



# Learning with Digital Agents: An Analysis based on the Activity Theory

Mateusz Dolata<sup>a</sup>, Dzmitry Katsiuba<sup>a</sup>, Natalie Wellnhammer<sup>b</sup>,  
and Gerhard Schwabe<sup>a</sup>

<sup>a</sup>Department of Informatics, University of Zurich, Zurich, Switzerland; <sup>b</sup>BSI Business Systems Integration AG, Baden, Switzerland

## ABSTRACT

Digital agents are considered a general-purpose technology. They spread quickly in private and organizational contexts, including education. Yet, research lacks a conceptual framing to describe interaction with such agents in a holistic manner. While focusing on the interaction with a pedagogical agent, that is, a digital agent capable of natural-language interaction with a learner, we propose a model of learning activity based on activity theory. We use this model and a review of prior research on digital agents in education to analyze how various characteristics of the activity, including features of a pedagogical agent or learner, influence learning outcomes. The analysis leads to identification of information systems research directions and guidance for developers of pedagogical agents and digital agents in general. We conclude by extending the activity theory-based model beyond the context of education and show how it helps designers and researchers ask the right questions when creating a digital agent.


## KEYWORDS

Digital agents; pedagogical agents; activity theory; learning theory; learning outcomes; education

## Introduction

Digital agents (DA) are becoming ubiquitous in private and organizational contexts. They are digital systems offering a virtual character that interacts with the user by any combination of visual, symbolic, and natural-language communication [58, 167, 197]. The virtual character might be explicit, possessing a name and a visual representation, or implicit, emerging through its actions [155, 197]. The interaction with a DA imitates interaction with another human, though perhaps limited by available media (e.g., text-based chat vs. speech vs. visual input and output) and abilities of the DA (e.g., guidance vs. accepting and answering predefined input vs. accepting and answering free input). Other terms for DA include virtual agent/assistant or conversational agent. Information systems (IS) research proposed numerous applications in which DA are used to reduce cognitive load, enhance customer experience, or improve health outcomes and knowledge acquisition compared to situations without a DA [14, 83, 127, 133, 136, 167, 189]. Given the development of natural language understanding, speech processing, and multimodal interfaces, DA will pervade all major areas of human activity soon.

**CONTACT** Mateusz Dolata  [dolata@ifi.uzh.ch](mailto:dolata@ifi.uzh.ch)  University of Zurich, Binzmuehlestrasse 14, CH-8050 Zurich, Switzerland.

 Supplemental data for this article can be accessed online at <https://doi.org/10.1080/07421222.2023.2172775>.

© 2023 Taylor & Francis Group, LLC

Reports on the advantages of DAs cumulate. However, it remains an open question how DA accomplish those improvements, that is, what characteristics of the DA, the situation, or the user, as well as what social and cognitive processes on the user's side are involved in yielding enhanced outcomes. DA trigger social and emotional processing apart from a goal-oriented response in the user [139, 197]; as a result, conventional models of human-technology interaction and existing design guidance are of limited use. At the same time, the design space for DA is larger than in conventional user interfaces: each word, utterance, or atomic behavior of a DA can generate an undesired reaction from the user [83] and might need careful consideration from the designer. DA developers are frequently overwhelmed by this task and lack specific guidance on how to design an artefact that potentially will be considered a social entity by the user [167]. IS needs both theories of the interaction between users and DA for a better understanding of what happens in such settings and, ultimately, to render the much-needed guidance. In this manuscript, we attend to an application domain with a long tradition of employing DA: education. We use it as a context for theorizing the interaction between a human user and a DA, while identifying challenges relevant to IS more generally.

Use of DA in education is a controversial topic. Past research shows that DAs have positive impacts on the cognitive and emotional aspects of learning [9], but also generate concerns regarding psychological welfare, efficiency, or usability [172]. In fact, some studies directly contradict the positive ones or are inconclusive as to whether DA improve or impede learning [9, 113, 172]. This highlights the challenges of development and rollout of DAs. IS recently joined the discourse on pedagogical use of DAs by identifying potential for DA in IS education, studying the organizational consequences of using DA in higher education and vocational training, and empowering teachers to integrate DA in their teaching [36, 88, 106, 108, 158, 185, 190, 191, 193]. This research indicates that application of DAs in education not only impacts the learning outcomes and experiences of the student, but bears potential for facilitating life-long learning and upskilling of employees, as well as for improving the practice of teaching and learning [191, 192, 195]. We see e-learning and use of technology in education as important research and application area for IS. This article positions the research on use of DA in education at the intersection of the individual, the organization, and the technology, making it even more relevant for IS.

Throughout this article, we refer to DAs used in education as pedagogical agents (PA). A PA is a digital agent capable of communication in natural language (written, spoken, or sign language) designed to help a human learner improve their knowledge or skills. A DA might be represented as an avatar within an intelligent tutoring system (ITS) [4, 34, 113] or an e-learning environment [106], be a standalone application using popular technologies like Alexa [190, 193], or even be a social robot [9]. Numerous studies offer insights on how PAs impact learning outcomes and related constructs like motivation or self-efficacy. PAs employed in those studies differ in terms of their capabilities, features, interaction principles, roles they play, and the context they are designed for. Also, the studies differ in terms of learner category (primary school children vs. university students), topic or subject (physics vs. informatics), or material used (videos and visualizations vs. speech only). Finally, the studies are spread across disciplinary boundaries and use various terms to describe PA. Overall, it might be hard to find and differentiate between studies with higher and lower relevance when designing a PA for an educational setting. However, a comprehensive and yet detailed summary of the literature is necessary since a single

aspect of a PA can have significant impact on the learner and the learning outcome [126, 193].

Even though meta-studies and systematic reviews are available, they frequently are of minimal use to inform the process of designing, developing, and deploying a PA. On the one hand, many meta-studies try to answer the question whether PAs help improve learning or not [6, 118, 166, 196]. This approach ignores the relevant differences among PAs. On the other hand, some meta-studies focus on a singular design aspect, for example, gesturing, and summarize how variations in this single aspect might impact success in learning [19, 42, 85]. Those studies might inform singular design decisions but not explain how those granular decisions fit together. We claim that PAs are elements of a complex, socio-technical environment, with various aspects interacting with each other, thus requiring a comprehensive approach. Furthermore, many design aspects, like a PA's adaptivity to the learner, were not attended by meta-studies yet. Even though some comprehensive meta-studies are available, they focus on bibliographic information such as the outlet's domain [26, 200] or characteristics of the studies (e.g., test item format, pretreatment differences, study duration, sample size) [113], rather than on describing the PA or its usage. Information provided in such summaries is of interest to academic audiences and might yield research agendas but fall short on design guidance. Finally, many reviews cover a subset of available studies by focusing on an application domain, e.g., primary and secondary school, [117, 196], or type of PA, for example, chatbot, ITS, or social robots [9, 96, 194]. For one thing, they attend to the mainstream research while leaving out niche developments like PA for vocational training. For another, they reinforce disciplinary boundaries by using framing or terminology of a specific domain (e.g., "ITS" for education technology vs. "chatbot" for computer science). Even though the terms might describe very similar or identical systems, some meta-studies stay within disciplinary borders. Those disciplinary distinctions are irrelevant for PA designers. Instead, they require an overview of the challenges they will encounter when designing a PA and an understanding of the key factors to consider as they attempt to improve learning outcomes by means of a PA. Overall, the existing reviews and meta-studies neither provide a comprehensive theoretical framework for designers when creating PA or to inform comprehensive analysis of learning with PA, nor do they yield a consistent picture of which design aspects might require careful context-dependent design or further research, or are controversial.

The current article aims at summarizing the results of PA scholarship through a systematic literature review. It provides an analysis of features or interaction capabilities of a PA that moderate the agent's impact on the learning outcome. Following this objective, we ask two research questions:

*Research Question 1 (RQ1): How can we conceptualize a pedagogical agent as an entity within an activity system?*

*Research Question 2 (RQ2): How does the design of a pedagogical agent impact learning outcomes?*

The answer to those questions should guide PA designers. Teachers and schools benefit from an overview of important relevant aspects when deciding on the use of PAs in specific contexts. Educational scientists get an updated systematic overview of PA research. Finally, IS researchers get insight into a research area that attracted more attention recently [88,

191] but has a 25-year tradition in education. Given that DA became a core IS topic only in the recent years, many IS researchers might be surprised that an adjacent discipline first rendered real-world applications relying on this concept in the 1990s. We strongly advocate learning from the experience and insights produced by this research to inform the design of DA for other domains including commerce, services, health, or public administration.

This manuscript introduces an activity-theoretical framework of learning with a pedagogical agent (LPA) to drive and structure the analysis. In fact, the underlying literature research shows that theorizing about PA and its effect is still rudimentary. The studies resort to theories from either pedagogy or subdisciplines of computer science, but a theoretical lens uniting those disciplines is absent. The proposed framework, LPA, builds bridges across disciplinary boundaries. It relies on activity theory (AT), a theoretical underpinning with extended tradition in pedagogy, practice-oriented computing, and IS. It sees the interaction between an individual learner<sup>1</sup> and a PA as embedded in a larger, contextualized activity. By positioning the PA as a perceived subject, it proposes an update to AT and makes it applicable to interaction between human and non-human agents. This bears potential not only for understanding PA-supported learning, but also for a new theoretical perspective on activities involving DA independent of their context. We develop a model to describe activities involving a DA, the activity with a digital agent model (ADAM), to abstract it from the application in education.

The literature analysis driven by this framework identifies research potentials, highlighting the most challenging design decisions. The review demonstrates that the choice of media and visual or bodily presentation of the agent were extensively addressed in the past, while the social, material, and technical contexts of LPA remain underexplored. On the one hand, this raises research questions for IS given its interest in understanding the interdependencies between the technology, the context of use, and the social and organizational impact. On the other hand, it pinpoints areas that require specific attention from PA designers: aspects that have not been researched yet in detail, yielded contradictory evidence, or are subject to moderation or interdependencies. By accentuating the holistic nature of LPA, the article provides a tool for understanding the synergies and contradictions from a new perspective.

The manuscript unfolds as follows. First, it uses AT to derive the theoretical perspective on LPA. Second, it uses this framework to systematically analyze studies that link features of PA or general characteristics of the situation to the learning outcome. Thereby it focuses on the manipulated and controlled aspects (e.g., design decisions) and how those influence learning outcomes. The manuscript provides a detailed overview of the methodology used for selection and analysis of the literature, as well as the results. Third, the study reflects on the implication of the results for the design of PA and, in more general terms, for the research about DA. Finally, it comments on the applicability of the insights.

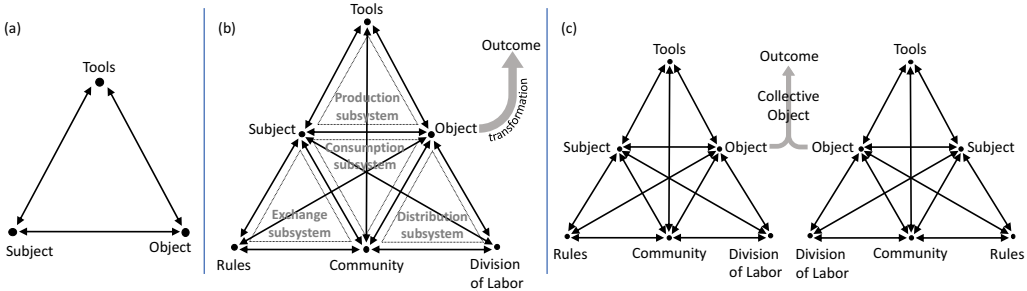
## **Pedagogical Agents within an Activity System**

To establish a framework for the analysis of PA, we turn to AT. AT has been applied extensively in pedagogy since its inception and recently found supporters in the IS. We introduce the core concepts of AT, including their source and primary meaning, and proceed to open questions emerging in pedagogy and IS. We conclude by developing an activity system for learning with a pedagogical agent.

Activity Theory in Education

The origins of AT go back to Russian psychology of the 1920s-1930s. In the early works of Vygotsky, the founder of AT, the theory was used to explain development of the human mind, especially the acquisition of language or scientific concepts by children [41, 102, 115, 183, 184]. The basic mechanism identified by Vygotsky was the *mediation*, which enables the human *subject* to approach an external *object* by means of psychological and material *tools* [41, 183]. Accordingly, an *activity* is an interaction between the subject and the object mediated by a set of tools and oriented at transforming the object [41, 114] (cf. Figure 1a). Activities are distinguished by their objects; the intention to transform the object motivates activity [114]. While material tools form extensions of a human body and provide new embodied stimuli (e.g., a hammer in use), psychological tools, including language or sign systems, mediate thoughts [115]. Thereby, material tools can exercise a reverse, reciprocal action, that is, they are not simply employed by the subject to the objects in the world, but they also enable the subject to develop new psychological functions [41, 102, 115, 183]—to learn. The AT was formulated as a way to overcome the dichotomy between material and psychological experiences, as well as the contradiction between internal and external stimuli in an individual [102].

Leontyev, a student and colleague of Vygotsky, extended the AT to the collective aspects of activity. Accordingly, development of the human mind is not limited to an individual’s interaction with an external object, but happens in a social context that gives meaning to the activities of members of the community [102, 103, 120]. Also, many tools emerge in a social interaction (e.g., language, signs) and only later get appropriated for individual use [102, 120]. Human activities can be very complex, requiring many separate steps and various tools, such that proficiency in each aspect cannot be maintained by a single individual [102]. This leads to the emergence of *division of labor* and *rules and norms* that help maintain the distribution of activities between the subject and the *community* [120]. Leontyev’s take on AT helped in overcoming the dichotomy between individual and collective activities, including situated collective activity as a core aspect of human development and learning, showing that improvement within an individual is not reducible to detached individual actions but requires social action [98].



**Figure 1.** Three generations of activity theory: (a) an activity system according to the first generation AT as devised by Vygotsky [183], (b) second generation AT as proposed by Leontyev [120] and represented by Engeström [68] including the subsystems of an activity system, (c) third generation AT as proposed by Engeström [68, 70, 72] for describing interdependent activity systems.

Even though Leontyev explained the role of community in human activity, only decades later, did Engeström formulate an activity system as a framework for analysis of six interconnected components: *subject*, *object*, *tool*, *community*, *rules*, and *division of labor* [68, 69, 71]. Additionally, Engeström [68] identifies four higher-order functions within the primary activity system: *production*, *distribution*, *exchange*, and *consumption*, that arise from mutual relations between the components of each subsystem (cf. Figure 1b) [68, 89, 98]. Production is oriented at the outcome of the activity system and leads to the development of an object that meets the subject's need by means of available tools. Distribution ties the object of the activity to the community by dividing it among its members. Exchange regulates the activities of the system in terms of personal needs of the subject and the members of the community. Finally, consumption describes the collaborative actions of the subject and the community on the object, while resources are consumed to transform the object. Overall, an activity system describes components and functions involved in transforming an object to meet the needs of a subject.

The works of Engeström mark the beginning of popularization of the AT in Western research on pedagogy and education [86, 154]. Engeström's work on adult learning and organizational change has significant impacts on the conceptual structure of AT. He moved the focus of AT toward interconnected ensembles of activity systems which enabled the study of interrelations among multiple activities involving multiple subjects [71, 103] (cf. Figure 1c), for example, as in a situation when a patient is treated in a hospital first (one activity system) but then the local doctor (another activity system) takes care of her recovery. Based on empirical studies, he then identified contradictions and conflicts between and within activity systems as the reason behind their evolution, for example, as in a situation when a new tool introduced into an activity system contradicts existing social rules and norms [69, 102]. This mechanism provides conceptualization for collective learning. Engeström's concepts were widely adopted in pedagogy and education as a tool for analysis and intervention in schools and other educational settings [82, 142, 154].

