

# Agenda

- Understanding PLM
  - Understanding a Product
    - Product & It's Lifecycle
    - Product Data & Process Data
    - Product Relationship
    - Issues in Product Development
  - What is PLM?
  - Evolution of PLM
  - PLM Vendors
- Understanding PLM with an Example
- PLM Terminologies
- ENOVIA 3DEXPERIENCE

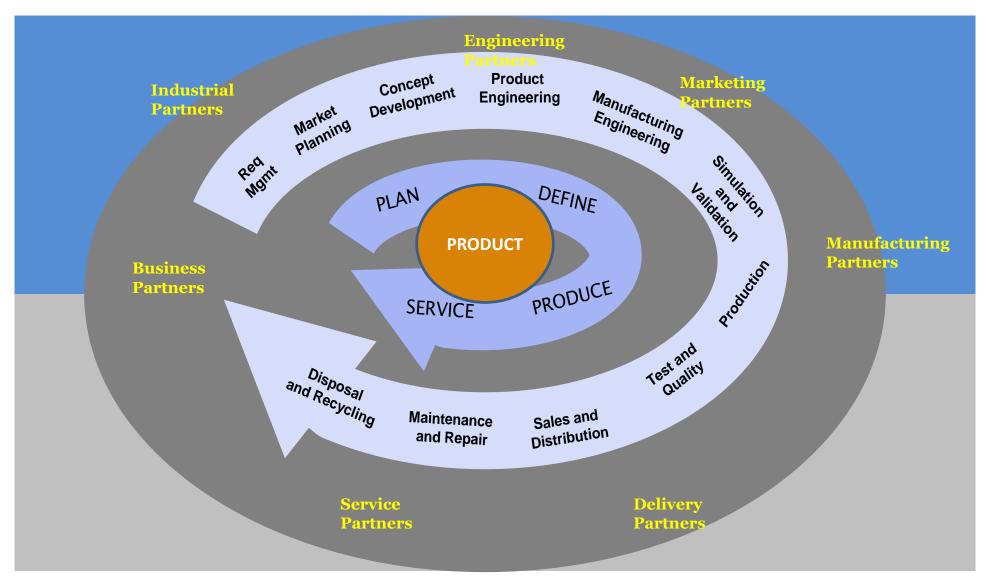




### **UNDERSTANDING PLM**



# Product & It's Lifecyle

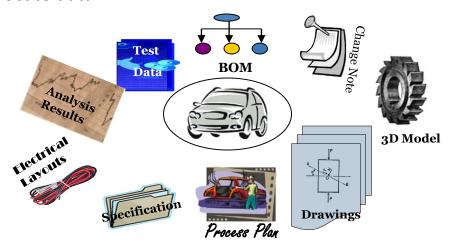




### **Product & Process Data**

- Product
  - 3D Models
  - Engineering Drawings
  - Product & Material Specifications
  - Bill of Materials
  - Test Results
  - FEA Results
- Manufacturing
  - Manufacturing Process
  - Tool Drawings
  - Routings
  - Validation Reports
  - NC Code
- Quality
  - Quality Plans
  - · Quality Operating Procedures
  - · Quality Standards
- Other Documentation
  - Non ECN document
- New Product Development
  - Technical Design Docs.
  - Market Assessments
  - Risk Assessments
  - Operational/Quality Strategies
  - · Engineering Orders
  - Validation Strategies
  - Design & Development Plan
  - Product Authorizations
  - Design Verifications/Validations
- Regulatory
  - International Submissions
  - Strategies
- ECN
- Supplier Qualification
  - Preferred supplier list / Qualification Data
  - · Electronic procurement

- ✓ Need to manage increasing volumes of distributed but related data
- ✓ Types of data and systems that create data are continuously changing.
- ✓ Need constant framework to locate data



