

Dr. Steve Spear DBA MS MS

Principal HVE LLC and See to Solve LLC

Senior Lecturer MIT



Organizations















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Organizations









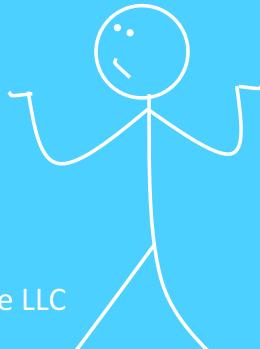








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Organizations

















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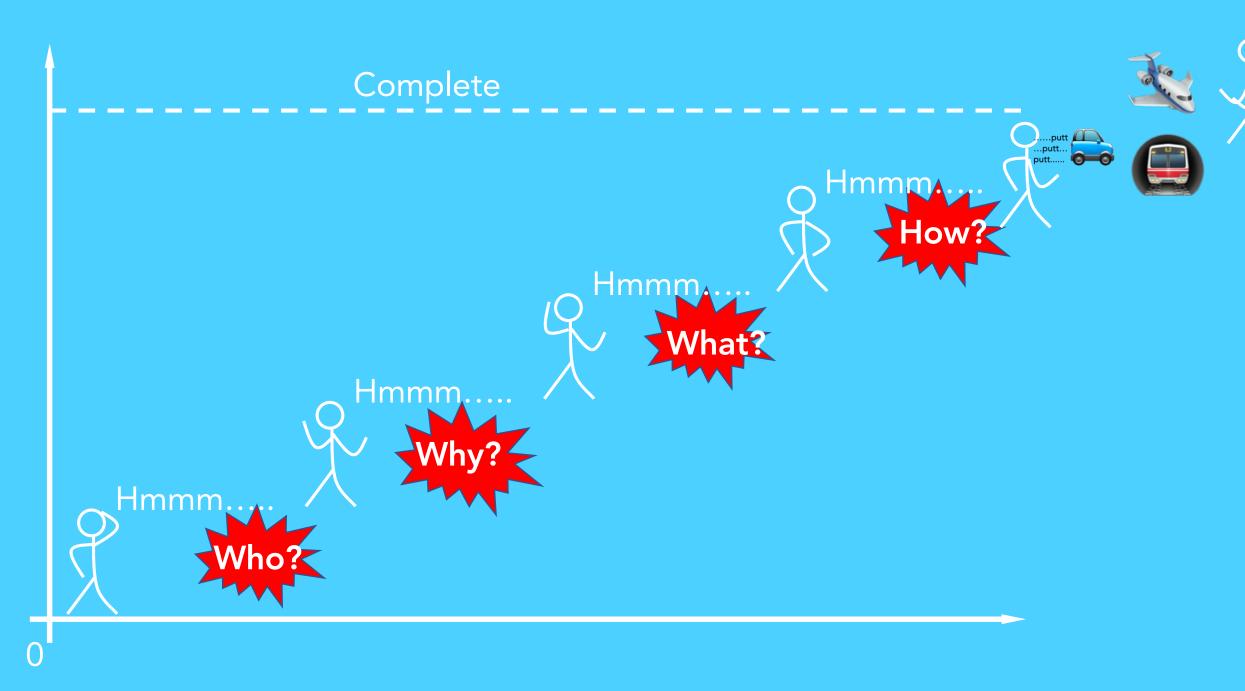