A full review of AT in pedagogy goes beyond the scope of this article, but the above summary brings some limitations to the surface. First, AT relies on differentiation between social agents (e.g., subject, community) and non-social entities (e.g., tools). Given the increasing hybridization of technologies and humans in the context of education (social networks, massive online open courses, PA), it remains uncertain whether and how AT can accommodate those developments [103, 160] and what component of the AT can be associated with non-living entities that behave socially and can be perceived by humans as behaving in accordance with an internal, or even externally-imposed, intention [143, 160, 164]. Second, AT (like other general-purpose theories of human activity) relies on a black-box concept of the *tool* [103]—its singular elements or features and their impact on producing the desired outcome remain unpacked. The pedagogical AT literature contains various examples of tools including computer-based learning software [81], conversations, questions, or group session [175], and textbooks, computers, or even human agents like professors [98]. This short list readily illustrates how the understanding of tools differs across studies and sub-disciplines. Unpacking various technologies and analyzing their properties is central to understanding how they impact the learning outcome [103]. Despite these limitations, AT has proven to be a very useful framework for study and development of education: it acknowledges that learning occurs most naturally and meaningfully in the context of an activity [98], in which the cognition is distributed across people



and artefacts [178], and it paved the way to successful and effective interventions in educational and organizational contexts [67].

Third, AT originally framed the acquisition of new psychological functions as a consequence of reciprocal action between the subject and the object, mediated via the tool [102, 114, 184], but the instantiations of those concepts vary significantly. For instance, there is an ongoing debate as to what should be considered the object of a learner's activity [70]. Many applications of AT in the context of education position "the learner's knowledge" as the object of learner's activity, and claim that enhancing the learner's knowledge is the goal of the activity with higher knowledge as the outcome [163, 170, 177]. This view is criticized as one that assumes a perspective detached from the actual motives of the learner, which are likely to be related to the current situation and the social context: better grades, finishing the course, securing a position within the class or in society, and so forth [174]. Others see the school text and other materials as object, while also observing that in traditional school settings, this object is detached from motives and the intended outcome [70]. Jonassen [98] has already pointed toward a tendency to establish overly abstract objects in AT studies and calls for a deeper yet pragmatic reflection on this component. Since the activity is constructed from the subject's perspective [103, 159], we think it necessary to reconsider what the object of learning is. We claim that the learner is oriented towards the learning task which she strives to complete. This might be preparing for an exam to complete the course and acquire relevant qualifications, solving a homework assignment to collect bonus points, or preparing a presentation to establish expertise among co-learners or in the classroom. Through the activity the learner transforms the learning task from unsolved to solved or complete, meanwhile identifying her knowledge gaps or insufficient skills, which we refer to as *competency gaps*, and filling those gaps through acquisition of capabilities by consulting the school text, teachers, co-learners, and other sources. In this way, she obtains a *new competency*: that of solving the learning task. This does not however, mean that the learner's competency prior to the activity is irrelevant; the notion of a learner's competency as an object might be relevant to the teacher [70], who strives to make progress with regard to the curriculum. The teacher uses learning tasks to control the learners' knowledge and direct their efforts to discover competency gaps and fill them [119, 146]. Accordingly, the intermediate collective objects are the gaps in learners' knowledge and skills, and the ultimate outcome is the completed learning task and the competency to solve this task, which, for the teacher, implies that the learner made a validated curricular progress, and for the learner implies success in obtaining the grade, passing the exam, or receiving a formal or informal acknowledgement of her qualifications.

### **Activity Theory in Information Systems Research**

In the last three decades, AT was adopted in IS and related computer-science sub-disciplines such as human-computer interaction (HCI) or computer-supported cooperative work (CSCW). Increasing application of AT in IS aligns with the quest for a powerful meta-theory that accommodates the contextual and situational nature of IT as an alternative to earlier decontextualized rationality-based theories [13]. First, it was used to analyze IS interventions and resulting organizational change, for instance, in healthcare [3] or in web-based communication [199]. Second, it was applied to inform the design and development of digital tools while moving the focus from a single-user interaction to activity in a social

and material context [12, 29, 99]. Finally, it was proposed as a core theory for practice-oriented research in HCI [102, 114]—the focus of which has moved away from labs and experiments to real-world fieldwork and applications. Despite the sustainable impact on some sub-communities, like the European CSCW, the use of AT for analysis of the most recent and innovative developments in technology remains scarce.

This gap might result from the unclear position of technology in the activity system. While most IS or HCI researchers identify digital technologies with tools [3, 102, 114], opposing voices [159, 160, 174] claim that current technological developments go beyond the notion of a tool as defined in status-quo AT. Referring to social media and Web 2.0, Rückriem [160] doubts whether the current generation of AT can accommodate those technological developments and proposes to include the notion of a *medium* within the AT model. Leontyev concludes that the computer technologies form a new leading medium—not a material one but a digital one—and that tools exist within a reality shaped by the new medium [160]. This allows for a more contemporary re-conceptualization of tools as singular functionalities in a complex sociotechnical system.

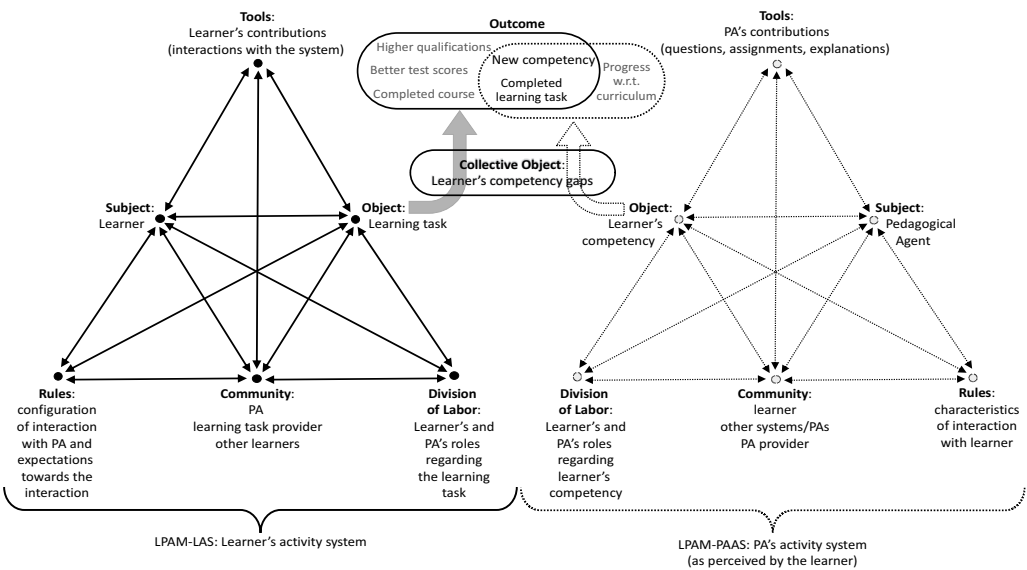
Another critique of AT is related to notions of subject and human agency. The core of an activity is an object-oriented, motive-driven act of a conscious subject [102, 114]. Consequently, being a subject is tightly related to being a human, an animal, or a social entity (e.g., an organization), because only those can do things driven by an inner biological or cultural need [102]. Non-biological entities manifest intentions of others and, therefore, are capable only of conditional and delegated agency [102]; they engage in lower level actions and operations [98, 102], but not in meaningful activities. However, recent developments in hybrid intelligence [43], in which humans and machines establish highly interwoven assemblages with agency, challenge those assumptions [11]. In such assemblages, engagement in an activity can emerge through shared cognition between a human and a machine. Moreover, following Leontyev, Rückriem claims that digital technologies enable collectivization and externalization of human organs, including human mental abilities, such that computers could conduct actions detached from humans [11, 160]. Consequently, it might be possible to acknowledge digital technology not only as a medium or tool, but also as a subject or member of the community. Even though conscious artificial agents are futuristic, we are surrounded by agents which *seem* to possess motives or needs and act accordingly. Rozendaal et al. [159] use Dennett's theory of intentionality [46] to propose the notion of *objects with intent*. Things like a lamp, a clock, a door, or a coffee machine have the ability to act autonomously. Dennett claims that because humans attribute intentions to objects, their interaction with the world is altered: based on the ascribed intentions, humans can explain behaviors of animals and non-living things [46]. Applied to computers and DA, the theory of intentionality aligns with the *computers are social actors* (CASA) paradigm in which humans apply social heuristics, rules, and expectations to interaction with computers seen as having social attributes [138, 139, 157]. An ongoing scientific debate concerns the claims and implications of CASA, delivering both empirical studies supporting the theory and others questioning its assumptions [5, 66, 74, 117, 135, 176]. On the topic of motives and needs, humans have been shown to ascribe intentions to robots and avatars [128, 143, 164] as well as algorithms that directly impact their actions [176]. However, the existing results are not conclusive on what exactly causes a human to assume that a DA acts according to an internal, autonomous intention or one infused by the designer [128, 164]. For example,



Rozendaal et al. [159] conclude that a tool, such as a ball mediating a game, can be perceived by the human subject as a quasi-subject one moment, and soon after as a tool without agency. Overall, the idea of agency and its centrality to the definition of subject in an activity system is a challenge given the rapid development of new autonomous systems.

**Learning-with-PA Model (LPAM): AT for PA**

Despite some shortcomings and limitations, AT offers a framework with an extended history in pedagogy and in IS, and previously has been applied successfully to analyze and classify the impact of technologies like serious gaming, mobile learning, or e-learning in educational contexts [25, 31, 70, 81, 104, 124]. It was however, never applied to study of PA. Still, we argue that AT is useful for a conceptualization of *learning with pedagogical agent* for several reasons: 1) The rationale of the theory is to understand human development and learning and so it has been used extensively in pedagogy, and its components are established in this context; 2) AT acknowledges the social and material character of learning as opposed to cognitive or mental processes of the learner—so AT seems well suited to an understanding of the impact of a PA; and 3) AT can be used for analysis as well as for designing interventions—by proposing this framework, we hope to contribute not only towards the understanding of PA but also to designing such agents. Yet we acknowledge that deriving a framework based on AT is a challenge and requires significant conceptual adaptations. Therefore, our model represents an ensemble of interdependent activity systems associated with the activity LPAM. We refer to this model as LPAM and to its two activity systems as learning with a pedagogical agent model: learner’s activity system (LPAM-LAS) and



**Figure 2.** Learning-with-PA Model (LPAM): Model of interdependent activity systems involved in learning with a PA based on Engeström's conception of interdependent activity systems [68, 70, 72] and Dennett's theory of intentionality [46].

learning with a pedagogical agent model: pedagogical agent's activity system (LPAM-PAAS). The LPAM and its activity systems are presented in Figure 2.

We rely on Engeström's [68] formulation of an activity system as consisting of the six interconnected elements illustrated in Figure 1b. We also use Engeström's concept of the interdependence of activity systems (cf. Figure 1c). Interdependent activity systems consist of at least two activity systems which have a partially or fully shared outcome [72]. Typical examples are provider-customer relationships, hospital-caretaker-patient relationships, or teaching-and-school-going [70, 72]. In interconnected activity systems, objects move from the situational "raw material" state through a collectively meaningful state to a set of transformed objects, that is, *outcome*, including the shared outcome [71]. In LPAM, this embraces the transition from the *learning task* and the *learner's competency* over collectively identified *competency gaps*, which prevent the student from completing the task, to the *completed learning task* and *new competency*. The *completed learning task* is a transformation of the *learning task* because it changes the ontological status of the task, for example, if the learning task is a homework assignment missing a solution, the completed learning task is the assignment *with* a solution; if the learning task is the content that needs to be learned for an exam—the completed learning task is the memorized content. It is also a transformation of the *learner's competency*, which is expanded by the activity if the learner already possessed relevant competency or established when solving the learning task if she did not. Accordingly, the *new competence* is also a transformation of the learner's competency and the task: through the learning task, the learner together with the PA, identifies the missing competency and attempts to acquire it to solve the learning task. In short, the new competency is the learner's ability to solve the given learning task. In formulating additional outcomes for each side (e.g., better test scores, progress through the curriculum), we allow for the fact that participants often have pragmatic motives when engaged in a learning activity [98, 174]. Importantly, interdependent activity systems not only share objects and/or outcomes, but might transfer resources or rely on the same context, as shown by examples from previous AT research in pedagogical contexts [70–72].

In the proposed framework, we also employ the theory of *intentionality* by Dennett [46] going beyond what Rozendaal et al. [159] proposed about the agency of DA. LPAM-PAAS describes an activity system with the PA as a subject. This clearly challenges the need-based agency assumption of AT, because existing PAs are far from being conscious entities with their own needs. However, LPAM-PAAS is not a system found in the external world, but rather an activity system that might be assumed or perceived by the learner who ascribes intentions and agency to the PA, as is likely if the theory of intentionality is true. We argue that by attributing intentions and agency to a non-living entity, one also establishes a hypothetical activity system that explains the actions of this entity and its development (e.g., changing intentions or actions). Earlier research on perceptions of intentions in artificial agents found the process to be complex and may rely on human perceptions of artificial agents in general, the task at hand, as well as the context [128, 143, 159, 164]. Accordingly, as explained by Dennett [46], humans do not simply ascribe intentions to non-living objects, but construct them based on social experiences and resemblance to known situations. As a result, it is likely that the learner will use *learning with a human* as a frame of reference and make an assumption based on that. We claim that LPAM resembles an interaction between a learner and a member of teaching personnel (e.g., a teacher, a tutor, or a teaching assistant) [70, 71, 174, 175]. Owing to this construction, PA does not reside in

any other component of the AT; instead, we can focus on its actions, modes of interacting, role, tasks, and so forth and analyze which of those aspects impact the outcome to what extent.

In summary, we propose to complement the need-based agency assumption of AT with *perceived agency assumption* which implies that subjects are not only engaged in and experience their own activities but are able to construct perceptions of other beings' activities whenever they assume an entity to follow intention and exhibit agency. What emerges is a *perceived activity system* described from the perspective of the perceiving subject and not the subject engaged in the focal activity. This addition aligns with earlier observations that subjects consider activities of other subjects when engaging in their own activities as observed by Engeström [70]. Thus, we claim that the extension is not at odd with the foundations of AT and bears potential to explain how interdependent activity systems function. We next describe the components of LPAM and relate it to the AT.

### **LPAM: Learner's Activity System**

**Subject.** *Subject* is the active entity in an activity system. It engages in an activity to fulfill its needs and undergoes changes by engaging in the activity [99, 102]. It was natural to see the learner as a subject in the given activity – she is the one undertaking effort to acquire new skills or memorize new content. In the subsequent literature analysis, this AT component is used to describe various categories of learners (e.g., children, high-school students, university students, professionals).

**Object.** *Object* is the focus of attention during the activity and the concern of the subject [71]; it meets the subject's need [102]; the transformation of the object provides a way to meet that need; the transformed object is the ultimate product of an activity system [98]. We claim that the activity of the learner is oriented towards a *learning task*, which undergoes a transformation when being worked on. In the subsequent literature analysis, we will differentiate among various types of tasks supported by PA (e.g., solving equations vs. learning to write).

**Tools.** *Tools* encompass artefacts, sign systems, theories, procedures, techniques, ways of interaction or even “automatized actions” [98, 102, 160] used to mediate between the object and the subject. There are manifold tools involved in learning new content or mastering new skills (textbooks, graphics, explanatory videos, conversations with teachers or co-learners, demonstrations). During LPA, the student engages with the learning task by using her materials (school text, paper, pen, word processor). But of primary interest to the current study is the fact that she also uses interaction with the system to solve parts of the learning task, to specify and extract subtasks, or to express competency gaps. In the following analysis, we explore what contributions are allowed by PA and how PA uses the learner's contributions to adjust the activity.

**Community.** Activities are contextually and socially bound, individuals within a *community* support various activities so that the subject and the community form an assemblage of agents oriented at a common object [11, 98, 99]; community can also be a source of motives and needs [102]. During LPA, the agent provides the intermediate context and support for the activity and fulfills the role of a social member of the

community. However, we can extend the context to consider the person who provides the learning task (e.g., teacher) or other learners (if any are involved). In the subsequent analysis, we will focus on the characteristics of PA which make it a member of a community, like elements of the design that make it appear intelligent and conscious, interactions with or references to other learners, teachers, current societal context, and so forth.

**Rules.** *Rules* are means for mediation between the community and the subject [102]. They define what behaviors are appropriate and guide interactions within the community [98, 103]. Rules include explicit regulations as well as implicit conventions, social norms, or relationships [98, 99]. In the aforementioned activity system, rules regulate the interactions between the learner and the community, primarily PA: they specify how the interaction with PA is possible and what related expectations the learner can have. Next, we will analyze how various configurations of interaction (e.g., what actions are allowed from the learner) impact the learner's outcome.