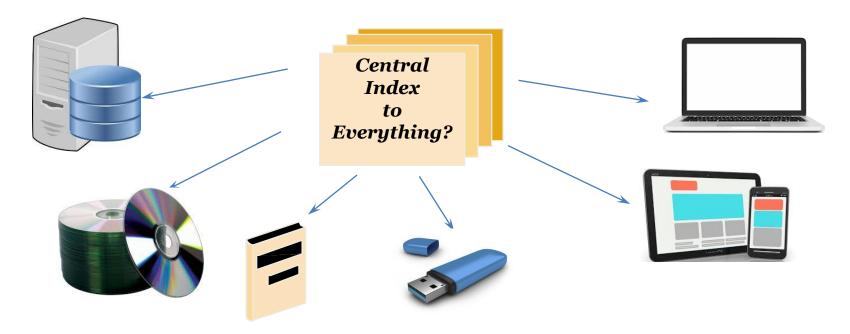
- ✓ Release Process
- ✓ Engineering Change Management
- ✓ NPDI (New Product Development and Introduction)
- ✓ Design Review Process





### Access to Product Data

What Is Available & Where Is It?

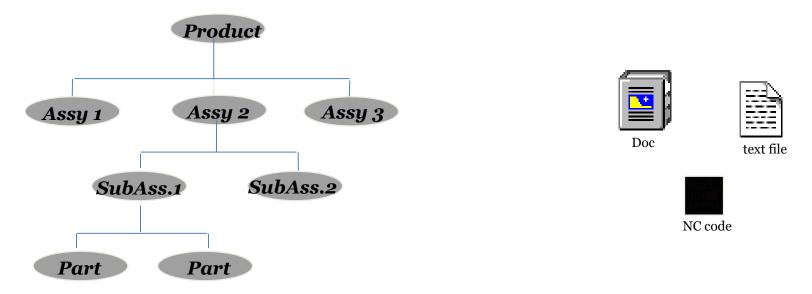


- Who has access to the data?
- Is the data current?



# Product Relationships

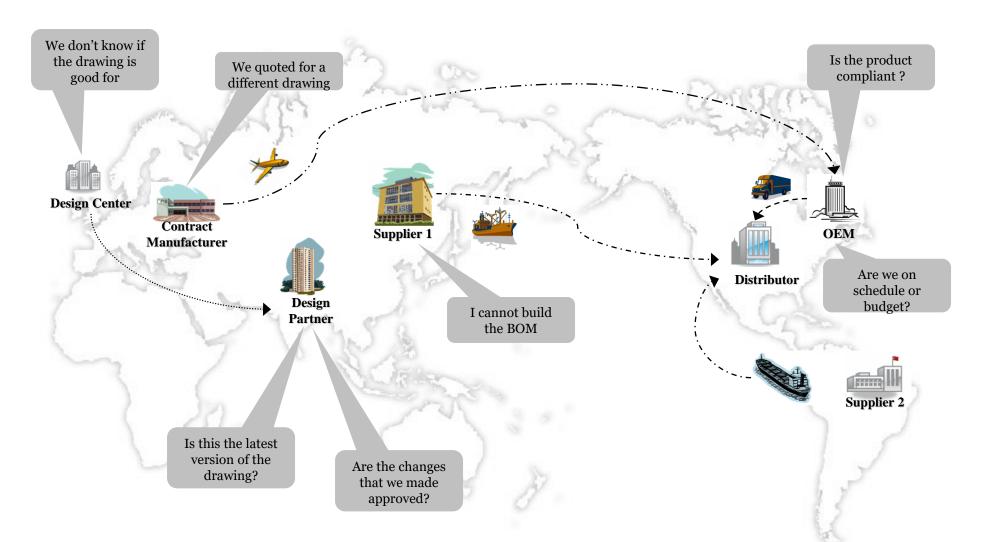
- Definition of the structure of the product
- What are the relationships between data and structure?



Manage versions of products and structure items



# Issues in Product Development





### What is PLM?

Every product that gets introduced to the marketplace goes through a series of steps starting when the product is first conceptualized, then proceeding through design, development, validation, production and support, until it is eventually retired or withdrawn from the marketplace.

At each of these steps several tasks must be performed, often by multiple people, who each create, modify, or rely on a variety of information relating to that product.

