

Chris Trueman | SVP of LiveCompare at Tricentis





- 1. Testing Supports Innovation
- 2. Focus on Data

3. New Sources of Innovation. Future of Testing.



Business leaders' top concerns

Digital Transformation

Velocity

Cost

Risk

Quality

Business Leaders' Top Concerns

Digital Transformation

"Using Tricentis LiveCompare we achieved an <u>8X</u> increase in release velocity.

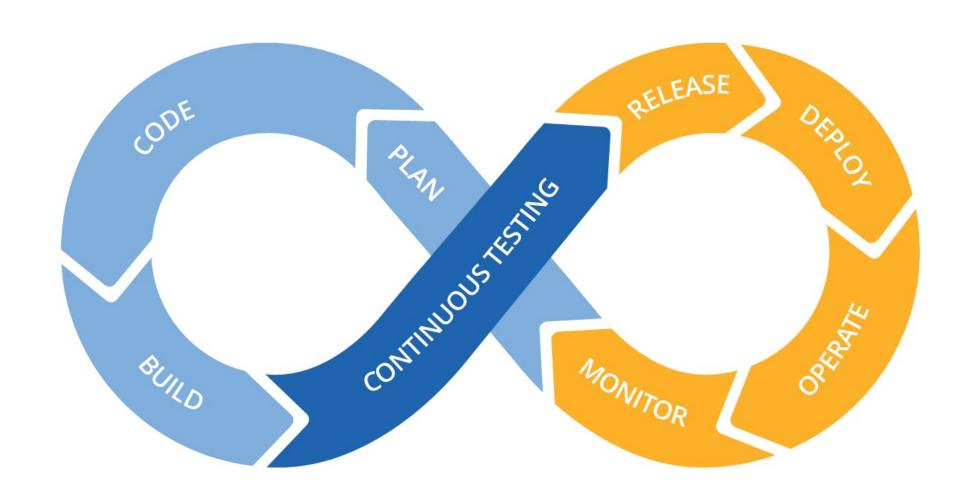
11 to 88 per year."

-SAP Quality Manager

Risk

Quality

From idea to implementation



Testing supports innovation

Quality Enablement: Support eveybody in the team to achieve higher quality

Automate: Make QA and Testing a smarter automated process

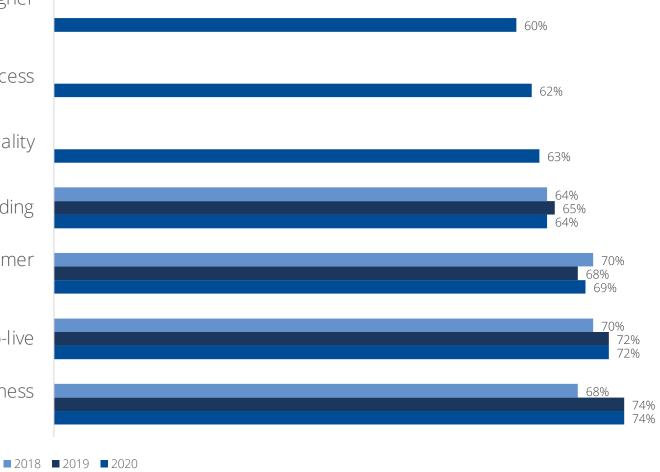
Quality at Speed: Speed up software releases with good quality