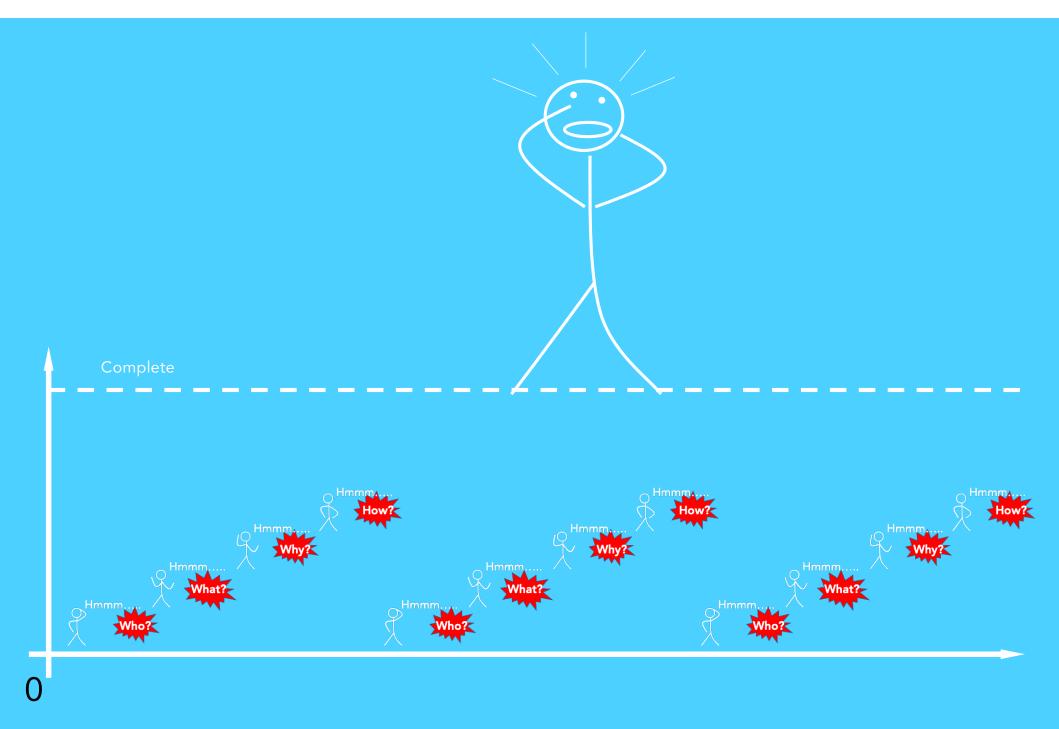


Complete

















place on m hungry

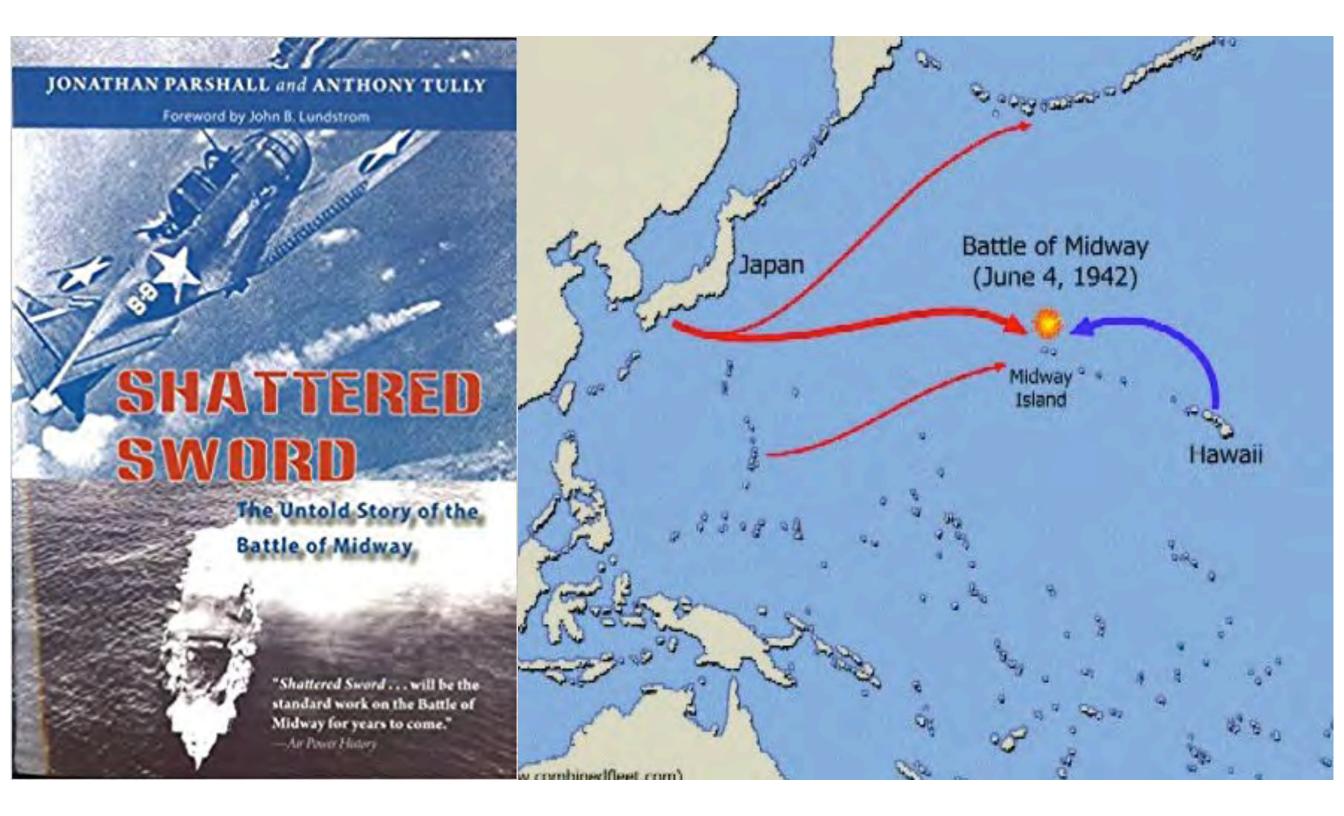
For several Why wait?

SeeToSolve.com

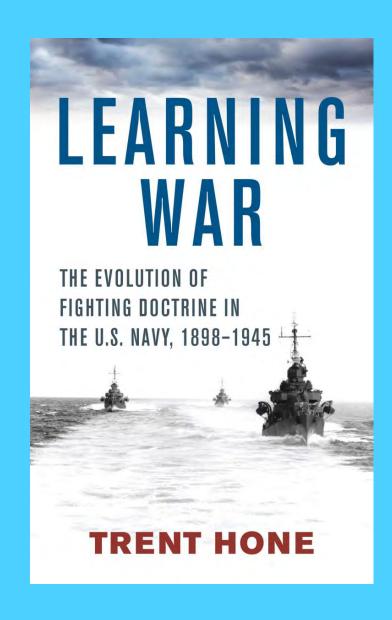
Complete Why organizations? Hmmm To solve problems!

