework and Budget framework to Cabinet and HoR for review (Section 5.3)        |
| July      | • <b>Budget Circular and Guidelines.</b> Statement of government priorities, econor situation and new budget process circulated to all MDAs by the Minister of Finance (Section 4.6)                          |
| Aug       | • HoR feedback. Budget Recommendations sent to the minister based on Revie of MFF and BF (Section 6.4)  |
| Aug       | • <b>Budget Submission.</b> Each public body states the amount of funding they requive with sectoral limits and details of the policy they plan to implement with public funds (Section 5.1)                  |
| th        | Budget Negotiations between MDAs and MoF. Expenditure estimates in  |

29th Sept • Minister submits Annual Budget to the Council of Ministers. Council of Ministers debates and votes to approve the Budget

1st Oct

• *The Budget (Finance Bill).* The Minister of Finance submits expenditure Votes for approval by House of Representatives and presents an update on the Somaliland Economy (7.1 7.2, 7.3, 7.4, 7.5)

# 2. Review of 2018 Fiscal Performance

The 2018 fiscal year coincided with the first year in which the new government—since November 13<sup>th</sup>, 2017—took ownership of the National Budget to fulfil its election promises and assuage people's concerns. The budget allocations for the fiscal year were based on the party manifesto, NDPII and outstanding development issues/gaps at the time.

# 2.1. 2018 Budget policy and priorities

The following were the priorities for the 2018 National Budget:

#### 1. Governance

Provisions were made to increase the budget of the Auditor General Office in 2018 in order to strengthen the governance system and apply the principles of transparency and accountability

#### 2. Security & Justice

Given the pivotal role Somaliland's armed forces and law enforcement departments play in the country's security and stability, provisions were made to increase the salaries of law enforcement officers by 29%. This was intended to help them improve their wellbeing and meet their needs.

#### 3. International recognition & the Electoral Processes

Provisions were made to support efforts to secure international recognition. In addition, the budget endeavored to ensure that there is a clear and robust plan to the electoral processes and election schedules

# 4. Economic & Production

**Agriculture**: three major projects were funded in Wajaale, Beer, and Odweyne.Provisions for the procurement of agricultural equipment such as tractors were also made to strengthen the country's agricultural output. Furthermore, the 2018 budget allocated funds to the Ministry of Agriculture to initiate a seed production project.

**Livestock and Fisheries**: Funds were allocated to a livestock health project and to a breeding project in order to advance livestock production. Funds were also allocated for the construction of a fishing port to encourage and develop the fishery sector.

**Inflation / Value of Local Currency:** to increase the value of Somaliland's currency, all government transactions were provisioned to be made using the Somaliland Shilling; with the exception of the following expenses: International travel, satellite leasing, expenses at diplomatic posts & embassies, and international purchases and procurements.

**Youth and Development:** The 2018 budget gave great importance to the bettering of the Youth by: planning to officially initiate a national fund for the advancement of Somaliland's youth, allocating funds to initiate the national youth service, funding a joint program by the MoFD and SONYO Umbrella, refurbishing the Berbera, Burao and Las Anodes football stadiums, funding the construction of football and basketball centers, funding the annual national tournament and sporting events.

**Drought:** provisions were made to allocate funds for drought response interventions to mitigate and manage the impact of the recurrent droughts

#### 5. Social Services

**Healthcare:**Giving importance to the provision of quality healthcare services, the 2018 budget provisioned forthe construction of mother child health (MCH) clinics across the country and a new maternity ward at Hargeisa's General Hospital, the reconstruction and furnishing of Burao's general hospital

**Education:** the 2018 budget provisioned for the increase of all teachers' salaries at state-owned schools by 20%, the provision of free textbooks to all primary students and therenovation of state-owned schools (i.e. the construction and equipping of the national teacher training center)

**Water:** special importance was given to the development of the country's water resources by funding several projects such as the construction of dams (i.e. at seasonal riverbeds), new boreholes and the rehabilitation of old boreholes.

#### 6. Infrastructure

Given that roads are a good indicator of economic growth, the 2018 national budget also prioritized the construction of roads across the country.

**Investment:** the 2018 National Budget prioritized the implementation of development projects. This priority was communicated to all MDAs who had to provision for development projects in their respective budgets. Furthermore, the Ministry of Investment was instructed to allocated funds to encourage domestic investment. Moreover, the Ministry of National Planning and Development was instructed to submit the budget for the Somaliland Development Fund (SDF) so as to be included in the 2018 National Budget. The Ministry of Interior was also instructed to submit the budget of the Joint Program for Local Governance (JPLG) so as to include it in the 2018 National Budget.

#### 7. Strengthening the tax administration system and expenditure prioritizing

Furthermore, the new government's MoFD planned to strengthen in 2018 the tax administration system and expenditure prioritizing. The following actions were envisioned to be implemented:

- ✓ Strengthening Revenue collections management
- ✓ Implementing national revenue policy, increased Cigarette and tobacco taxes
- ✓ Developing guidelines and policy management on Various tax exemptions regarding presidential circulars
- ✓ Developing Remittance policy tax
- ✓ Updating Sales tax policies and guidelines by implementing pilot studying
- ✓ Increasing the collection of various recently-endorsed taxes
- ✓ Increasing customs exchange which is currently very low
- ✓ Implementing comprehensive revenue collection reforms
- ✓ Introducing taxes on all luxury commodities
- ✓ Reducing taxes on all essential commodities
- ✓ Increasing taxes on imports which can be locally produced
- ✓ Implement the various ongoing processes of the PFM Reform in Somaliland

Furthermore, all MDAs in Somaliland were to play an important role in increasing the country's revenue collection. The government was to register all state-owned property, e.g. land, buildings, etc. The Ministries of Finance and Public Works was to lead this process.

Lastly, the implementation of Somaliland's Financial Management Information System (SL-FMIS) was to be initiated in 2018 in parallel with existing systems to provide sufficient time for transitioning. The MoFDwould also conduct mid-term reviews every fiscal year, therefore requiring all MDAs to close their respective quarterly expense reports prior to being approved funds for the following quarter.

#### 2.2. Resource mobilization

In 2018, the government collected 1.54 trillion SLShs; a 30% increase from the 1.19 trillion SLShs collected in 2017. This was primarily due to strong growth in larger revenue items—namely taxes on imports and sales taxes which made up over 50% of total revenue. Monthly revenue collection was lowest in the first quarter of 2018, primarily linked to the delayed implementation of the 2018 Budget.

With respect to revenue targets, overall collection in 2018 was 8% below the targeted amount. The Customs Authority had a shortfall of 8%, while for IRD it was 4%. These shortfalls are mainly attributed to the livestock exports ban to Saudi Arabia, the delayed implementation of the 2018 budget and slower than forecast implementation of revenue reforms.

#### 2018 Revenue compared to 2017 collection

Tax revenue accounted for 83% (or 1.29 trillion SLShs) of the total collection, while non-tax revenue made up the remaining 17%. Compared to 2017, non-tax revenue remained stable, growing by about 1%, while tax revenue grew by 38%—see figure 2. This increase reflects the Government's continued efforts towards revenue mobilization.

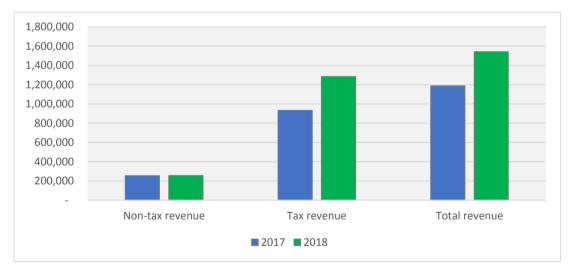


Figure 2: Tax collection, 2017 & 2018 (SLShs Million)

Figure 3 below shows the composition of the 2018 tax revenue by tax category. As can be seen, Taxes on Imports made up 39% (60 billion SLShs) of the total collection, reflecting Somaliland's low domestic production and import dependency. Sales taxesand Administration tax made up 13% (204 billion SLShs) and 4.6% (72 billion SLShs) of the total collection, respectively. All other revenue items collectively made up the remaining 43% (664 billion SLShs).

21.6%

21.6%

39.1%

39.1%

Administration tax

2% tax in Eastern Regions

Port taxes

Mortgage tax

4.0%

4.0%

13.2%

Figure 3: Composition of revenue in Somaliland by tax category, 2018

# Revenue collection compared to revenue targets

4.6%

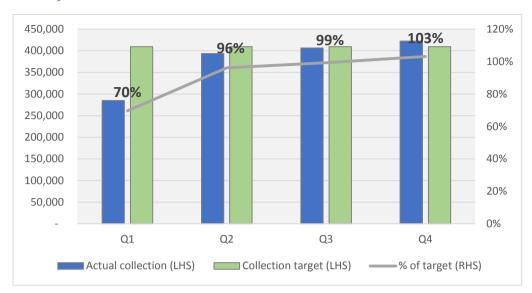
In 2018, the overall revenue target was 1.687 trillion SLShs—including grants, while Domestic revenue target was 1.638 trillion SLShs. Focusing on Domestic revenue, Tax revenue collection was 4% below target while non-tax revenue was 26% below target—resulting in an overall collection deficit of 130.5 billion SLSHs (-8%)—see table 2. The late implementation of the 2018 budget likely played a significant role in the underperformance. Figure 4 below supports this rationale.

Table 2: Actual revenue collection compared to the budget targets, 2018

| DESCRIPTION                        | Budget Forecast   | Actual revenue    | Difference       | %     |
|------------------------------------|-------------------|-------------------|------------------|-------|
| DESCRIPTION                        | (annual)          | collection        | Difference       | 70    |
| Taxes                              | 1,338,466,941,250 | 1,285,014,522,650 | -53,452,418,600  | -4%   |
| Income and profits                 | 41,562,805,298    | 19,767,569,706    | -21,795,235,592  | -52%  |
| Payroll and workforce              | 65,330,134,773    | 75,456,626,152    | 10,126,491,379   | 16%   |
| Goods and Services                 | 297,571,780,196   | 295,812,762,914   | -1,759,017,282   | -1%   |
| Sales tax                          | 185,919,860,670   | 203,691,547,656   | 17,771,686,986   | 10%   |
| Registration taxes                 | 60,564,388,316    | 43,567,129,340    | -16,997,258,976  | -28%  |
| Other taxes on G&S                 | 51,087,531,210    | 48,554,085,918    | -2,533,445,292   | -5%   |
| International Trade                | 742,826,054,685   | 716,883,760,454   | -25,942,294,231  | -3%   |
| Taxes on imports                   | 523,967,387,960   | 603,181,790,655   | 79,214,402,695   | 15%   |
| Taxes on exports                   | 156,048,650,130   | 51,824,298,194    | -104,224,351,936 | -67%  |
| Port taxes                         | 62,810,016,595    | 61,877,671,605    | -932,344,990     | -1%   |
| Other Taxes                        | 191,176,166,298   | 177,093,803,424   | -14,082,362,874  | -7%   |
| Mortgage (stamp) tax               | 54,357,459,885    | 61,815,136,299    | 7,457,676,414    | 14%   |
| 2% tax in Eastern Regions          | 57,722,862,550    | 64,125,252,476    | 6,402,389,926    | 11%   |
| Other                              | 79,095,843,863    | 51,153,414,649    | -27,942,429,214  | -35%  |
| Other Revenue                      | 299,435,598,870   | 222,346,453,670   | -77,089,145,200  | -26%  |
| Property Income                    | 68,083,548,660    | 59,725,452,385    | -8,358,096,275   | -12%  |
| Sales of Goods and Services        | 163,000,328,540   | 126,217,357,476   | -36,782,971,064  | -23%  |
| Fines and Voluntary Transfers      | 6,599,837,080     | 8,350,440,323     | 1,750,603,243    | 27%   |
| Transfers not elsewhere classified | 44,131,089,900    | 27,997,079,396    | -16,134,010,504  | -37%  |
| Other Income                       |                   |                   |                  | -     |
| Other Income                       | 17,620,794,690    | 56,124,090        | -17,564,670,600  | 100%  |
| TOTAL (excl. grants)               | 1,637,902,540,120 | 1,507,360,976,320 | -130,541,563,800 | -8.0% |
| World Bank grants                  | 49,097,459,880    | 33,725,868,660    | -15,371,591,220  | -31%  |
| TOTAL                              | 1,687,000,000,000 | 1,541,086,844,980 | -145,913,155,020 | -8.6% |

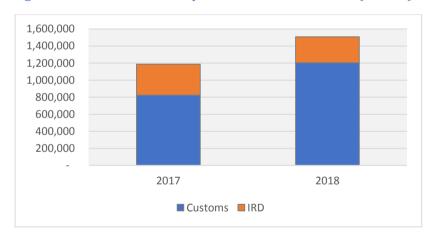
<sup>&</sup>lt;sup>1</sup>The 2018 budget was not passed until April, four months later than expected.