Brand Ambassador: Protect the corporate image and branding

Digital Happiness: Ensure end-user satsifaction and customer experience

Custodian of Quality: Detect software defects before go-live

Business Assurance: Contribute to business growth and business outcomes

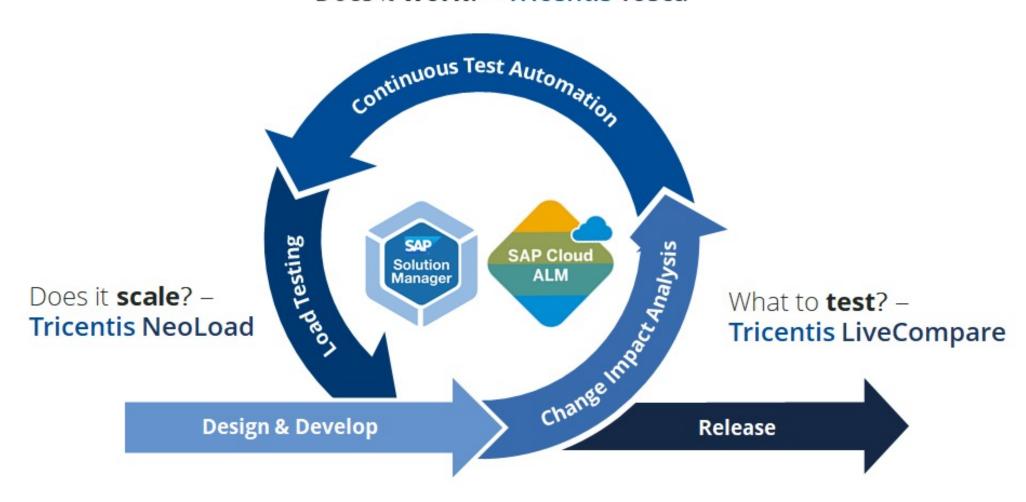


Source: World Quality Report 2020