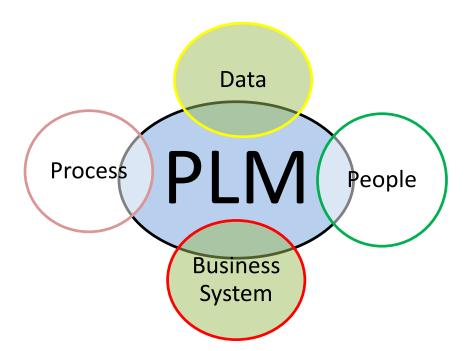
PLM refers to the management of this product related information and how it is used by the people that rely on it in completing their respective tasks.



### PLM Defined!

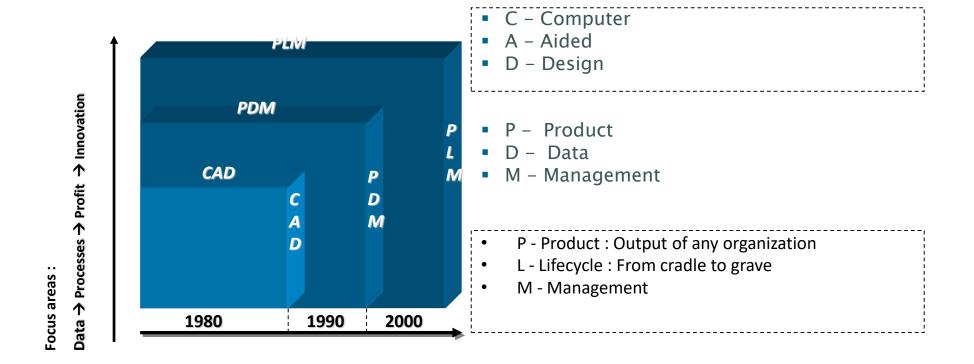
#### **CIMdata** defines PLM as

- ✓ A strategic business approach that applies a consistent set of business solutions that support the collaborative creation, management, dissemination, and use of product definition information
- ✓ Supporting the extended enterprise (customers, design and supply partners, etc.)
- ✓ Spanning from concept to end of life of a product or plant
- ✓ Integrating people, processes, business systems, and information





