

# Red Hat

### **Definition**

open-source

/əʊp(ə)nˈsɔːs/

Adjective Computing

denoting software for which the original source code is made freely available and may be redistributed and modified.

Principles of Open Source: https://opensource.org/osd



# GitLab





Open Source is not a **BUSINESS MODEL** 



















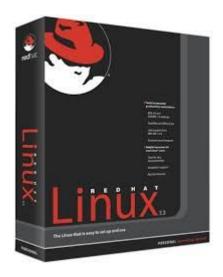


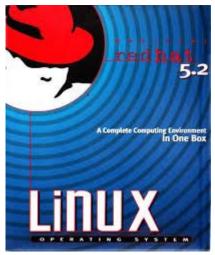




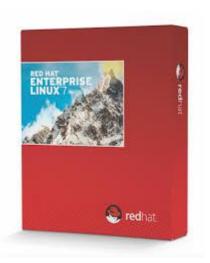


# How does Red Hat do it?









### FROM COMMUNITIES TO ENTERPRISE

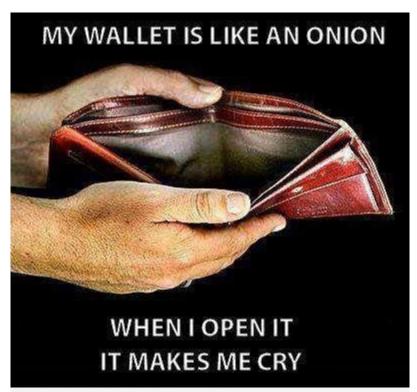


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### DELIVERS CONTINUOUS VALUE EVERY DAY



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# **Support and Services**





# **Advertisements**





# **Open-Core**



# cloudera







Funny pics on www.LeFunny.net

# SaaS / Hosted





# **Hybrid/Dual License**







# Licenses

Open Source Initiative (OSI) approved licenses - https://opensource.org

# A mixed approach!



# Benefits of starting with open source project



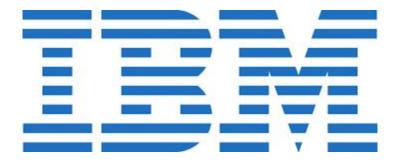
# Benefits of starting with open source project

# Top open source projects

VS Code, React, and Tensorflow once again top our list of open source projects by contributor count. New to the list are projects that manage containerized applications, share Azure documentation, and consolidate TypeScript type definitions: Kubernetes, Azure Docs, and DefinitelyTyped.

	Contributors
1 Microsoft/vscode	<b>19</b> k
2 facebook/react-native	<b>10</b> k
3 tensorflow/tensorflow	<b>9.3</b> k
4 <u>angular/angular-cli</u>	<b>8.8</b> k
5 MicrosoftDocs/azure-docs	<b>7.8</b> k
6 <u>angular/angular</u>	<b>7.6</b> k
7 <u>ansible/ansible</u>	<b>7.5</b> k
8 <u>kubernetes/kubernetes</u>	<b>6.5</b> k
9 <u>npm/npm</u>	<b>6.1</b> k
10 <u>DefinitelyTyped/DefinitelyTyped</u>	<b>6.0</b> k

# **Acquisition!**





# Thank you

Any questions?

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