**Division of Labor.** The *division of labor* mediates between the community (including the subject) and the object of activity [102]. It refers to horizontal distribution of tasks as well as to the vertical distribution of power and status [68]. In the following analysis, we focus on the distribution of responsibilities that mediate among the learning task, the PA (as a member of the community), and the learner. Both PA and learner are members of the community. PA can play various *roles*, for example, to guide through a task, to check for completeness, to explain the task, to help identify information necessary to solve the task. However, the learner also can take on different roles: a tutee versus a co-learner.

### **LPAM: PA's Activity System**

**Subject.** The pedagogical agent is a *subject* in the *perceived activity system*. It is the entity that can be ascribed agency and exhibits specific needs or motives. We will explore how the PA expresses its agency and whether this has an impact on the learning outcome.

**Object.** Pedagogy is seen as "any conscious activity by one person designed to enhance learning in another" [186 p. 17]. Consequently, the PA activity is oriented at the learner's competency that should be transformed in the activity – this positions the learner's competency as the *object* of PA's activity. We will consider various types of competencies as characterizing this component.

**Tools.** The basic way to mediate between learner's knowledge and the PA is interaction with the learner. Only based on an interaction can PA assess and impact the competency of the learner. Thus, interactions with the learner have a *tool* character for the PA. The agent can employ various techniques or artefacts, which we denote as *contributions*, to help the learner identify competency gaps by asking specific questions or providing assignments, provide instructions on how to address the gaps, or provide material and explanations that contribute to closing them. In the subsequent analysis, we will identify whether and how the choice of technique or material impacts the learning outcome.

**Community.** Apart from the learner with whom the PA interacts, it has its own context of technological connections including the system it is integrated in or other PAs and their organizational context, including the person or institution who built or provided the PA to the learner. The latter might have essential impacts on how the learner views the PA. In our analysis, we consider integration of the PA in software and hardware systems (e.g., part of a larger ITS or a standalone PA), its origin (e.g., developed by the teacher vs. an external entity), and “collaboration” with other PAs.

**Rules.** In its interaction with the community and the learner, the PA can fulfill various visions of how a PA should act, reflecting the social rules and norms in traditional learning environments. We will consider general adaptations concerning the style of interaction, which may trigger specific expectations from the learner, as characteristics of this component.

**Division of Labor.** The PA and the learner can have various roles and functions regarding the learner’s competency. For instance, a PA can act as an examiner or induce reflection processes in the learner. The subsequent analysis will consider the impact of such roles on the learning effect.

## Method

To understand how the design of a pedagogical agent impacts the learning outcome, i.e., the amount and quality of acquired knowledge or mastered skills, we analyze previous studies addressing the topic of LPA. Specifically, we consider studies in which learning outcome was measured as a dependent variable and at least one aspect of the pedagogical agent was manipulated (e.g., male vs female voice), or a quality of the agent (e.g., voice quality) was treated as an independent variable (also, explanatory variable or input variable). In doing so, we identify aspects of a PA with potential influence on the measured learning outcome. Of course, by following this method, we cannot measure or consider any potential interferences among the various variables, though it is also impossible that these aspects are independent from each other (e.g., projecting humanoid character is hard if the learner can only hear but not see an agent). Also, the variety of measures, manipulations, and experimental designs applied in the considered studies makes it nearly impossible to treat them as equivalent in any respect, except that they focus on an individual learner interacting with a PA. Therefore, we resort to identifying and providing an overview of the relevant aspects and classify them according to the framework described in Learning-with-PA Model (LPAM): AT for PA section and illustrated in [Figure 2](#). While this cannot provide a conclusive answer on whether an agent designed to combine the various features will have positive impact on the learning outcome, it is sufficient to establish a catalogue of design decisions and identify areas that require further investigation.

To select the relevant studies, we employed a systematic, concept-centric literature review [[17](#), [121](#), [187](#)] using the following procedure. First, we selected the sources to be included in the initial search. We decided to consider the top 25 percent of outlets from the following disciplines according to the Scimago Journal Ranking (SJR) as used in the Elsevier Scopus database: Education, Educational Psychology, Computer Science, Artificial Intelligence, and Information Systems. This resulted in a collection of 1,137 outlets

including journals and proceedings of scientific conferences. Since Scopus provides search capabilities for title, abstract, keywords, and other bibliographical data for all those outlets, we limited our search to this database. Second, based on seed literature and recent publications from the most relevant outlets in each discipline (e.g., *Journal of Computer Assisted Learning*, *Computer and Education*, *International Journal of Artificial Intelligence in Education*, *International Conference on Human Factors in Computing Systems*) we identified a set of terms used to denote a PA (or a related concept) and a set of the most influential authors, whose publications were used to adjust the list of terms. The list included 31 different terms (e.g., *natural language tutor*, *animated pedagogical agent*, or *tutoring system*). We reduced the list to the following query for search in Scopus:

(“conversational”|”dialogue-based”|”dialogue”|”natural-language”|”intelligent”|”animated”|”embodied”|”social”|”cognitive”|”adaptive”) AND (“pedagogic\* agent”|”pedagogic\* robot”|”tutor\* system”|”tutor\* agent”|”tutor\* robot”|”robot tutor”|”computer tutor”) AND (“educat\*”|”learn\*”|”stud\*”|”teach\*”).

Importantly, the operator “AND” does not imply that the terms are concatenated, but it means that the terms on the left and on the right of the operator need to appear in the title, abstract, or the keywords, but may be separated by other words. The “|” stands for logical disjunction. The search in Scopus resulted in 775 articles between 1973 and August 31, 2020, with 431 published in 2010 or later. Third, we excluded articles according to the following criteria applied in the given order: (a) conceptual articles without empirical basis ( $n = 60$ ), (b) meta-studies and reviews ( $n = 18$ ), (c) studies addressing ITS or other tutoring systems that do not allow for natural-language interaction with the agent (e.g., systems that control user input during a task to later mark the step in which the learner made a mistake;  $n = 607$ ), (d) studies which do not measure learning outcome or learning performance in any form ( $n = 82$ ), (e) studies conducted in contexts where learning outcome is impossible to assess (e.g., creative teams;  $n = 13$ ), and (f) studies in which a group of learners interact synchronously with a PA (e.g., PA as a classroom assistant;  $n = 5$ ). After application of the exclusion criteria, we selected 51 articles for further analysis. Based on the backward and forward search rooting of those articles and the partially relevant literature reviews [9, 96, 113, 141, 148, 194], we identified 74 more potentially relevant articles which, after application of the exclusion criteria, expanded the number of selected articles by 13. They passed the same filtering procedure as the keyword-search-based results. Overall, 852 were considered during the selection process, and 64 were chosen for the analysis. Application of the criteria was conducted by a full-time researcher and all controversial cases were discussed with other authors; therefore, the final in-or-out decision was made collectively. Lastly, a second postdoctoral researcher screened all selected articles for their agreement with the criteria. All 64 selected articles were included in the subsequent analysis.

The analysis was oriented at identification of contextual and design aspects that influence the learning outcome during LPA. We proceeded as follows: All relevant studies were described in terms of the measured learning outcome (dependent variables), differences between treatments, that is, manipulated aspects, explicit control variables (independent variables, or factors), and the relationship between the independent and dependent variable. This enabled us to identify those aspects of the design or context that were reportedly tested concerning their influence on the learning outcome.<sup>2</sup> If an article describes more than one independent experiment, each was considered separately. If an experiment uses factorial



design (two or more factors define experimental condition), each factor was treated separately as a design aspect and explicit results for that factor were considered. If such results were not provided and no direct impact of the factor on the learning outcome could be established, but the results indicated that the impact is moderated or dependent on another variable, the interaction between the factor and the dependent variable was marked as *mixed*. Similarly, if the experiment provided contradictory results (e.g., highest level of factor A leads to high learning gain, medium level of factor A leads to negative learning gain, and low level of factor A leads to high learning gain again), we marked them as *mixed*. Otherwise, we classified the interaction as univocal and described the interaction as positive (learning outcome grows if factor A grows), negative (learning outcome falls if factor A grows), or having an impact in explicit terms (e.g., condition-1 > condition-2 means that learners in condition-1 have higher learning outcomes than in condition-2). If no significant impact could be identified, the interaction was marked as *neutral*. The identified factors were matched subsequently with the LPAM components (cf. Figure 2) in a workshop involving all authors of the current manuscript and guest researchers. This should guarantee that matching between the theoretical categories of the AT and the design or context aspects considered in the studies is reasonable for a broader public with varying degrees of experience in AT and/or learning technologies. Further, each study was described in terms of the learner category and PA category and characteristics. Those descriptions were used to characterize the *subject* in both activity systems depicted in Figure 2. The next section summarizes the results of a systematic review.

Results

Learner and Pedagogical Agent as activity subjects

The examined articles contain research on several different activity subject categories, both on LPAM-PAAS and LPAM-LAS. With respect to the learners, the subjects are differentiated by age and then their educational context, as described in Table 1. Primary school children’s ages range from 5 to 11 years, while secondary school students range from about 12 to 15 years. A dominant tendency towards PA research in higher education, which includes college and graduate students, is clearly discernible. The category of adults includes participants of all ages, independent of their educational status.

In terms of PA subjects, four categories can be distinguished: chatbots, cartoon agents, human-like agents, and robots (cf. Table 2). The category of chatbots includes PA that solely

Table 1. Number of articles by learner subject category.

Learner Subject Category	Primary school	Secondary school	Higher education	Adults
Number of projects	7	7	46	4

Table 2. Number of articles by PA subject category<sup>a</sup>.

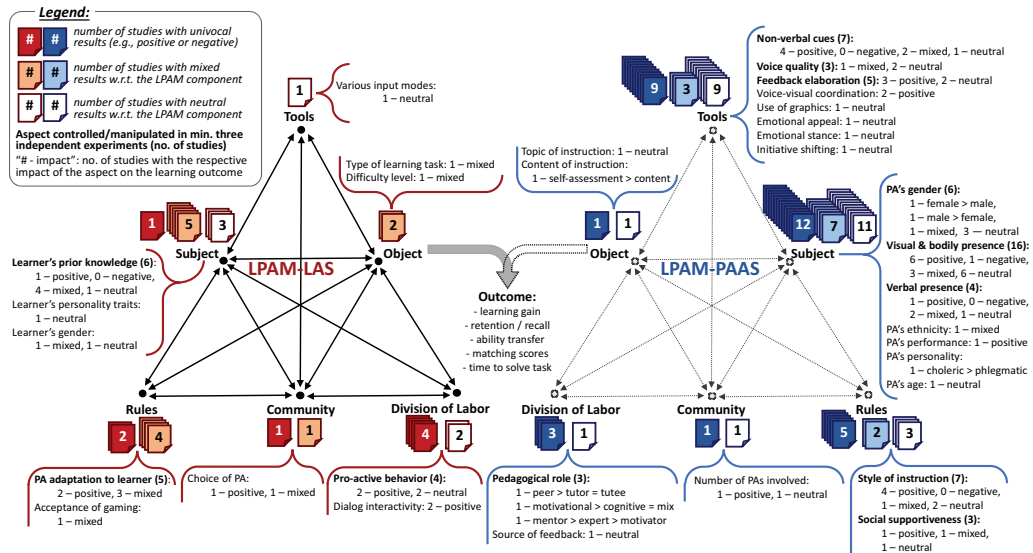
PA Subject Category	Chatbot	Cartoon agent (e.g., avatar)	Human-like agent (e.g., virtual human)	Social Robot
Number of projects	10	11	35	8

Notes: PA, Pedagogical Agents. <sup>a</sup>If more than one category was tested, we count the paper as belonging to the more advanced category.

use text-based or voice-based natural language to communicate and do not have an embodied representation of any kind. For instance the NLtoFOL system, developed to train learners to translate natural language to first-order logic, has been equipped with a chat-based agent to guide learners through a series of tasks by giving them hints and feedback via automatically generated natural language sentences [152]. Cartoon agents depict an animal or an abstract being that does not resemble humans but might have human-like mimic or gesturing behavior. They use either text or speech to communicate with learners and can be either animated, including anthropomorphic features, or static, with a trend toward animated agents. Such agents are used for a variety of tasks, including examination of the effect of facial expressions on learners [2], whether the simple presence of a PA [198] in different forms [24] (no agent, voice only, static agent, full agent) makes a difference in the motivational and learning outcomes, or to test how a gesturing agent performs in comparison to a non-gesturing agent [34]. In contrast to cartoon agents, human-like agents possess visual features. Although computer animated, they are purposefully designed to look human. Some of them are simply talking heads, others show a virtual upper body or even full human body. While some talking heads are explicitly used to test the effect of PA enthusiasm [125], personality [10], and rapport behavior [112] on the learners, others are again used to test how the (visual) presence or absence of a PA affects learning outcomes [131]. Full-body human-like PAs can be used to combine instructions, practice and feedback in one agent by having the learners perform actions on the body and the environment of the agent [23]. Lastly, robots are used least frequently and predominantly with young children as learners. Using speech and physical signaling, these robots interact with children and teach them multiplication [110] or play word-learning games [28].

### ***LPAM-based Analysis of Impact on Learning Outcomes***

The articles relied upon consider very diverse subjects. Yet, we found even more variety in relevant outcome measures. In particular, learning outcomes are measured using a broad selection of constructs ranging from multiple-choice verbatim knowledge questions, that is, questions directly from the PA asking for information [22], to measurement of whether the learner can apply the knowledge to solve a task in mathematics or logics [34, 152] or a vocabulary test [28], to deriving measurement, for example, knowledge monitoring assessment comparing the learner's judgment about her knowledge with task performance to assess her metacognition abilities [105]. In the last case, the learning outcome is the learner's self-assessment competency. Sometimes studies refer to learning gains as tested by a pre-treatment and post-treatment test (short, pre- and post-test), others use only a post-test, mostly administered directly after treatment, but sometimes delayed. All this makes it impossible to combine results from separate studies and provide a conclusive, bottom-line answer on how an aspect impacts the learning outcome, even if some studies attend to the same or a similar aspect. Further difficulty arises from the specific experimental conditions: if a design aspect (e.g., presence or absence of a voice-based narration) is tested with different PA types (e.g., a social robot and a virtual human) and with different learning task (e.g., foreign language conversation or solving mathematical problems), it is hard to argue for the comparability of the studies. Consequently, we provide a catalogue of tested



**Figure 3.** Results overview of the literature review depicted in the Learning-with-PA Model (LPAM) including relevant design aspects.

aspects and their impact on learning outcomes in a study-by-study manner in the Online Supplemental Virtual Appendix available from the Journal's website.

Figure 3 summarizes the quantitative analysis and explicitly links it with the LPAM. The figure uses various shadows of red for LPAM-LAS and various shadows of blue for LPAM-PAAS. The analysis shows which components and which aspects were attended to most. For instance, the most studies attend to the subject of LPAM-PAAS (overall 30 studies, of which twelve suggest positive or negative influence of an aspect on the learning outcome, seven provide mixed results, and eleven provide neutral results suggesting no influence on the learning outcome). 16 studies attend to how visual and bodily presence of the PA impacts the learning outcome: six suggest that more visual and bodily presence will enhance the learning outcome, one suggests the opposite, i.e., that reducing the visual and bodily presence will enhance the learning outcome, three studies provide mixed results, and six studies suggest that there is no correlation between the visual and bodily presence of a PA and the learning outcome. On the LPAM-LAS side, most studies (nine of them) attend to the learner, that is, the subject component in this activity system, of which six investigate the relationship between the prior knowledge of the learner and the outcome resulting from a learning episode with a PA. Four of them yield mixed results, suggesting that there is a relationship between the prior knowledge and the learning outcome when the learner uses a PA, but the relationship is not monotonic. For example, higher or lower prior knowledge does not imply better or worse learning outcome. Instead, the relationship involves moderators or sub-categories.

The analysis shows that the available studies attend to many varied aspects of the PA and of the whole activity of LPA. Whereas some factors like the PA's gender or visual or bodily presence were controlled or manipulated by multiple studies, sometimes even without direct reference to each other, others like the PA's age, ethnicity, or learner's input modes

are addressed by singular studies only. A first glance at the LPAM including the results of the analysis in [Figure 3](#) confirms that the distribution of the analyzed studies across the components of the model is imbalanced, with more focus on characteristics of the subjects or tools, and consistently less attention to the context and community. Further, we observe that many studies yield mixed results, which suggests that the interdependencies between the various factors are complex. In the following section, we address the findings of the analysis.