Figure 4: Revenue performance, actual collection compared to target by quarter, 2018 (SLSH million)



In Somaliland, the two main revenue collection agencies are the customs authority and inland revenue department (IRD). As shown in Figure 5 below, 80% of the 2018 domestic revenue was collected by the Customs department, while IRD collected 20%.<sup>2</sup> Furthermore, Customs share increased from 70% in 2017 to 80% in 2018. This change resulted from the Customs revenue collection growing by 46% between 2017 and 2018, while IRD decreased by 16%.<sup>3</sup>

Figure 5: Revenue collected by Customs and IRD in SLSH (million) 2017 & 2018



In terms of performance against target, the customs department had a shortfall of 8% or -84 billion SLShs. This was due to the livestock export levy underperforming against target by 86.5 billion SLShs. IRD for its part, was 4% or 10 billion SLShs below target. Although many revenue items underperformed against target<sup>4</sup>, the major contributing factor was poor performance of revenue from business income which was 20 billion SLSHs below target. Although IRD collected the majority of revenue from business incomes (62%), the Customs Authority also collected a sizeable share (38%). This revenue shortfall is likely due to slower than expected implementation of revenue reforms. This is expected to be a focus for 2019.

<sup>&</sup>lt;sup>2</sup>The remainder of the revenue is grants from World Bank (49 billion SLSH)

<sup>&</sup>lt;sup>3</sup> In 2017, revenue collection by IRD was boosted by a one-off lump sum payment for the investment permit at the port

<sup>&</sup>lt;sup>4</sup>See appendix 1 & 2x for the top six over-performing items and under-performing revenue items against target

Table 3shows the 2018 performance by each Customs (Left) and IRD (Right) Station. For Customs, the Berbera station had the largest shortfall due to the livestock export ban. Similarly, for Hargeisa Airport, the shortfall relates to the lower than expected number of foreigners entering the country and therefore lower revenue collection from the entry fee. For IRD, Burco and Borama were the main underperformers, however, compared to 2017, both stations significantly increased collection.

Table 3: Customs (Left) and IRD Offices (Right) actual revenue collection vs. targets in 2018

| Custom Station   | Difference between actua | al & target |
|------------------|--------------------------|-------------|
| Custom Station   | (SLSH)                   | (%)         |
| Berbera          | -70,100,874,654          | -9%         |
| Hargeisa Airport | -14,385,535,587          | -25%        |
| Seylac           | -12,071,627,419          | -15%        |
| Gabiley          | -4,779,471,216           | -3%         |
| C/Cado           | -773,292,554             | -7%         |
| L/Haya           | -563,353,581             | -99%        |
| Las-Canod        | -446,423,238             | -6%         |
| C/Gaabo          | -387,657,086             | -43%        |
| Abaarso          | -122,763,090             | -54%        |
| Dilla            | -54,606,963              | -96%        |
| A/Baday          | -51,677,083              | -8%         |
| Burco            | -36,005,612              | -3%         |
| Hargeisa         | 193,124,309              | 19%         |
| Caynabo          | 426,753,631              | 63%         |
| Other            | 2,553,834,591            | 100%        |
| Borama           | 3,033,316,028            | 27%         |
| Wajaale          | 3,806,798,900            | 22%         |
| B/Gubadle        | 9,660,611,430            | 341%        |

|            | Difference between actual |      |  |
|------------|---------------------------|------|--|
| IRD Office | & target                  |      |  |
|            | (SLSH)                    | (%)  |  |
| Burco      | -9,271,533,424            | -53% |  |
| Borama     | -5,038,501,907            | -38% |  |
| Hargeysa   | -2,987,335,243            | -2%  |  |
| Las-Canod  | -1,561,855,947            | -57% |  |
| C/Gaabo    | -1,030,665,889            | -50% |  |
| Seylac     | -255,391,241              | -23% |  |
| Gabiley    | -188,528,167              | -4%  |  |
| Caynabo    | -119,534,113              | -23% |  |
| Berbera    | 11,320,077,115            | 38%  |  |

Source: MOFD, Customs and Inland Revenue department

#### 2.3. 2018 Budget Execution

Expenditure from the General Government fund at year end stood at 1.48 trillion SLShs against a budget allocation of 1.64 trillion SLShs—representing a 91% execution rate or a 9% underperformance. This underperformance can be attributed to the actual revenue collection falling below the forecasted amount. At the end of the 2018 fiscal year, the fiscal balance excluding World Bank grants stood at 22.5 billion SLShs. Figure 6 below graphs the budget estimate, domestic revenue collection and the actual expenditure from the general government fund. While actual expenditure is smaller than actual domestic revenue by 22.5 billion SLShs, it is 153 billion SLShs lower than the 2018 budget (the allocated amount).

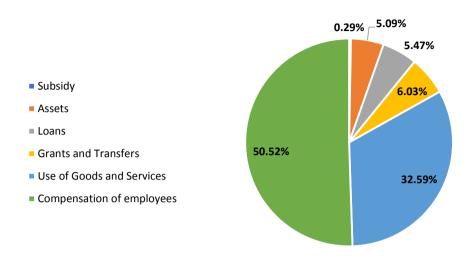
Figure 6: Budget estimate, Domestic Revenue and expenditure from the General Government Fund, Billions SLShs



#### **Execution by Chapter**

Figure 7 shows the budget share of each chapter while table 4 summarizes the execution rates.





**Compensation of employees**: in FY 2018, 784 billion SLShs was spent on compensation of employees. This was 43 billion SLShs below the allocated amount (-5%). This underperformance is attributed to the lower than expected domestic revenue collection. To reduce the 2018 Compensation bill, the government cancelled the planned recruitment of 1,200 staff in 2018.

**Use of Goods and Services**: 479.6 billion SLShs was spent on the Use of Goods and Services. This was 54 billion SLShs below the allocated amount (-10%). Given the low revenue outturn, the government reduced MDA's recurrent expenditure bills (i.e. use of services). For example, if an MDA was provisioned to use 10 liters of fuel per car, they limited it to 3 or 4 liters per car. These reductions in light of the revenue outturn help explain the execution rate on the Use of goods and services.

**Assets:** among the six chapters in table 4 below, expenditure on Assets was the biggest underperformer relative to respective budget allocations. In FY 2018, 41 billion SLShs was spent acquiring assets. This was 51% below the allocated amount. As a general rule, when revenue collection falls short of forecast, government expenditure on assets is heavily curtailed to reflect this. As a result of this, it is no surprise that the lowest execution rates among the six chapters was on Assets. Note that all the expenditures on Assets that were planned in 2018 and not realized, have been added to the 2019 budget. Provisions have been made to finance them in 2019.

Subsidy, Grants & Transfers and Loans, were respectively 4.2%, 8.3% and 5% below their targets.

**Table 4: Budget Execution by chapter, SLShs** 

| COA <sup>5</sup> | Description               | Allocation      | Actual          | Difference      | Dif. (%) |
|------------------|---------------------------|-----------------|-----------------|-----------------|----------|
| 21               | Compensation of           | 827,522,809,252 | 784,185,228,452 | -43,337,580,800 | -5.24    |
|                  | employees                 |                 |                 |                 |          |
| 210              | Wages and Salaries        | 816,574,721,172 | 774,962,070,333 | -41,612,650,839 | -5.10    |
| 2120             | Other Employment          |                 |                 |                 |          |
|                  | Benefits                  | 10,948,088,080  | 9,223,158,119   | -1,724,929,961  | -15.76   |
| 22               | Use of Goods and Services | 533,837,041,979 | 479,593,834,349 | -54,243,207,630 | -10.16   |
| 2210             | Use of services           | 353,604,832,773 | 308,499,277,687 | -45,105,555,086 | -12.76   |

10

| 2220 | Use of Goods             | 156,443,645,485 | 152,172,644,098 | -4,271,001,387  | -2.73  |
|------|--------------------------|-----------------|-----------------|-----------------|--------|
| 2230 | Maintenance              | 23,788,563,721  | 18,921,912,564  | -4,866,651,157  | -20.46 |
| 25   | Subsidy                  | 4,810,532,036   | 4,608,311,432   | -202,220,604    | -4.20  |
| 26   | Grants and Transfers     | 98,715,390,800  | 90,559,881,823  | -8,155,508,977  | -8.26  |
| 2630 | Grants                   | 71,853,390,800  | 64,302,873,823  | -7,550,516,977  | -10.51 |
| 2650 | Transfers                | 26,862,000,000  | 26,257,008,000  | -604,992,000    | -2.25  |
| 31   | Assets                   | 83,407,778,120  | 41,060,792,023  | -42,346,986,097 | -50.77 |
| 2710 | Assets (excl. buildings) | 44,248,223,720  | 23,058,117,662  | -21,190,106,058 | -47.89 |
| 2720 | Buildings                | 39,159,554,400  | 18,002,674,361  | -21,156,880,039 | -54.03 |
| 28   | Loans                    | 89,608,987,934  | 84,863,728,054  | -4,745,259,880  | -5.30  |
|      |                          |                 |                 |                 |        |

#### **Execution by Sector**

In FY 2018, the governance sector, Security and Education sectors were allocated most of the money from the general government fund with 38%, 33% and 8% respectively. Table 5 and Figure 8 detail the expenditure performance of the eleven sectors. Appendix 3 shows the performance of each MDA in 2018 by sector—wherein the President and Vice President's Offices were the only MDAs that executed all of their allocated budgets.

The Governance sector spent 577.6 billion SLShs of the 626.7 billion SLShs allocated, representing a 92% execution rate. This was still 49 billion SLShs below target—making up 32% of the government's expenditure deficit. The Education sectorspent 121.3 billion SLShs of the 139 billion SLShs allocated—representing a 13% underperformance. The Security sectorspent522 billion SLShs of the 533.6 billion SLShsamount allocated—representing a 2% underperformance.

Table 5: Budget Allocation and Actual expenditure by sector, SLShs (Sorted by Difference)

|                | Allocation      | Actual          | Difference      | Dif. (%) |
|----------------|-----------------|-----------------|-----------------|----------|
| Governance     | 626,706,767,520 | 577,606,107,916 | -49,100,659,604 | -7.83%   |
| Health         | 78,983,891,884  | 58,858,324,776  | -20,125,567,108 | -25.48%  |
| Education      | 139,049,167,600 | 121,319,340,576 | -17,729,827,024 | -12.75%  |
| Infrastructure | 79,074,390,460  | 63,549,879,260  | -15,524,511,200 | -19.63%  |
| Security       | 533,627,347,302 | 522,113,726,483 | -11,513,620,819 | -2.16%   |
| Production     | 38,770,187,095  | 27,905,679,609  | -10,864,507,486 | -28.02%  |
| Other          | 75,346,264,830  | 64,792,668,413  | -10,553,596,417 | -14.01%  |
| WASH           | 15,572,815,976  | 7,194,699,001   | -8,378,116,975  | -53.80%  |
| Environment    | 21,574,109,832  | 15,876,110,651  | -5,697,999,181  | -26.41%  |
| Economic       | 22,241,269,278  | 19,710,761,892  | -2,530,507,386  | -11.38%  |
| Energy         | 6,956,328,344   | 5,944,477,556   | -1,011,850,788  | -14.55%  |

<sup>&</sup>lt;sup>1</sup>Note that in 2018, the Old Chart of Account codes were still being used. A migration to the new SCOA codes occurred at the end of 2018 and adopted in 2019.