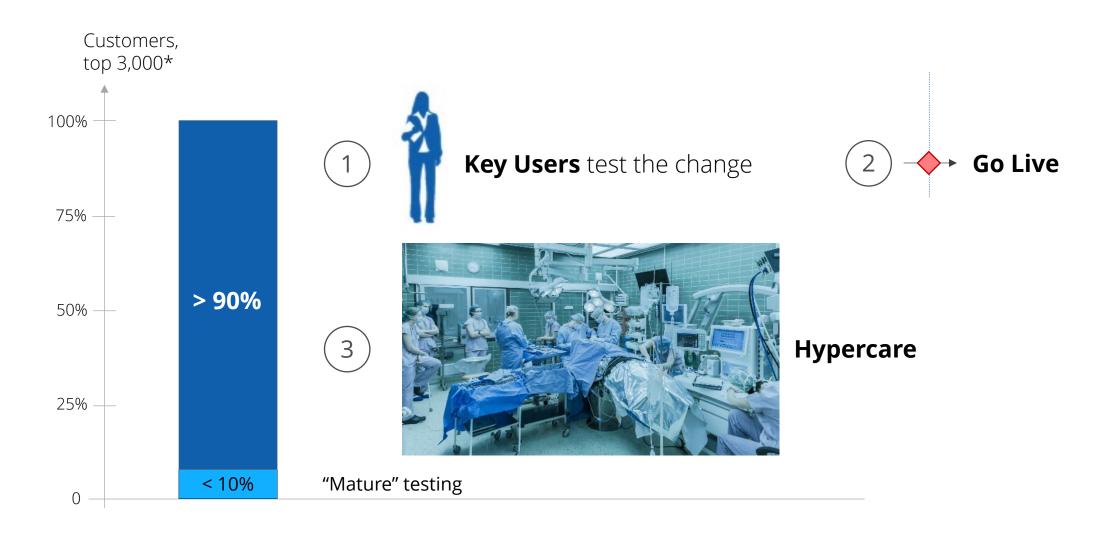


Three important questions to answer

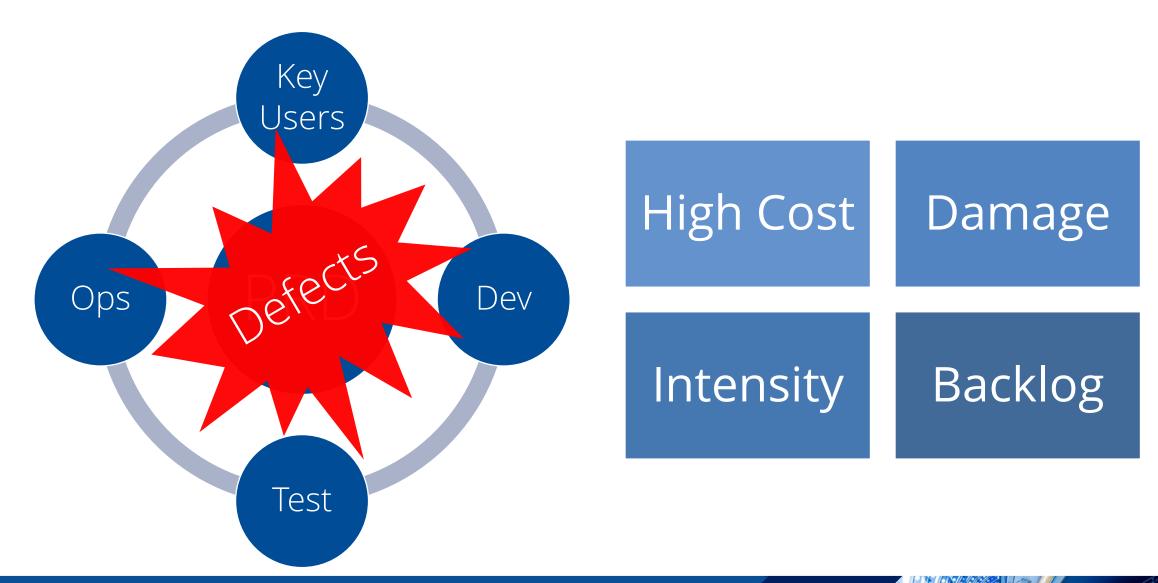
Does it work? - Tricentis Tosca



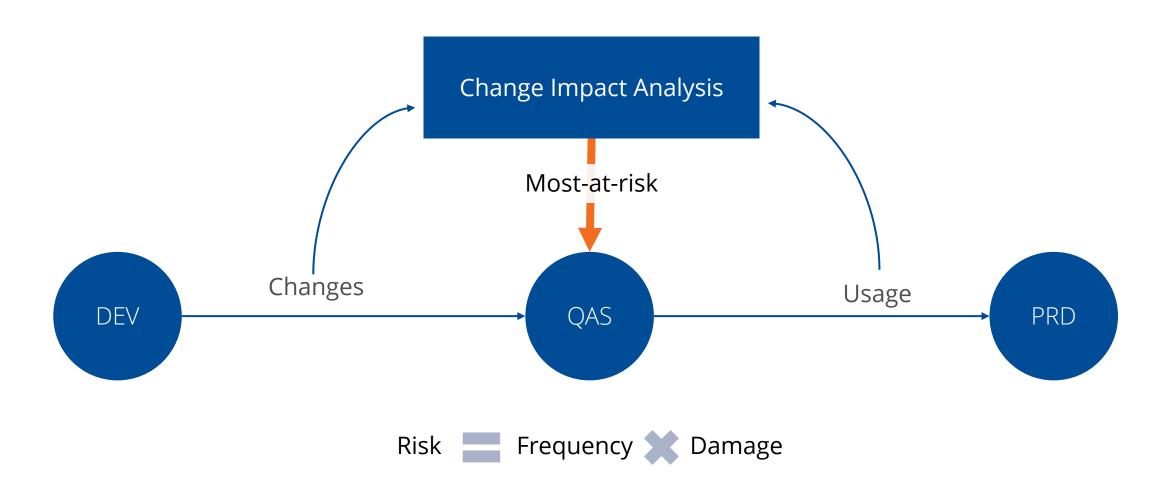
How are enterprise applications tested today?



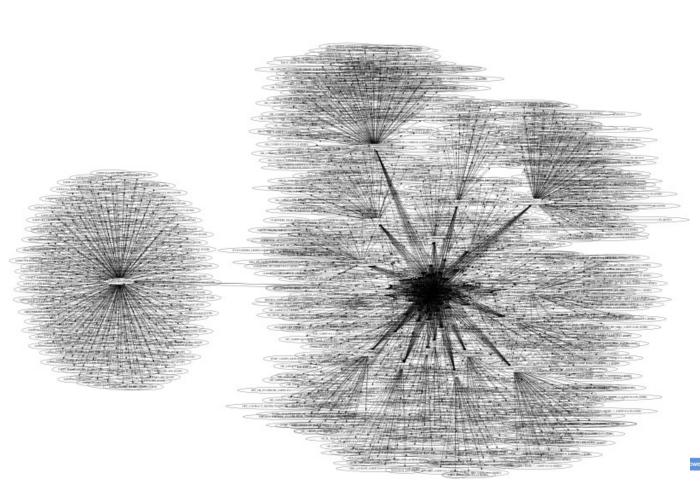
We mitigate production risk with hypercare