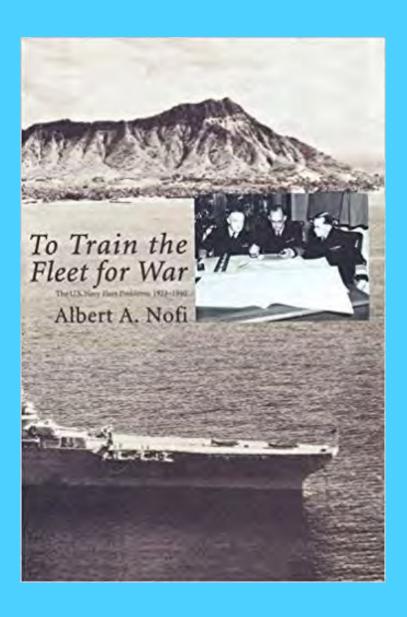
Complete Why organizations? To solve problems!

...collaboratively



US Navy's Mission: Solve problems to someday wage war...

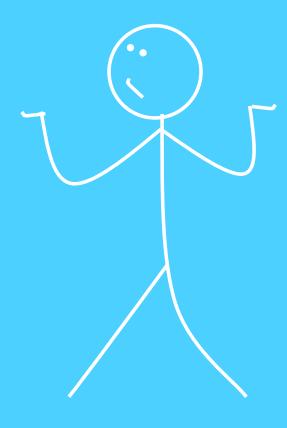




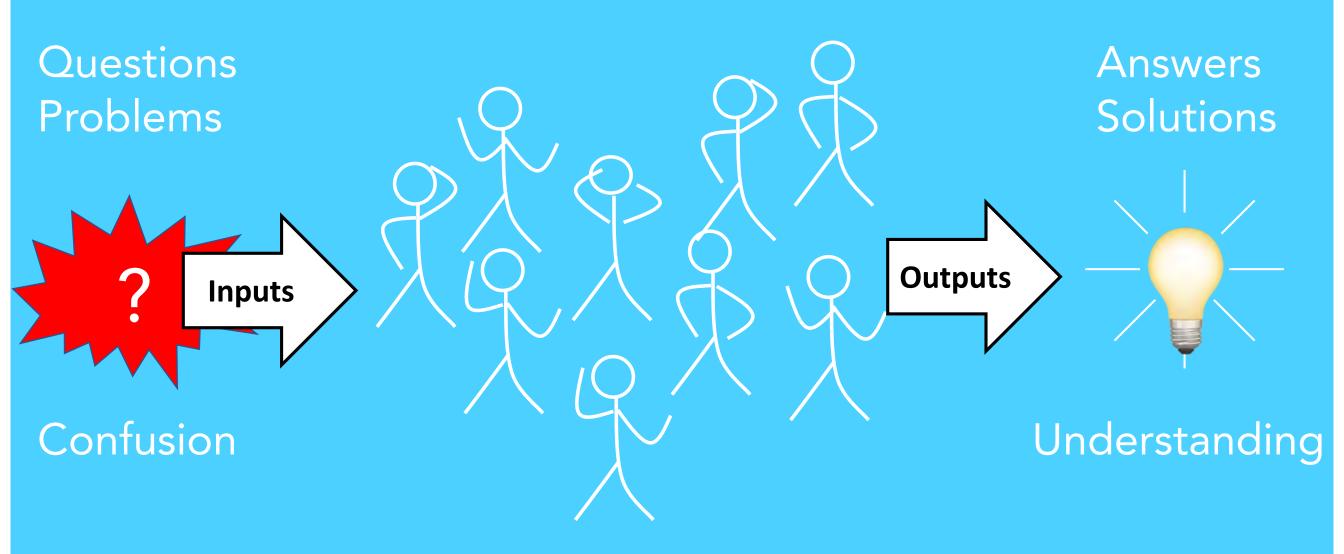
Relationships



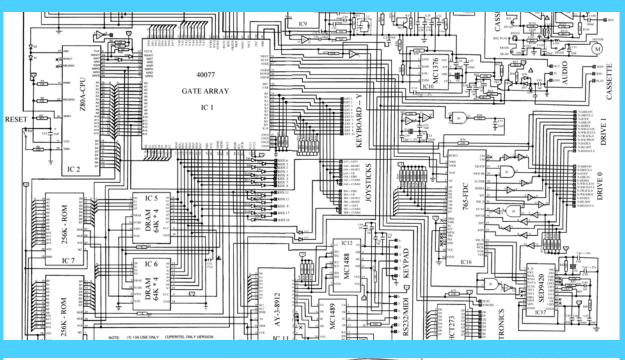
How?

