#### Revenue

## Total Revenue ₹ 986.63M

Sum of Normalized Amount. The data is filtered on Action (Blank, YEAR(Cy Date)), Action (Blank, YEAR(Cy Date)), Action (Blank, YEAR(Cy Date)) and Action (Markets Name). The Action (Blank, YEAR(Cy Date)) filter keeps 4 members. The Action (Blank, YEAR(Cy Date), QUARTER(Cy Date)) filter keeps 11 members. The Action (Markets Name) filter keeps 14 members.

## Quantity

# Sales Quantity 2,431.63K

Sum of Sales Qty. The data is filtered on Action (Blank,YEAR(Cy Date)), Action (Blank,YEAR(Cy Date)), and Action (Markets Name). The Action (Blank,YEAR(Cy Date)) filter keeps 4 members. The Action (Blank,YEAR(Cy Date)) filter keeps 11 members. The Action (Markets Name) filter keeps 14 members.

#### Revenue by Markets



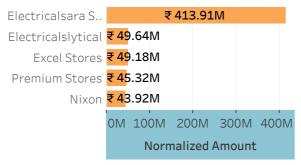
Sum of Normalized Amount for each Markets Name. The marks are labeled by sum of Normalized Amount. The data is filtered on Action (Blank,YEAR(Cy Date)) and Action (Blank,YEAR(Cy Date),QUARTER(Cy Date)). The Action (Blank,YEAR(Cy Date)) filter keeps 4 members. The Action (Blank,YEAR(Cy Date),QUARTER(Cy Date)) filter keeps 11 members.

## Sales Quantity by Market

Delhi NCR		989.	99K	
Mumbai	383.73K			
Nagpur	262.09K			
Kochi	255.48K			
Ahmedabad	207.10K			
Bhopal	<b>112</b> .78K			
Hyderabad	77.89K			
Chennai	<b>5</b> 0.83K			
Lucknow	<b>3</b> 7.09K			
Surat	17.10K			
Kanpur	16.64K			
Bhubaneshwar	14.98K			
Patna	5.51K			
Bengaluru	0.41K			
	0K	50	0K	1000K

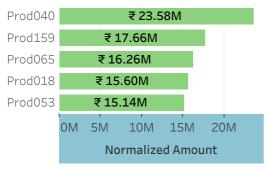
Sum of Sales Qty for each Markets Name. The marks are labeled by sum of Sales Qty. The data is filtered on Action (Blank,YEAR(Cy Date)), Action (Blank,YEAR(Cy Date), QUARTER(Cy Date)) and Action (Markets Name). The Action (Blank,YEAR(Cy Date)) filter keeps 4 members. The Action (Blank,YEAR(Cy Date),QUARTER(Cy Date)) filter keeps 11 members. The Action (Markets Name) filter keeps 14 members.

## Top 5 Customers



Sum of Normalized Amount for each Custmer Name. The marks are labeled by sum of Normalized Amount. The data is filtered on Action (Blank,YEAR(Cy Date)), Action (Blank,YEAR(Cy Date),QUARTER(Cy Date)) and Action (Markets Name). The Action (Blank,YEAR(Cy Date)) filter keeps 4 members. The Action (Blank,YEAR(Cy Date),QUARTER(Cy Date)) filter keeps 11 members. The Action (Markets Name) filter keeps 14 members. The view is filtered on Custmer Name, which has multiple members selected.

## Top 5 Products

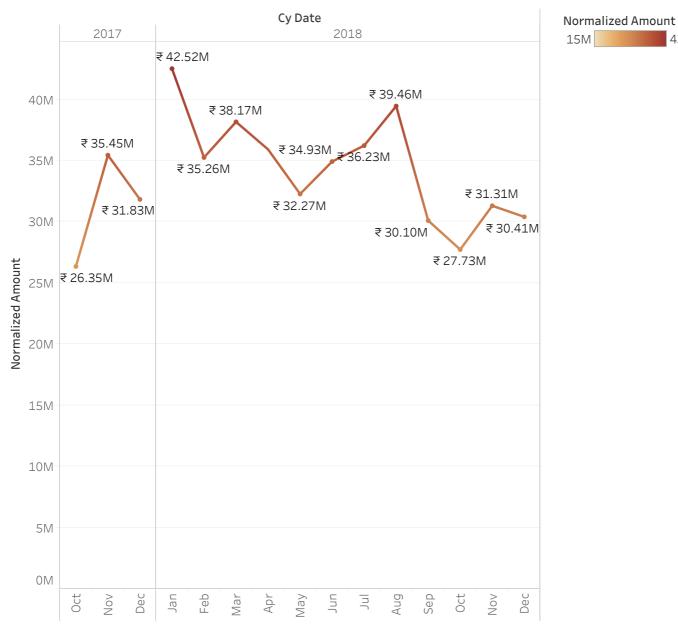


Sum of Normalized Amount for each Product Code (Products). The marks are labeled by sum of Normalized Amount. The data is filtered on Action (Blank,YEAR(Cy Date)), Action (Blank,YEAR(Cy Date),QUARTER(Cy Date)) and Action (Markets Name). The Action (Blank,YEAR(Cy Date)) filter keeps 4 members. The Action (Blank,YEAR(Cy Date),QUARTER(Cy Date)) filter keeps 11 members. The Action (Markets Name) filter keeps 14 members. The view is filtered on Product Code (Products), which has multiple members selected.