### **Evolution of PLM**





# **Evolution of Enterprise Applications**

ERP > SCM > CRM > PLM

Accounting, Distribution, Manufacturing

1990 ERP

Manufacturing, Supply Chain, Inventory, WIP

1995 SCM

**Sales Force Automation, Call Center, Marketing Automation** 

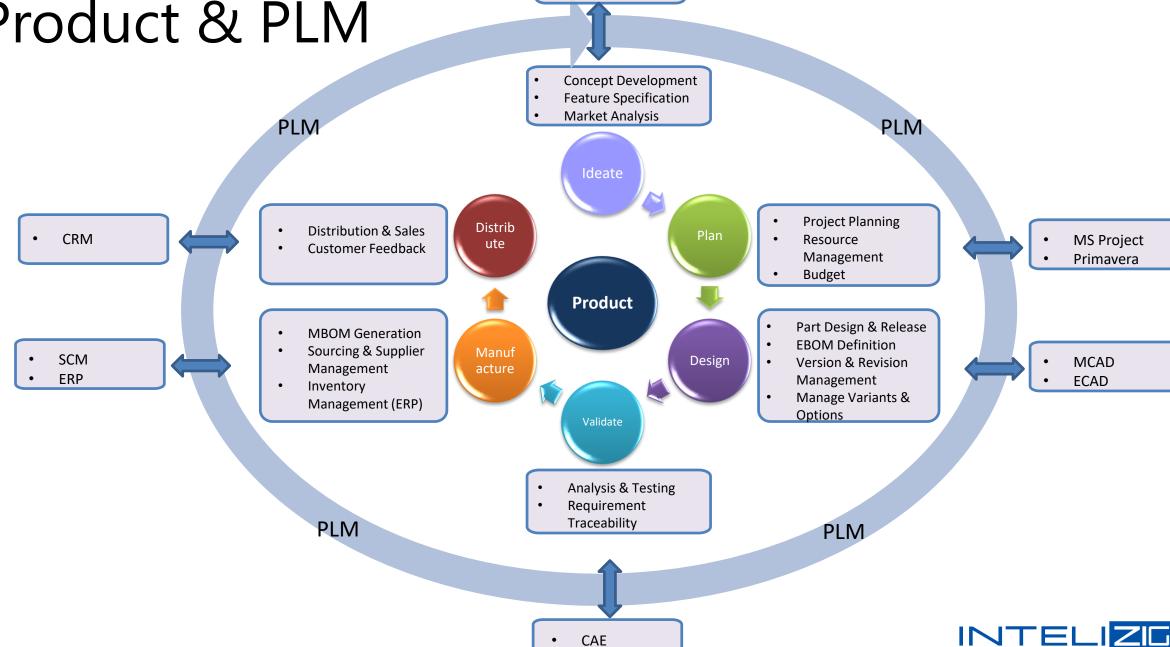
**2000 CRM** 

Computer-aided Design, Engineering & Manufacturing, Product Data Management, Digital Manufacturing

**2005 PLM** 



### Product & PLM



MS Office

MS Office

### **PLM Vendors**

Vendor	Product
Siemens PLM Software	Teamcenter
Dassault Systemes	3DEXPERIENCE (ENOVIA)
PTC	Windchill
Oracle	Agile
SAP	SAP PLM
Microsoft	MS PLM
Aras Corp	Aras

# SIEMENS

Ingenuity for life









### UNDERSTANDING PLM WITH AN EXAMPLE



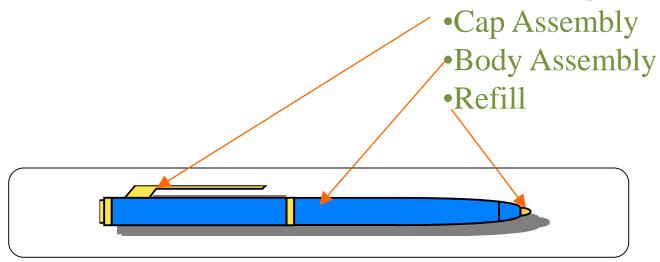
### **Basics of PLM**

Let us start with very simple example.

You buy a pen from shop.

Do you know what Pen is made of?

You need following items to assemble a Pen



They manufacture 100s of models

So, You will need 100s of Caps assemblies, Body Assemblies and Refills. ... and in many colors



# Defining Part

How do everyone working in Pen Manufacturing company know what to buy, Assemble and sell?

You need to identify items with a *unique number*These *unique numbers* are called Part Numbers

In our example the Part numbers are

- •Cap Assembly A12 456 09
- •Body Assembly- B14 443 65
- •Refill B45 112 77

As you know there are 100s of Caps assemblies, Body Assemblies and refills. All of them have part numbers.



# Defining BOM

How do you know which part numbers to assemble to make a Pen? You have to *group* correct part numbers.

The grouping of part numbers is called Bill of Material (BOM)

In our example, the Bill of Material is

```
Pen - P 23 887 33
```

```
Cap Assembly - A12 456 09 - Quantity 01
```

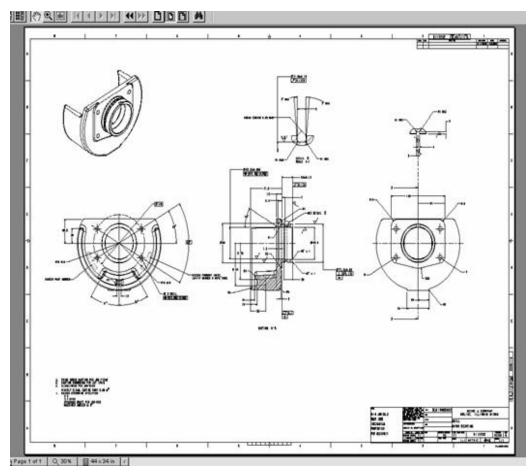
**BOM** helps all know what to Buy, Assemble & Sell.

But how does one know *how* to manufacture? You can't manufacture only with Part numbers.



