

INGLES 7

PORTAFOLIO



Profesor: ITIC José Luis Gameros Araiza

Alumno: Irving Armando Martinez Torres

Carrera: Ingeniera en Desarrollo y Gestion de Software

IDGS81

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Examen

At Work Orange English 6 Unit 1 - Irving Armando Martinez Torres



Practica de ejercicios unidad 1

Instrumento	Practica de ejercicios	
Alumno: Raúl Ponce Huerta, Irving Armando Martínez Tor	res	Fecha: 01/02/2024
Carrera: Ingeniería en Desarrollo y Gestión de Software		Grupo: IDGS81/IDGS81D
Asignatura: INGLÉS 7	Unidad temática: Unidad 1 – Presente perfecto	
Profesor: ITIC. JOSÉ LUIS GAMEROS ARAIZA		

Instructions: In pairs write a conversation, where you and a partner use Present Perfect with ever, yet and already, polite requests and reminders. Also, talk about budgets, schedules and deadlines, education and training, academic qualifications, jo skills and qualities.

Present this conversation to your teacher.

Each one of you must have at least 8 lines of participation in the conversation.

Important: You must have completed all the activities of the book @Work, done in class in order to present this last practice.

Raúl: Hi Irving, how is it?

Irving: Hi Raúl, I'm so worried about my job.

Raúl: Why? I thought you were so happy working in google.

Irving: yes, I was but lately I have been saturated of lot of work and tasks.

Raúl: But it is so good, that means that you have things to do, doesn't it?

Irving: no because my boss gave us a hard deadline, so I'm very busy all day.

Raúl: Have you ever worked with that intensity?

Irving: No, I have had few work since I started working in the company.

Raúl: that's why you aren't used to work with a lot of tasks.

Irving: and I feel that my schedule is hard because I have been working with my mom in the evenings, so I work in the company in the mornings.

Raúl: How about the pay?

Irving: that's good, I have lots of work and I have received a great pay.

Raúl: I think you will better if you continue with that job.

Irving: Yeah, I have been in a training of another kind of technology to manage a better system.

Raúl: I have already completed a course of python and there is lots of courses about coding which could help you.

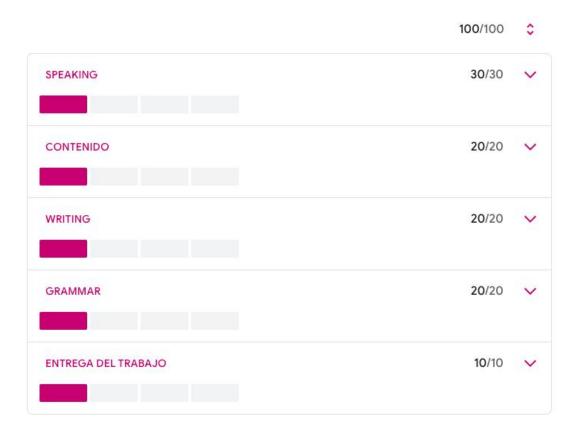
Irving: send me the link of the courses please I need to improve my database skills and I'll need it if I want to get a rise in the payment.

Raúl: ok, I'll send you when I get home.

Irving: Thank you so much see you later I have to leave.

Raúl: Bye. see you.

Rubrica



Examen



Practica de ejercicios

Instrumento	Practica de ejercicios	
Alumno: Raul Ponce Huerta, Irving Armando Martinez Torr	es	Fecha: 28/02/2024
Carrera: Ingeniería en Desarrollo y Gestión de Software		Grupo: IDGS81/IDGS81D
Asignatura: INGLÉS 7	Unidad temática: Unidad 2 – Planes y arreglos futuros	
Profesor: ITIC. JOSÉ LUIS GAMEROS ARAIZA		

Instructions: In pairs write a conversation, where you and a partner use be going to, and present continuous for plans and intentions; and will and be going to for spontaneous decisions and predictions and making arrangements.

Present this conversation to your teacher.

Each one of you must have at least 8 lines of participation in the conversation.

Important: You must have completed all the activities of the book @Work, done in class in order to present this last practice.

Raul: Hey Irving, how's everything going on your end? Any exciting updates with your projects?

Irving: Hi Raul! It's been quite busy lately. I'm currently knee-deep in redesigning our company website, and I'm going to implement a more user-friendly interface to improve the overall user experience.

Raul: That sounds like a significant project. Speaking of changes, I'm planning to implement a new project management system next week to streamline our workflow. It should help us be more efficient.

Irving: That's a solid plan, Raul! We should definitely compare notes sometime. On another note, have you heard about the team-building event the company is organizing?

Raul: Yeah, I've heard about it. I'm actually thinking of organizing a brainstorming session during the event to gather innovative ideas for our upcoming projects.

Irving: Great initiative! I was also contemplating suggesting some team-building activities to enhance collaboration among our team members.