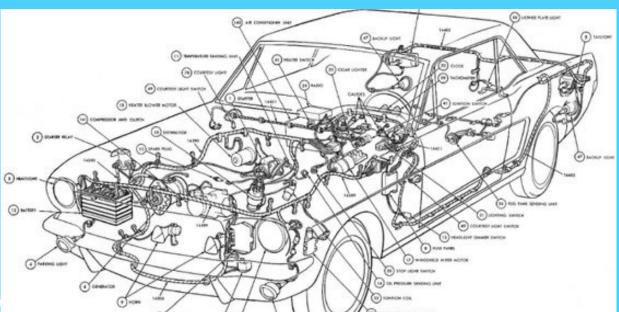


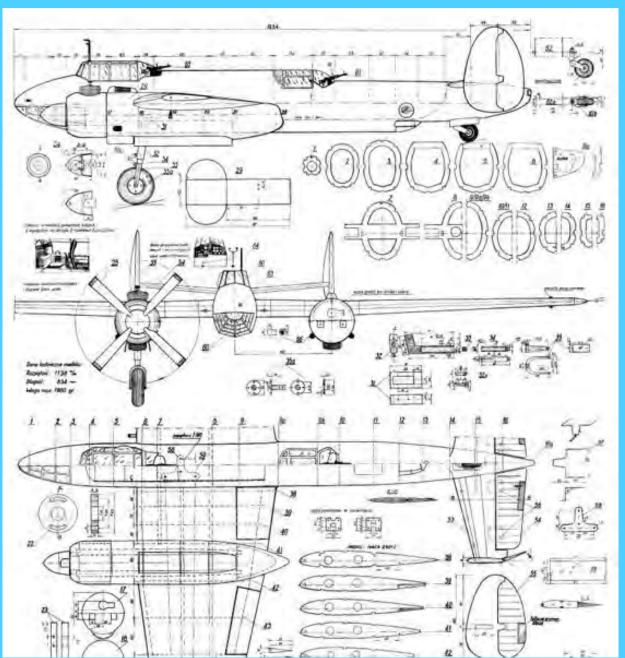
HOW DO IDEAS TAKE FORM?