Integrate DevOps for optimized testing



SAP Change Impact Analysis



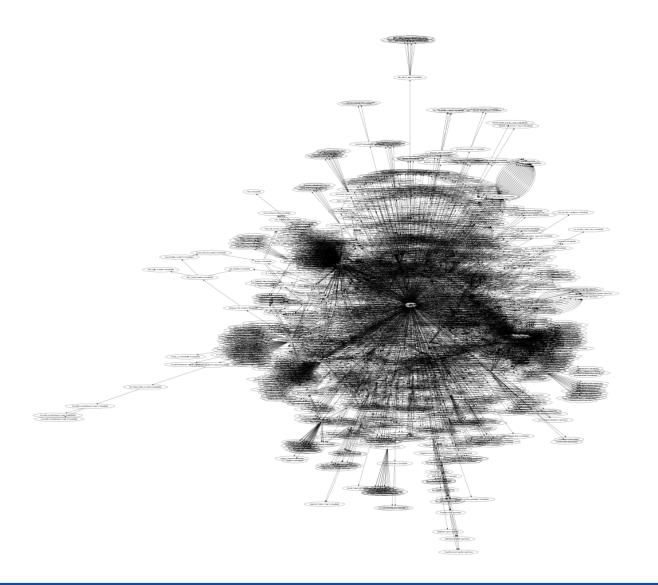
Smart Impact Analysis Dashboard

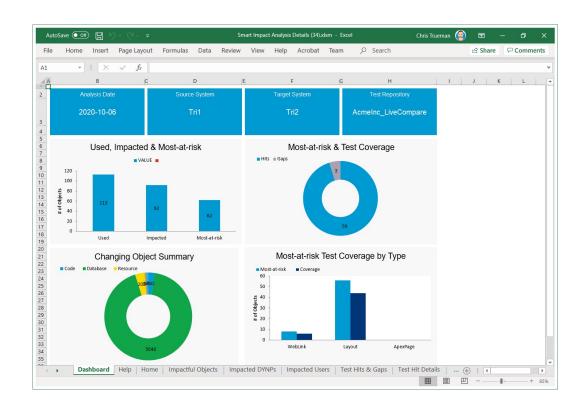


Smart Impact Analysis Details Analysis Input Data

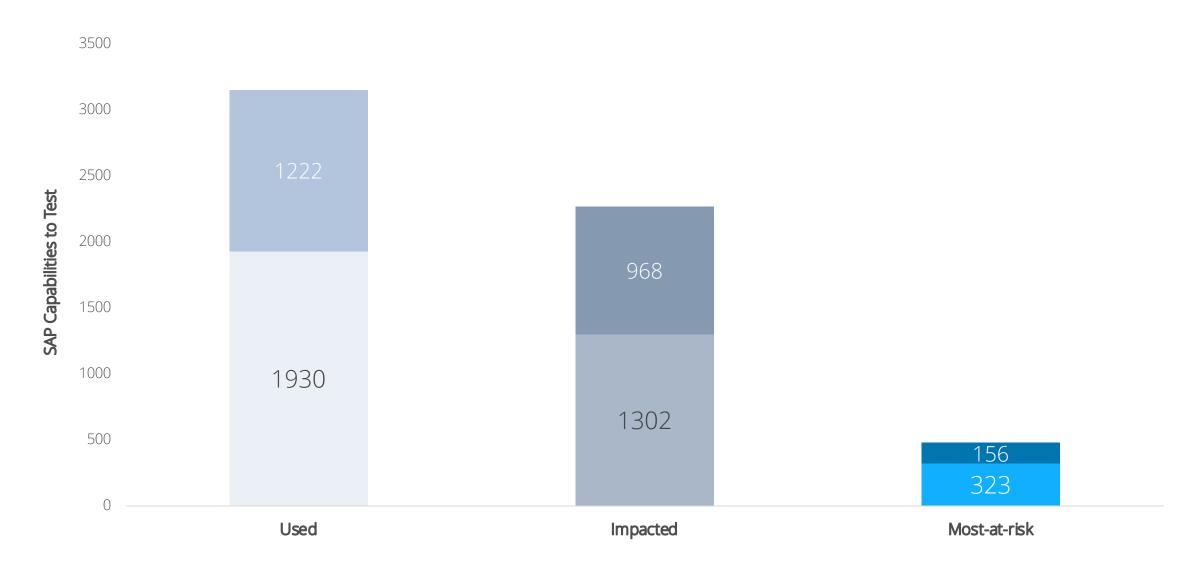
red by Tricentis LiveCompare version 4.3.0 build 57137

Salesforce Change Impact Analysis





What to test





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Coverage of business risk is key