The results indicate that a PA or, in a general sense, LPA is thoroughly a sociotechnical system. Specifically, one can notice the very tight interconnection between the technical and social component: social effects such as adaptation to the learner or a socially supportive stance are accomplished by technological means such as an avatar graphic blended with the learning interface or a specific text-to-speech engine [115, 117, 121, 134]. Further, one can observe the alignment of instrumental objectives (e.g., better test results) and humanistic ones (e.g., ethnic tolerance) [146]. In fact, going beyond the learning outcome, many articles measure emotional engagement, satisfaction, or willingness to collaborate [e.g., 32, 94], values considered social or humanistic [18, 177]. In short, LPA is a typical sociotechnical interaction, not because we present it as such, but because the insights of the underlying studies confirm a mutual dependency between technical and social aspects, as well as instrumental and humanistic outcomes. Moreover, this dependency is visible in the interaction between a PA and a single learner. However, the studies rarely view a detached learning episode disconnected from classes, though a few examples of artificial learning content exist [22, 34, 42, 43]. Most studies are conducted in areas relevant to the learner as a member of an organization, sometimes within coursework, such that PAs are administered as support for homework, an individual learning episode during a class, or to complete other curricular duties [9, 117, 118, 141, 176]. As a result, the activity is embedded in a broader organizational context, likely generating effects beyond the interaction between the learner and the PA. However, those effects are unattended and call for more attention to the larger context of the learning activity.

## Discussion

Applying the AT perspective to the studies on PA shows that much effort is put toward understanding how inherent attributes of a PA or the way it interacts with the learner influence the learning outcome. The studies consider various combinations of visual, bodily, and verbal presence, as well as implement various behavior schemas employed by PA. However, many areas remain barely touched, especially the collaborative aspects of the activity: rules, division of labor, and role of the community attract less attention from researchers despite a large variety of settings to be examined. Even though PA have attracted some interest from IS [191, 192, 194], attending to the collaborative components of the learning activity could position this class of systems at the core of IS interest [13, 15, 162]. The sociotechnical nature of LPA and the likelihood of its becoming increasingly pervasive with natural language processing capability and increased distributed learning created by the COVID-19 pandemic, calls for IS researchers to engage. In the Critical Reflection on the State-of-the-Art section, we approach the subsystems of the LPA, identify emerging questions, and link them to IS discourses. We claim that research on improving learning by means of PA can benefit from IS competence as presented the following section. However,

IS can benefit from PA research to inform the design of DA beyond education as well. We attend to this aspect in the Critical Reflection on the State-of-the-Art section and explicitly discuss it in the DA beyond Education section.

### ***Critical Reflection on the State-of-the-Art***

#### ***LPAM: PA's Activity System***

**LPAM-PAAS: Production Subsystem:** This subsystem focuses on how the subject transforms the object by means of the available tools. Within the LPAM, this is the subsystem with the most contributions, primarily due to the many studies of the tools and the PA as a subject of the activity. The studies of the production subsystem try to establish links between technical and methodological aspects of PA's design and the learning outcomes. Most of them manipulate the PA, so that in one condition it is a little bit more human-like than in the others (e.g., presented by an avatar vs. not) or using richer channels for transmitting the message (e.g., by combining voice narration with gesturing vs. no gesturing). Accordingly, one learns how altering single technical aspects in the design of the PA can generate significant changes in outcomes. The results suggest that more is better: more anthropomorphic features, more parallel channels and more presence leads to better learning outcomes, with only single studies that contradict this claim [2, 37, 38]. This sounds indeed like *production*—the more resources provided, the higher the performance. However, only two studies attend to the characteristics of the object. This leaves open whether and to what extent insights about the impact of design aspects can be transferred across types of instruction content or bridge diverse competency gaps identified in the learner. In short, it is hard to assess the generalizability of the results—the large majority of the considered studies employ PA in a single-topic scenario and in a very specific context, with few exceptions [7, 8, 109]. Conversely, a body of knowledge emerges on a few specific features, like gesturing vs. no gesturing, if one considers the entire history of discourse around this topic. IS research, especially the design science research (DSR) [150], has reported frequently on difficulties related to the transfer of design insights and calls for additional checks on the transferability or reusability of the results [1, 92, 153]. Reusability of design principles and reproducibility of intervention results is a topic of growing relevance to the IS community as confirmed by recent publications [18, 92, 93]. We claim that there are significant opportunities for mutual benefits for the IS domain and PA discourse: many PA studies attend to design aspects in an unsystematic manner, without framing the experiments as reproduction attempts—IS and its long research tradition on development, evaluation, and reusability of design principles offer a methodological underpinning for such studies and can enhance their validity [93, 94, 150, 180]. Yet PA discourse re-attends to specific design aspects again and again while technologies or learning contexts change; therefore, it is an interesting case for studying the emergence and re-evaluation of design principles since the 1990s [113, 141]. IS research can build upon past studies of the *production* of competencies through use of PAs' resources by formulation and evaluation of generalizable design principles, proposition of new, methodologically-grounded evaluation strategies for LPA that go beyond single experiments, and by establishing a coherent framework for the development and evaluation of PAs inspired by almost 20 years of DSR. At the same time, it bears potential for the update of the DSR framework itself: while DSR focuses on design artefacts, we suggest that the object of DSR can be experiences

rather than artefacts. As suggested by some of the PA studies that identify complex interdependencies, it is the whole situation and experience of the subject that produces learning outcomes. Especially when designing a DA, one designs not an artefact but an encounter that is likely to be perceived as social to some extent. The notion of a design artefact might be misleading in this context, so we see potential for redefining it towards a more inclusive notion.

**LPAM-PAAS: Distribution Subsystem:** The distribution subsystem links the object of the activity with the community through responsibilities and roles. This subsystem has the lowest coverage in the considered studies across the whole LPAM (cf. Figure 3) and the relevant discourse has focused on the pedagogical role of the PA. Specifically, we did not identify any study that tries to establish a link between the distribution of responsibilities in the broader organizational context of learning and the learning outcomes. The scarce coverage of this topic invites contributions from the IS discipline. We identify the following opportunities: First, past IS research on e-learning has shown network-based reasoning is useful to understanding how e-learning is appropriated and what roles emerge [35, 79]. From the perspective of the learner, PA—even when interacting with the learner alone—might seem involved in the social network of teachers, tutors, and school personnel, and therefore those individuals might influence the learner’s experiences with the PA and, consequently, the learning outcome. As a result, it is necessary to develop ways to integrate the PA into the organizational context of learning and raise questions about how it interferes with various teaching formats (e.g., blended learning vs. traditional classes), organizational structures (e.g., research university vs. distance education), and how it interacts with various actors (e.g., teacher, school, department head). The latter aspect of the network points to a second interesting research opportunity. Given that the PA will get increasingly intelligent because of artificial intelligence (AI) development, new configurations of work can emerge and revolutionize the organizational context of education altogether. IS has recently started to explore *the future of work* and the distribution of competencies between humans and AI [16, 43, 57, 58, 77, 127, 167], but has so far focused on the business context. We claim that identifying the optimal distribution of tasks between human and digital teachers will become a very important topic in education for the next decades, and IS can contribute by leveraging its concepts and experience with human-AI collaboration. Finally, the analyzed studies did not address the question of who develops and distributes the PA to students. Learning outcomes likely will differ if the PA uses content provided by the teacher, aligned with classroom activities, as opposed to an independent PA, but this claim has not been addressed. Many of the analyzed studies use complex systems developed in a lengthy process due to the shortcomings of earlier technology. However, now anyone can develop a dialog-based agent using free online tools. Recent IS research has leveraged this opportunity by providing even more accessible tools to teachers [190-192, 195] to help them design their own PAs, changing the distribution of responsibilities in designing and developing a PA. Education is one of the most progressive fields for the design and development of DA by stakeholders who are not IT professionals. Understanding how this rapid empowerment of teachers will change learning outcomes will fuel predictions about the future of work in education. Given that the technical frameworks will become increasingly accessible and easier to use, potentially everyone will be able to create their DA. This has implications for distribution and character of work in the whole of IS [16] – stakeholders might become capable of delegating part of



their work involving contact with other humans to machines that they can program themselves. This change might indeed come faster than potential changes implied by emergence of general AI. While the community considers enabling factors for complex collaboration between DA and humans [167], one key factor, the ability to develop a DA with simple means, might change the character of work delegation in the near future.

**LPAM-PAAS: Exchange Subsystem:** The exchange subsystem focuses on explicit and implicit norms of the exchange among the subject, PA, and other members of the community. The various aspects of how PA presents itself to the learner dominate the discourse related to the exchange subsystem in LPAM-PAAS [10, 107, 110]. Evidence from the analysis suggests that informal, casual, and positive interaction with a visually or bodily present PA leads to the most successful exchanges and best learning outcomes. However, this involves a rather static idea of interaction and communication style: the large majority of PAs were implemented to behave the same way throughout the interaction, rather than reacting to changes in context – be it changes within the interaction with the learner or changes in external context, such as passage of time [125, 130]. It provides a chance to investigate the impact of external context on the exchange with the PA, especially the material, temporal, and technical context including the relationship between PA and external teaching materials or e-learning systems. According to the socio-material perspective adopted by many studies of situated work practice in IS but also in HCI or CSCW [27, 55, 59, 61, 63, 145, 173], the temporal and material structure moderates the effect of using IT. The socio-material perspective studies how language, action, interaction, organizational practice, as well as societal roles and identities are entangled with human bodies, spatial arrangements, physical objects, and technologies [27, 145]. None of the selected papers applied the socio-material lens to the interaction with PA and the resulting dependency on the wider context, but there exist convincing accounts of teaching and learning generally as a socio-material undertaking [75, 132] including the role of IT in a socio-material context [97]. Given the IS association with socio-materiality, we see an opportunity for research efforts on the impact of material context of interaction with PA on learning outcomes and design efforts to make PAs adaptive to changing circumstances to facilitate the exchange with the learner. In particular, attending to how to introduce an agent in a way that makes it appear natural and well-integrated is an open challenge for design of PA and for the design of DA in general [58, 64].

**LPAM-PAAS; Consumption Subsystem:** The consumption subsystem focuses on the subject as a member of the community in relation to the object. This is the least balanced system in the whole LPAM (cf. Figure 3). On the one hand, we have just two studies attending to the object or community components, and on the other, we have 30 studies analyzing aspects of the subject. This is somewhat symptomatic of the whole analysis: whereas much focus is put on the PA, its behavior, presence, and capabilities, among others, few studies focus on the context and how it moderates PA's impact on learning outcomes. Going beyond the material and temporal context, and the organizational context, we want to stress the fact that PA functions within a technological context: it mostly “resides” within an e-learning application [52, 53, 141, 179, 198] or refers to one when interacting with the learner [122, 123]. To fully transfer the insights about the effectiveness of PAs, one needs to understand the interplay between the e-learning application, which forms a quasi-virtual context for the PA, and the PA: Does the learner see them as one entity or two separate

entities? Does this perception affect learning outcomes? How can we transfer insights about the effectiveness of on-screen avatars to social robots or vice versa? Another interesting aspect might be the presence of more than one agent, as in two of the selected studies [52, 198], raising some ontological issues. Even though the PAs in such setting are presented (and may be perceived) as separate entities, they depend on each other not only via division of labor, but they run in a single instance of an application and presumably share the same data, even if their presentation is different. We need to conceptualize the interaction between intelligent agents appearing across domains. A promising approach is the multi-agent-system perspective [76, 161], which aims at modelling interdependencies between intelligent entities. This paradigm was broadly applied in IS research on automated negotiations, for example, in power grids or data markets [111, 137], but also complex processes like open-source consortia [73] or space mission operations [171]. This flexibility of the multi-agent perspective can be very helpful when analyzing complex ensembles of multiple PAs, teachers, and learners, to understand the dependencies among them, consumption of each other's resources, and the outcome.

### **LPAM-LAS: Learner's Activity System**

**LPAM-LAS: Production Subsystem:** Now we attend to how the learner, as the subject in LPAM-LAS, uses available tools to transform the learning task from *unsolved* into *completed*. When comparing the production subsystems of LPAM-LAS and LPAM-PAAS, one difference is particularly striking; whereas many studies consider what techniques, methods, and media PA uses to communicate to the learner, only one study investigates *how* various input modes from the learner to the PA impact the learning outcome [54]. In other words, we have very limited insight on whether providing the learner with various media to talk to the PA helps or hinders the learning task at hand. There are just two studies trying to link the characteristics of the learning task to the learning outcome [134, 147]. This is symptomatic for the analyzed studies and their fuzzy claims about the transferability of results: according to media richness [40, 48, 101] or media synchronicity [47] theories, it is likely that the preferred medium would be chosen based on the learning task. However, in LPA the choice of medium is limited; therefore, efforts should be made to find the optimal match to facilitate better outcomes. However, many of the selected studies make the case for general tendencies as to what works better and why. Given that media choice theories have a strong tradition within IS, we call for a careful investigation of the media-task fit in the context of LPA, for instance, to identify media-task combinations that lead to optimal learning outcomes. In fact, we observe potential for a fit theory that applies beyond the context of education, and IS is well-suited to propose such a theory.

**LPAM-LAS: Distribution Subsystem:** The focus in here is on the distribution of responsibilities and roles among the learner, PA, and the learner's context. The distribution subsystem in LPAM-LAS is dominated by the aspect of pro-activity of the PA in interactions with the learner. Specifically, this refers to the question of distribution of control and rights in the dialog, who can control when and what contributions are made, along with the distribution of responsibilities, for example, who is responsible for starting the learning episode and keeping it going. The results suggest that a PA that uses prompts and takes initiative might positively impact the learning outcome, while also motivating the learner to learn [65, 87, 129]. This aligns with the general potential of technology to be capable of

persuasion and nudging. The persuasive technologies discourse has emerged in the last few years frequently in relation to bringing about change in a conscious and self-determined human, who engages with the technology to improve her own motivation and ability to pursue the change [60, 62, 84, 144]. Digital nudging developed in parallel as a way to provide subconscious or semi-conscious behavioral triggers to guide the user in the desired direction [49, 188]. The concepts of nudging and persuasion come originally from the study of human conversation [32, 56], but popularization of online commerce, wearables, self-improvement mobile apps, and so forth, has moved the focus towards digital persuasion and nudging. In interaction with conversational agents, these two lines of research merge: on the one hand, we have natural-language conversation which can be constructed in a persuasive manner, and, on the other hand, we have a digital agent, which may employ more sublime means of persuasion. As the results of the review show, just exhibiting a more pro-active behavior can have a motivational effect and lead to higher learning outcomes. However, this can lead also to ineffective distribution of responsibility, in which the learner will feel motivated only when interacting with the PA, like people who report less motivation to exercise without their wearable to track themselves [80]. We encourage research to investigate the intended and unintended effects of distribution of roles, tasks, and rights between the learner and the PA.

**LPAM-LAS: Exchange Subsystem:** This refers to the norms governing the exchange between the PA and the learner, as well as the social context of the learner. The exchange subsystem is the one with the strongest coverage in the selected studies. The studies considered in this subsystem address primarily the topic of mutual adjustments happening among the learner, the PA, and the overall activity—adaptations of the system and its components. First, numerous studies address the impact of a learner's inherent characteristics, like her gender or prior knowledge, on the effectiveness of LPA. The results are mixed, but several studies suggest that weak learners can experience disproportional benefits from LPA [30, 90, 95]. Second, the dynamic adaptation of PA's behavior to the learner's needs or status positively influences the learning outcome [116, 122, 156]. Accordingly, by contrast to LPAM-PAAS where no adaptation to the context occurred, the exchange in the LPAM-LAS is characterized by a dynamic negotiation of rules between the PA and the learner. This mutual adaptivity elevates the interaction between the learner and PA from information exchange to the level of dialectic interaction such that a human-computer assemblage emerges in which the PA controls not only for explicit but also for implicit exchange cues. The need for high adaptability is a theme of the new IS discourse on machines as teammates [74, 127, 138, 167]; only with adaptive behaviors can intelligent machines seamlessly integrate with human work practices. The research on exchange with PA seems to confirm this. Still, the selected studies mostly cover a single cue that the machine controls for and adapts to: boredom [53], uncertainty [78], or performance [156]. However, learning is a complex process and occurs within a complex, dynamic context, such that multidimensional adaptations are necessary. Creating machines capable of complex adaptations is the declared goal of the so-called third wave AI [20]. The results here suggest that highly adaptive PAs will be able to support learners even better in reaching desired outcomes, but this remains to be confirmed.