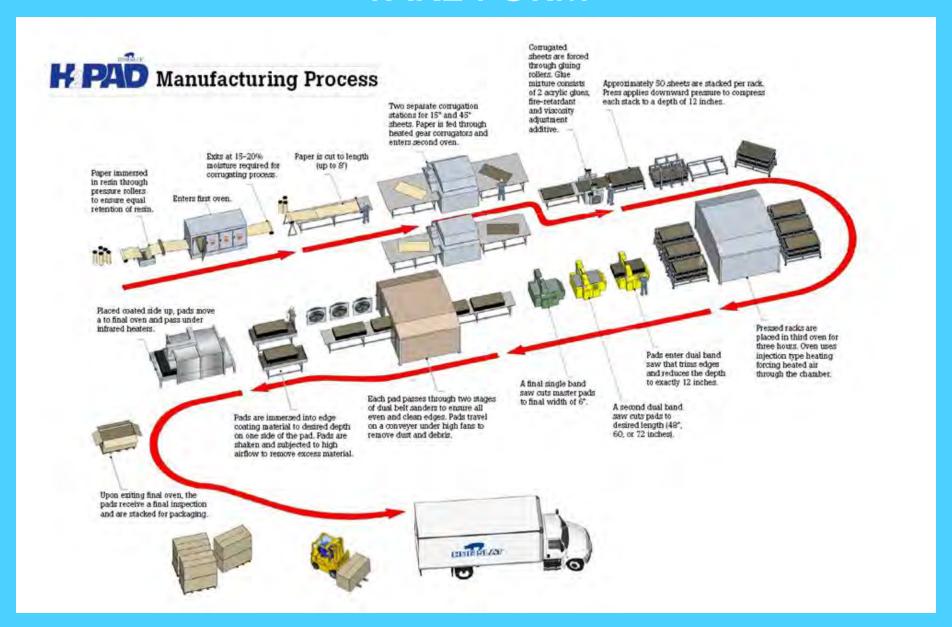
FIT TOGETHER



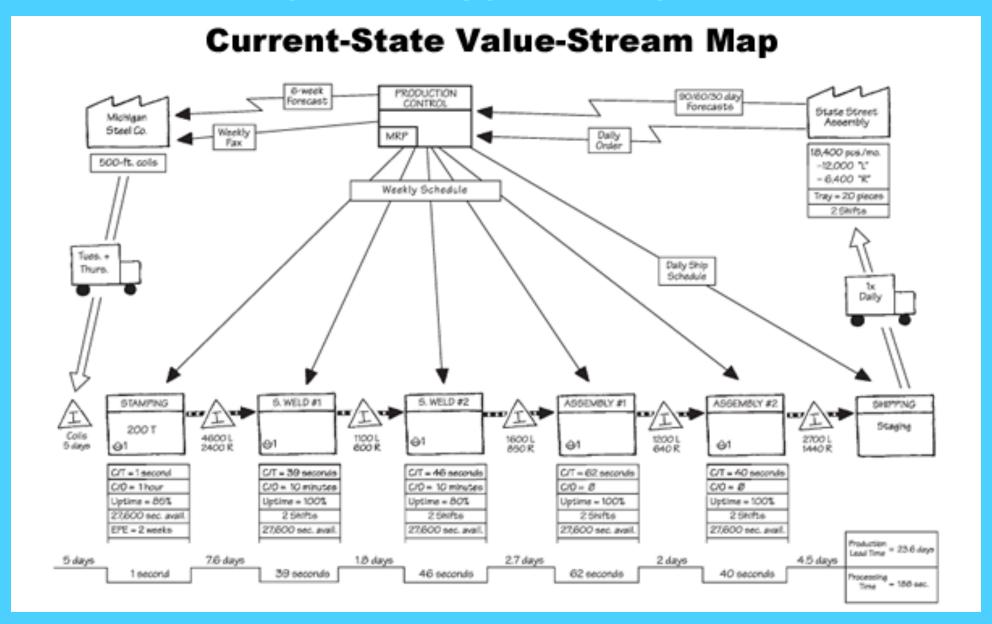




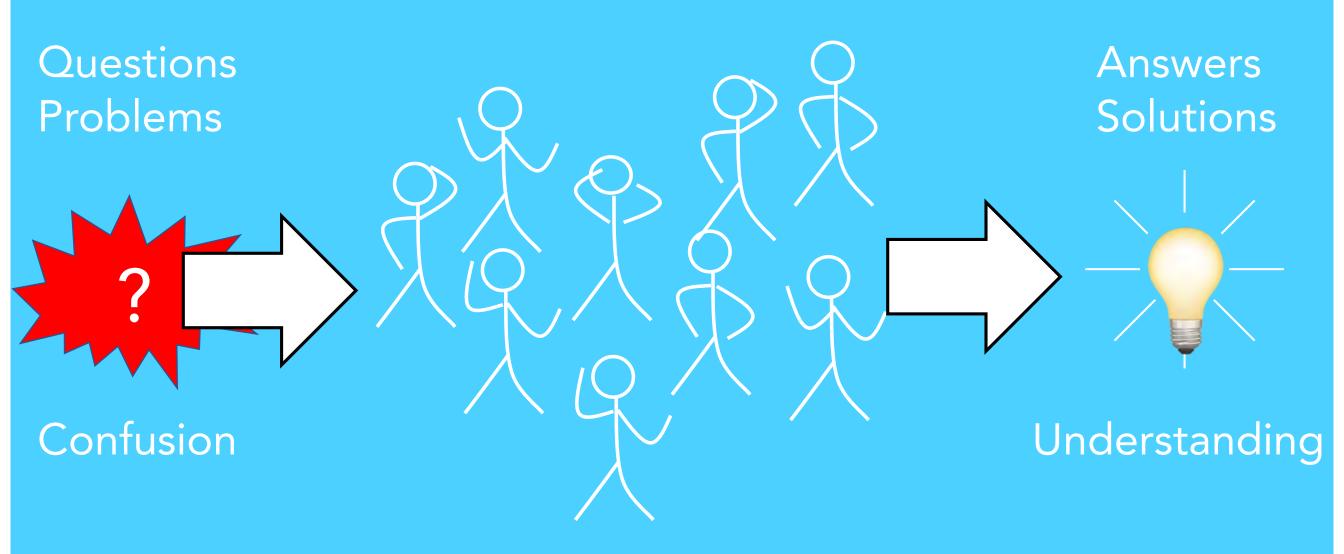
TAKE FORM