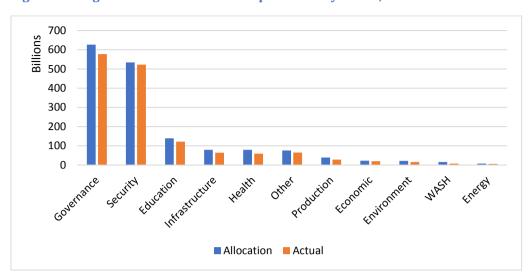


Figure 8: Budget allocation and actual expenditure by sector, SLShs

# 2.4. External assistance flows

The overall volume of aid to Somaliland increased from US\$ 153.9 million in 2016 to US\$ 192.1 million in 2017—a 25% increase. Half of aid to Somaliland is directed towards resilience (32%) and to social and human development (22%). A breakdown of the aid flows for each pillar is provided in figure 9 below.

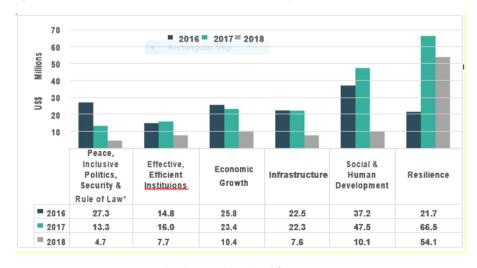
**Table 6: Actual and Planned Project Disbursements** 

| Aid Flow |
|----------|
| 153.9    |
| 192.1    |
| 95.9     |
| 441.8    |
|          |

Source: UNDP, aid flow report, 2017

The above table does not capture all aid flows benefitting Somaliland. The 2018 disbursements are likely underreported—they are expected to rise in the next round of aid mapping.

Figure 9: Somaliland Project Disbursements by Pillar, 2016-2018



**Source:** UNDP report, Somalia & Somaliland aid flow report, 2018

#### 2.5. Macroeconomic Overview

Somaliland's economy has seen a significant fall in output and growth since the drought began in 2015, with some indications of a small recovery underway. According to an August 2018 World Bank group report, Growth may continue in the medium-term but the outlook is uncertain and there is a strong need for economic diversification.

#### Exchange rate and Inflation in 2018

The Somaliland Shilling depreciated rapidly since the beginning of the livestock ban in 2017, leading to a rapid rise in inflation which peaked at 20% in 2017. Fiscal year 2018 on the other hand saw a notable appreciation of the Somaliland shilling—from 10,500 SLShs per USD in January 2018 to 9,840 SLShs/USD in December 2018. The annual headline inflation also significantly decreased from 18.9% in January 2018 to 8% in December 2018.

25.0% 11,000 10,800 20.0% 10,600 SLShs per 1USD 10,400 15.0% 10,200 10,000 10.0% 9,800 9,600 5.0% 9.400 0.0% 9,200 Dec-18 Jun-18 Jul-18 Aug-18 Sep-18 exchange rate Headline Inflation

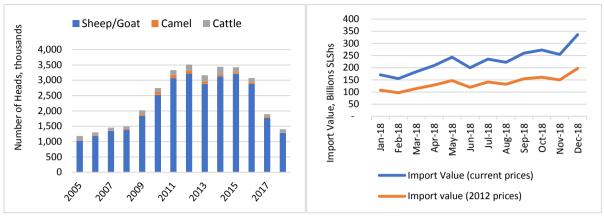
Figure 10: Somaliland Exchange rate against the US Dollar and the headline inflation in 2018

**Source:** Data from the MoNPD and the Bank of Somaliland

#### Trade

Somaliland has a large trade deficit which increased dramatically since the onset of the drought in 2015 and is thought to have increased further in 2018. A large portion of export earnings comes from the sale of Livestock—the country's main export product which currently makes up around 90% of total exports. The number of heads (camel, sheep/Goat and cattle) exported in 2018 is the lowest recorded total since 2007 as shown in figure 11—with the 2018 export of camels, Cattle and Sheep/Goat each respectively being lower than the average total export from 2005 to 2018 (see Appendix 4). Livestock export in 2018 fell by 26% (492,649 heads) from the 2017 number—suggesting that the effects of the previous livestock ban were still lingering. The total value of Somaliland's imports in 2018 was about 510 billion SLShs in current prices—and 319 billion SLShs in 2012 prices (inflation adjusted). On a monthly basis, figure 12 below shows that both the value of imports in current and 2012 prices maintained an upward trend in 2018, on average.

Figure 11: Livestock export through Berbera Port from 2005 to 2018 (left) and Monthly Value of Somaliland's imports in 2018 (right)



**Source**: Data from the MoNPD

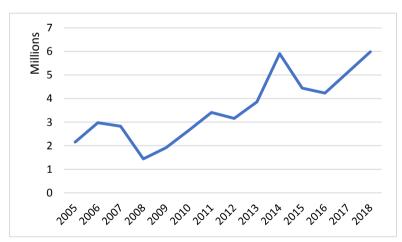
#### **Investment and Construction**

Due to limited data, the number of business licenses issued and the number of bags of cement imported will be used to gauge investment in Somaliland in 2018. As table 7 below shows, 687 licenses were issued to businesses in 2018; this is 77% higher than the 140 licenses issued in 2012. Apart from 2014, when the number of licenses issued fell by 8%, year-on-year growth in licenses issued to businesses has been very high.Unfortunately, further Information on these businesses (i.e. nature, product/services provided) is not available for this report, and as a result, it is hard to draw any definitive conclusions on the level of investment. On the other hand, the number of cement bags imported in Somaliland do paint a positive picture on investment. In 2018, 5.98 million bags of cement were imported. As shown in figure 12, this is the highest number of bags imported since 2005—significantly higher than the 2.15 million in 2005.

Table 7: Number of business licenses issued between 2012 and 2018

| Year | Licenses | %      |
|------|----------|--------|
|      |          | change |
| 2012 | 140      |        |
| 2013 | 274      | 96%    |
| 2014 | 253      | -8%    |
| 2015 | 264      | 4%     |
| 2016 | 452      | 71%    |
| 2017 | 525      | 16%    |
| 2018 | 687      | 31%    |

Figure 12: Number of Cement bags imported in Somaliland from 2005 to 2018  $\,$ 



# 3. The Macroeconomic Outlook for 2019

# 3.1. 2019 Budget Policy and Priorities

Based on the NDPII and the commitment of the ruling party, the following budget policy defines the target of the 2019 National Budget:

- The 2019 budget policy aims to simplify the tax system and encourage investment in the country by making it easier to do business and to acquire land.
- In FY 2019, the government intends to strengthen the country's economic growth, increase job creation, reduce poverty, raise public awareness, and reduce the trade deficit. It also aims to enhance the quality and utilization of the country's currency by ensuring that the purchase of any state-owned land is made in SL Shillings. Moreover, it intends to facilitate job creation by working closely with businesses to create equal employment opportunities.
- It aims to encourage entrepreneurship across the country by opening up opportunities for Public-Private dialogue between the government and business partners through a Public-Private Partnership—promoting economic growth in the process. Moreover, the Budget Policy looks to build our capacity for data collection in order to achieve a sustainable statistical capacity.

Consequently, the 2019 Budget Policy gives great importance to the following:

#### I. Governance

**Security & Administration:** In an effort to strengthen defence and the capability of the various security forces of the Republic of Somaliland, the 2019 National Budget provisionedto provide equipment and supplies for the country's various armed forces. It also focused on the establishment and maintenance of regional and district councils. Furthermore, it allocated more funds to Governors and their deputies in order to strengthen the central government's authorityin the regions.

**Strengthening the Judicial System:** provisions were made to increase the wages of the judicial officers and for the building and maintenance of correctional facilities in the country.

Foreign Affairs & recognition: The Budget prioritized all efforts geared towards securing recognition.

**Elections:** The 2019 National Budget allocated funds for the coming local government and parliamentary elections. The government also aims to set-up an election fund to be credited every year through the National Budget in order to limit reliance on international support.

#### II. Production & Economic Infrastructure

**Livestock & Fisheries:** The budget allocated funds to livestock treatment, to advancing livestock production by improving upon the traditional farming practices, to developing fishing skills and to the procurement of fishing equipment.

**Agriculture:** the 2019 National Budget made provisions to fund agricultural projects in Wajale, Xaaxi, Beer, Sool and Sanaag. It also provisioned forthe procurement of modern agricultural equipment

**Energy & Minerals:**The 2019 Budget will focus on energy efficiency. Given that Somaliland is endowed with various types of energy reserves, provisions have been made to assess the energy resources.

**Infrastructure:** the 2019 Budget provisioned for the construction of roads, drainage and the modernization of road construction tools. It also gives importance to technology infrastructure, with the aim of connecting the telecommunications network.

#### III. Provision of Social Services

**Water:** funds were allocated to finance the construction of dams, the drilling and maintenance of new and old wells, and water collection hygiene. It also contributed funds to the existing water project in Hargeisa—funded by multiparty donors. The 2019 National Budget also encourages Public-Private partnerships geared towards harvesting rainwater.

**Healthcare:** Given the fact that medical assistance is a major facet of healthcare services, the 2019Budget prioritized the provision of ambulances and the establishment of an emergency response unit. It also allocated funds for hemo-dialysis at Hargeisa and Burao hospitalsin order to meet the increasing demand in those communities.

**Education:** The Budget prioritized the provision of technical training (TVET) through the construction and maintenance of technical schools and public schools. It also provisioned to support the Teacher Training Institute—to develop quality teachers—and to develop curriculum and learning materials.

**Youth Development & Employment:** provisions were made to fund the construction and maintenance of various sports facilities in the country, for the implementation of the country's regional football tournament, to fund youth education programs across the country and support the upcoming 2019 national work program that aims to create 1,500 jobs for young people.

#### IV. Environment & Climate Change

**Emergency Response:** In order to strengthen the capacity and effectiveness of the nation's emergency response during floods, hurricanes, droughts, etc., a portion of the Budget was allocated to a disaster emergency fund. It also provisioned for the food security of people and livestock during droughts and displacements. The Budget also considered the protection and development of the environment

# 3.2. Economic growth

Somaliland's nominal GDP in 2017 was 2,573 million US dollars—62% higher than the 1,586 million US dollar value recorded in 2012. While nominal growth was positive since 2012 as shown in table 8 and figure 13 below, real GDP on the other hand paints a somber but clearer picture of the state of Somaliland's economy between 2012 and 2017. To start with, real GDP in 2017 is only 2.9% higher than the 2012 value—reflecting high inflation over this period. Real GDP in 2015 fell by 4% from 1,736 million USD in 2014 to 1,672 million USD. This fall can be attributed to the 2015 drought. While the economy recovered in 2016 from its 2014 pre-drought level, it shrunk further in 2017 as a result of the livestock export ban from Saudi Arabia. Real GDP in 2017 fell by 6% from 1,744 million USD in 2016 to 1,632 million USD in 2017. The significant impact of the ban from Saudi Arabia reflects Somaliland's heavy reliance on the livestock industry. Table 9 below shows that in 2012, the livestock industry and Wholesale & retail trade (&repair of motor vehicles) accounted for 50.3% of Somaliland's 2012 nominal GDP—with 28.4% coming from the livestock industry.