# **Defining Part Drawings**

The engineer prepares a drawing providing details for manufacture.



Drawing provides following details

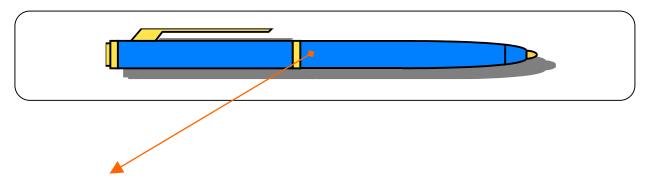
- Dimensions
- Raw material
- Tolerances
- Standard references
- Three dimensional views

There are Drawings

- Drawn manually over drawing boards
- Drawn using CAD packages



### Change Management



Many customers **complained** that **Body assembly** broke with in one month of buying

After analysis it was concluded that defect in design caused this failure.

The design engineer analyses and identifies changes required in drawing of Body Assembly- B14 443 65.

Drawing B14 443 65 is revised and released with new **revision**.

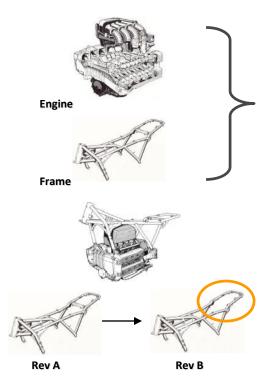
Process of releasing this change to everyone is called **Change Management**.

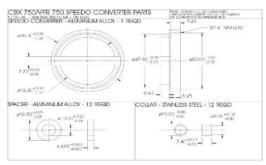


### **PLM TERMINOLOGIES**



# Item, Part, Assembly, Revision





#### **Item/ Business Item –**

A managed object that has generic characteristics such as Name, Description, Item-id, Creation date, etc.

#### Part/ Component -

A physical item which is produced, procured or consumed while manufacturing a product. In general Parts cannot be disassembled without impairing

#### Assembly -

A combination of Parts/ Sub-assemblies to perform a specific function and subject to disassembly without impairing any of its parts

#### **Revision** -

A formally-recorded item iteration that represents a modification to an item

#### **Part Specifications** -

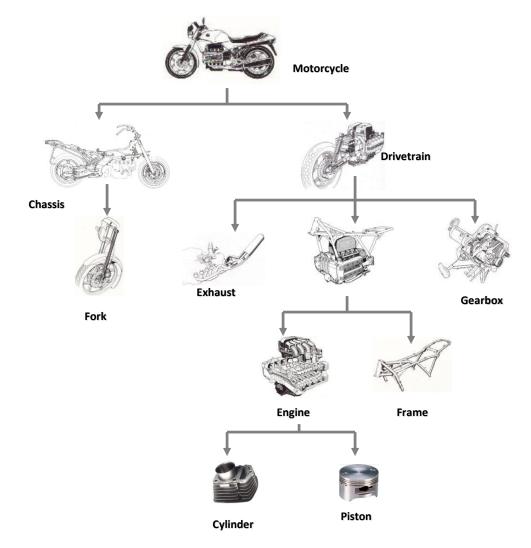
Actual physical representation of an item. It could be drawing, document, etc.

#### Metadata -

Characteristics of any business object. E.g. part number, description, creation data, etc.



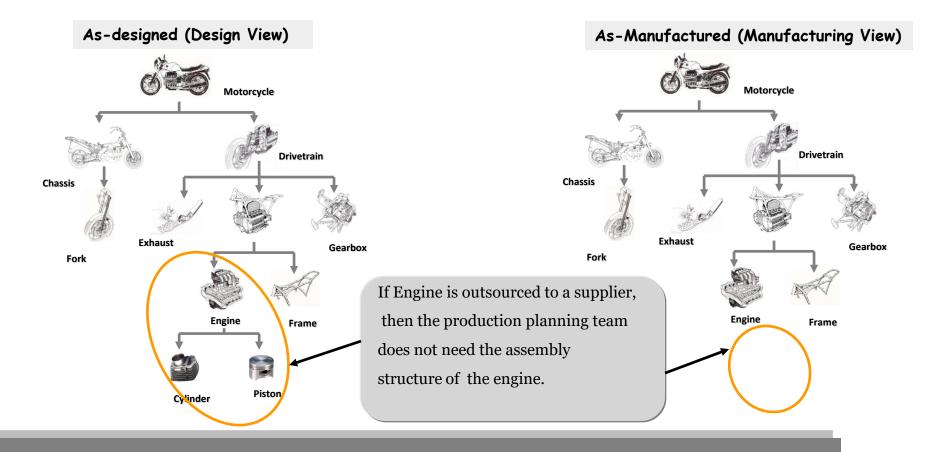
# Product Structure/BOM (Bill of Materials)