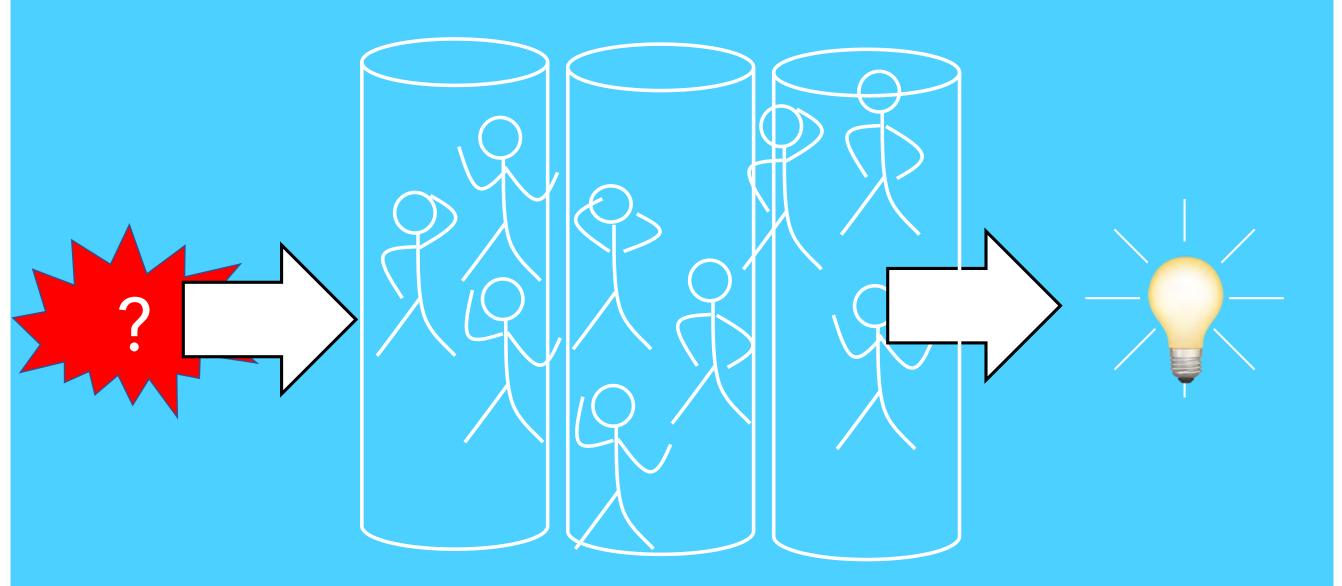
HOW THINGS TAKE FORM



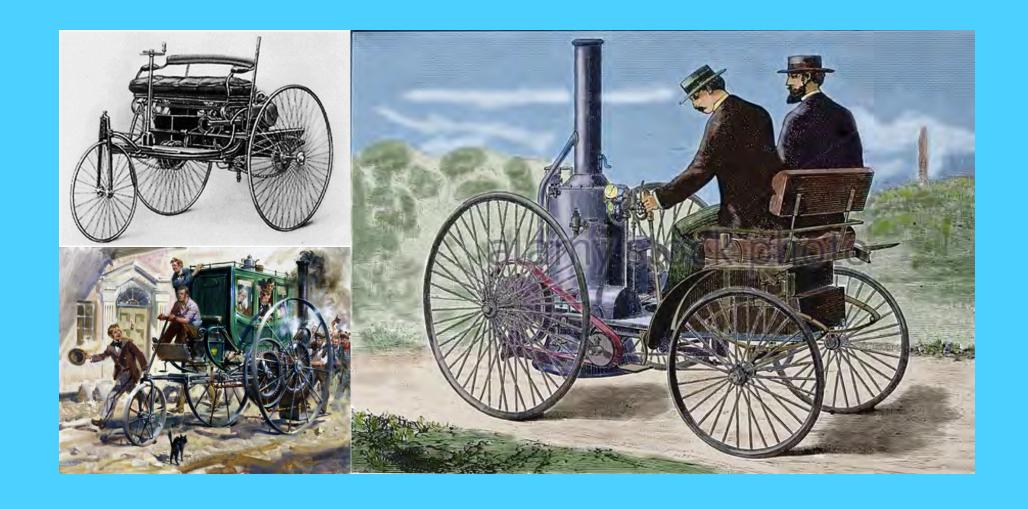
HOW DO IDEAS TAKE FORM?



HOW DO IDEAS TAKE FORM?