While there are no GDP figures and forecasts available beyond 2017, macroeconomic development and indicators for 2018 suggest a return to moderate growth: the growth in imports and business licenses issued, and the resumption of growth in the volume of cement imported into Somaliland are indicators that Somaliland's economy grew in 2018. Recent environmental developments (i.e. good rains recorded in 2019), recovery of the livestock industry as a result of the good rainfall levels, the partial lifting of the Saudi Arabia ban, and increased demand for services all point to a gradual growth in 2019. Everything else constant, this growth is likely to continue over to the medium-term but without diversifying its economy, Somaliland's heavy reliance on livestock makes it very prone to external negative shocks (e.g. drought and livestock bans)

Table 8: Nominal and Real GDP, millions of US dollars

| Year | Nominal<br>GDP | %<br>change | Real<br>GDP | %<br>change<br>(real) |
|------|----------------|-------------|-------------|-----------------------|
| 2012 | 1,586          | -           | 1,586       | -                     |
| 2013 | 1,831          | 15%         | 1689        | 6%                    |
| 2014 | 2,011          | 10%         | 1736        | 3%                    |
| 2015 | 2,201          | 9%          | 1672        | -4%                   |
| 2016 | 2,322          | 5%          | 1744        | 4%                    |
| 2017 | 2,573          | 11%         | 1632        | -6%                   |

Source:MoNPD

Figure 13: GDP at current prices vs. Real GDP at 2012 prices, millions of US dollars

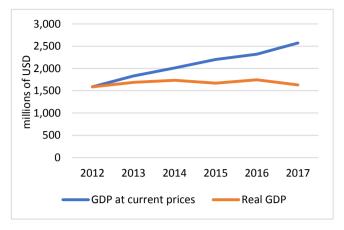


Table 9: Contribution to GDP by sector (2012), current prices

| Description  | USD million | Contribution |
|--|-------------|--------------|
| Livestock industry                                   | 443.1       | 28.40%       |
| Wholesale and retail trade; repair of motor vehicles | 341.7       | 21.90%       |
| Real estate activities                               | 117.8       | 7.60%        |
| Growing of crops                                     | 109.8       | 7.00%        |
| Forestry   | 71.9        | 4.60%        |
| Education  | 50.7        | 3.30%        |
| Accommodation and food service activities            | 47.5        | 3.10%        |
| Public administration and defense                    | 46.7        | 3.00%        |
| Construction   | 33.9        | 2.20%        |
| Information and communication                        | 31.2        | 2.00%        |
| Transportation and storage                           | 28.9        | 1.90%        |
| Professional and support services                    | 26.2        | 1.70%        |
| Human health and social work activities              | 25.9        | 1.70%        |
| Mining and quarrying                                 | 18.7        | 1.20%        |
| Manufacture of food and beverages                    | 18.9        | 1.20%        |
| Electricity supply                                   | 16.2        | 1.00%        |
| Other manufacturing                                  | 8.3         | 0.50%        |
| Other service activities                             | 8.2         | 0.50%        |
| Fishing  | 3.9         | 0.30%        |
| Water supply; sewage; waste management               | 4.3         | 0.30%        |
| Financial and activities                             | 4.5         | 0.30%        |
| Sum of values added at basic prices                  | 1 458.4     | 93.60%       |
| Taxes and subsidies on products                      | 100         | 6.40%        |
| GDP at purchasers' prices                            | 1 558.4     | 100.00%      |

Source:MoNPD

# 3.3. Employment

There has only been one labor force survey (i.e. in 2012) since Somaliland's independence. According to the survey, the labor force participation rate (people in working age available for work) among men was 56.5% in 2012 while it was 35.1% among women. The unemployment rate was 72% among men and 83% among women. Despite the low economic growth between 2012 and 2017 as a result of the drought and livestock ban, one would expect the unemployment rate to have decreased since 2012.

Table 11 and Figure 14 below show the number of civil servants working for the government from 2012 to 2019. As can be seen, the number of workersin 2019 (20,338) is almost double the number registered in 2012 (10,543)—reflecting higher service delivery by the government. Among the 20,338 civil servants in 2019, 1,500 are new recruits still to be assigned to specific MDAs according to their skills and qualifications. While the number of civil servants in 2019 is unlikely to significantly change (or change at all), an expected economic growth in the medium term, and increase in investment suggest an upward trend in employment.

Table 10: Unemployment rate and labour force participation, 2012

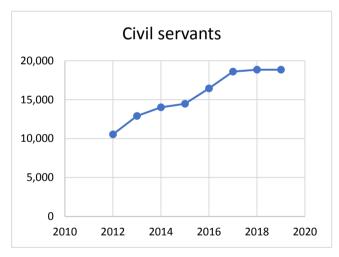
| Unemployment rate         | Males   | 72%   |
|---------------------------|---------|-------|
|                           | Females | 83%   |
| Labor force participation | Males   | 56.5% |
|                           | Females | 35.1% |

Source: MoNPD

Table 11: Public sector (civil servants) employment from 2012 to 2019

| Year | Civil    | %    |
|------|----------|------|
|      | servants |      |
| 2012 | 10,543   |      |
| 2013 | 12,901   | 22%  |
| 2014 | 14,024   | 9%   |
| 2015 | 14,472   | 3%   |
| 2016 | 16,442   | 14%  |
| 2017 | 18,599   | 13%  |
| 2018 | 18,838   | 1%   |
| 2019 | 20,338   | 7.9% |

Figure 14: Public sector employment from 2012 to 2019



Source: Budget & Planning department, Ministry of Finance Development

<sup>&</sup>lt;sup>6</sup>This was a collaboration between Somaliland's government and development partners such as UNDP and ILO. Undertaking a new labour force survey is a high priority for the Central Statistics department at the MoNPD. It is currently in the process of securing funds; ILO has already expressed interest in supporting it.

#### 3.4. Inflation

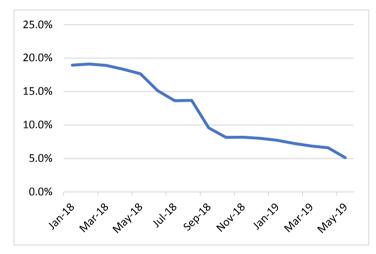
As mentioned earlier<sup>7</sup>, the headline inflation rate decreased from 18.9% in January 2018 to 8% in December 2018. In 2019, the headline inflation rate continued its downward trend by falling from 7.7% in January to a 4.5% annual rate in June, the lowest level since May 2017. The average inflation rate for the first five months of 2019 was 6.7% compared to the 18.6% average recorded in the corresponding 2018 period. Both are reflected in Table 12 and Figure 15.

The decline in the inflation rate is in part attributed to the exchange rate which has been fairly stable and appreciating on average (see next sub-section). The decline in the prices of certain goods such as vegetables and fruits also played a part. Furthermore, the decline in the inflation rate of Services and of energy (i.e. gas, petrol and diesel) also significantly contributed to the overall trend in the headline inflation. Moreover, the recovery from the 2017 drought and good rains in 2018 and more recently in 2019 has revitalized production in the economy and is subsequently contributing to an overall decrease in the price levels. MOFD expects the inflation rate to fluctuatearoundan average of 5% in the coming months.

Table 12: Annual headline inflation, year-ended December

Year % Index change 2012 100 108.43 2013 8.4 6.9 2014 115.87 13.6 2015 131.63 2016 133.12 1.1 2017 157.63 18.4 2018 170.17 8.0 2019<sup>8</sup> 174.09 5.1

Figure 15: Headline inflation from January 2018 to May 2019, base year=2012



Source: MoNPD

#### 3.5. Exchange rate USD

In January 2019, one US dollar exchanged for 9,918 SLShs—a 0.8% depreciation from the December 2018 level, which stood at 9,840 SLShs per USD. Since then, the value of the shilling against the USD has significantly appreciated, reaching a yearlong high of 8,308SLShs per USD in May 2019—as shown in figure 16 below. Compared to 2018, the average exchange rate in the first five months of 2019—which is 8,794 SLSHs per USD—is a 16.7% appreciation from the 10,560 SLShs per USD average recorded during the same period last year.

The appreciation of the Somaliland Shilling is largely a reflection of the Bank of Somaliland's numerous efforts to achieve an exchange rate target of 8,500 per USD. As a dual currency economy, this exchange rate target has been set in order to accommodate those who receive their salaries in

<sup>&</sup>lt;sup>7</sup>See section 2.6

SLShs and those who receive them in USD. The Bank's actions include restrictions on the two big mobile money service providers—by banning USD denominated transactions that are worth less than US\$100. They are also regulating foreign exchange dealers and holding anyone caught trading at more than 2% of the official rate accountable—by revoking their trading license and banning them from the use of mobile money forex facilities.

The increase in the value of the SLSh can also be directly attributed to an increase in the volume of trade at the Berbera port. Given that importers pay their taxes in Somaliland Shillings, and the increased demand for the Shillingincreases its value.

Table 13: Somaliland shilling exchange rate against the US dollar

| Year              | Exchange | %      |
|-------------------|----------|--------|
|                   | rate     | change |
| 2012              | 6,464    |        |
| 2013              | 6,838    | 5.8%   |
| 2014              | 7,129    | 4.3%   |
| 2015              | 7,564    | 6.1%   |
| 2016              | 7,556    | -0.1%  |
| 2017              | 9,328    | 23.5%  |
| 2018              | 10,189   | 9.2%   |
| 2019 <sup>9</sup> | 8,794    | -13.7% |

Figure 15: Somaliland Shillings exchange rate per USD from January 2019 to May 2019



Source: Bank of Somaliland

#### 3.6. Trade and Investment

Tables 14 to 17 look at trade activities in Somaliland from 2012 whileTable 18 looks at the number of licenses issued to businesses since 2012 to help gauge investment. During the past few years, negative external shocks to the Somaliland economy has significantly impacted trade volumes. Import volumes in 2014, 2015 and 2017 significantly fell on a year-on-year basis, coinciding with the drought and livestock export ban periods. Not surprisingly, Table 15 shows a significant decline in the total number of livestockexported in 2013 and 2015 to 2018. However, with overall economic activities steadily recovering from the 2015 drought and the 2017 livestock ban, trade outlook for 2019 is promising. The number of transport vessels calling on Berbera Port and the number of containers going through Berbera are forecasted to increase on average in 2019 and beyond.

<sup>&</sup>lt;sup>9</sup>The 2019 exchange rate is the average exchange rate recorded during the first five months of 2019

Table 14: Imports Volume, 2012 -2018

| Year | Amount      | %<br>change |
|------|-------------|-------------|
| 2012 | 427,376,721 |             |
| 2013 | 702,342,218 | 64%         |
| 2014 | 575,575,718 | -18%        |
| 2015 | 463,955,765 | -19%        |
| 2016 | 504,749,446 | 9%          |
| 2017 | 440,126,477 | -13%        |
| 2018 | 538,636,414 | 22%         |

Table 15: Exports - livestock, 2012 -2018

| Time   | Total     | %      |
|--------|-----------|--------|
| Period | Heads     | Change |
|        | Exported  |        |
| 2012   | 3,512,433 | 5%     |
| 2013   | 3,161,795 | -10%   |
| 2014   | 3,439,798 | 9%     |
| 2015   | 3,424,745 | -0.44% |
| 2016   | 3,074,899 | -10%   |
| 2017   | 1,894,696 | -38%   |
| 2018   | 1,402,047 | -26%   |

**Source:**MoNPD

Table 16: Transport - vessels calling on Berbera Port

| Vessel Calls 2017 - 2022 |           |          |     |          |      |          |
|--------------------------|-----------|----------|-----|----------|------|----------|
| Year                     | Container | Change % | GC  | Change % | Dhow | Change % |
| 2017                     | 92        |          | 80  |          | 450  |          |
| 2018                     | 96        | 4%       | 81  | 1%       | 547  | 22%      |
| 2019*                    | 106       | 10%      | 98  | 21%      | 478  | -13%     |
| 2020*                    | 112       | 5%       | 103 | 5%       | 478  | 0%       |
| 2021*                    | 112       | 0%       | 103 | 0%       | 478  | 0%       |
| 2022*                    | 112       | 0%       | 103 | 0%       | 478  | 0%       |

<sup>\*</sup>Projection calls

Table 17: Containers going through Berbera, 2012 -2022

| Year  | Containers | Change % |
|-------|------------|----------|
| 2012  | 35,906     |          |
| 2013  | 37,740     | 5%       |
| 2014  | 52,205     | 38%      |
| 2015  | 71,037     | 36%      |
| 2016  | 98,351     | 38%      |
| 2017  | 95,113     | -3%      |
| 2018  | 104,928    | 10%      |
| 2019* | 120,056    | 14%      |
| 2020* | 133,263    | 11%      |
| 2021* | 147,922    | 11%      |
| 2022* | 164,194    | 11%      |

<sup>\*</sup>Projection volume

**Source:**Customs Department, MoFD

Table 18 below shows a significant increase in the number of licenses issued to businesses since 2012—painting a positive picture of investment. In the first six months of 2019, 443 business licenses were issued—equivalent to 64% of the total licenses issued in the whole of 2018. Everything considered, particularly the recent good rains and general sense of economic recovery, one would expect this number to increase further by the end of the year.

