



# LORNA ALVARADO

Sales Representative

## About Me

Lorem ipsum dolor sit amet, consectetur adipiscing elit, sed do eiusmod tempor incididunt ut labore et dolore magna aliqua. Ut enim ad minim veniam, quis nostrud exercitation ullamco laboris nisi ut aliquip ex ea commodo consequat.

## Contact



+123-456-7890



hello@reallygreatsite.com



123 Anywhere St., Any City

## Skills

- Sales Strategies
- Negotiation Skills
- Problem-Solving
- Time Management
- Presentation Skills
- Networking
- Market Research
- Team Collaboration

## Language

- English
- French

## Education

(2011 -2015)

**WARDIERE UNIVERSITY**

Bachelor of Marketing

3.65

(2014 -2019)

**WARDIERE UNIVERSITY**

BA Sales and Commerce

3.74

## Professional Experience

(2020 -2023)

**INSIDE SALES REPRESENTATIVE**

Fauget studio

- Developed and executed sales strategies, resulting in a 25% increase in annual revenue. Managed a portfolio of 50+ clients, achieving a 95% customer retention rate.
- Conducted market research to identify new business opportunities and target prospects.

(2017 - 2019)

**SALES ASSOCIATE**

larana, inc

- Developed and executed sales strategies, resulting in a 25% increase in annual revenue. Managed a portfolio of 50+ clients, achieving a 95% customer retention rate.
- Conducted market research to identify new business opportunities and target prospects.