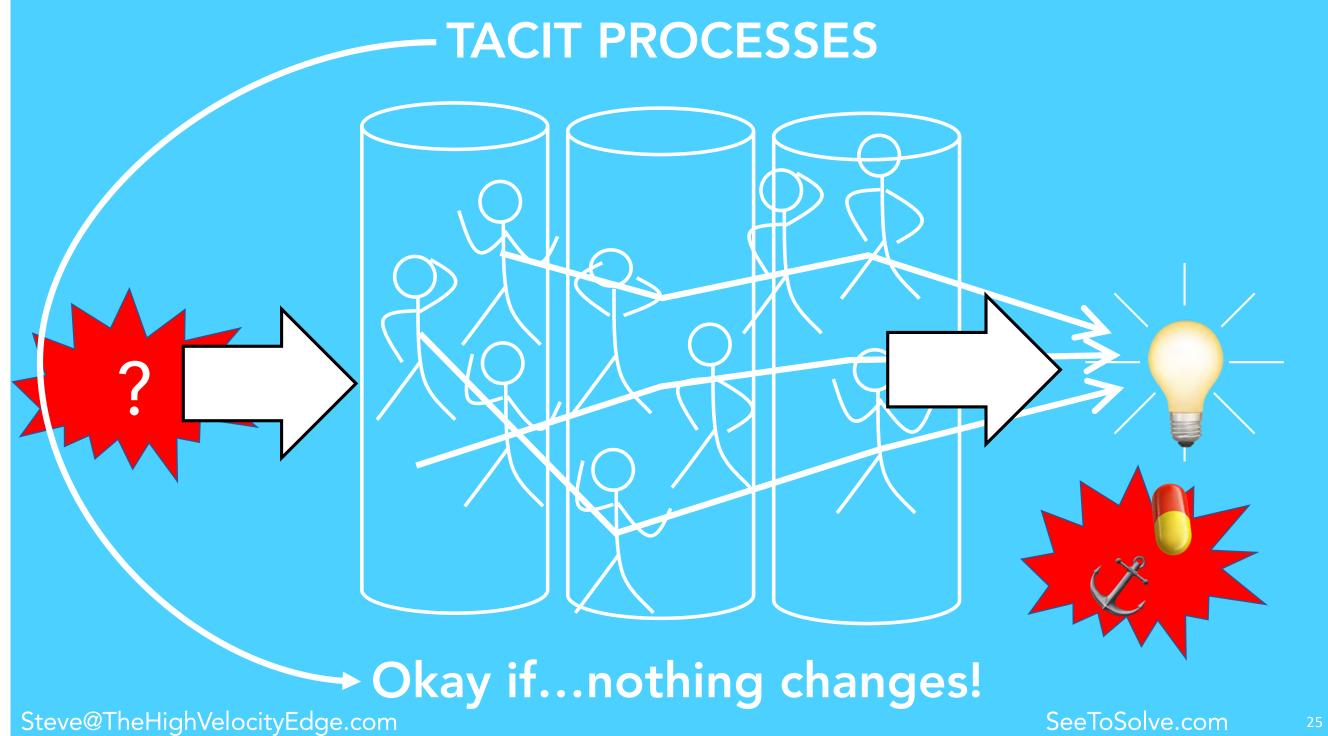
Exploration for Product Architecture



Emergence of Dominant Architecture



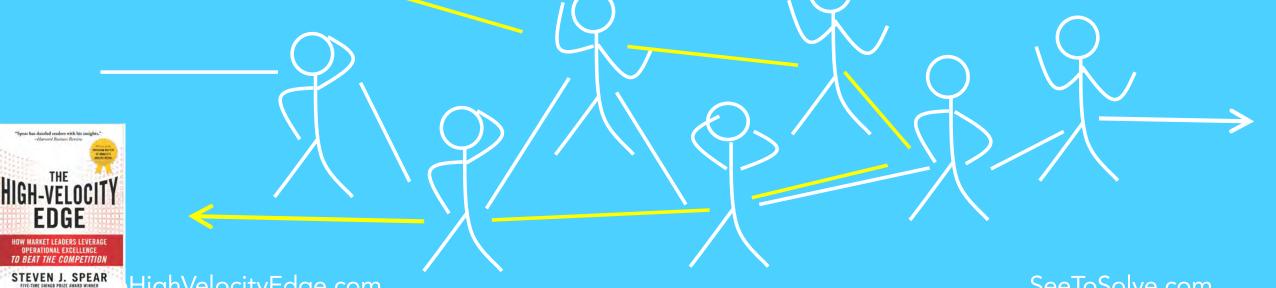
Emergence of Organizational Form



1950: Not very good...but...very simple



Now: Very good...but...complex and changing...



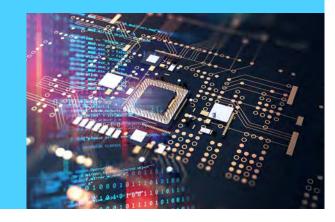
FOREWORD BY CLAYTON M. CHRISTENSEN

HOW IDEAS TAKE FORM



It's new ideas, all the time, about everything





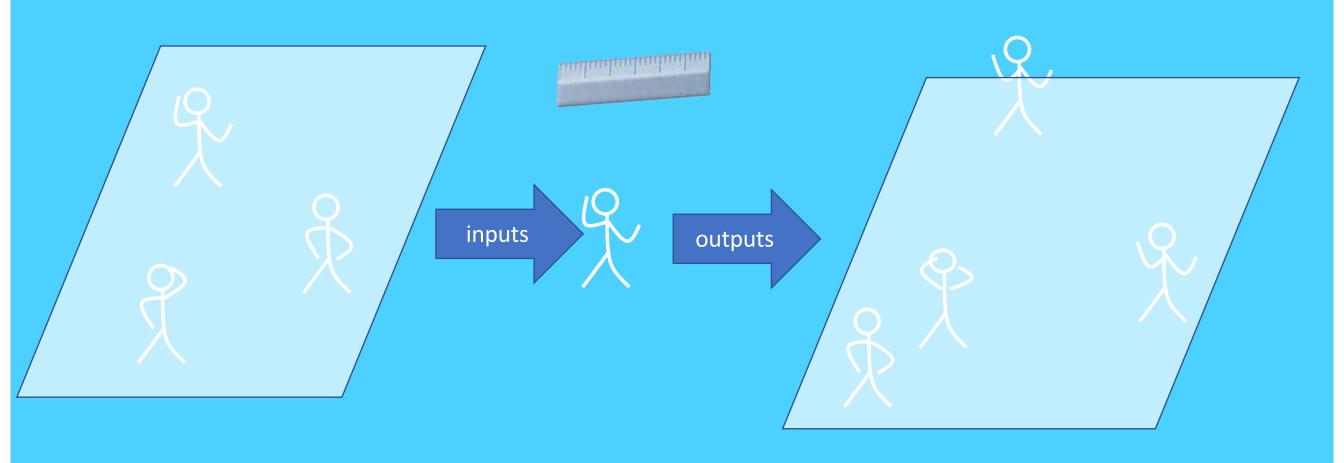
Why's this a problem?



Expedite
Fire fight
Short term coping



Why's this a problem?



