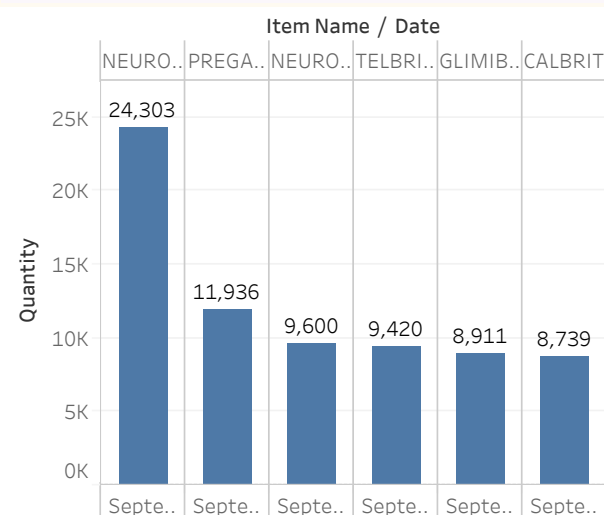
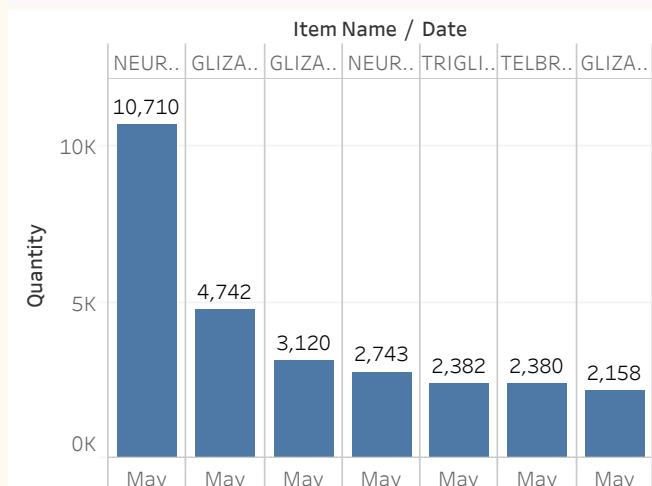


1. What was the highest-selling product in September?



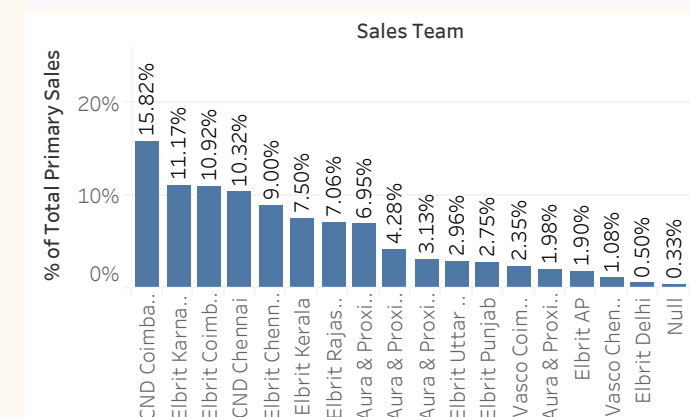
2. Which product had the highest sales for the "CND Chennai" sales team in May?



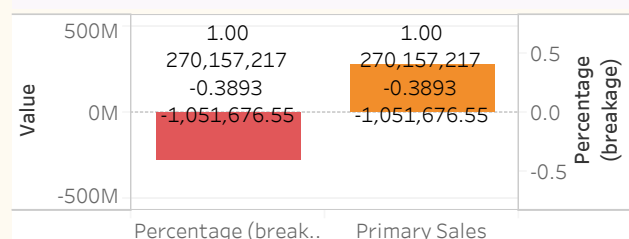
3. Which customer had the maximum stock returns in October for the Bangalore HQ?

HQ	Customer	Sales Return
HQ-Bangalore	AVENUE PHARMA DISTRI..	0
	DECCAN MEDISALES PVT ..	0
	FOCUS MEDISALES PVT LT..	0
	FOCUS MEDISALES PVT LT..	-3,965
	FOCUS MEDISALES PVT LT..	0
	HERITAGE MARKETEERS	0
	MAHAVEER MEDI SALES P..	-22,661
	MAHENDRA DRUG AGENC..	-42,557
	MEDILINE BIOTEX	0
	MINI INTERNATIONAL	0
	RAM AGENCIES	0
	RSM PHARMA PVT LTD	-12,535

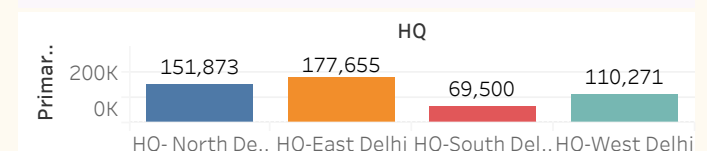
4. Which sales team had the maximum percentage of primary sales returned due to expiry?



5. What percentage of overall primary sales was affected by breakage?



6. What were the primary sales for the Delhi HQ in the month of September?



7. What were the sales of "Britorva 20" in September for PALEPU PHARMA DIST PVT LTD under Coimbatore HQ?

Customer	HQ	Item Name	Sales
PALEPU PHARMA DIST PVT LTD CBE	HQ-Coimbatore	BRITORVA 20	4,637