Table 18: Investment - licenses issued, 2012 -2019

| Year | Licenses | % change |
|------|----------|----------|
| 2012 | 140      |          |

| 2013               | 274 | 96% |
|--------------------|-----|-----|
| 2014               | 253 | -8% |
| 2015               | 264 | 4%  |
| 2016               | 452 | 71% |
| 2017               | 525 | 16% |
| 2018               | 687 | 31% |
| 2019 <sup>10</sup> | 443 |     |

Source: MoNPD

# 3.7. Public expenditure

Actual government expenditure in 2018 has more than doubled since 2012—with the 2018 amount being 140% higher than the 2012 amount. On average, government expenditure has been growing by 16% per year between 2012 and 2018. In 2019, expenditure from the general government fund is provisioned to be 1.78 trillion SLShs—20% higher than the actual expenditure in 2018. Note that this planned expenditure amount is unlikely to materialize if government revenue collection falls short of target. The increasing trend in government expenditure is a result of growing population, growing demand for government services, response to economic shocks (i.e. drought and livestock ban) and a need to bolster the country's security forces.

Table 19: Actual Government expenditure, SLShs

| Year               | Amount            | % change |
|--------------------|-------------------|----------|
| 2012               | 618,779,267,104   |          |
| 2013               | 740,772,622,951   | 20%      |
| 2014               | 900,126,181,367   | 22%      |
| 2015               | 1,072,936,812,985 | 19%      |
| 2016               | 1,201,439,920,303 | 12%      |
| 2017               | 1,382,043,877,708 | 15%      |
| 2018               | 1,484,870,776,133 | 7%       |
| 2019 <sup>11</sup> | 1,782,154,460,000 | 20%      |

Source: Accountant General's Office, MoFD

#### 3.8. 2019 Revenue collection performance(January – May)

During the first five months of 2019, the Government of Somaliland collected a total of693.3 billion SLSHs—a 31% increase from the 529 billion SLSHs collected in the same period in 2018. While this is positive, the current level is 9% below the amount forecasted in the 2019 budget (760 billion SLSHs). At the item level, the Berbera oil terminal rent, livestock export levies, grants from international institutions, registration tax for the contract and the port royalty fees income were the biggest underperformers against their respective targets; while taxes on imports, port taxes, income from local government supplement, administration tax, 2% tax in the eastern regions were the biggest over performers. Tax revenue was 602 billion SLSHs or 87 per cent of the total revenue for the first five months of the year.

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<sup>&</sup>lt;sup>10</sup>The number of licenses in 2019 is only for the first six months

<sup>&</sup>lt;sup>11</sup>Note that this is not the actual expenditure in 2019, but rather the forecasted/allocated budget for the year from the general government fund. This amount is likely to lower at the end of the year if revenue collection falls short of target

The Customs Department and IRD collected 95% of the total revenue to date—with the Customs Department alone accounting for 78% of the total. Customs' collection outperformed its target by 24 billion SLSHs or 5% above target. IRD on the other hand, was 51 billion SLSH below its target—a 31% deficit. In terms of regional performance, Customs collection in Berbera outperformed target by 24.4 billion SLSHs (7% above target) while in Gabiley, it was 7.2 billion SLSHs or 9% above target. For IRD, collection from Hargeisa significantly underperformed by 53 billion SLSHs or 41% below target. Moreover, income from the sale of vehicle license plate number was 2.5bn SLSHs or 137% above target. This was largely due to the introduction of new plates in place of the old one and an increase in their price.

Table 20 below shows that 54% of the deficit came from the underperformance of taxes (-36 bn SLSHs), 27% from the underperformance of non-tax revenue (-18.3 bn SLSHs) and 19% from the underperformance of grants (-12 bn SLSHs). The lower than expected revenue collection from taxes comes largely from the underperformance of goods and services taxes (-22 bn SLSH) and payroll tax (-14 bn SLSH).

Table 20: Actual Revenue Collection vs Budget Forecast in SLSHs, Jan-May 2019

| DESCRIPTION                   | Budget Forecast (to date) | Actual revenue collection (to date) | Difference      | %    |
|-------------------------------|---------------------------|-------------------------------------|-----------------|------|
| Taxes                         | 637,874,344,925           | 601,903,371,564                     | -35,970,973,361 | -6%  |
| Income and profits            | 17,063,506,095            | 9,822,577,911                       | -7,240,928,184  | -42% |
| Payroll and workforce         | 46,328,385,906            | 32,538,890,020                      | -13,789,495,886 | -30% |
| Goods and Services            | 205,177,467,834           | 182,997,757,006                     | -22,179,710,828 | -11% |
| Sales tax                     | 105,416,666,667           | 106,013,067,150                     | 596,400,483     | 1%   |
| Registration taxes            | 21,958,301,255            | 17,560,624,561                      | -4,397,676,694  | -20% |
| Other taxes on G&S            | 77,802,499,912            | 59,424,065,295                      | -18,378,434,617 | -24% |
| International Trade           | 337,435,845,224           | 343,623,627,426                     | 6,187,782,202   | 2%   |
| Taxes on imports              | 284,126,060,151           | 294,603,366,071                     | 10,477,305,920  | 4%   |
| Taxes on exports              | 27,138,944,824            | 14,392,584,871                      | -12,746,359,953 | -47% |
| Port taxes                    | 26,170,840,248            | 34,627,676,484                      | 8,456,836,236   | 32%  |
| Other Taxes                   | 31,869,139,866            | 32,920,519,201                      | 1,051,379,335   | 3%   |
| 2% tax in Eastern Regions     | 26,619,426,954            | 32,477,882,798                      | 5,858,455,844   | 22%  |
| Other                         | 5,249,712,912             | 442,636,403                         | -4,807,076,509  | -92% |
| Other Revenue                 | 104,690,013,409           | 86,368,734,977                      | -18,321,278,432 | -18% |
| Property Income               | 23,020,121,506            | 1,579,268,079                       | -21,440,853,427 | -93% |
| Sales of Goods and Services   | 60,683,780,562            | 63,049,609,592                      | 2,365,829,030   | 4%   |
| Fines and Voluntary Transfers | 4,187,863,703             | 2,927,023,930                       | -1,260,839,773  | -30% |
| Transfers not classified      |                           |                                     |                 |      |
| elsewhere                     | 16,798,247,638            | 18,812,833,376                      | 2,014,585,738   | 12%  |
| TOTAL                         | 742,564,358,333           | 688,272,106,541                     | -54,292,251,792 | -7%  |
| Grants                        | 17,425,525,000            | 5,043,038,100                       | -12,382,486,900 | -71% |
| TOTAL (incl. grants)          | 759,989,883,333           | 693,315,144,641                     | -66,674,738,692 | -9%  |

Source: Jan-May 2019 monthly revenue reports, Budget & Planning department, MoF

At a more disaggregated level, 59% of revenue items underperformed against their target across January and May 2019. This is not unusual for the month of May in Somaliland, with the early months of the year regularly recording lower revenue collection. MOFDexpects collection to improve throughout the rest of the year, in line with historical trends, to reach the forecasted revenue figures.

# 4. Budget Framework For 2020

The PFMA Act specifies two new Budget Frameworks that should be produced together with the Annual Budget. The two documents are to be finalized and presented to the Council of Ministers by the 30<sup>th</sup> of June.

- 1. Macroeconomic and Fiscal Framework (MFF)
- 2. Medium Term Budget Framework (MTBF).

The third Budget Framework is the Annual Budget which is currently produced by the Ministry of Finance for every fiscal year. Figure 25 below shows how these different Budget Frameworks fit together.

Figure 16: Budget Documents in the PFMA Act

# Macroeconomic and Fiscal Framework (MFF)

Government's Macroeconomic & Fiscal Policy and estimated Government financial resources for coming three years (PFMA Act Sections 1.1, 1.2, 2.1, & 4.2) How much expenditure can the Government afford?



# **Budget Framework (BF)**

Indicative expenditure estimate for each public body for coming year (PFMA Act Sections 1.1, 1.2, 3.3 & 6.1)

What priorities will the Government fund?

HoR make Budget Recommendations



Budget Negotiations take

# The Annual Budget (Finance Bill)

Sets out legal expenditure limits for each public body for the coming Financial Year (Sections 7.1, 7.2 & 7.4).

#### The description of each Budget Framework IS as follows: -

- ✓ Macroeconomic and Fiscal Framework (MFF) Shows the total amount of financial resources available to the Government for the next three years. It also includes an outlook for key macroeconomic variables (i.e. Growth, inflation, exchange rates, etc.) and a description of the Government's macroeconomic policies.
- ✓ Medium Term Budget Framework (MTBF) Gives an indication of how much expenditure each sector will receive in the coming three years. These expenditure estimates will reflect the Government's expenditure priorities. Each MDA will have a set of expenditure ceilings for year 1 of the MTBF these ceilings are the core of the Budget negotiations.

✓ Annual Budget (Finance Bill) —The Minister of Finance Development presents the Budget to the House of Representatives after the completion of the Budget negotiations. Both the Budget Policy Committee and the Council of Ministers must approve the Annual Budget before it is presented to the House of Representatives. The House of Representatives debated, amend and approved the Budget as they see it fit.

#### 4.1. NDPII framework

A range of Sustainable Development Action Areas have been identified that address the country's current economic and social challenges. These areas cut across different NDP2 sectors. Successful programs and policy interventions in these Action Areas will help to increase economic growth &human development as well as reduce poverty.

- 1. These action areas are identified in the NDP2 and help the Budget Policy Committee to make the decisions on expenditure priorities. Appendix 5 gives details of the effect of successful policy interventions in each Action Area
- 2. For each Action Area, there is a scope for private investment to fund policy interventions in that area external aid does not qualify as private sector funding in this context
- 3. Where action areas, or NDP2 sectors, can attract a large amount of funding from the private sector to fund interventions, then mechanisms to encourage and leverage external funding should be put in place. Public-Private Partnership (PPPs) is one mechanism for leveraging external funding which is already utilized in Somaliland. This allows the government to channel increased public funds to Action Areas where private funding is likely to be limited (e.g. In health and education).

# 4.2. Budget policy objectives

There are several fiscalpolicy objectives, which need to be addressed throughthe budgets for the coming three years. These include:

- Encouraging employment, particularly of young people
- Promoting domestic food production
- Protecting local industries
- Improving balance of payments
- Stabilizing prices and foreign exchange
- Ensuring security and justice
- Ensuring free and fair elections
- Improving access to basic social services water, health & education
- Protecting the environment

# 4.3. Priority sectors& investments

To meet these broad fiscal policy objectives, MOFD is conscious that the needs are many and the demands for resources will likely outstrip what the government can finance in the short term. Government resources must be directed at priorities sectors and investments to ensure fiscal policy

objectives are met within the government's means. To ensure equity and inclusivity, budgeted development projects must also have fair spatial distribution: each district and region will need tobe assessed in cooperation with concerned ministries and institutions.