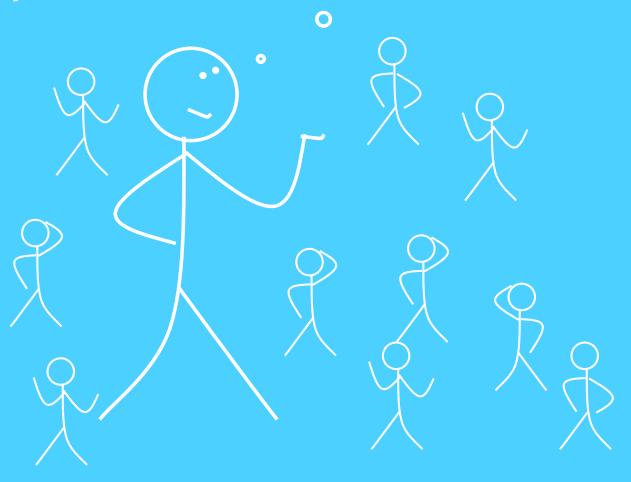
See problems

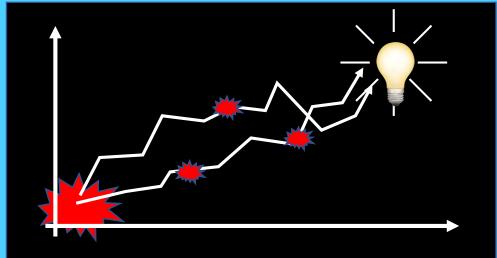
What's the solution?

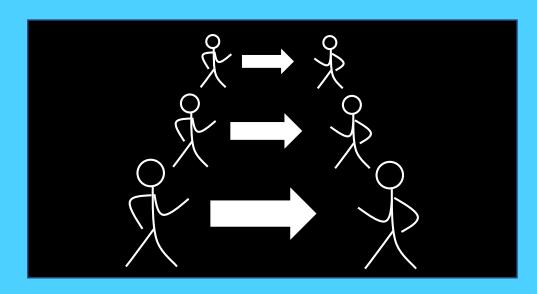
Solve problems

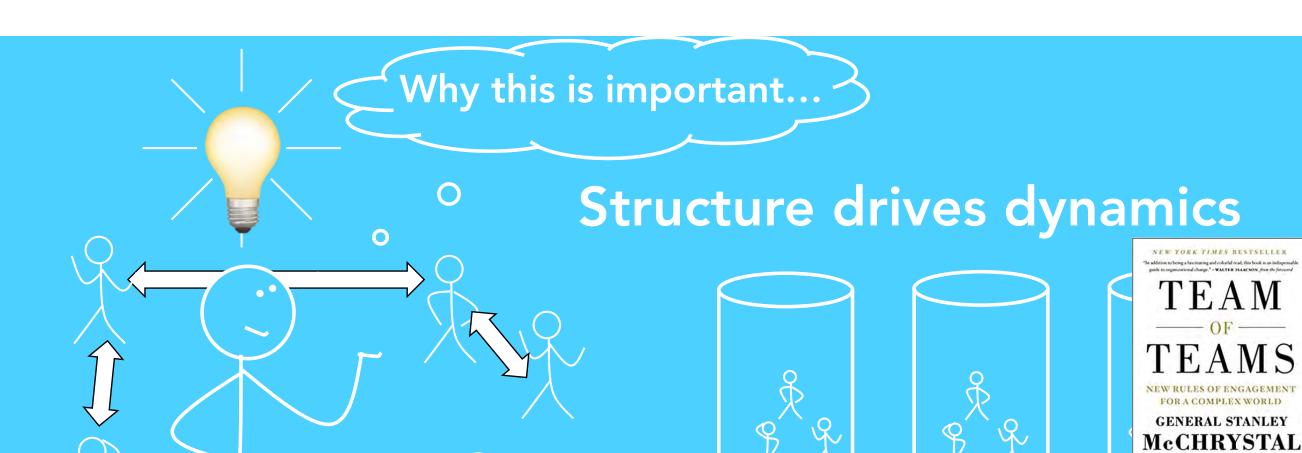
No "hidden factory"

• Systematize what we've learne $oldsymbol{arPhi}$





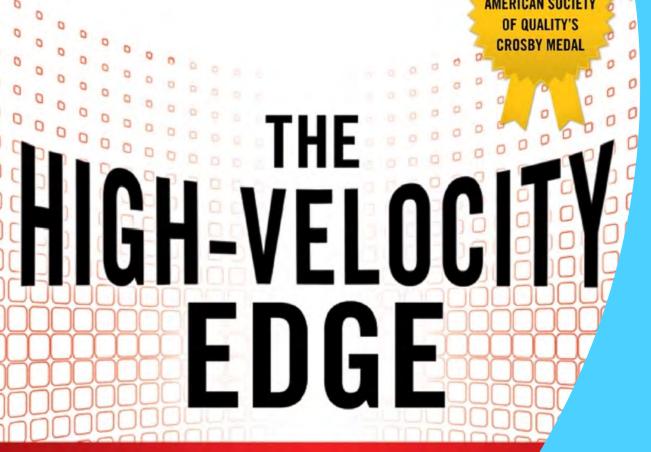




...wrong people connected the wrong way?

... more problems!

U.S. Army, Retired



HOW MARKET LEADERS LEVER

OPERATIONAL EXCELLEN

TO BEAT THE COMPE

Questions? Slack E mail "Ask me..."

Partnerships

- changing behaviors
- tools to support behavior change

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STEVEN J

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