**LPAM-LAS: Consumption Subsystem:** As in the LPAM-PAAS, the consumption subsystem within LPAM-LAS exhibits some imbalance; whereas there are studies attending to the

characteristics of the subject and positioning it within the broader community (e.g., as a weaker or stronger learner), only two studies attend to an aspect relevant to the community: the learner's freedom of choice concerning the PA [134, 147]. However, none of the selected studies addresses the broader community of the learner, for example, other learners and their potential impact on preferences and learning outcomes. Other learners provide the social context for the activity: they might compete with each other, form cliques, or simply influence each other's preferences and strategies towards the PA. Attitude toward IT and social influence as a key factor affecting the acceptance and use of technology has been acknowledged in core IS theories for decades [21, 51, 181, 182]. We hypothesize that only by understanding a broader context of use, including learner's social community, can one explain long-term effects of LPA. We therefore call for field studies observing the use and effect of PA on learning outcomes in the context of learning. Most of the selected studies rely on results obtained in experimental conditions. Even if the experiments were linked to the learner's organizational context, the incentives to perform well in the experiment were detached from normal classes and long-term motives for learning. IS has always stressed the need to understand long-term outcomes of digital interventions and advocated interaction with practitioners when designing and evaluating them [44, 108, 140, 151]. We align with those suggestions and encourage 'effort to conduct long-term studies integrated with learner's goals.

### ***Digital Agents beyond Education***

Apart from the research directions identified above, the theoretical perspective and the results have implications for the application of DA beyond an educational context. We see the current article as a step towards unpacking and understanding interaction between a human and a DA. First, the AT perspective positions the interaction as part of a complex activity involving material, organizational, and social components. The results show that those components, for example, the relation between the content provided by the PA and that provided in the classroom, as well as the distribution of roles among DA, the learner, and other actors, has significant impact on the learning outcome. We claim that similar effects can be observed in other settings including healthcare or commerce. It is likely that the impact of a DA on a patient's health outcomes will depend on the characteristics of the therapeutic alliance between the patient and the therapist. However, much research on the use and effects of DA was conducted in experimental and exploratory conditions and focuses on the dyadic relationship between the DA and the user. This perspective detaches the DA-human interaction from the social and organizational context. Simultaneously, DAs are claimed to mimic interaction between humans to make the interaction between machine and user more natural. However, interaction between two humans happens within an organizational and social context, is driven by social roles, interactional rights, and organizational identities, and those roles are reflected in material and content used in the human-to-human interaction [55, 61, 63]. Therefore, it is surprising that the design and evaluation of DA frequently abstracts from it. Even though most PA studies also adapt this detached perspective, several of those selected for the current review explicitly attend to the character of learning as embedded in a broader context. For instance, they explicate the role taken by PA and contrast it with the roles taken by humans in a similar position [100, 141, 152]. In doing so, they attend to situational scripts, expectations users might have of the

agent, how those expectations can be manipulated, or how the agent can be embedded in those expectations. They deliberately treat the design of a PA as a subprocess of designing the whole learning situation, as reflected in the framing by some of those studies: ITS. Even though the definition of an ITS often relates to a *computer system*, some describe its architecture in a more general terms [113, 152]. In this understanding, ITS embraces more than an intelligent tutor, namely, the technological context, the student model, the teaching model, as well as the teacher, and the learner [4, 113]. This article goes further by including other social actors as members of the community, attending to the rules that govern the activity, and acknowledging the division of labor between the actors. This perspective accentuates the sociotechnical character of work and interaction with a DA [162], with implications for design. Creating a DA is not about designing ways of interacting with an artificial agent but involves engineering the whole situation and how it is embedded in the societal and organizational structures. DA designers should start by asking themselves what activity is under consideration and how they want the user to experience this activity, rather than jumping directly to the visual or interaction design.

The contradictory results we found across the studies focusing, for example, on social supportiveness or visual and bodily presence of PA, suggest that the impact of PA is subject to complex moderation. We claim that there is no optimal generic design of a PA, but rather that the design aspects need to be chosen to offer an experience consistent with the activity and the desired outcome. Subfields of IS and computer science seem to engage in a race to cross the *uncanny valley*, that is., to create a virtual character that evokes the same emotional response as a human would [169]. We ask if crossing the valley will generate responses that correlate with the object of an activity (e.g., learning) and improvement in this regard. Results from some studies attending to the visual or bodily presence do not support this thesis [2, 24, 141, 149]. Instead, PA should adapt to the learner. Some studies on visual and bodily presence [95], but also those pertaining to learner's prior knowledge [95, 130, 179] or PA's gender [147, 165] suggest it. Furthermore, another category of studies attending to various adaptations of PA [53, 122, 156] suggests positive impacts of personalization on learning outcomes. This strengthens the intuition that learners perceive PA as a social being: they perform better if they are more likely to experience a PA that fits their preferences. This, however, does not necessarily imply that they need a PA that looks like a human and mimics human verbal performance. Instead, it might well be that some learners will exhibit better connection with a playful character, while others will benefit more with a simple chatbot or a very realistic virtual human. This has implications for the ongoing IS research on applications of DA: instead of chasing the expensive ideal of virtual human, the research should focus more on enabling a smooth and effortless adaptation to the user's preferences and to the situation at hand. This might involve easy approaches like giving the user a chance to choose a DA they want to use or hardwiring how the DA should behave to fit a specific task and range up to dynamic adaptivity based on assumptions about the state of the user or the conversation. Despite some recent progress in equipping DA with a so-called *theory of mind* to predict the intentions of the user [33, 39, 45], the research remains unattended by IS. Furthermore, a *theory of collaboration* for DA to interpret the state of a multi-party encounter is missing. We claim that improvements in both areas could potentially yield DAs that better align with the user and, ultimately, help them reach their objectives. Instead of aiming for increasingly human-like, anthropomorphic DA, IS should investigate the fit among the user, the DA, and the activity.

**Table 3.** Summary of research and design challenges concerned with development and deployment of DA.

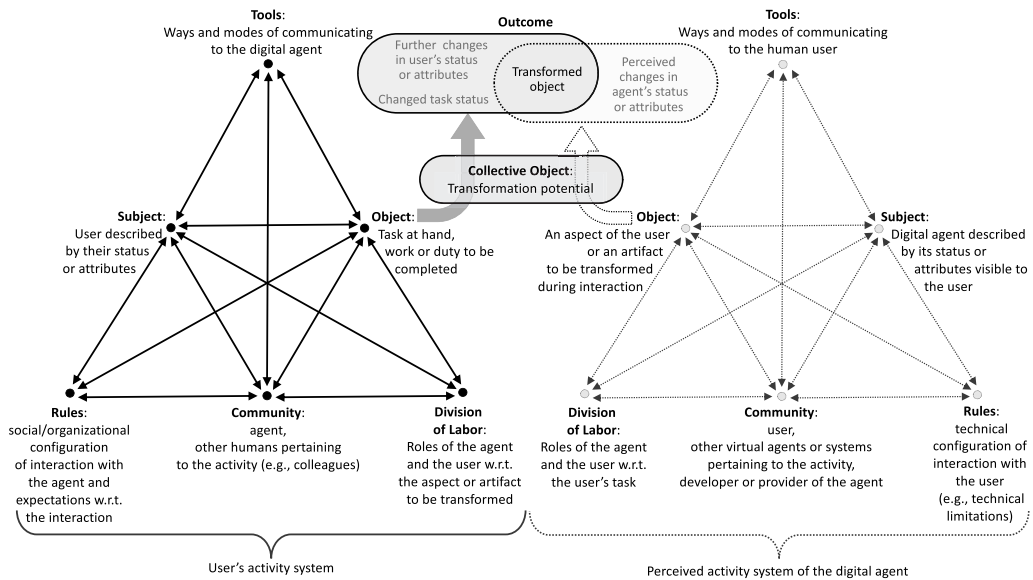
Production	<ul style="list-style-type: none"> <li>• What is the difference between engineering a social encounter involving DA, designing a DA, and designing a conventional IT system?</li> <li>• What design processes and practices can support designing a DA or a social encounter with a DA? How does this impact the skills and knowledge designers need to acquire during their education?</li> <li>• What tools can empower people to design a DA or to engineer a social encounter involving a DA?</li> <li>• What is the role of large NLP and AI platform providers in the process of developing a DA?</li> <li>• How do designers perceive the creating a DA? How do existing technologies impact the way designers or users think about DA design?</li> </ul>
Distribution	<ul style="list-style-type: none"> <li>• What is the difference between engineering a social encounter involving DA, designing a DA, and designing a conventional IT system?</li> <li>• What design processes and practices can support designing a DA or a social encounter with a DA? How does this impact the skills and knowledge designers need to acquire during their education?</li> <li>• What roles or tasks can be taken over by a DA? What roles or tasks should not and why?</li> <li>• What activities can benefit from including a DA? What activities might be impaired by a DA?</li> <li>• How will roles of humans change with the diffusion of DAs?</li> <li>• What model or theory of collaboration is applicable to make a DA understand collaboration?</li> <li>• Who, depending on the context, should act as the provider of the DA (e.g., teacher, school, no-one)?</li> </ul>
Exchange	<ul style="list-style-type: none"> <li>• What social norms and rituals are likely to change with the proliferation of DAs?</li> <li>• How can one assess the quality of a DA or estimate its impact?</li> <li>• What ethical norms should designers obey when designing a DA? When is a DA unethical?</li> <li>• What model or theory of moral behavior is applicable to guide the decisions of a DA?</li> <li>• What are the obstacles for the provision of DA to a broader public? What might impair the uptake of this technology?</li> <li>• What business models can emerge around the provision of DAs to the broader public?</li> </ul>
Consumption	<ul style="list-style-type: none"> <li>• What are the longitudinal effects of using a DA? How can one study long-term effects of using a DA?</li> <li>• How do the positive or negative effects studied in experiments change when DA is used longer?</li> <li>• How can one make DA adaptable to various contexts to facilitate its usage?</li> <li>• How should a DA transform during use? How should the acquaintance with the user(s) and the context change the behavior of the DA?</li> <li>• What happens when a DA ends its duty for a user or group of users? Should the ontological status of an agent change when it is not used anymore</li> </ul>

Notes: DA, digital agents.

Overall, the research on LPA points to a range of questions that go beyond the education context and need attention from the broader IS community. Table 3 provides an overview of challenges for research regarding development and deployment of DA. We systematize the issues along the four subsystems of an activity system: production, distribution, exchange, and consumption. We position the designer as subject, and the human-DA interaction as the object of their activity. This produces a research agenda which advances previous attempts to collect and structure directions for IS research [127, 167, 168]. Whereas some questions were asked before already, the AT framing yields questions regarding roles and skills necessary for the design of a DA (*production*), as well as the role of a “provider” included in the design of the activity (*distribution*). It also attends to the long-term effects of using a DA and how the usage, the user, and the community might change as time proceeds.

The questions as well as the results for PA indicate that we need a holistic perspective on DA. We hypothesize that the AT perspective on LPA can be applied to any activity involving a DA. Figure 4 provides an abstraction of the LPAM with potential for application beyond the context of education, which is referred to as ADAM. ADAM relies on the assumption that humans engage in complex or interdependent activities with DA based on a hypothetical image that DA is engaging in its activities in an independent way and is driven by some intentions. While this aligns with psychology studies suggesting that humans ascribe intentions and human attributes to artefacts [45, 46, 117, 139] and even





**Figure 4.** Activity with a digital agent model (ADAM): Model of two interdependent activity systems embracing interaction with a digital agent; generalization of Learning-with-PA Model (LPAM) beyond educational context.

with recent research on perception of algorithms by users [159, 176], the proposition goes beyond the idea of *objects with intent* proposed as an extension to AT elsewhere [159]. In our understanding, the DA is not object of the user's activity: it is not the agent that undergoes the transformation during the interaction (unlike in [159]). Instead, we claim that the user perceives DA as an agent whose desired outcomes pertain to but might not be identical with the objectives of the user in interdependent activity systems. The *ascribed agency assumption* extends the AT in two respects: First, it enables perceived activity systems, that is, activity systems that do not necessarily describe how an activity emerges, but how an actor perceives the activity of another subject. By ascribing agency to this subject, the perceiver establishes a hypothetical image of the activity as it might be experienced by the subject. Second, it allows analyzing activity systems with a non-human and non-biological entity as a subject. However, it does not claim that activities described by those systems exist in the real world, but rather that they emerge within the mind of the perceiver. Nevertheless, understanding those hypothetical activities is important because they might drive real-world activities of the perceiver. AT is not a static theory but one which has been reinterpreted and updated over the last decades [41, 72, 115, 120].

There have been calls for reconsidering AT with a focus on agency of non-biological beings [112, 113, 175, 176]. This article responds to those calls by offering a solution that does not change the ontological status of artefacts—lacking agency or intentions on their own—but still allows analysis of complex activities or interrelated activity systems in which those artefacts invoke a sense of agency in an observer or members of the community. Application of this perspective is not only useful for classification of published studies or analysis of existing activities. We suggest that ADAM can be used in design to describe what a user should experience when engaging in an activity with a DA. On the one hand, it can

help identify the broader context of the focal activity in its current form (community, rules, etc.). On the other hand, it points towards important aspects of DA design: what should the user think are the objects or desired outcomes of the DA, what should be the rules that the user perceives when interacting with the DA, how should the DA position itself towards other members of the community, and what division of labor should be suggested by the design? Earlier research documents that designing DA is a complex undertaking involving much creative work and attention to social dynamics [64]. In fact, we argue that designing DA is more about *engineering a social encounter* than designing a technology artefact. ADAM provides guidance for engineers approaching this complex task by pointing out the relevant aspects in a structured way. Overall, we argue that designing DA is more about engineering a social encounter than designing a technology artefact. Table 4 explicates the questions that emerge when a designer embraces ADAM as a framework for engineering a social encounter involving a DA. While it does not provide clear answers, it necessarily provides the right questions designers owe to ask when designing a DA.

## Limitations and Conclusions

The presented guidance not only summarizes the considered studies, but also extends, updates, and consolidates results, which were previously scattered across several literature reviews [9, 50, 88, 113, 141, 148, 200], and presents them in an action-oriented fashion. However, the article has limitations related first to its empirical method, the systematic literature review. Because we consider only peer-reviewed, scientific publications, the analysis may suffer from publication bias, missing studies published in theses or dissertations. Also, the search methodology (e.g., considering titles, abstracts, and keywords only) and the selection process (e.g., strict exclusion criteria for the cooperative learning scenario) can introduce further biases. We hope we addressed those risks by conducting an extensive forward-and-backward search, and by designing the selection and classification process as a collaborative effort. Additionally, limitations result from the conceptual framework we developed. Choosing AT as a theoretical lens directs attention to the specific aspects of AT, such as the mediating nature of tools and communities in a learning activity. Also, the definition of learning outcome as the ultimate motive of a learning activity can be contested: many analyzed studies consider adjacent outcomes such as motivation or engagement, which suggests the learning activity can meet other distinct needs of the learner. Those limitations offer opportunities for further research oriented at (a) extending the LPAM to cooperative learning situations involving many learners, a PA, and human agents like a teacher, (b) adapting the LPAM to accommodate broader motives and outcomes beyond the learning outcome, and (c) testing the plausibility of the model with particular focus on the intentionality assumption that the learner perceives PA to be involved in activity of its own. Those aspects can be addressed in design studies and further meta-analyses or reviews.