Raul: Perfect! Let's sync up and combine our ideas. I'm sure it'll make the event more engaging and beneficial for everyone.

Irving: Absolutely, Raul! We should plan to meet up soon. How about we're going to grab lunch next week and iron out the details?

Raul: Sounds like a plan, Irving! I'll mark it on my calendar. Looking forward to catching up and finalizing our ideas over lunch.

Irving: Excellent! Until then, Raul, take care and keep up the good work!

Raul: Thanks, Irving! By the way, I'm going to explore some new tools for your website redesign. I've come across some interesting ones that might complement your efforts.

Irving: Oh, really? I'm all ears, Raul! I'm open to exploring new tools that could enhance the redesign process.

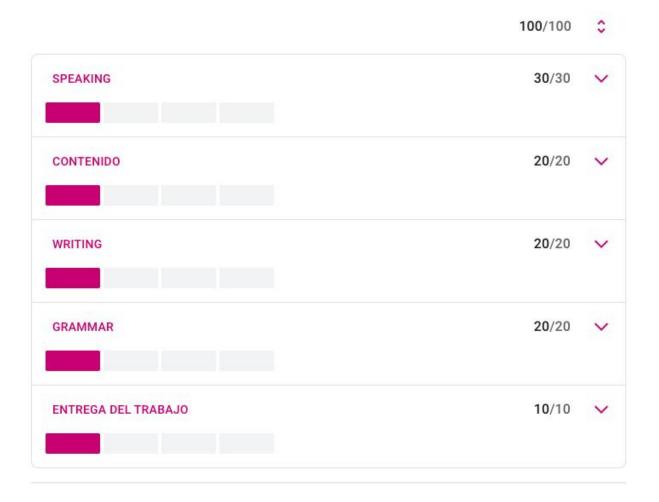
Raul: Definitely, Irving! Let's set up a time to dive into it. I'm going to share some insights, and maybe we can figure out how to integrate them into your project.

Irving: That sounds fantastic, Raul! I appreciate the offer. Let's schedule a meeting later this week to go over the details.

Raul: Perfect! Looking forward to it, Irving. We're going to make your website project even more awesome!

Irving: Absolutely, Raul. Teamwork makes the dream work, right?

Rubrica



Examen



Practica de ejercicios

Instrumento	Practica de ejercicios	
Alumno: Raúl Ponce Huerta, Irving Armando Martínez Torres	Fecha: 18/03/2024	
Carrera: Ingeniería en Desarrollo y Gestión de Software	Grupo: IDGS81	
Asignatura: INGLÉS 7	Unidad temática: Unidad 3 – Passive Voices	
Profesor: ITIC. JOSÉ LUIS GAMEROS ARAIZA		

Instructions: In pairs write a conversation, where you and a partner use Present and Past Passive Voice, Agreeing and Disagreeing (use: so do I, so am I, neither do I, neither am I, etc) to talk about product development, designing features and product life cycle, and direct and indirect cultures.

Present this conversation to your teacher.

Each one of you must have at least 8 lines of participation in the conversation.

Important: You must have completed all the activities of the book @Work, done in class in order to present this last practice.

Raul: Hey Irving, have you noticed how closely our products reflect what customers are looking for? Listening to them seems crucial.

Irving: Hi Raul, absolutely. It's all about addressing their current needs and even anticipating future trends, which really can vary across cultures.

Raul: That's a great point. Especially when you think about how direct feedback can expedite the process of implementing necessary changes.

Irving: Indeed, Raul. But, let's not forget the depth that comes with indirect feedback. It often brings nuanced insights that direct feedback might miss.

Raul: True, Irving. Balancing both types of feedback helps us cater to a broader audience effectively.

Irving: Exactly, the whole lifecycle of a product, from its inception to its retirement, is fascinating.

Raul: And staying updated with market trends and customer preferences allows us to adjust our strategies in real-time.

Irving: When it's time to phase out a product, it's often because customer preferences have shifted or there's a better alternative available.

Raul: Making those decisions involves deep market analysis and paying close attention to our customers' feedback.

Irving: It really highlights the importance of understanding customer needs, be it through direct or indirect feedback.

Raul: And it's that understanding that propels us forward, adapting to feedback is key to our products' evolution.

Irving: Adapting ensures our offerings not only meet but exceed customer expectations, positioning us as leaders.