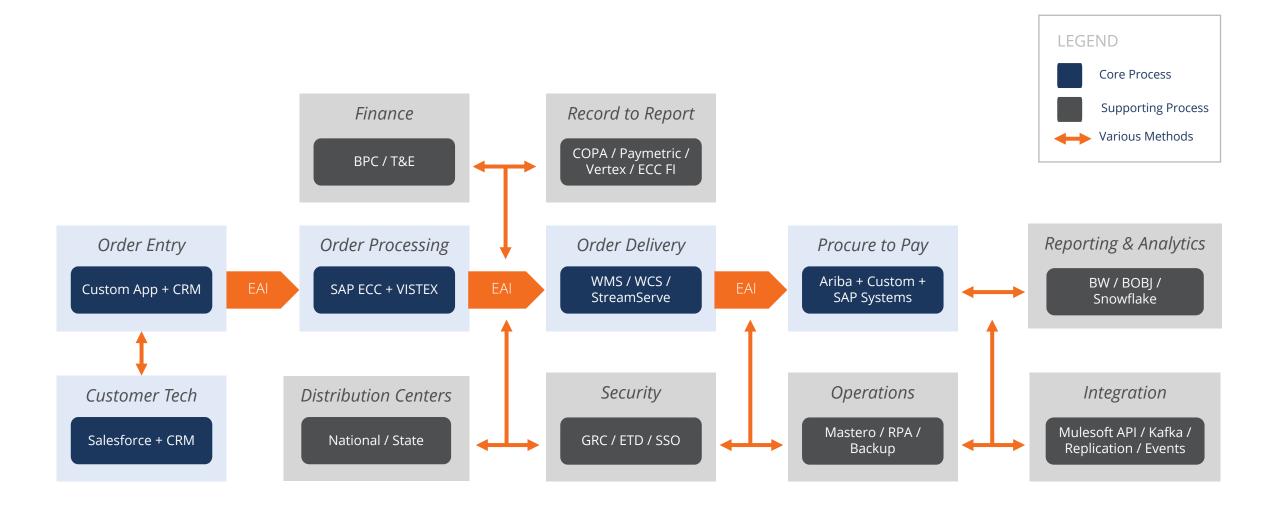
Business process are complex with multiple steps, systems, and departments involved including sales, service, finance, engineering, operations, and logistics.

VF03 VA01 VI 01n 1 T03 VI 02n VF01 Check Transfer Billing **Create Sales** Outbound Post Goods Order for **Document** Delivery Document Order Issue Delivery Flow A customer orders Your company Picking is a Once the items You finally create Now you can a sales billing decides to deliver process where are available for check the whole some items from the items ordered you guide the sending to the document. This your company by document flow will have a by the customer. system to take customer, you creating a sales and compare the This is recorded the required corresponding order. post goods order against by creating an goods from issue which accounting saved master outbound delivery warehouse. reduces your document order Transfer order is document. inventory and created puts the delivery created. in transit. This will create a material

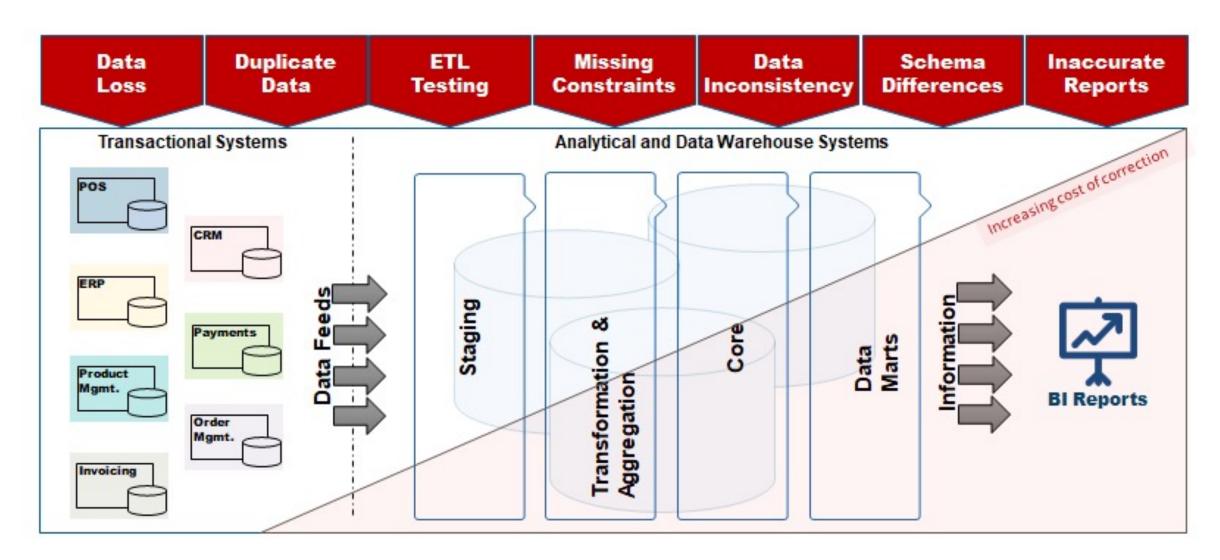
document.