Nevertheless, we see the current article as a step toward unpacking the role PA and, more generally, DA can take on. We see potential in adapting the LPAM to analyze commercial service agents, social chatbots, private virtual assistants, health assistants, and industrial applications of social robots. Further, IS researchers benefit from the identified research directions concerning PA outlined in the Critical Reflection on the State-of-the-Art section by addressing those gaps they can contribute to IS and to education studies. Pedagogy and education researchers receive a comprehensive analysis of past research related to PAs. They can benefit

**Table 4.** Questions to guide the engineering of a social encounter involving a DA.

<i>ProductionSubsystems (in user's AS, and in the perceived AS of DA)</i>	<ul style="list-style-type: none"><li>• Who are the human actors interacting with the DA in the focal activity?</li><li>• What tasks do they conduct? What are their intermediate and ultimate objectives?</li><li>• In what ways should they interact with the DA? In what ways should the DA interact with them?</li><li>• As what or as whom should human actors perceive the DA?</li><li>• What objectives should the human actors ascribe to the DA?</li><li>• What aspects of the DA's design would help the humans identify DA's objectives? How does the DA communicate its objectives?</li><li>• How do the objectives of humans and the objectives ascribed to the DA interrelate?</li><li>• What should be the ultimate outcome of the collaboration between the DA and the human actors?</li></ul>
<i>DistributionSubsystems (in user's AS and in the perceived AS of DA)</i>	<ul style="list-style-type: none"><li>• What are the relationships between human actors within the focal activity?</li><li>• What are the social and organizational identities of humans involved in the activity?</li><li>• What are the relationships between the focal DA, other DAs, and further technology in the activity?</li><li>• What social or organizational identity should the human actors attribute to the DA?</li><li>• What aspects of the DA's design would help the humans identify DA's identity? How should the DA communicate its role?</li><li>• Whom should the user see as the provider / the person behind the DA? How should the DA communicate its relationship to human actors who might not participate directly in the activity?</li><li>• How are the tasks, roles, and responsibilities related to the object distributed between the human actors and the DAs? What aspects of the DA's design help humans understand their own role?</li><li>• How and to what extent can human actors and the DA negotiate their roles?</li></ul>
<i>Exchange Subsystems (in user's AS and in the perceived AS of DA)</i>	<ul style="list-style-type: none"><li>• What organizational or social norms govern the focal activity?</li><li>• What expectations do human actors have towards the focal activity?</li><li>• What expectations and norms should be instantiated through the design of the DA?</li><li>• What technical limitations govern the action of the DA?</li><li>• What aspects of the DA's design would help the humans identify DA's limitations? How does the DA communicate its limitations?</li><li>• What aspects of the DA's design would help the humans identify the desired norms or expectations? How does the DA communicate what norms it follows?</li><li>• How do technical limitations and organizational/social norms interrelate?</li></ul>
<i>Consumption Subsystems (in user's AS and in the perceived AS of DA)</i>	<ul style="list-style-type: none"><li>• What is the temporal and social order of the focal activity?</li><li>• How should the DA join the activity and detach from it?</li><li>• How should the status and the attributes of the DA and the human actors change through the transformation of the object? How do they evolve throughout the activity?</li><li>• How should the relationships among the human actors change throughout the activity?</li><li>• How should the relationship between the human actors and the DA change throughout the activity?</li></ul>

Notes: DA, digital agents; AS, activity system.

from a new, inclusive definition of a pedagogical agent that accommodates the technological improvements of the last decade and growth in the fields of social robotics and applied AI. Identified links to core IS theories can be leveraged to position research beyond disciplinary borders. Finally, developers and designers, whether professionals or researchers, benefit from the discussion regarding various design aspects and an overview of past research provided in

a simple and accessible form that may contribute to popularization of PAs. This will open doors for studying appropriation of those technologies in educational practice. Additionally, they are provided a model of activities involving interaction with a DA and an ADAM to guide their design and analysis efforts.

## Notes

- 1 While we acknowledge that many learners could interact with a DA or a group of DAs, e.g., when DA acts as a classroom teacher or a group member, this manuscript focuses on the single-learner scenario. This is the simplest and the best-researched application for PAs: only few studies attend to interaction between a PA and multiple learners. The chosen focus spans various scenarios, e.g., exam preparation, homework, practicing work skills, or individual study during a class. Still, we see a school, a university, or a course as the organizational context, and the community of teachers, assistants, and learners as the social context of the learning activity.
- 2 The underlying studies most frequently use causal language to describe the relation between an aspect of the LPA and the learning outcome. Those studies either do not directly discuss causality or they infer causal relationship from education theories and from temporal order of intervention and measurement. However, few examples are cautious enough to point out that their results describe a correlation [22, 78, 91, 149], but even those studies make causal claims based on the results. In this study, we consider studies independently of their approach to causality and follow them by assuming that changes in the LPA *cause* the observed transformation of the object. This view aligns with AT.

## Disclosure statement

No potential conflict of interest was reported by the author(s).

## Notes on contributors

**Mateusz Dolata** is a postdoctoral researcher in the Department of Informatics, University of Zurich, Switzerland. His interest spans co-located collaboration in IT-supported settings, responsible application of artificial intelligence for the common good, and application of digital agents in organizational settings. Dr. Dolata's papers open the black box of work practices in human-computer assemblages while questioning scientific and public discourses that accompany the proliferation of modern technologies. Email: [dolata@ifi.uzh.ch](mailto:dolata@ifi.uzh.ch)

**Dzmitry Katsiuba** is pursuing his Ph.D. as a full-time research assistant at the Department of Informatics, University of Zurich. He has a background in information systems, education, and geography. His primary research interest is the collaboration between artificial intelligence and human workers in organizational context. He co-authored articles on the use of natural language processing and artificial intelligence in professional work. Email: [katsiuba@ifi.uzh.ch](mailto:katsiuba@ifi.uzh.ch)

**Natalie Wellnhammer** is a software engineer at BSI Business Systems Integration AG, Switzerland. She is an alumna of the Department of Informatics, University of Zurich. She initiated the collaborative effort to study pedagogical agents. Email: [natalie.wellnhammer@bsi-software.com](mailto:natalie.wellnhammer@bsi-software.com)

**Gerhard Schwabe** is a full professor in the Department of Informatics, University of Zurich. He specializes in information management and collaborative technologies. In books, journal papers, and conference publications he focuses on collaboration in workshops, city councils, learning, advice giving, and in digital platforms. Dr. Schwabe's research focuses on the impact, application potential and management of novel technologies such as tangible interfaces, blockchain, artificial intelligence, and human-robot collaboration. Email: [schwabe@ifi.uzh.ch](mailto:schwabe@ifi.uzh.ch)

## ORCID

Mateusz Dolata  <http://orcid.org/0000-0002-2732-4465>  
 Dzmitry Katsiuba  <http://orcid.org/0000-0002-4341-5738>  
 Gerhard Schwabe  <http://orcid.org/0000-0002-0453-9762>

## References

1. Abraham, R.; Aier, S.; and Winter, R. Fail early, fail often: Towards coherent feedback loops in design science research evaluation. In *Proceedings of the International Conference on Information Systems*. Association for Information Systems, 2014, pp. 1–12.
2. Ahmadi, A.; Sahragard, R.; and Shalmani, H.B. Anthropomorphism – matters or not? On agent modality and its implications for teaching English idioms and design decisions. *Computer Assisted Language Learning*, 30, 1–2 (2017), 149–172.
3. Allen, D.K.; Brown, A.; Karanasios, S.; and Norman, A. How should technology-mediated organizational change be explained? A comparison of the contributions of critical realism and activity theory. *MIS Quarterly*, 37, 3 (2013), 835–854.
4. Anohina, A. Advances in intelligent tutoring systems: Problem-solving modes and model of hints. *International Journal of Computers Communications & Control*, 2, 1 (2007), 48.
5. Antos, D.; De Melo, C.; Gratch, J.; and Grosz, B.J. The influence of emotion expression on perceptions of trustworthiness in negotiation. In *Proceedings of the AAAI Conference on Artificial Intelligence*. AAAI Press, 2011, pp. 772–778.
6. Atun, H. Intelligent tutoring systems (ITS) to improve reading comprehension: A systematic review. *Journal of Teacher Education and Lifelong Learning*, 2, 2 (2020), 77–89.
7. Baylor, A.L. and Kim, S. Designing nonverbal communication for pedagogical agents: When less is more. *Computers in Human Behavior*, 25, 2 (2009), 450–457.
8. Baylor, A.L. and Kim, Y. Simulating instructional roles through pedagogical agents. *International Journal of Artificial Intelligence in Education*, 15, 2 (2005), 95–115.
9. Belpaeme, T.; Kennedy, J.; Ramachandran, A.; Scassellati, B.; and Tanaka, F. Social robots for education: A review. *Science Robotics*, 3, 21 (2018), 1–9.
10. Bian, Y.; Yang, C.; Guan, D.; et al. Effects of Pedagogical agent's personality and emotional feedback strategy on Chinese students' learning experiences and performance: A study based on virtual Tai Chi training studio. In *Proceedings of the Conference on Human Factors in Computing Systems*. Association for Computing Machinery, New York, NY, USA, 2016, pp. 433–444.
11. Blayone, T.J.B. Theorising effective uses of digital technology with activity theory. *Technology, Pedagogy and Education*, 28, 4 (2019), 447–462.
12. Bødker, S. Through the interface - A human activity approach to user interface design. *DAIMI Report Series*, 224 (1987).
13. Bostrom, R.; Gupta, S.; and Thomas, D. A meta-theory for understanding information systems within sociotechnical systems. *Journal of Management Information Systems*, 26, 1 (2009), 17–48.
14. Brachten, F.; Brünker, F.; Frick, N.R.J.; Ross, B.; and Stieglitz, S. On the ability of virtual agents to decrease cognitive load: an experimental study. *Information Systems and e-Business Management*, 18, 2 (2020), 187–207.
15. Briggs, R.O.; Nunamaker, J.F.; and Sprague, R.H. Special section: Social aspects of socio-technical systems. *Journal of Management Information Systems*, 27, 1 (2010), 13–16.
16. vom Brocke, J.; Maaß, W.; Buxmann, P.; Maedche, A.; Leimeister, J.M.; and Pecht, G. Future Work and enterprise systems. *Business & Information Systems Engineering*, 60, 4 (2018), 357–366.
17. vom Brocke, J.; Simons, A.; Niehaves, B.; Reimer, K.; Plattfaut, R.; and Cleven, A. Reconstructing the giant: On the importance of rigour in documenting the literature search

- process. In *Proceedings of the European Conference on Information Systems*. Association for Information Systems, 2009, pp. 161.
18. Brocke, J.; Winter, R.; Hevner, A.; and Maedche, A. Special issue editorial – Accumulation and evolution of design knowledge in design science research: A journey through time and space. *Journal of the Association for Information Systems*, 21, 3 (2020), 520–544.
  19. Brom, C.; Stárková, T.; and D’Mello, S.K. How effective is emotional design? A meta-analysis on facial anthropomorphisms and pleasant colors during multimedia learning. *Educational Research Review*, 25, (2018), 100–119.
  20. Broussard, M. 11 Third-Wave AI. In *Artificial Unintelligence: How Computers Misunderstand the World*. MIT Press, 2018, pp. 175–192.
  21. Brown, S.; Dennis, A.; and Venkatesh, V. Predicting collaboration technology use: Integrating technology adoption and collaboration research. *Journal of Management Information Systems*, 27, 2 (2010), 9–54.
  22. Brust-Renck, P.G.; Reyna, V.F.; Wilhelms, E.A.; et al. Active engagement in a web-based tutorial to prevent obesity grounded in Fuzzy-Trace Theory predicts higher knowledge and gist comprehension. *Behavior Research Methods*, 49, 4 (2017), 1386–1398.
  23. Buttussi, F. and Chittaro, L. Humor and fear appeals in animated pedagogical agents: An evaluation in aviation safety education. *IEEE Transactions on Learning Technologies*, 13, 1 (2020), 63–76.
  24. Carlotto, T. and Jaques, P.A. The effects of animated pedagogical agents in an English-as-a-foreign-language learning environment. *International Journal of Human-Computer Studies*, 95, (2016), 15–26.
  25. Carvalho, V.R. and Cohen, W.W. On the collective classification of email “speech acts.” In *Proceedings of the International Conference on Research and Development in Information Retrieval*. ACM Press, 2005, pp. 345–352.
  26. Castro, R. Blended learning in higher education: Trends and capabilities. *Education and Information Technologies*, 24, 4 (2019), 2523–2546.
  27. Cecez-Kecmanovic, D.; Galliers, R.D.; Henfridsson, O.; Newell, S.; and Vidgen, R. The socio-materiality of information systems: Current status, future directions. *MIS Quarterly*, 38, 3 (2014), 809–830.
  28. Chen, H.; Park, H.W.; and Breazeal, C. Teaching and learning with children: Impact of reciprocal peer learning with a social robot on children’s learning and emotive engagement. *Computers & Education*, 150, (2020), 103836.
  29. Chen, R.; Sharman, R.; Rao, H.R.; and Upadhyaya, S.J. Data model development for fire related extreme events: An activity theory approach. *MIS Quarterly*, 37, 1 (2013), 125–147.
  30. Choi, S. and Clark, R.E. Cognitive and affective benefits of an animated pedagogical agent for learning English as a second language. *Journal of Educational Computing Research*, 34, 4 (2006), 441–466.
  31. Chung, C.-J.; Hwang, G.-J.; and Lai, C.-L. A review of experimental mobile learning research in 2010–2016 based on the activity theory framework. *Computers & Education*, 129, (2019), 1–13.
  32. Cialdini, R.B. *Influence: The psychology of persuasion*. Collins, New York, NY, 2007.
  33. Cominelli, L.; Mazzei, D.; and De Rossi, D.E. SEAI: Social emotional artificial intelligence based on Damasio’s Theory of Mind. *Frontiers in Robotics and AI*, 5, (2018).
  34. Cook, S.W.; Friedman, H.S.; Duggan, K.A.; Cui, J.; and Popescu, V. Hand gesture and mathematics learning: Lessons from an avatar. *Cognitive Science*, 41, 2 (2017), 518–535.
  35. Coppola, N.W.; Hiltz, S.R.; and Rotter, N.G. Becoming a virtual professor: Pedagogical roles and asynchronous learning networks. *Journal of Management Information Systems*, 18, 4 (2002), 169–189.
  36. Coronado, M.; Iglesias, C.A.; Carrera, Á.; and Mardomingo, A. A cognitive assistant for learning java featuring social dialogue. *International Journal of Human-Computer Studies*, 117, (2018), 55–67.
  37. Craig, S.D.; Gholson, B.; and Driscoll, D.M. Animated pedagogical agents in multimedia educational environments: Effects of agent properties, picture features and redundancy. *Journal of Educational Psychology*, 94, 2 (2002), 428–434.