Provision will need to be made in the 2020 budget and beyond to start investing in priority technical areas, and fill gaps at specific administrative levels. These are organized according to NDP II sectors in the table below. Not all required investments can be covered in one budget; priority investments noted below will need to be spread across the NDP II cycle.

Table 21: Investment Priorities at National, Regional and District Levels

| NDPII Sector   | Technical area | Level    | Specific Investment project    |
|----------------|----------------|----------|--------------------------------|
| Governance     | Election       | National | Parliamentary & Municipal      |
|                | Reforms        | National | Public Finance                 |
|                |                | National | Civil service                  |
|                | Identity       | National | Address system                 |
|                | Communication  | National | Telecoms interconnection       |
|                | Justice        | District | Courts                         |
|                | Administration | District | District commission facilities |
| Security       | Defence        | National | Civil defence force            |
|                | Defence        | National | Youth national service         |
|                | Defence        | National | Cyber force                    |
|                | Law and order  | District | Police stations                |
|                | Mobility       | District | Patrol vehicles                |
|                | Enforcement    | District | Correction facilities          |
| Infrastructure | Energy         | National | Grid                           |
|                | Roads          | National | Network                        |
|                | Water          | Regional | Hafiir dams                    |
| Education      | Youth          | National | Fund                           |
|                | Technology     | National | Research and development       |
|                | Teachers       | National | Teacher training centre        |
|                | Technical      | Regional | Vocational school              |
|                | Recreation     | Regional | Sports arena                   |
|                | Information    | Regional | Public library                 |
| Health         | Prevention     | National | Promotion                      |

|             | Referral                    | Regional | Hospital                            |
|-------------|-----------------------------|----------|-------------------------------------|
|             | Primary                     | District | Health Centre                       |
|             | Emergency                   | District | Ambulance                           |
| Production  | Contingency                 | National | Food reserves                       |
|             | Agriculture – technology    | National | Research and extension              |
|             | Livestock                   | National | Laboratory for health certification |
|             | Livestock                   | National | Marketing agency                    |
|             | Fisheries                   | National | Cold chain                          |
|             | Mining - minerals           | National | Mapping                             |
|             | Industry                    | Regional | Industrial Zones                    |
|             | Industry                    | Regional | Technology parks                    |
|             | Agriculture – mechanization | Regional | Equipment rental services           |
| Environment | Land -law                   | National | Act                                 |
|             | Land – protection           | National | Parks                               |
|             | Land & rural development    | National | Research centre                     |
|             | Land – enforcement          | National | Protection police force (Ilaalo)    |
|             | Land – sustainability       | Regional | Reserves                            |

# 5. Macroeconomic and Fiscal Framework

#### 5.1. Government Sources of Revenue in 2018

Tax revenue in 2018 accounted for 85% of the Government's revenue collection (excluding world bank grants)—with non-tax revenue accounting for the remaining 15%. Table 21 below shows the top 10 sources of revenue for the government in 2018. As can be seen, 82% of 2018 revenue was collected from the 10 items listed in table 21—with taxes on imports alone accounting for 40% of the total revenue in 2018. Section 2.2 of this paper gives an in-depth analysis of the 2018 revenue collection outturns.

Table 22: Ten main sources of revenue 2018

| No | Source                    | %   |
|----|---------------------------|-----|
| 1  | Taxes on imports          | 40% |
| 2  | 2 Sales taxes             |     |
| 3  | Administration tax        | 5%  |
| 4  | 2% tax in Eastern Regions | 4%  |
| 5  | Port taxes                | 4%  |

| 9 | Livestock export levy  Registration tax for contracts | 2%<br>2% |
|---|---|----------|
| 8 | Taxes on payroll of public service                    | 3%       |
| 7 | Port rental fee                                       | 4%       |
| 6 | Mortgage tax  | 4%       |

#### 5.2. Revenue outlook

# 5.2.1. Forecasting Methodology

The Ministry of Finance Development is mandated to forecast government revenue collections for future years, drawing on fiscal and macroeconomic performance data, in order to inform the government's spending ceiling and Medium-Term Budget Framework. This section describes how the Ministry has forecasted revenue collections for 2019 through to 2022.

Forecasts for government revenue collections are comprised of four components: first, assumptions are formulated on the development of key macroeconomic variables which affect overall revenue collections. Based on these and other factors, actual collections for the current fiscal year are estimated. Subsequently, estimates are formulated for collections of new revenue lines proposed to be introduced. Lastly, the Ministry decides which revenue lines to focus on improving in subsequent fiscal years and estimates potential additional revenues that can be gained from increases in collections efficiency.

Forecasted macroeconomic indicators: The Ministry has made conservative assumptions in estimating moderate growth rates and inflation for the following three years. Based on average GDP growth rates from 2013-2017, economic growth is assumed to be 2% per year for the next three years. This marks a return to moderate growth after a period of economic contraction. Inflation has already decreased since its peak in 2017 and is assumed to be slightly below the 5-year average over the next three years. Based on the average growth of import values over the past decade, the annual value of imports to Somaliland is expected to grow at an average rate of 5% per year over the same period. Whereas livestock exports and revenues have been in steady decline over the past five years, recent developments in trade relations have led the Ministry to assume moderately positive growth in livestock exports, at 1% growth per year over the next three years.

Table 23: Forecasted macroeconomic indicators, 2019-2022

| Macroeconomic indicator                  | 2019 | 2020 | 2021 | 2022 |  |
|--|------|------|------|------|--|
| Annual GDP growth                        | 2.0% | 2.0% | 2.0% | 2.0% |  |
| Annual inflation                         | 6.6% | 6.5% | 6.5% | 6.5% |  |
| Growth in import of goods                | 5.0% | 5.0% | 5.0% | 5.0% |  |
| Growth in the value of livestock exports | 1.0% | 1.0% | 1.0% | 1.0% |  |

Source: MOFD own estimates

**Estimating actual collections for 2019**: based on these assumptions, and revenue collection performance up to end of May, the Government of Somaliland is estimated to collect SLSh 1,671 billion in 2019, representing a 92% execution rate of the annual budget estimate, and an 8% improvement in actual collections from 2018. Improvements in the collection and administration of revenues, as well as efforts to introduce new tax lines during the current fiscal year may further improve 2019 collections outturns. Estimated outturns for 2019 will be updated in the course of the budget process, once the majority of livestock exports from Somaliland have been realized, to offer a more informed forecast.

#### 5.2.2. New sources of revenue, 2019 - 2022

New taxes to be introduced: The Ministry is proposing to implement new taxes, as mandated by the Revenue Act 72/2016 and Customs Act 73/2016. These include excise taxes on a range of goods and introducing the tax on goods & services (GST) to new sectors. The transition to the GST is anticipated to happen during 2019, whereas excise taxes are anticipated to be introduced at the start of the 2020 fiscal year. These new revenue lines are estimated to raise over SLSh 70 billion per year. These forecasts do not include estimates for the effects of changes in the fees, rates and charges for various government goods and services, administered by a range of agencies.

Table 24: Estimated revenue from proposed new taxes, SLSh

| Proposed new tax                                | 2019           | 2020           | 2021           | 2022           |
|---|----------------|----------------|----------------|----------------|
| Excise on imported vehicles                     | -              | 276,392,968    | 309,076,437    | 345,624,725    |
| Excise on imported tobacco and tobacco products | -              | 229,298,971    | 256,413,574    | 286,734,479    |
| Excise on luxury goods                          | -              | 3,190,398,907  | 3,567,663,578  | 3,989,539,796  |
| Excise on non-alcoholic beverages               | -              | 2,229,995,039  | 2,423,435,790  | 2,633,656,544  |
| Excise on other products                        |                | -              | -              | -              |
| GST on telecoms companies                       | 1,949,183,918  | 5,083,837,750  | 5,524,834,871  | 6,004,086,254  |
| GST on electricity companies                    | 22,682,554,837 | 59,160,363,217 | 64,292,224,449 | 69,869,248,595 |
| Transition to CIF                               | -              | 3,750,000,000  | 4,193,437,500  | 4,689,311,484  |
| Sum of new taxes                                | 24,631,738,755 | 73,920,286,852 | 80,567,086,198 | 87,818,201,878 |

Source: MOFD own estimates

**Improvements in collections and administration**: government revenue collections are estimated, after correcting for inflation effects, to have grown by approximately 3.5% due to improvements in the efficiency of collections. This has, however varied widely between revenue lines: The Ministry will decide which revenue lines to concentrate on improving in 2020 and onwards at a later stage in the budget process. Current estimates assume no natural improvement in the efficiency of collections.

#### 5.2.3. Detailed revenue forecast

Government revenue collections for 2020-2022 are forecast to grow at over 8% annually, with more than half of government revenues continuing to come from international trade taxes, followed by taxes on goods and services. A full overview of forecasted collections is provided in Appendix 5.

Table 25: Forecasted government revenue collections, 2019-2022, SLSh

| Revenue heading           | 2019 (est'd)      | 2020 (forecast)   | 2021 (forecast)   | 2022 (forecast)   |
|---------------------------|-------------------|-------------------|-------------------|-------------------|
| Income and profits        | 23,574,186,986    | 24,826,967,299    | 26,172,245,789    | 27,617,715,964    |
| Payroll and workforce     | 78,093,336,048    | 79,687,827,771    | 81,314,875,458    | 82,975,143,829    |
| Taxes on goods & services | 321,889,422,370   | 345,337,394,680   | 370,728,004,324   | 398,227,899,958   |
| International trade       | 844,455,970,962   | 938,693,764,842   | 1,044,000,402,775 | 1,161,683,435,543 |
| Other taxes               | 196,314,440,527   | 206,857,360,050   | 218,182,387,291   | 230,354,662,055   |
| Other revenue             | 207,284,963,945   | 217,416,149,817   | 228,265,890,610   | 239,893,244,879   |
| Total Revenues            | 1,671,612,320,838 | 1,812,819,464,458 | 1,968,663,806,246 | 2,140,752,102,228 |
| annual growth             | 12%               | 8.4%              | 8.6%              | 8.7%              |

Source: MoFD own estimates

Figure 17: Forecasted government revenue collections, 2019-2022

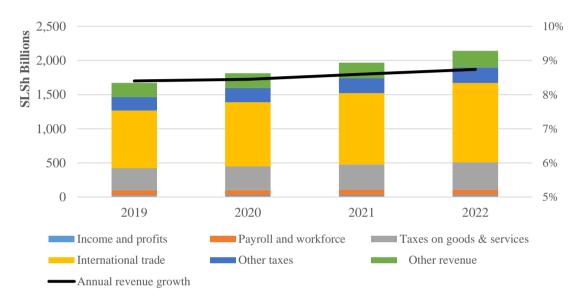


Table 26: Government Revenue, 2012 - 2018 actual and 2019 - 2022 forecast

| Year  | Revenue (SLSh.)   | % change |
|-------|-------------------|----------|
| 2012  | 649,740,967,407   |          |
| 2013  | 801,142,492,917   | 23%      |
| 2014  | 968,799,504,671   | 21%      |
| 2015  | 1,181,404,353,331 | 22%      |
| 2016  | 1,176,005,390,444 | -0.46%   |
| 2017  | 1,282,330,168,303 | 9%       |
| 2018  | 1,507,360,976,320 | 18%      |
| 2019* | 1,671,612,320,838 | 11%      |
| 2020* | 1,812,819,464,458 | 8.4%     |
| 2021* | 1,968,663,806,246 | 8.6%     |
| 2022* | 2,140,752,102,228 | 8.7%     |