Distribution process in a complex landscape



The need for data integrity testing



Customer success

BEFORE SITUATION

- Millions of dollars invested in applications designed to help business leaders understand and leverage data
- Reporting errors lead to low to zero adoption
- QA leaders were challenged of "fixing this problem" by transforming the endto-end data testing process without any existing tools, people, or processes for data testing in place

THE NEED

- Test Automation for end-to-end data testing process
- Support for Complex technology stacks—from 40-year-old mainframes to cloud
- Handle massive amounts of data (from 40 billion transactions processed annually), many different sources of data, and many transformations between source and report

WHY TRICENTIS

- Reusable, scalable tests without wrestling with SQL or scripting
- Thousands of hours of manual effort saved per month
- Improved user adoption and productivity as a result of improved data quality





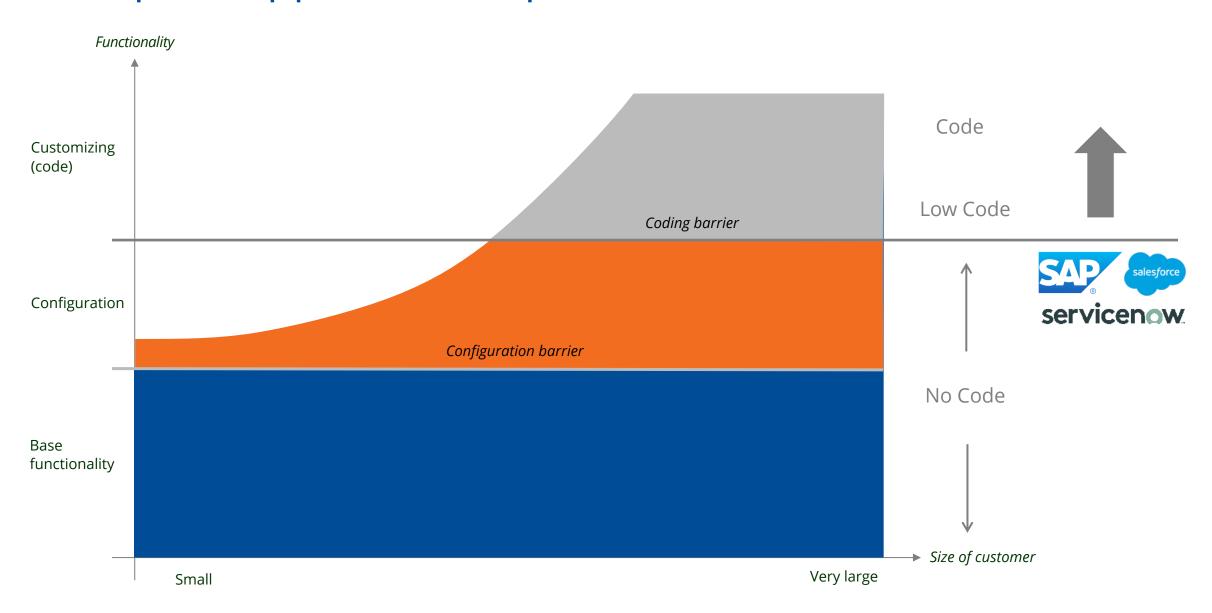
Agenda

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Enterprise application implementation



Choose any three

10X faster testing

Accelerate release cycles

Make weekly (even daily) releases a reality.

90% risk reduction

Improve software quality

Enable zero defect releases and eliminate hypercare.

50%
lower costs

Reduce costs with automation

Shrink testing costs by as much as 50% or more.



Thank You