- ✓ A list of components/ parts that go into an assembly
- ✓ It consists of a break-down structure of a product
- ✓ It provides "Where-used" information
- ✓ It contains attributes/ properties, instance and location information of parts/ assemblies



### **Views**



#### View –

How a product would look from different perspective like Design, Manufacturing, Sales, etc. Following are the typical views that can be found.

As-Designed, As-Manufactured, As-Shipped, As-Maintained



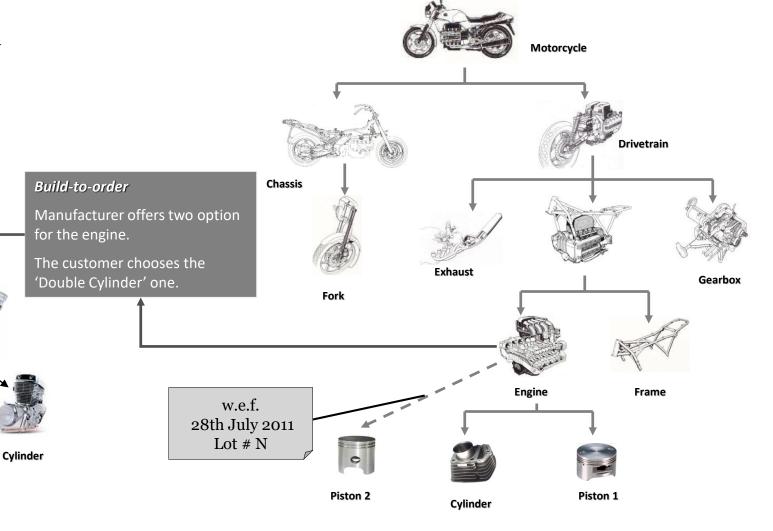
# **Configuration Management**

✓ A mechanism to design and view product structures based on features, options and rules