\*Forecast values

**Source:**MoFD'sBudget & Planning department

# **APPENDICES**

Appendix 1: Top 5 over target revenue items in 2018

| DESCRIPTION |                                      | DN Budget Forecast Actual revenue (annual) collection |                 | Difference     | %      |
|-------------|--------------------------------------|---|-----------------|----------------|--------|
| 1           | Taxes on imports                     | 523,967,387,960                                       | 603,181,790,655 | 79,214,402,695 | 15%    |
| 2           | Ports royalty fees/income            | 59,449,314  | 26,386,434,543  | 26,326,985,229 | 44285% |
| 3           | Sales taxes                          | 185,919,860,670                                       | 203,691,547,656 | 17,771,686,986 | 10%    |
| 4           | Mortgage tax                         | 54,357,459,885  | 61,815,136,299  | 7,457,676,414  | 14%    |
| 5           | 2% tax for Eastern Regions           | 57,722,862,550  | 64,125,252,476  | 6,402,389,926  | 11%    |
| 6           | Taxes on payroll of civilian workers | 18,604,433,298  | 24,523,778,118  | 5,919,344,820  | 32%    |

**Appendix 2:** Top 5 under target revenue items in 2018

| DESCRIPTION |                                   | Budget Forecast Actual revenue (annual) collection |                | Difference      | %     |
|-------------|-----------------------------------|--|----------------|-----------------|-------|
| 1           | Livestock export levy             | 124,075,232,670                                    | 37,513,775,400 | -86,561,457,270 | -70%  |
| 2           | Taxes on business income          | 31,134,601,558                                     | 10,783,940,970 | -20,350,660,588 | -65%  |
| 3           | Entry fee at airport (foreigners) | 36,609,274,300                                     | 18,399,725,394 | -18,209,548,906 | -50%  |
| 4           | Income from sale of real estate   | 17,120,529,490                                     | 56,124,090     | -17,064,405,400 | -100% |
| 5           | Income from local government      | 44,131,089,900                                     | 27,997,079,396 | -16,134,010,504 | -37%  |
| 6           | Property tax registration         | 18,548,139,690                                     | 7,566,043,491  | -10,982,096,199 | -59%  |

**Appendix 3:** MDA Budget Allocation and Actual expenditure by sector in 2018, SLShs (Sorted by Difference and sector)

| Sector     | MDA   | Allocation      | Actual          | Difference      | Dif.<br>(%) |
|------------|---|-----------------|-----------------|-----------------|-------------|
| Governance | National Electoral Commission                             | 33,788,617,238  | 16,489,874,129  | -17,298,743,109 | -51.20      |
|            | Ministry of Planning and Development                      | 10,858,961,824  | 8,773,337,199   | -2,085,624,625  | -19.21      |
|            | Ministry of Constitution and Parliamentary Relations      | 6,277,580,288   | 5,175,337,602   | -1,102,242,686  | -17.56      |
|            | National Human Rights Commission                          | 2,968,219,616   | 2,462,433,231   | -505,786,385    | -17.04      |
|            | Office of the Public Prosecutor                           | 6,560,035,760   | 5,614,024,775   | -946,010,985    | -14.42      |
|            | Ministry of Justice                                       | 6,528,301,760   | 5,624,074,784   | -904,226,976    | -13.85      |
|            | The High Court  | 5,437,107,872   | 4,790,261,575   | -646,846,297    | -11.90      |
|            | Civil Service Commission                                  | 10,427,989,821  | 9,453,636,855   | -974,352,966    | -9.34       |
|            | The Lower Courts  | 23,666,325,856  | 21,499,546,990  | -2,166,778,866  | -9.16       |
|            | Solicitor General's Office                                | 2,058,570,832   | 1,903,616,064   | -154,954,768    | -7.53       |
|            | Ministry of Interior                                      | 31,050,776,699  | 29,181,423,675  | -1,869,353,024  | -6.02       |
|            | Ministry of Finance and Development                       | 232,645,589,152 | 218,958,167,415 | -13,687,421,737 | -5.88       |
|            | Good Governance and Anti-Corruption Commission            | 2,685,624,576   | 2,539,695,244   | -145,929,332    | -5.43       |
|            | Presidential Office                                       | 120,671,383,042 | 116,439,763,438 | -4,231,619,604  | -3.51       |
|            | Ministry of Foreign Affairs and International Cooperation | 31,103,746,720  | 30,337,032,515  | -766,714,205    | -2.47       |
|            | Presidential palace guard                                 | 23,851,626,984  | 23,309,434,286  | -542,192,698    | -2.27       |
|            | The Council of Representatives                            | 31,577,402,880  | 30,894,296,892  | -683,105,988    | -2.16       |
|            | Office of The Auditor General                             | 10,841,449,600  | 10,665,463,096  | -175,986,504    | -1.62       |
|            | National Party Registration Committee                     | 2,530,125,000   | 2,494,943,440   | -35,181,560     | -1.39       |
|            | Council of Elders   | 29,773,332,000  | 29,595,744,711  | -177,587,289    | -0.60       |
|            | President's Office  | 819,000,000     | 819,000,000     | 0               | 0.00        |
|            | Vice president  | 585,000,000     | 585,000,000     | 0               | 0.00        |
| Health     | Somaliland Quality Control Commission                     | 3,487,902,432   | 2,362,944,360   | -1,124,958,072  | -32.25      |
|            | Ministry of Health Development                            | 71,845,023,024  | 53,258,870,769  | -18,586,152,255 | -25.87      |
|            | National Health Provision Commission                      | 1,105,607,408   | 895,867,782     | -209,739,626    | -18.97      |

|                 | AIDS Commission  | 2,545,359,020   | 2,340,641,865   | -204,717,155    | -8.04  |
|-----------------|--|-----------------|-----------------|-----------------|--------|
| Education       | National Commission of Higher Education                      | 1,763,908,928   | 1,386,393,658   | -377,515,270    | -21.40 |
|                 | Ministry of Education and Science                            | 131,172,389,040 | 113,980,196,166 | -17,192,192,874 | -13.11 |
|                 | General Director of Higher Education Office                  | 6,112,869,632   | 5,952,750,752   | -160,118,880    | -2.62  |
| Security        | Coastal Guard Force  | 16,611,598,950  | 15,696,826,849  | -914,772,101    | -5.51  |
| -               | Ministry of Defense  | 40,709,203,722  | 38,693,595,881  | -2,015,607,841  | -4.95  |
|                 | The National Forces  | 268,063,028,017 | 261,579,403,580 | -6,483,624,437  | -2.42  |
|                 | The Prison Force   | 62,896,797,350  | 61,470,154,205  | -1,426,643,145  | -2.27  |
|                 | Firefighting Force   | 9,547,415,200   | 9,347,230,333   | -200,184,867    | -2.10  |
|                 | National Intelligence Agency                                 | 12,919,236,228  | 12,864,236,143  | -55,000,085     | -0.43  |
|                 | War Veterans Association                                     | 2,084,550,000   | 2,076,326,000   | -8,224,000      | -0.39  |
|                 | The Police Force   | 111,171,491,619 | 110,761,927,304 | -409,564,315    | -0.37  |
|                 | Immigration Force  | 9,624,026,216   | 9,624,026,188   | -28             | 0.00   |
| Other           | Ministry of Youth and Sports                                 | 11,620,355,184  | 6,031,081,585   | -5,589,273,599  | -48.10 |
|                 | Ministry of information and National Guidance                | 40,880,151,504  | 37,329,054,079  | -3,551,097,425  | -8.69  |
|                 | Ministry of Employment, Social Affairs and Family            | 9,850,661,762   | 9,018,841,396   | -831,820,366    | -8.44  |
|                 | Zakat Registration Agency                                    | 2,268,187,392   | 2,134,258,882   | -133,928,510    | -5.90  |
|                 | National Displacement and Refugee Agency                     | 5,718,956,124   | 5,473,956,516   | -244,999,608    | -4.28  |
|                 | Ministry of Endowment and Islamic Affairs                    | 5,007,952,864   | 4,805,475,955   | -202,476,909    | -4.04  |
| Economic        | Ministry of Investment Promotion                             | 4,488,067,648   | 3,371,438,985   | -1,116,628,663  | -24.88 |
|                 | National Tender Board Commission                             | 2,402,956,768   | 2,159,592,717   | -243,364,051    | -10.13 |
|                 | Ministry of Trade, Industries and Tourism                    | 15,350,244,862  | 14,179,730,190  | -1,170,514,672  | -7.63  |
| Energy          | Ministry of Energy and Minerals                              | 6,956,328,344   | 5,944,477,556   | -1,011,850,788  | -14.55 |
| Production      | Ministry of Livestock and Fishery Development                | 25,344,369,866  | 16,353,465,462  | -8,990,904,404  | -35.47 |
|                 | Ministry of Agriculture Development                          | 13,425,817,229  | 11,552,214,147  | -1,873,603,082  | -13.96 |
| Infrastructu    | Ministry of Communication and Technology                     | 18,431,061,960  | 10,211,107,970  | -8,219,953,990  | -44.60 |
| re              | Civil Aviation and Airports Authority                        | 13,982,992,369  | 12,152,119,652  | -1,830,872,717  | -13.09 |
|                 | Ministry of Transport and Road Development                   | 37,291,696,704  | 32,748,809,778  | -4,542,886,926  | -12.18 |
|                 | Ministry of Public Works, Transportation and Housing         | 9,368,639,427   | 8,437,841,860   | -930,797,567    | -9.94  |
| Environmen<br>t | National Disaster Preparedness and Food<br>Reserve Authority | 8,810,177,816   | 4,110,602,889   | -4,699,574,927  | -53.34 |
| -               | Ministry of Environment and Rural Development                | 12,763,932,016  | 11,765,507,762  | -998,424,254    | -7.82  |
| WASH            | Ministry of Water Resources                                  | 15,572,815,976  | 7,194,699,001   | -8,378,116,975  | -53.80 |

**Appendix 4:** Livestock Exports through Berbera Port in 2005-2018

| Time<br>Period | Sheep/Goat | Camel   | Cattle  | Total<br>Heads<br>Exported | %<br>Change |
|----------------|------------|---------|---------|----------------------------|-------------|
| 2005           | 1,030,095  | 5,069   | 148,061 | 1,183,225                  |             |
| 2006           | 1,177,232  | 23,202  | 97,535  | 1,297,969                  | 10%         |
| 2007           | 1,354,246  | 14,149  | 87,476  | 1,455,871                  | 12%         |
| 2008           | 1,380,566  | 30,468  | 84,541  | 1,495,575                  | 3%          |
| 2009           | 1,836,970  | 48,608  | 133,670 | 2,019,248                  | 35%         |
| 2010           | 2,520,294  | 95,575  | 131,251 | 2,747,120                  | 36%         |
| 2011           | 3,072,820  | 104,949 | 155,149 | 3,332,918                  | 21%         |
| 2012           | 3,219,025  | 103,594 | 189,814 | 3,512,433                  | 5%          |
| 2013           | 2,884,148  | 75,314  | 202,333 | 3,161,795                  | -10%        |
| 2014           | 3,125,984  | 61,144  | 252,670 | 3,439,798                  | 9%          |
| 2015           | 3,209,142  | 56,954  | 158,649 | 3,424,745                  | -0.44%      |
| 2016           | 2,875,770  | 56,826  | 142,303 | 3,074,899                  | -10%        |
| 2017           | 1,770,968  | 28,254  | 95,474  | 1,894,696                  | -38%        |
| 2018           | 1,280,252  | 5,090   | 116,705 | 1,402,047                  | -26%        |