## Revenue By Year

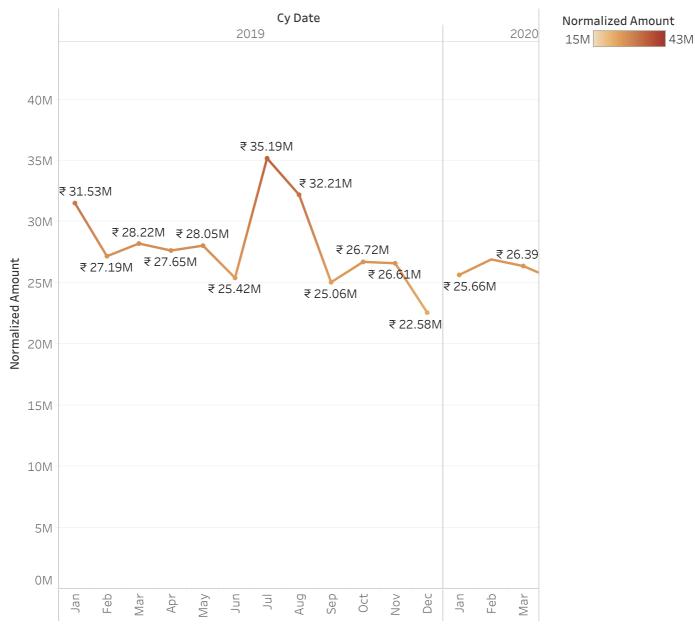
15M

43M



The trend of sum of Normalized Amount for Cy Date Month broken down by Cy Date Year. Color shows sum of Normalized Amount. The marks are labeled by sum of Normalized Amount. The data is filtered on Action (Blank, YEAR(Cy Date)), Action (Blank, YEAR(Cy Date), QUARTER(Cy Date)) and Action (Markets Name). The Action (Blank, YEAR(Cy Date)) filter keeps 4 members. The Action (Blank, YEAR(Cy Date), QUARTER(Cy Date)) filter keeps 11 members. The Action (Markets Name) filter keeps 14 members.

#### Revenue By Year



The trend of sum of Normalized Amount for Cy Date Month broken down by Cy Date Year. Color shows sum of Normalized Amount. The marks are labeled by sum of Normalized Amount. The data is filtered on Action (Blank, YEAR(Cy Date)), Action (Blank, YEAR(Cy Date), QUARTER(Cy Date)) and Action (Markets Name). The Action (Blank, YEAR(Cy Date)) filter keeps 4 members. The Action (Blank, YEAR(Cy Date), QUARTER(Cy Date)) filter keeps 11 members. The Action (Markets Name) filter keeps 14 members.

## Revenue By Year





The trend of sum of Normalized Amount for Cy Date Month broken down by Cy Date Year. Color shows sum of Normalized Amount. The marks are labeled by sum of Normalized Amount. The data is filtered on Action (Blank, YEAR(Cy Date)), Action (Blank, YEAR(Cy Date), QUARTER(Cy Date)) and Action (Markets Name). The Action (Blank, YEAR(Cy Date)) filter keeps 4 members. The Action (Blank, YEAR(Cy Date), QUARTER(Cy Date)) filter keeps 11 members. The Action (Markets Name) filter keeps 14 members.

#### Month

Jan Feb Mar Apr May Jun Jul Aug Sep Oct

Blank broken down by Cy Date Month. The data is filtered on Action (Blank, YEAR(Cy Date)), Action (Blank, YEAR(Cy Date), QUARTER(Cy Date)) and Action (Markets Name). The Action (Blank, YEAR(Cy Date)) filter keeps 4 members. The Action (Blank, YEAR(Cy Date), QUARTER(Cy Date)) filter keeps 11 members. The Action (Markets Name) filter keeps 14 members.

#### Month

Nov Dec

Blank broken down by Cy Date Month. The data is filtered on Action (Blank, YEAR(Cy Date)), Action (Blank, YEAR(Cy Date), QUARTER(Cy Date)) and Action (Markets Name). The Action (Blank, YEAR(Cy Date)) filter keeps 4 members. The Action (Blank, YEAR(Cy Date), QUARTER(Cy Date)) filter keeps 11 members. The Action (Markets Name) filter keeps 14 members.

## Year

2017 2018 2019 2020

Blank broken down by Cy Date Year. The data is filtered on Cy Date Day and Action (Markets Name). The Cy Date Day filter excludes Null. The Action (Markets Name) filter keeps 14 members.



Electricalsara S.. ₹413.91M

Nixon ₹43.92M

OM 100M 200M 300M 400M

Normalized Amount

Electricalslytical ₹49.64M

Premium Stores ₹45.32M

Excel Stores ₹49.18M

Prod040 ₹23.58M

Prod159 **₹17.66M** 

Prod018 ₹ **15.60M** 

Prod053 ₹ **15.14M** 

OM 5M 10M 15M 20M

Normalized Amount

Prod065 ₹ **16.26M** 

Lucknow 37.09K

Surat **17.10K** 

Kanpur 16.64K

Patna 5.51K

0K

500K

1000K

Bengaluru 0.41K

Bhubaneshwar 14.98K

Hyderabad ₹ 7.44M

Patna ₹ 4.43M

Surat ₹ 2.61M

OM 100M 200M 300M 400N

Normalized Amount

Lucknow ₹ 3.09M

Bhubaneshwar ₹ 0.89M