38. Craig, S.D. and Schroeder, N.L. Reconsidering the voice effect when learning from a virtual human. *Computers & Education*, 114, (2017), 193–205.
39. Cuzzolin, F.; Morelli, A.; Cirstea, B.; and Sahakian, B.J. Knowing me, knowing you: Theory of mind in AI. *Psychological Medicine*, 50, 7 (2020), 1057–1061.
40. Daft, R.L. and Lengel, R.H. Organizational information requirements, media richness and structural design. *Management Science*, 32, 5 (1986), 554–571.
41. Daniels, H. *Vygotsky and Pedagogy*. 2002.
42. Davis, R.O. The impact of pedagogical agent gesturing in multimedia learning environments: A meta-analysis. *Educational Research Review*, 24, (2018), 193–209.
43. Dellermann, D.; Ebel, P.; Söllner, M.; and Leimeister, J.M. Hybrid INTELLIGENCE. *Business & Information Systems Engineering*, 61, 5 (2019), 637–643.
44. Deng, X. and Chi, L. Understanding postadoptive behaviors in information systems use: A longitudinal analysis of system use problems in the business intelligence context. *Journal of Management Information Systems*, 29, 3 (2012), 291–326.
45. Dennett, D. Intentional systems theory. *The Oxford Handbook of Philosophy of Mind*, (2009), 339–350.
46. Dennett, D.C. *The Intentional Stance*. MIT Press, Cambridge, Mass, 1987.
47. Dennis, A.R.; Fuller, R.M.; and Valacich, J.S. Media, tasks, and communication processes: A theory of media synchronicity. *MIS quarterly*, 32, 3 (2008), 575–600.
48. Dennis, A.R. and Kinney, S.T. Testing media richness theory in the new media: The effects of cues, feedback, and task equivocality. *Information Systems Research*, 9, 3 (1998), 256–274.
49. Dennis, A.R.; Yuan, L.; Feng, X.; Webb, E.; and Hsieh, C.J. Digital nudging: Numeric and semantic priming in e-commerce. *Journal of Management Information Systems*, 37, 1 (2020), 39–65.
50. Dermeval, D.; Paiva, R.; Bittencourt, I.L.; Vassileva, J.; and Borges, D. Authoring tools for designing intelligent tutoring systems: A systematic review of the literature. *International Journal of Artificial Intelligence in Education*, 28, 3 (2018), 336–384.
51. DeSanctis, G. and Poole, M.S. Capturing the complexity in advanced technology use: Adaptive structuration theory. *Organization science*, 5, 2 (1994), 121–147.
52. Dinçer, S. and Doğanay, A. The effects of multiple-pedagogical agents on learners' academic success, motivation, and cognitive load. *Computers & Education*, 111, (2017), 74–100.
53. D'Mello, S.; Olney, A.; Williams, C.; and Hays, P. Gaze tutor: A gaze-reactive intelligent tutoring system. *International Journal of Human-Computer Studies*, 70, 5 (2012), 377–398.
54. D'Mello, S.K.; Graesser, A.; and King, B. Toward spoken human-computer tutorial dialogues. *Human-Computer Interaction*, 25, 4 (2010), 289–323.
55. Dolata, M.; Agotai, D.; Schubiger, S.; and Schwabe, G. Pen-and-paper rituals in service interaction: Combining high-touch and high-tech in financial advisory encounters. *Proceedings of the ACM on Human-Computer Interaction*, 3, CSCW (2019), 1–24.
56. Dolata, M.; Comes, T.; Schenk, B.; and Schwabe, G. Persuasive practices: Learning from home security advisory services. In *Proceedings of the International Conference on Persuasive Technology (PERSUASIVE)*. Springer, 2016, pp. 176–188.
57. Dolata, M.; Feuerriegel, S.; and Schwabe, G. A sociotechnical view of algorithmic fairness. *Information Systems Journal*, 32, 4 (2022), 754–818.
58. Dolata, M.; Kilic, M.; and Schwabe, G. When a computer speaks institutional talk: Exploring challenges and potentials of virtual assistants in face-to-face advisory services. In *Proceedings of the Hawaii International Conference on System Sciences*. 2019, pp. 105–114.
59. Dolata, M.; Schenk, B.; Fuhrer, J.; Marti, A.; and Schwabe, G. When the system does not fit: coping strategies of employment consultants. *Computer Supported Cooperative Work*, 29, 6 (2020), 657–696.
60. Dolata, M. and Schwabe, G. Involvement practices in persuasive service encounter: The case of home security advice. In *Proceedings of the European Conference on Information Systems*. Association for Information Systems, Guimaraes, Portugal, 2017, pp. 1869–1884.
61. Dolata, M. and Schwabe, G. Paper practices in institutional talk: How financial advisors impress their clients. *Computer Supported Cooperative Work (CSCW)*, (2017), 769–805.

62. Dolata, M. and Schwabe, G. Don't be afraid! Persuasive practices in the wild. *Computer Supported Cooperative Work (CSCW)*, 27, 1 (2018), 427–462.
63. Dolata, M.; Steigler, S.; Nüesch, F.; et al. Welcome, computer! How do participants introduce a collaborative application during face-to-face interaction? In *Proceedings of the International Conference on Human-Computer Interaction*. Springer, Cham, 2019, pp. 600–621.
64. Dourish, P. *Where the Action Is: The Foundations of Embodied Interaction*. MIT Press, Cambridge, Mass, 2001.
65. Duffy, M.C. and Azevedo, R. Motivation matters: Interactions between achievement goals and agent scaffolding for self-regulated learning within an intelligent tutoring system. *Computers in Human Behavior*, 52, (2015), 338–348.
66. Edwards, C.; Edwards, A.; Stoll, B.; Lin, X.; and Massey, N. Evaluations of an artificial intelligence instructor's voice: Social Identity Theory in human-robot interactions. *Computers in Human Behavior*, 90, (2019), 357–362.
67. Engeström, R. Who Is acting in an activity system? In *Learning and Expanding with Activity Theory*. Cambridge University Press, Cambridge, 2009, pp. 257–273.
68. Engeström, Y. *Learning by Expanding: An Activity-Theoretical Approach to Developmental Research*. Orienta-Konsultit Oy, Helsinki, 1987.
69. Engeström, Y. Expansive Learning at Work: Toward an activity theoretical reconceptualization. *Journal of Education and Work*, 14, 1 (2001), 133–156.
70. Engeström, Y. Crossing boundaries in teacher teams. In *From Teams to Knots: Activity-Theoretical Studies of Collaboration and Learning at Work*. Cambridge University Press, Cambridge, 2008, pp. 86–117.
71. Engeström, Y. Expansive learning. In K. Illeris, ed., *Contemporary Theories of Learning: Learning Theorists, in Their Own Words*. Routledge, 2009, pp. 53–73.
72. Engeström, Y. *Studies in Expansive Learning: Learning What Is Not Yet There*. Cambridge University Press, New York, 2016.
73. Fang, Y. and Neufeld, D. Understanding sustained participation in open source software projects. *Journal of Management Information Systems*, 25, 4 (2009), 9–50.
74. Feine, J.; Gnewuch, U.; Morana, S.; and Maedche, A. A taxonomy of social cues for conversational agents. *International Journal of Human Computer Studies*, 132, (2019), 138–161.
75. Fenwick, T. Sociomateriality and learning: A critical approach. *The SAGE Handbook of Learning*, 83, (2015), 93.
76. Ferber, J. and Weiss, G. *Multi-Agent Systems: An Introduction to Distributed Artificial Intelligence*. Addison-Wesley Reading, 1999.
77. Feuerriegel, S.; Dolata, M.; and Schwabe, G. Fair AI. *Business & Information Systems Engineering*, 62, 4 (2020), 379–384.
78. Forbes-Riley, K. and Litman, D. Benefits and challenges of real-time uncertainty detection and adaptation in a spoken dialogue computer tutor. *Speech Communication*, 53, 9 (2011), 1115–1136.
79. Franceschi, K.; Lee, R.; Zanakis, S.; and Hinds, D. Engaging group E-Learning in virtual Worlds. *Journal of Management Information Systems*, 26, 1 (2009), 73–100.
80. Fritz, T.; Huang, E.M.; Murphy, G.C.; and Zimmermann, T. Persuasive technology in the real world: A study of long-term use of activity sensing devices for fitness. In *Proceedings of the Conference on Human Factors in Computing Systems*. ACM, New York, NY, USA, 2014, pp. 487–496.
81. Froberg, D.; Göth, C.; and Schwabe, G. Mobile learning projects - A critical analysis of the state of the art: Mobile learning projects. *Journal of Computer Assisted Learning*, 25, 4 (2009), 307–331.
82. Gedera, D.S.P. and Williams, P.J. *Activity Theory in Education Research and Practice*. SensePublishers, Rotterdam, 2016.
83. Gnewuch, U.; Morana, S.; and Mädche, A. Towards designing cooperative and social conversational agents for customer service. In *Proceedings of the International Conference on Information Systems*, (2017), pp. 1–13.

84. Gunaratne, J.; Zalmanson, L.; and Nov, O. The persuasive power of algorithmic and crowd-sourced advice. *Journal of Management Information Systems*, 35, 4 (2018), 1092–1120.
85. Guo, Y.R. and Goh, D.H.-L. Affect in embodied pedagogical agents: Meta-analytic review. *Journal of Educational Computing Research*, 53, 1 (2015), 124–149.
86. Hall, R.M. Activity Theory. *Theories and Methods of Writing Center Studies: A Practical Guide*, (2019).
87. Harley, J.M.; Taub, M.; Azevedo, R.; and Bouchet, F. Let's set up some subgoals: understanding human-pedagogical agent collaborations and their implications for learning and prompt and feedback compliance. *IEEE Transactions on Learning Technologies*, 11, 1 (2018), 54–66.
88. Hobert, S. and Wolff, R.M. von. Say Hello to your new automated tutor – A structured literature review on pedagogical conversational agents. In *Proceedings of the International Conference on 'Wirtschaftsinformatik'*. 2019, pp.301–314.
89. Holt, G.R. and Morris, A.W. Activity theory and the analysis of organizations. *Human Organization*, 52, 1 (1993), 97–109.
90. Hooshyar, D.; Ahmad, R.B.; Yousefi, M.; Yusop, F.D.; and Horng, S.-J. A flowchart-based intelligent tutoring system for improving problem-solving skills of novice programmers. *Journal of Computer Assisted Learning*, 31, 4 (2015), 345–361.
91. Howard, C.; Jordan, P.; Di Eugenio, B.; and Katz, S. Shifting the load: A peer dialogue agent that encourages its human collaborator to contribute more to problem solving. *International Journal of Artificial Intelligence in Education*, 27, 1 (2017), 101–129.
92. Iivari, J.; Hansen, M.R.P.; and Haj-Bolouri, A. A framework for light reusability evaluation of design principles in design science research. In *Proceedings of the International Conference on Design Science Research and Information Systems and Technology*. 2018, pp. 1–15.
93. Iivari, J.; Hansen, M.R.P.; and Haj-Bolouri, A. A proposal for minimum reusability evaluation of design principles. *European Journal of Information Systems*, 30, 3 (2020), 1–18.
94. Iivari, J.; Hirschheim, R.; and Klein, H.K. A dynamic framework for classifying information systems development methodologies and approaches. *Journal of Management Information Systems*, 17, 3 (2000), 179–218.
95. Johnson, A.M.; Ozogul, G.; Moreno, R.; and Reisslein, M. Pedagogical agent signaling of multiple visual engineering representations: The case of the young female agent. *Journal of Engineering Education*, 102, 2 (2013), 319–337.
96. Johnson, W.L. and Lester, J.C. Face-to-face interaction with pedagogical agents, twenty years later. *International Journal of Artificial Intelligence in Education*, 26, 1 (2016), 25–36.
97. Johri, A. The socio-materiality of learning practices and implications for the field of learning technology. *Research in Learning Technology*, 19, 3 (2011), 207–217.
98. Jonassen, D.H. Revisiting activity theory as a framework for designing student-centered learning environments. In Susan Land and D.H. Jonassen, eds., *Theoretical Foundations of Learning Environments*. Routledge, New York, US, 2000, pp. 89–121.
99. Jonassen, D.H. and Rohrer-Murphy, L. Activity theory as a framework for designing constructivist learning environments. *Educational Technology Research and Development*, 47, 1 (1999), 61–79.
100. Ju, W.; Nickell, S.; Eng, K.; and Nass, C. Influence of colearner agent behavior on learner performance and attitudes. In *Extended Abstracts on Human Factors in Computing Systems*. Association for Computing Machinery, New York, NY, USA, 2005, pp. 1509–1512.
101. Kahai, S.S. and Cooper, R.B. Exploring the core concepts of media richness theory: The impact of cue multiplicity and feedback immediacy on decision quality. *Journal of Management Information Systems*, 20, 1 (2003), 263–299.
102. Kaptelinin, V. and Nardi, B. *Activity Theory in HCI: Fundamentals and Reflections*. Morgan & Claypool, San Rafael, Calif. 2012.
103. Karanasios, S. Toward a unified view of technology and activity: The contribution of activity theory to information systems research. *Information Technology & People*, 31, 1 (2018), 134–155.

104. Karasavvidis, I. Activity Theory as a conceptual framework for understanding teacher approaches to information and communication technologies. *Computers & Education*, 53, 2 (2009), 436–444.
105. Kautzmann, T.R. and Jaques, P.A. Effects of adaptive training on metacognitive knowledge monitoring ability in computer-based learning. *Computers & Education*, 129, (2019), 92–105.
106. Keller, T. and Brucker-Kley, E. Design hints for smart agents as teachers in virtual learning spaces. In *Proceedings of the International Conference on e-Society*. 2020, pp. 111–118.
107. Kennedy, J.; Baxter, P.; and Belpaeme, T. The robot who tried too hard: social behaviour of a robot tutor can negatively affect child learning. In *Proceedings of the ACM/IEEE International Conference on on Human-Robot Interaction*. 2015, pp. 67–74.
108. Kim, K.; Boelling, L.; Haesler, S.; Bailenson, J.; Bruder, G.; and Welch, G.F. Does a digital assistant need a body? The influence of visual embodiment and social behavior on the perception of intelligent virtual agents in AR. In *Proceedings of the IEEE International Symposium on Mixed and Augmented Reality*. IEEE, 2018, pp. 105–114.
109. Kim, Y.; Baylor, A.L.; and Shen, E. Pedagogical agents as learning companions: the impact of agent emotion and gender. *Journal of Computer Assisted Learning*, 23, 3 (2007), 220–234.
110. Konijn, E.A. and Hoorn, J.F. Robot tutor and pupils' educational ability: Teaching the times tables. *Computers & Education*, 157, (2020), 103970.
111. Kontolemakis, G.; Kanellis, P.; and Martakos, D. Software agents for electronic marketplaces: current and future research directions. *Journal of Information Technology Theory and Application*, 6, 1 (2004), 43–60.
112. Krämer, N.C.; Karacora, B.; Lucas, G.; Dehghani, M.; Rütger, G.; and Gratch, J. Closing the gender gap in STEM with friendly male instructors? On the effects of rapport behavior and gender of a virtual agent in an instructional interaction. *Computers & Education*, 99, (2016), 1–13.
113. Kulik, J.A. and Fletcher, J.D. Effectiveness of intelligent tutoring systems: A meta-analytic review. *Review of Educational Research*, 86, 1 (2016), 42–78.
114. Kuutti, K. Activity theory as a potential framework for human-computer interaction research. In B.A. Nardi, ed., *Context and consciousness: Activity Theory and Human-Computer Interaction*. MIT Press, Cambridge, MA, USA, 1996, pp. 17–44.
115. Langford, P.E. *Vygotsky's Developmental and Educational Psychology*. Psychology Press, 2004.
116. Latham, A.; Crockett, K.; and McLean, D. An adaptation algorithm for an intelligent natural language tutoring system. *Computers & Education*, 71, (2014), 97–110.
117. Lee, J.-E.R. and Nass, C.I. Trust in computers: The computers-are-social-actors (CASA) paradigm and trustworthiness perception in human-computer communication. In *Trust and Technology in a Ubiquitous Modern Environment: Theoretical and Methodological Perspectives*. 2010, pp. 1–15.
118. Lee, S.; Kuo, L.-J.; Xu, Z.; and Hu, X. The effects of technology-integrated classroom instruction on K-12 English language learners' literacy development: A meta-analysis. *Computer Assisted Language Learning*, (2020), 1-32.
119. Lektorsky, V.A. Mediation as a means of collective activity. In *Learning and Expanding with Activity Theory*. Cambridge University Press Cambridge, 2009, pp. 75–87.
120. Leontyev, A.N. *The Development of Mind: Selected Works*. Marxists Internet Archive, Pacifica, CA, 2009.
121. Levy, Y. and Ellis, T.J. A Systems approach to conduct an effective literature review in support of information systems research. *Informing Science: the International Journal of an Emerging Transdiscipline*, 9, (2006), 181.
122. Leyzberg, D.; Spaulding, S.; and Scassellati, B. Personalizing robot tutors to individuals' learning differences. In *Proceedings of the ACM/IEEE International Conference on on Human-Robot Interaction – HRI*. Association for Computing Machinery, New York, NY, USA, 2014, pp. 423–430.
123. Leyzberg, D.; Spaulding, S.; Toneva, M.; and Scassellati, B. The physical presence of a robot tutor increases cognitive learning gains. In *Proceedings of the Annual Meeting of the Cognitive Science Society*. 2012, pp. 1882–1887.