✓ A mechanism to view product structures based on logical parameters

Double Cylinder Engine

Piston n



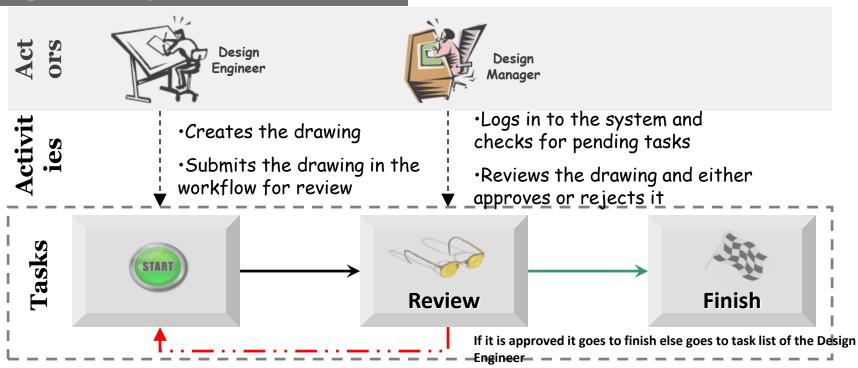


# Workflow Management

#### Workflow -

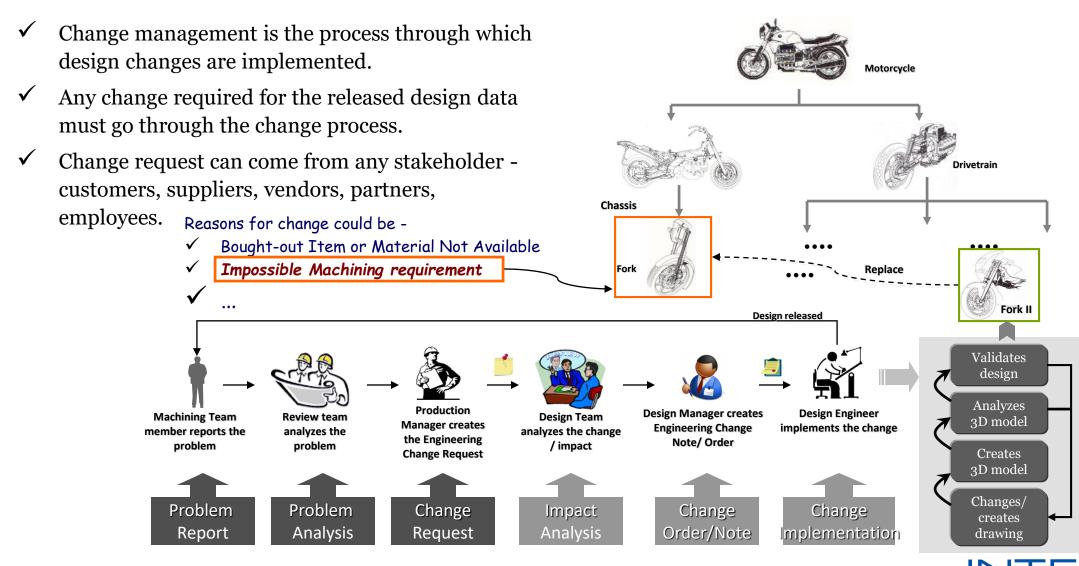
A sequence of events defined to manage a set of tasks like review, notification, do, condition, etc.

#### Simple Drawing Review Workflow





### Change Management



# Dassault Systemes ENOVIA 3DEXPERIENCE

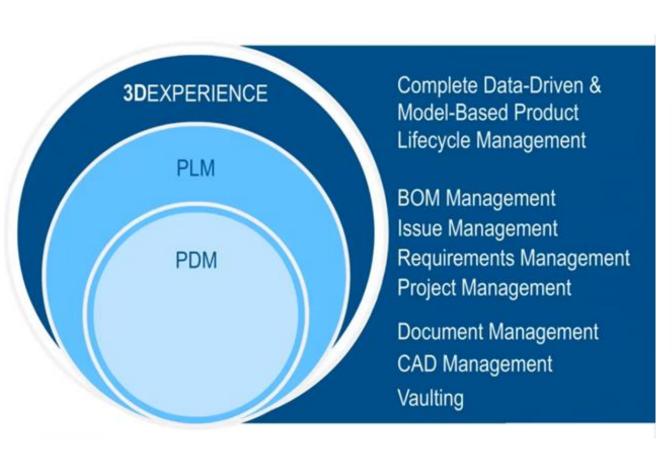


### Dassault Systemes Journey





### 3DEXPERIENCE Platform







### What is Experience for Your Clients?

It is an Holistic Economic Offer taking into account the consumer journey:

How the consumers

the product?

Awareness

Evaluation Experience How the consumers TRY the product?

Consideration

Trial Experience How the consumers SELECT the product?

Interest

Benchmark Experience How the consumers

the product?

**Purchase** 

Sales Experience How the consumers

USE the product?

Usage

Usage Experience How the consumers STAY IN

CONTACT

with the product? Loyalty

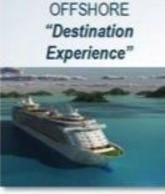
Post Purchase Experience



# All Industries are in the Experience Economy!







MARINE &







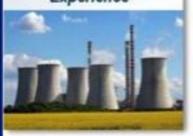


"Shopping

Experience"





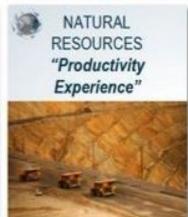














### **3DEXPERIENCE** open innovation platform