**Source:**Somaliland Ministry of Finance Development, 2018

Appendix 5. Detailed table of forecasted revenues, 2019-22, SLSh

| 2020<br>Code | DESCRIPTION  | 2019            | 2020            | 2021            | 2022            |
|--------------|--|-----------------|-----------------|-----------------|-----------------|
| Code         |  | estimate        | forecast        | forecast        | forecast        |
| 1110105      | Tax on housing benefits                                    | 11,933,194,726  | 12,176,843,943  | 12,425,467,934  | 12,679,168,272  |
| 1110201      | Tax on business income                                     | 11,630,952,660  | 12,639,878,769  | 13,736,324,096  | 14,927,880,491  |
| 1110203      | Withholding Tax<br>(corporations and other<br>enterprises) | 10,039,601      | 10,244,587      | 10,453,759      | 10,667,201      |
| 1120101      | Taxes on payroll of civilian workers                       | 28,337,954,546  | 28,916,552,366  | 29,506,963,862  | 30,109,430,245  |
| 1120102      | Taxes on payroll of public service                         | 49,755,381,502  | 50,771,275,405  | 51,807,911,595  | 52,865,713,584  |
| 1140301      | Tax on goods and services                                  | 254,431,361,160 | 276,501,990,336 | 300,487,134,571 | 326,552,868,328 |
| 1140804      | Landing fees   | 3,378,052,800   | 3,447,025,103   | 3,517,405,666   | 3,589,223,244   |
| 1140805      | Airport service charges                                    | 633,124,800     | 646,051,796     | 659,242,733     | 672,702,999     |
| 1140806      | Advertisement income                                       | 162,961,615     | 166,288,928     | 169,684,177     | 173,148,749     |
| 1140807      | Other income from Posts<br>&Telecom.                       | 2,474,856,000   | 2,525,387,039   | 2,576,949,809   | 2,629,565,376   |
| 1140808      | Business licenses & permits                                | 17,091,522,751  | 17,440,493,520  | 17,796,589,494  | 18,159,956,154  |
| 1140812      | Income permits for use of coastal waters                   | -               | -               | -               | -               |
| 1140813      | Agricultural licenses                                      | 418,042,740     | 426,578,240     | 435,288,016     | 444,175,627     |
| 1140814      | Fisheries licences/fees                                    | 657,076,800     | 670,492,843     | 684,182,811     | 698,152,298     |
| 1140815      | Mining licenses/permits                                    | 401,836,560     | 410,041,166     | 418,413,292     | 426,956,358     |
| 1140816      | Property tax registration                                  | 21,918,966,530  | 22,366,502,933  | 22,823,177,031  | 23,289,175,396  |
| 1140817      | Registration tax in ships and boats                        | 3,189,484,776   | 3,254,606,940   | 3,321,058,754   | 3,388,867,366   |
| 1140818      | Registration tax for contracts                             | 17,037,047,640  | 17,384,906,149  | 17,739,867,153  | 18,102,075,669  |
| 1140819      | Ports royalty fees/income                                  | 3,468,820,800   | 3,539,646,383   | 3,611,918,066   | 3,685,665,376   |
| 1140820      | Livestock holding ground fees                              | 4,320,197       | 4,408,406       | 4,498,415       | 4,590,263       |
| 1140902      | Mortgage tax   | 72,054,984,998  | 73,526,187,062  | 75,027,427,790  | 76,559,320,505  |
| 1140903      | Income from stamps   | 1,503,413,158   | 1,534,109,501   | 1,565,432,595   | 1,597,395,236   |
| 1140904      | Road tax   | 6,513,182,450   | 6,646,167,107   | 6,781,867,014   | 6,920,337,611   |
| 1140905      | Road Development tax                                       | 15,924,039,468  | 16,249,172,833  | 16,580,944,696  | 16,919,490,600  |
| 1140906      | Fuel tax (levy)  | 19,511,737,615  | 21,204,281,819  | 23,043,645,641  | 25,042,564,939  |
| 1140907      | Road tax / levy  | 952,399,298     | 971,845,168     | 991,688,078     | 1,011,936,137   |
| 1140910      | Other tax arrears  | 519,752,774     | 530,364,967     | 541,193,836     | 552,243,807     |
| 1140911      | Livestock export levy                                      | 37,888,913,154  | 38,267,802,286  | 38,650,480,308  | 39,036,985,111  |
| 1140912      | Tax on transport licenses                                  | 325,684,682     | 332,334,437     | 339,119,965     | 346,044,038     |
| 1150101      | Taxes on imports   | 707,048,078,570 | 790,656,513,861 | 884,151,646,625 | 988,702,578,839 |
| 1150201      | Taxes on exports   | 1,327,165,248   | 1,442,290,097   | 1,567,401,442   | 1,703,365,562   |
| 1150202      | Livestock Export taxes                                     | 15,085,390,428  | 15,393,400,450  | 15,707,699,350  | 16,028,415,532  |
| 1150601      | Port taxes   | 83,106,423,562  | 92,933,758,148  | 103,923,175,049 | 116,212,090,498 |
| 1160101      | Miscellaneous taxes  | 1,062,327,367   | 1,154,478,874   | 1,254,624,057   | 1,363,456,326   |
| 1160201      | 2% tax in Eastern Regions                                  | 77,946,918,715  | 84,708,418,283  | 92,056,443,618  | 100,041,872,856 |

| 1310101                           | Current grants from foreign governments        | -                 |                   |                   |                   |
|-----------------------------------|--|-------------------|-------------------|-------------------|-------------------|
| 1320101                           | Current grants from international institutions | -                 | -                 | -                 | -                 |
| 1410503                           | Berbera oil terminal rent                      | -                 | -                 | -                 | -                 |
| 1410504                           | Income from rent-houses \$ stores              | 412,190,590       | 420,606,602       | 429,194,451       | 437,957,644       |
| 1420104                           | Income from sales of national resources        | 416,133,360       | 424,629,875       | 433,299,870       | 442,146,887       |
| 1420105                           | Income from sale of real estate                | -                 | -                 | -                 | -                 |
| 1420201                           | Court earnings                                 | 3,608,743,099     | 3,682,425,583     | 3,757,612,500     | 3,834,334,565     |
| 1420202                           | Income from public Notaries                    | 178,020,490       | 181,655,271       | 185,364,266       | 189,148,991       |
| 1420206                           | Passport sales fee                             | 1,623,888,000     | 1,657,044,171     | 1,690,877,316     | 1,725,401,259     |
| 1420207                           | Visas for foreign passports                    | 4,492,396,800     | 4,584,121,522     | 4,677,719,058     | 4,773,227,646     |
| 1420209                           | Transit tax                                    | 5,888,243,520     | 6,008,468,318     | 6,131,147,838     | 6,256,332,201     |
| 1420210                           | Income from vehicles license plate No.         | 12,484,149,422    | 12,739,047,906    | 12,999,150,848    | 13,264,564,511    |
| 1420211                           | Driving licenses                               | 2,270,649,545     | 2,317,011,143     | 2,364,319,343     | 2,412,593,470     |
| 1420213                           | Entrance/exit fee for national passport        | 70,192,313        | 71,625,483        | 73,087,916        | 74,580,208        |
| 1420214                           | Entry fee at airport (foreigners)              | 20,573,304,689    | 20,993,365,679    | 21,422,003,377    | 21,859,392,901    |
| 1420215                           | Airport parking                                | -                 | -                 | -                 | -                 |
| 1420216                           | Vehicle registration                           | 7,360,007,928     | 7,510,282,872     | 7,663,626,096     | 7,820,100,246     |
| 1420217                           | Embarkation fees for foreigners                | 715,478,400       | 730,086,873       | 744,993,618       | 760,204,726       |
| 1420218                           | Navigation fee                                 | 2,701,592,640     | 2,756,753,135     | 2,813,039,885     | 2,870,475,885     |
| 1420219                           | Administration tax                             | 88,936,262,815    | 96,651,032,205    | 105,035,018,682   | 114,146,273,432   |
| 1430101                           | Prison sentences buying                        | 606,004,709       | 618,377,973       | 631,003,872       | 643,887,564       |
| 1430103                           | Penalties                                      | 6,418,852,723     | 6,549,911,378     | 6,683,645,957     | 6,820,111,099     |
| 1440105                           | Income from local government supplement        | 45,150,800,102    | 46,072,678,725    | 47,013,380,052    | 47,973,288,402    |
|                                   | Total Revenue                                  | 1,671,612,320,838 | 1,812,819,464,458 | 1,968,663,806,246 | 2,140,752,102,228 |
| Grow                              | th compared to previous                        | 10.9              | 8.4               | 8.6               | 8.7               |
|                                   | year:  | New Revenue       | e Measures        |                   |                   |
| 1140501                           | Excise on imported vehicles                    | - 1               | 229,298,971       | 256,413,574       | 286,734,479       |
| 1140502                           | Excise on imported tobacco                     | -                 | 3,190,398,907     | 3,567,663,578     | 3,989,539,796     |
| 1140503                           | and tobacco products  Excise on luxury goods   | -                 | 2,229,995,039     | 2,423,435,790     | 2,633,656,544     |
| 1140504                           | Excise on non-alcoholic                        |                   | -                 | -                 | -                 |
| 1140505                           | beverages Excise on other products             | 1,949,183,918     | 5,083,837,750     | 5,524,834,871     | 6,004,086,254     |
| GST                               | Telecommunications                             | 22,682,554,837    | 59,160,363,217    | 64,292,224,449    | 69,869,248,595    |
| GST                               | Electricity                                    | 30,243,406,449    | 79,250,815,201    | 86,529,765,871    | 94,477,266,419    |
|                                   | FOB-CIF  | 2.,2.10,100,119   | 3,750,000,000     | 4,193,437,500     | 4,689,311,484     |
|                                   | Sum of New Taxes                               | 24,631,738,755    | 73,920,286,852    | 80,567,086,198    | 87,818,201,878    |
| Sum of All Revenue                |  | 1,696,244,059,593 | 1,886,739,751,310 | 2,049,230,892,444 | 2,228,570,304,106 |
|                                   |  | 12.5              | 11.2              | 8.6               | 8.8               |
| Growth compared to previous year: |  | 12.5              | 11,2              | 0.0               | 0.0               |

**Appendix 6:** Action Areas: Effects of successful interventions

| Action Area                        | Macroeconomic effects   | Human Development and Poverty effects  | Scope for Private Sector Funding   | Main NDP2 Sectors   |
|------------------------------------|---|--|--|---|
| 1. Primary<br>Production<br>Sector | <ul> <li>Increase in economic growth and<br/>Government revenue</li> <li>a small reduction in food imports<br/>leading to a lower trade deficit</li> </ul>  | <ul> <li>Reduction in poverty</li> <li>Increase in nutrition, food security, and better health outcomes</li> <li>The biggest effect in rural areas where most deprived people are</li> </ul>                 | <ul> <li>Some opportunities for private investment in improved agricultural techniques</li> <li>Most investments require support from the Government or external aid agencies</li> </ul>   | <ul><li>Production</li><li>Environment</li></ul>                                  |
| 1. Higher Productivity Sectors     | <ul> <li>Increase in economic growth and<br/>Government revenue</li> <li>Greater macroeconomic stability<br/>i.e. steadier economic growth,<br/>lower exchange rate volatility and<br/>lower inflation</li> </ul> | <ul><li>Reduction in poverty</li><li>Increase in employment</li></ul>  | <ul> <li>Large scope for private investment         <ul> <li>the private sector can contribute to infrastructure investments to gain a return</li> </ul> </li> <li>The legal &amp; regulatory framework is required for appropriate investments to take place</li> </ul> | <ul><li>Economy</li><li>Energy &amp; Extractives</li><li>Infrastructure</li></ul> |
| 2. Economic resilience             | Less susceptibility to<br>macroeconomic shocks and lower<br>Government revenue volatility   | <ul> <li>Fewer shocks to personal income<br/>and a subsequent increase in food<br/>security and better health<br/>outcomes</li> </ul>  | Little scope for private investment  | <ul><li>Production</li><li>WASH</li><li>Environment</li></ul>                     |
| 3. Human<br>Capital                | Maybe the most important<br>determinant of a country's long-run<br>economic growth. Without a<br>healthy, well-educated population<br>consistent economic growth and<br>poverty reduction is not possible.        | <ul> <li>Direct effect –improved education<br/>and health outcomes</li> <li>Indirect effects - More educated<br/>and healthier workforce more<br/>productive and less likely to be in<br/>poverty</li> </ul> | <ul> <li>Private provision is possible but<br/>generally not desirable as it reduces<br/>access for poorer populations</li> <li>Some user fees for WASH services<br/>can recoup some costs</li> </ul>  | <ul><li>Health</li><li>Education</li><li>WASH</li></ul>                           |