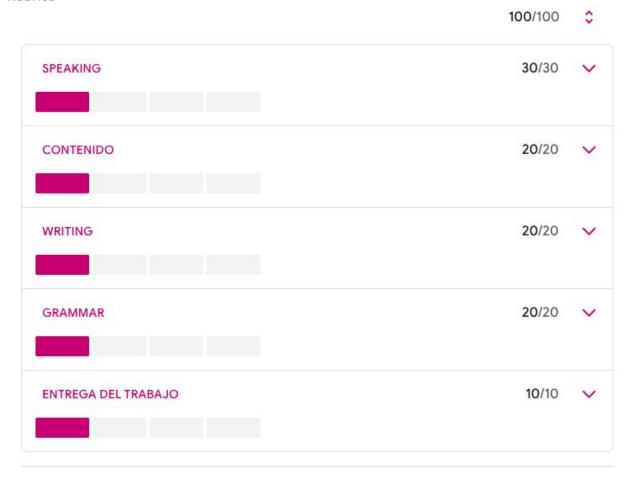
Raul: It's such a dynamic process, constantly evolving based on customer insights.

Irving: Right, staying responsive and ready to pivot is essential for innovation.

Raul: Every piece of feedback, direct or indirect, is a valuable insight that helps refine our strategy.

Irving: Absolutely, Raul. Those insights are what drive the continuous improvement and innovation of our product line.

Rubrica



Examen

Exam Unit 4	Puntos totales 93/100 ?
Se ha registrado el correo del encuestado (al este formulario.	05-031-0321@utdelacosta.edu.mx) al enviar
Name and last name *	
Irving Armando Martínez Torres	

Practica de ejercicios

Instrumento	Practica de ejercicios
Alumno: Raúl Ponce Huerta, Irving Armando Martinez Torres	Fecha: 17/04/2024
Carrera: Ingeniería en Desarrollo y Gestión de Software	Grupo: IDGS81/IDGS81D
Asignatura: INGLÉS 7	Unidad temática: Unidad 4 - Conditionals
Profesor: ITIC. JOSÉ LUIS GAMEROS ARAIZA	

Instructions: In pairs write a conversation, where you and a partner use First and Second Conditionals to talk about selling goods or services and negotiationg.

Present this conversation to your teacher.

Each one of you must have at least 8 lines of participation in the conversation.

Important: You must have completed all the activities of the book @Work, done in class in order to present this last practice.

Irving: Hey Raúl, have you thought about taking your business international?

Raúl: I've considered it, but I'm unsure about the right strategy. What do you suggest?

Irving: If you tailor your services to meet international standards, you will stand out from your competitors.

Raúl: That sounds promising. If we provide unique offerings, it would definitely attract a global audience.

Irving: Exactly, and if you start with a small-scale pilot, you will test the waters without committing too much upfront.

Raúl: If the pilot proves successful, we could roll out our services gradually across different markets.

Irving: And when it comes to pricing, if you keep your rates competitive, you will likely retain your current customers while attracting new ones.

Raúl: If we found the right balance between quality and cost, we would indeed see an increase in our market share.

Irving: Also, think about forming strategic partnerships. They would provide valuable insights and help mitigate risks in unfamiliar territories.

Raúl: If we chose partners with local expertise, it would be significantly ease our market entry.

Irving: If you negotiate effectively, you will be able to maintain control while benefiting from their local knowledge.

Raúl: That's essential. I'll need to draft some potential terms that would protect our interests while appealing to potential partners.

Irving: If you gather customer feedback during the initial phases, you will better understand their needs and expectations.

Raúl: If we found that our services weren't meeting expectations, we would need to adjust our approach quickly.

Irving: If you conduct thorough market analysis, you will avoid many common expansion pitfalls.

Raúl: Planning carefully is crucial. If I start analyzing potential markets tomorrow, I will have a clearer picture by next week.

Irving: That's a great start. Also, if you integrate technology to streamline services, you will enhance customer satisfaction and operational efficiency.

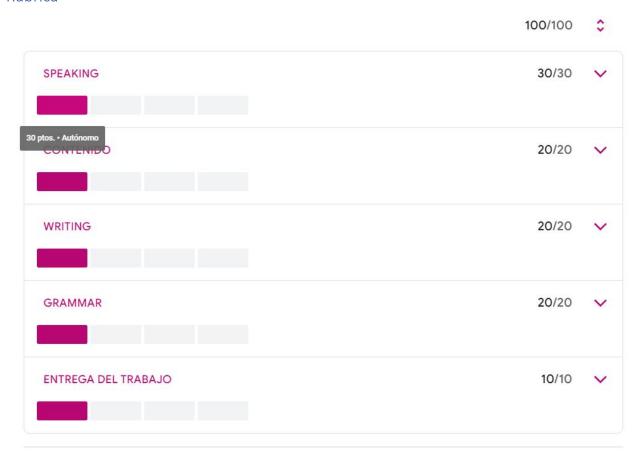
Raúl: If we could automate some processes, it would not only save time but also reduce costs in the long run.

Irving: Just rememberr, if you need any help or a second opinion, I'm here to assist.

Raúl: Thanks, Irving. Your advice has been invaluable. Let's touch base next week to review our progress.

Irving: I look forward to it, Raúl. Here's to a successful expansion!

Rubrica



Comentarios de la clase