Mayur Gandhi
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PROFESSIONAL SUMMARY

Technologist with 20 plus years of experience leading innovation in Banking and Financial sector
Leading automation initiatives for delivery of secure & reliable Application and AI Infrastructure
Lead architect for two production grade AIOps project, helping enterprise save operational costs
Led India's first API Banking, Multi-nodal blockchain and Private cloud deployments.
Technology founder India CoE @ HashiCorp, leading GTM for HashiCorp India with IBM and RedHat
Led migration projects, overseeing the design, architecture and engineering of infrastructure.
Pioneered API banking, AIOps and multi-cloud adoption in BFSI sector.

EXPERIENCE

Staff Engineer, HashiCorp   Feb 2022 - Till date

- Spearheaded multi-cloud adoption in the Indian BFSI sector, driving cloud transformation for top banks, improving scalability and reducing operational costs with automation.
- Technology Founder of India CoE at HashiCorp
- Leading GTM strategy for HashiCorp India with IBM and Red Hat, with a focus on automation
- APJ Region Subject matter expert on HashiCorp products.
- Global top performer FY 24 & 25 selected for President's Club 2025
- Achieved 200% ACV for three consecutive years consistently outperforming targets
- Working with Clients to define their AI secure infrastructure on AWS Bedrock, Google Vertex AI and Pinecone. Designing solutions to secure API tokens and encrypting enterprise data for LLM
- Provided IaC and Security consulting for the Digital arm of the Reserve Bank of India
- Architected multi-cloud self-service infrastructure improving agility and reducing provisioning time from 7 days to 5 hours for enterprise customers helping in their automation journey.
- Designed and implemented secure On Prem infrastructure for high frequency trading organizations, ensuring high availability and achieving improvement in performance.

Vice President, Deutsche Bank   July 2020 - Jan 2022

- Formulated and executed technology-wide software strategy in collaboration with OCTO, resulting in the establishment of a Cloud CoE to streamline cloud operations and governance.
- Developed and implemented an operating model leveraging Cloud and Infrastructure as Code (Terraform) to enhance deployment speed and reliability.
- Redefined and optimized the Software Development Life Cycle (SDLC) and CI/CD strategy, improving development efficiency and reducing release times.
- Led architecture decisions as a Google-certified architect for Cloud, Blockchain, and AI projects within OCTO to align with strategic goals and ensure scalability.
- Engineered and implemented AI solutions, including architecting an AIOps platform that reduced MTTR from 200 hours to 3 minutes, achieving significant operational improvements.
- Piloted AIOps MVP, saving €7 million in costs and promoting the solution in-house by leveraging NLP models like SBERT, enhancing decision-making in investment banking incident and service request management.
- Led India Innovation team collaborating with Top Indian universities like IIT Bombay and startups

Information Architect, IBM GTS Labs   *November 2017 - July 2020*

- Led a client-facing architecture team for an AIOps product, applying deep technical expertise in data management and architecture to deliver tailored solutions and drive client trust.
- Directed solution engineering teams, providing multi-cloud and AIOps solutions for leading European banks to enhance operational efficiencies and resilience.
- Engineered a cost-effective AIOps solution leveraging open-source Kubernetes, significantly reducing infrastructure expenses from $5 million to $10,000 while maintaining high availability and scalability.

Senior Vice President, Yes Bank   *April 2015 - Oct 2017*

- Led Platform Integration, Innovation and Cloud Computing Centre of Excellence, leading a team of 18 consultants with a budget of 3 million USD and yearly savings of 600K USD.
- Formulated digital projects in Strategy, Consulting and Operations also part of digital steering committee which comprises of all senior management including CIO & CDO.
- Implemented India's first API Banking and Blockchain solution
- Led the greenfield implementation of Enterprise service bus and Banks Core banking migration

Platform Architect, Atos   *October 2014 – April 2015*

- Technical Architect / Business Analyst for Canopy-Cloud providing PaaS solutions (Pivotal)

Cloud Architect, IBM Watson Labs   *September 2009 - September 2014*

- Led Middleware teams in India. Cloud Architect for IBM Watson labs on SoftLayer Cloud.

Senior Engineer, Tech Mahindra   *July 2008 - September 2009*

- Middleware Environment owner for Alltel (Verizon)

Consultant, Siemens India (SISL)   *March 2007 - July 2008*

- WebSphere Middleware Lead for Xerox UK

Assistant Manager, HDFC Bank   *February 2005 - March 2007*

- Implemented first NEFT/RTGS solution for the bank, Implemented many WebSphere migrations

CERTIFICATIONS

- **Open Group** Speaker, IBM Recognized Speaker
- **Google** Certified Architect, Google Certified ML engineer
- **IBM** Certified Cloud Architect, IBM Certified Cloud Advisor
- **HashiCorp** Certified Terraform Associate

SKILLS

AWS, GCP, HashiCorp Vault, Terraform, Consul, Nomad, API Management, IBM Middleware, DevOps, Ansible, OpenShift, AIOps, LLM, AI Infrastructure and security Engineering

References

Dave McJannet – CEO, **HashiCorp**
Anup Purohit – Global CIO, **Wipro**
Erik Papir VP WW Engineering leader **Wiz.io**
Rajesh Thapar – CISO, NSE (**National Stock Exchange**)
Suhail Gulzar – Solutions Engineering leader **HashiCorp**
Chandresh Dedhia - CTO **State Bank of India Securities**

EDUCATION

Bachelor of Engineering – Computer Science   2004 (Mumbai University)