124. Liaw, S.-S.; Hatala, M.; and Huang, H.-M. Investigating acceptance toward mobile learning to assist individual knowledge management: Based on activity theory approach. *Computers & Education*, 54, 2 (2010), 446–454.
125. Liew, T.W.; Mat Zin, N.A.; and Sahari, N. Exploring the affective, motivational and cognitive effects of pedagogical agent enthusiasm in a multimedia learning environment. *Human-centric Computing and Information Sciences*, 7, 1 (2017), 9.
126. Lin, L.; Atkinson, R.K.; Christopherson, R.M.; Joseph, S.S.; and Harrison, C.J. Animated agents and learning: Does the type of verbal feedback they provide matter? *Computers & Education*, 67, (2013), 239–249.
127. Maedche, A.; Legner, C.; Benlian, A.; et al. AI-based digital assistants: Opportunities, threats, and research perspectives. *Business & Information Systems Engineering*, 61, 4 (2019), 535–544.
128. Marchesi, S.; Ghiglino, D.; Ciardo, F.; Perez-Osorio, J.; Baykara, E.; and Wykowska, A. Do we adopt the intentional stance toward humanoid robots? *Frontiers in Psychology*, 10, (2019), 450.
129. Mayer, R.E.; Dow, G.T.; and Mayer, S. Multimedia learning in an interactive self-explaining environment: what works in the design of agent-based microworlds? *Journal of Educational Psychology*, 95, 4 (2003), 806–812.
130. McLaren, B.M.; DeLeeuw, K.E.; and Mayer, R.E. Polite web-based intelligent tutors: Can they improve learning in classrooms? *Computers & Education*, 56, 3 (2011), 574–584.
131. van der Meij, H.; van der Meij, J.; and Harmsen, R. Animated pedagogical agents effects on enhancing student motivation and learning in a science inquiry learning environment. *Educational Technology Research and Development*, 63, 3 (2015), 381–403.
132. Mifsud, L. Mobile learning and the socio-materiality of classroom practices. *Learning, Media and Technology*, 39, 1 (2014), 142–149.
133. Milne-Ives, M.; Cock, C. de; Lim, E.; et al. The effectiveness of artificial intelligence conversational agents in health care: Systematic review. *Journal of Medical Internet Research*, 22, 10 (2020), e20346.
134. Moreno, R. and Flowerday, T. Students' choice of animated pedagogical agents in science learning: A test of the similarity-attraction hypothesis on gender and ethnicity. *Contemporary Educational Psychology*, 31, 2 (2006), 186–207.
135. Mou, Y. and Xu, K. The media inequality: Comparing the initial human-human and human-AI social interactions. *Computers in Human Behavior*, 72, (2017), 432–440.
136. Moysan, Y. and Zeitoun, J. Chatbots as a lever to redefine customer experience in banking. *Journal of Digital Banking*, 3, 3 (2019), 242–249.
137. Narendra, N.C. Design considerations for incorporating flexible workflow and multi-agentinteractions in agent societies. *Journal of the Association for Information Systems*, 3, 1 (2002), 77–111.
138. Nass, C.; Fogg, B.J.; and Moon, Y. Can computers be teammates? *International Journal of Human-Computer Studies*, 45, 6 (1996), 669–678.
139. Nass, C. and Moon, Y. Machines and mindlessness: Social responses to computers. *Journal of Social Issues*, 56, 1 (2000), 81–103.
140. Nunamaker Jr, J.F.; Briggs, R.O.; Derrick, D.C.; and Schwabe, G. The last research mile: Achieving both rigor and relevance in information systems research. *Journal of Management Information Systems*, 32, 3 (2015), 10–47.
141. Nye, B.D.; Graesser, A.C.; and Hu, X. AutoTutor and family: A review of 17 years of natural language tutoring. *International Journal of Artificial Intelligence in Education*, 24, 4 (2014), 427–469.
142. Oers, B. van; ed. *The Transformation of Learning: Advances in Cultural-Historical Activity Theory*. Cambridge University Press, Cambridge; New York, 2008.
143. Ohmoto, Y.; Ueno, S.; and Nishida, T. Effect of an agent's contingent responses on maintaining an intentional stance. In *Proceedings of the International Conference on Human Agent Interaction - HAI*. Association for Computing Machinery, New York, NY, USA, 2017, pp. 277–285.
144. Oinas-Kukkonen, H. and Chatterjee, S. Persuasive technology: Introduction to the special section. *Communications of the Association for Information Systems*, 24, 1 (2009), 395–398.



145. Orlikowski, W.J. and Scott, S.V. 10 Sociomateriality: Challenging the separation of technology, work and organization. *The Academy of Management Annals*, 2, 1 (2008), 433–474.
146. Otrell-Cass, K.; Andreasen, K.E.; and Bang, L. The standard child: National testing made complex through the lens of cultural-historical activity theory. In *Activity Theory in Education*. Brill Sense, 2016, pp. 35–50.
147. Ozogul, G.; Johnson, A.M.; Atkinson, R.K.; and Reisslein, M. Investigating the impact of pedagogical agent gender matching and learner choice on learning outcomes and perceptions. *Computers & Education*, 67, (2013), 36–50.
148. Pandey, A.K. and Gelin, R. Humanoid robots in education: A short review. In A. Goswami and P. Vadakkepat, eds., *Humanoid Robotics: A Reference*. Springer Netherlands, Dordrecht, 2017, pp. 1–16.
149. Park, S. The effects of social cue principles on cognitive load, situational interest, motivation, and achievement in pedagogical agent multimedia learning. *Journal of Educational Technology & Society*, 18, 4 (2015), 211–229.
150. Peffers, K.; Tuunanen, T.; Rothenberger, M.A.; and Chatterjee, S. A design science research methodology for information systems research. *Journal of Management Information Systems*, 24, 3 (2007), 45–77.
151. Peng, G.; Dey, D.; and Lahiri, A. Healthcare IT adoption: An analysis of knowledge transfer in socioeconomic networks. *Journal of Management Information Systems*, 31, 3 (2014), 7–34.
152. Perikos, I.; Grivokostopoulou, F.; and Hatzilygeroudis, I. Assistance and feedback mechanism in an intelligent tutoring system for teaching conversion of natural language into logic. *International Journal of Artificial Intelligence in Education*, 27, 3 (2017), 475–514.
153. Piirainen, K.; Gonzalez, R.A.; and Kolfschoten, G. Quo Vadis, Design science? – A survey of literature. In R. Winter; J.L. Zhao and S. Aier, eds., *Global Perspectives on Design Science Research*. Springer, Berlin, Heidelberg, 2010, pp. 93–108.
154. Plakitsi, K. *Activity Theory in Formal and Informal Science Education*. 2013.
155. Qiu, L. and Benbasat, I. Evaluating anthropomorphic product recommendation agents: A social relationship perspective to designing information systems. *Journal of Management Information Systems*, 25, 4 (2009), 145–182.
156. Ramachandran, A.; Huang, C.-M.; and Scassellati, B. Give me a break! Personalized timing strategies to promote learning in robot-child tutoring. In *Proceedings of the ACM/IEEE International Conference on Human-Robot Interaction*. ACM, New York, US, 2017, pp. 146–155.
157. Reeves, B. and Nass, C. *The Media Equation: How People Treat Computers, Television, and New Media Like Real People and Places*. CSLI Publ, Stanford, CA, US, 2003.
158. Reicherts, L. and Rogers, Y. Do make me think! How CUIs can support cognitive processes. In *Proceedings of the Conference on Conversational User Interfaces*. ACM, New York, NY, USA, 2020, pp. 1–4.
159. Rozendaal, M.C.; Boon, B.; and Kaptelinin, V. Objects with intent: Designing everyday things as collaborative partners. *ACM Transactions on Computer-Human Interaction*, 26, 4 (2019), 26:1–26:33.
160. Rückriem, G. Digital technology and mediation: A challenge to activity theory. In A. Sannino; H. Daniels and K.D. Gutierrez, eds., *Learning and Expanding with Activity Theory*. Cambridge University Press, Cambridge, 2009, pp. 88–111.
161. Rudowsky, I. Intelligent agents. *Communications of the Association for Information Systems*, 14, 1 (2004), 275–290.
162. Sarker, S.; Chatterjee, S.; Xiao, X.; and Elbanna, A. The sociotechnical axis of cohesion for the discipline: Its historical legacy and its continued relevance. *MIS Quarterly*, 43, 3 (2019), 695–719.
163. Scanlon, E. and Issroff, K. Activity theory and higher education: evaluating learning technologies: Activity theory and higher education. *Journal of Computer Assisted Learning*, 21, 6 (2005), 430–439.
164. Schellen, E. and Wykowska, A. Intentional mindset toward robots—Open questions and methodological challenges. *Frontiers in Robotics and AI*, 5, (2019), 139.



165. Schroeder, N.L. and Adesope, O.O. Impacts of pedagogical agent gender in an accessible learning environment. *Journal of Educational Technology & Society*, 18, 4 (2015), 401–411.
166. Schroeder, N.L.; Adesope, O.O.; and Gilbert, R.B. How effective are pedagogical agents for learning? A meta-analytic review. *Journal of Educational Computing Research*, 49, 1 (2013), 1–39.
167. Seeber, I.; Bittner, E.; Briggs, R.O.; et al. Machines as teammates: A research agenda on AI in team collaboration. *Information & Management*, 57, 2 (2020), 103174.
168. Seeber, I.; Waizenegger, L.; Seidel, S.; Morana, S.; Benbasat, I.; and Lowry, P.B. Collaborating with technology-based autonomous agents: Issues and research opportunities. *Internet Research*, 30, 1 (2020), 1–18.
169. Seymour, M.; Yuan, L.; Dennis, A.; and Riemer, K. Have we crossed the uncanny valley? Understanding affinity, trustworthiness, and preference for realistic digital humans in immersive environments. *Journal of the Association for Information Systems*, 22, 3 (2021), 591–617.
170. Sharples, M.; Taylor, J.; and Vavoula, G. A theory of learning for the mobile age. In R. Andrews and C. Haythornthwaite, eds., *The Sage Handbook of E-learning Research*. Sage, London, UK, 2007, pp. 221–247.
171. Sierhuis, M.; Clancey, W.J.; Chin Seah; Trimble, J.P.; and Sims, M.H. Modeling and simulation for mission operations work system design. *Journal of Management Information Systems*, 19, 4 (2003), 85–128.
172. Smakman, M. and Konijn, E.A. Robot tutors: Welcome or ethically questionable? In *Robotics in Education*. Springer International Publishing, Cham, 2020, pp. 376–386.
173. Steffen, J.H.; Gaskin, J.E.; Meservy, T.O.; Jenkins, J.L.; and Wolman, I. Framework of affordances for virtual reality and augmented reality. *Journal of Management Information Systems*, 36, 3 (2019), 683–729.
174. Stevenson, I. Tool, tutor, environment or resource: Exploring metaphors for digital technology and pedagogy using activity theory. *Computers & Education*, 51, 2 (2008), 836–853.
175. Stuart, K.; Willocks, K.; and Browning, R. Questioning personal tutoring in higher education: an activity theoretical action research study. *Educational Action Research*, 29, 1 (2019), 1–20.
176. Tarafdar, M.; Page, X.; and Marabelli, M. Algorithms as co-workers: A role perspective. *Academy of Management Proceedings*, 2020, 1 (2020), 14208.
177. Taylor, J.; Sharples, M.; O'Malley, C.; Vavoula, G.; and Waycott, J. Towards a task model for mobile learning: a dialectical approach. *International Journal of Learning Technology*, 2, 2/3 (2006), 138.
178. Tusting, K. and Barton, D. *Models of Adult Learning: A Literature Review*. National Research & Development Centre for Adult Literacy and Numeracy, London, 2003.
179. VanLehn, K.; Graesser, A.C.; Jackson, G.T.; Jordan, P.; Olney, A.; and Rosé, C.P. When are tutorial dialogues more effective than reading? *Cognitive Science*, 31, 1 (2007), 3–62.
180. Venable, J.; Pries-Heje, J.; and Baskerville, R. FEDS: A framework for evaluation in design science research. *European Journal of Information Systems*, (2014), 77–89.
181. Venkatesh, V.; Morris, M.G.; Davis, G.B.; and Davis, F.D. User acceptance of information technology: Toward a unified view. *MIS Quarterly*, 27, 3 (2003), 425–478.
182. Venkatesh, V.; Thong, J.Y.; and Xu, X. Consumer acceptance and use of information technology: extending the unified theory of acceptance and use of technology. *MIS Quarterly*, (2012), 157–178.
183. Vygotsky, L.S. *Mind in Society: The Development of Higher Psychological Processes*. Harvard University Press, Cambridge, 1978.
184. Vygotsky, L.S. *Thought and Language*. MIT Press, Cambridge, Mass, 1986.
185. Wambsganss, T.; Niklaus, C.; Cetto, M.; Söllner, M.; Handschuh, S.; and Leimeister, J.M. AL: An adaptive learning support system for argumentation skills. In *Proceedings of the Conference on Human Factors in Computing Systems*. ACM, NY, USA, 2020, pp. 1–14.
186. Watkins, C. and Mortimore, P. Pedagogy: What do we know. *Understanding pedagogy and its impact on learning*, (1999), 1–19.
187. Webster, J. and Watson, R.T. Analyzing the past to prepare for the future: Writing a literature review. *MIS Quarterly*, (2002), xiii–xxiii.

188. Weinmann, M.; Schneider, C.; and Brocke, J.vom. Digital nudging. *Business & Information Systems Engineering*, 58, 6 (2016), 433–436.
189. Wellnhammer, N.; Dolata, M.; Steigler, S.; and Schwabe, G. Studying with the help of digital tutors: Design aspects of conversational agents that influence the learning process. In *Proceedings of the Hawaii International Conference on System Sciences*. 2020, 146–155.
190. Winkler, R.; Bittner, E.; and Söllner, M. Alexa, Can you help me solve that problem? – Understanding the value of smart personal assistants as tutors for complex problem tasks. In *Proceedings of the International Conference 'Wirtschaftsinformatik'*. 2019, pp. 371–376.
191. Winkler, R.; Büchi, C.; and Söllner, M. Improving problem-solving skills with smart personal assistants: Insights from a quasi field experiment. In *Proceedings of the International Conference on Information Systems*. 2019, pp. 1–17.
192. Winkler, R.; Elshan, E.; Söllner, M.; and Leimeister, J.M. SPAM - A process model for developing smart personal assistants. In *Proceedings of the Hawaii International Conference on System Sciences*. HICSS, Maui, Hawaii, USA, 2020, pp. 261–270.
193. Winkler, R.; Hobert, S.; Salovaara, A.; Söllner, M.; and Leimeister, J.M. Sara, the lecturer: Improving learning in online education with a scaffolding-based conversational agent. In *Proceedings of the Conference on Human Factors in Computing Systems*. ACM, Honolulu HI USA, 2020, pp. 1–14.
194. Winkler, R. and Soellner, M. Unleashing the potential of chatbots in education: A state-of-the-art analysis. *Academy of Management Proceedings*, 2018, 1 (2018), 15903.
195. Winkler, R. and Söllner, M. Towards empowering educators to create their own smart personal assistants. In *Proceedings of the Hawaii International Conference on System Sciences*. HICSS, Maui, Hawaii, USA, 2020, pp. 22–31.
196. Xu, Z.; Wijekumar, K. (Kay); Ramirez, G.; Hu, X.; and Irey, R. The effectiveness of intelligent tutoring systems on K–12 students' reading comprehension: A meta-analysis. *British Journal of Educational Technology*, 50, 6 (2019), 3119–3137.
197. Yuan, L. (Ivy) and Dennis, A.R. Acting like humans? Anthropomorphism and consumer's willingness to pay in electronic commerce. *Journal of Management Information Systems*, 36, 2 (2019), 450–477.
198. Yung, H.I. and Paas, F. Effects of cueing by a pedagogical agent in an instructional animation: A cognitive load approach. *Journal of Educational Technology & Society*, 18, 3 (2015), 153–160.
199. Zahedi, F.; Van Pelt, W.V.; and Srite, M. Web documents' cultural masculinity and femininity. *Journal of Management Information Systems*, 23, 1 (2006), 87–128.
200. Zawacki-Richter, O.; Marin, V.I.; Bond, M.; and Gouverneur, F. Systematic review of research on artificial intelligence applications in higher education – where are the educators? *International Journal of Educational Technology in Higher Education*, 16, 1 (2019), 39.

Copyright of Journal of Management Information Systems is the property of Taylor & Francis Ltd and its content may not be copied or emailed to multiple sites or posted to a listserv without the copyright holder's express written permission. However, users may print, download, or email articles for individual use.