

# ANNUAL REPORT 2009



AS WE ENTER IN THE 5TH DECADE OF OUR EXISTENCE, WE CONTINUE TO BRING FRESH APPROACH TO ALL ASPECTS OF OUR SERVICES.

# **VISION, MISSION & VALUES**







#### **Our Vision**

#### Sustainable Credit Unions in Asia

We believe that ACCU's primary purpose is to ensure credit unions are continually providing affordable financial services to their members. To perform its purpose, credit unions have to achieve financial viability, operational efficiency, member-customer and employee satisfaction, competitive position, knowledgeable and involved boards of directors and quality products & services. ACCU's value added services to members are all directed toward the shared vision.

#### **Our Mission**

ACCU works in partnership with its members to strengthen and promote credit unions as effective instruments for socio-economic development of people.

#### **Our Core Values**

- Dynamic Regional Organization for Credit Unions.
   We will strive to expand our human resources by mobilizing competent people who can deliver value-added services to our members in a timely manner.
- Leading Organization for Credit Union Innovation in Asia

We believe that innovation is central to helping our members and credit union movements achieve breakthrough and sustainable results. We will fearlessly question the status quo and stretch ourselves and our members outside of our comfort zones to advance new ideas and solutions. We will innovate to advance the strategic goals of our members. We will intentionally network and explore opportunities to learn from different experiences and perspectives in solution development process for credit unions.

- Learning Organization for Credit Unions in Asia.
   We will be the resource center or facilitator for credit union best practice, management tools, systems, guidelines and technology.
- Highest Quality Service Possible.
   We will provide highest possible service at all times to our members and stakeholders. These services are characterized by responsiveness, accuracy, reliability and professionalism. We will strive for quality improvement.
- Focus on Our Members' Success.

We understand that our members ask us to assist them with some of their most challenging business concerns. We recognize and value the trust they place in us and understand that our success as an organization begins with their success. We will understand their specific and unique business needs and objectives and will tailor culturally appropriate solutions focused on the current challenges of credit unions. We will strive to create uncommon value in the work that we do by leveraging the best that our organization has to offer for every member.

- Operate with Integrity and Accountability.
  - We understand that our members expect us to uphold the highest ethical standards and best business practices in our delivery of services to them and in the management and operation. We will share the truth, as we see it, with our members and with each other. We will only make realistic commitments and then we will honor them. We will hold ourselves and our organization accountable for our actions and our results.
- Sustain a Diverse, Inclusive and Rewarding culture.
  We understand that our ability to create uncommon value for our members starts with sustaining an inclusive culture internally. We believe that such an environment is key to attracting, retaining, growing and inspiring our members. We will practice what we teach, inspire credit union leaders and professionals and assist members regardless of their resources constraints. We will collaborate and support each other in our work and extend that spirit of partnership to the working relationship with our members and credit unions.
- Foster Solidarity and Teamwork.

We will take personal responsibility for continuing to improve the unity of the Asian credit union movement. Our mechanisms, policies and programs will at all time harness unity. We will always recognize that the people are the most important asset in the credit union movement, and thus relationship and teamwork within the people of the credit union should be given focal point in whatever we do. We will strive to protect the solidarity of our people and there will be no room for division.

Credit Union:
People Helping People Help Themselves

# PRESIDENT'S MESSAGE

We are committed to offer more opportunities for dialogue with our members to harness our shared responsibilities to provide quality of life for all through credit unions. It is of vital importance to promote synergies to demonstrate the impact of credit unions towards poverty alleviation.



John F. Rodrigues

Asia is the world's largest and most populous continent covering 8.6% of the Earth's total surface area. With approximately 4 billion people, it hosts 60% of the world's current human population (6.8 billion).

Despite the diversity of Asia in terms of culture, religion, race, language, and economic development, the founders of the ACCU were able to espouse the solidarity of Asian people by organizing ACCU in 1971. Today's credit union leaders commend the founders of ACCU for creating a vision and platform for Asian credit unions.

On behalf of the Board, I sincerely thank all members for supporting ACCU in every possible way all through these years. We are very grateful that our members have maintained very cordial relationship with one another and that diversity becomes our strength.

Asia is becoming a more attractive place for trade and development and this could pose more challenges to the solidarity that we nurture in the last 40 years. As you are all aware, our culture in ACCU has always

been our shared values – it engenders trust and links us together. We are committed to offer more opportunities for dialogue with our members to harness our shared responsibilities to provide quality of life for all through credit unions. It is of vital importance to promote synergies to demonstrate the impact of credit unions towards poverty alleviation.

We have grown from our five founding members in five countries to 65 organizations in 22 countries in Asia; however, more things have to be done in bringing into the fold of membership the two largest countries in Asia – India and China. We earnestly thank our founding President Mr. Andrew So for being instrumental in translating the trainers training manual on Credit Union Microfinance Innovation. We trust that it will pave the way in creating community based financial cooperatives in rural China.

Looking ahead, ACCU will continue improving our responsiveness to members and credit union challenges.

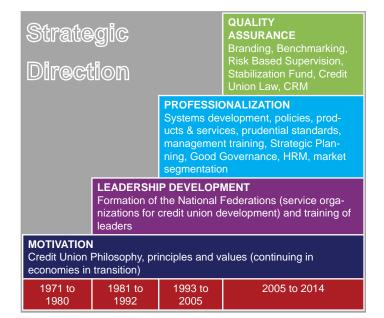
Thank you very much.

# **CEO'S MESSAGE**

As we enter in the 5th decade of our existence, we continue to bring a fresh approach to all aspects of our services. We are intensifying our commitment to be member driven and an organization wherein our members are proud of being an owner.



Ranjith Hettiarachchi



As credit union members modified their financial behavior in 2009 in light of overwhelming uncertainty, ACCU remained focused on initiatives to support member organizations in addressing the current and perceived challenges brought by the changing market environment.

#### For example:

- We launched the Good Governance Framework for Credit Unions (Credit Union Solution 14) to respond to the common issues on governance that hamper the image of credit unions across Asia. The framework is an evolving tool containing guidelines, processes and information that will assist Board and senior management in carrying out their oversight functions.
- We closely worked with our member organizations to demonstrate the value of ACCESS Brand as tool for quality assurance, institutional diagnosis, planning and monitoring. Four credit unions in the Philippines are getting the ACCESS accreditation by September 2010 while the seven credit unions in Nepal will most likely to receive accreditation by end of 2010.
- We intensify the promotion of credit union role towards poverty alleviation. The regional and national CUMI Award program is launched to inspire credit unions for quantity and quality outreach of the 'have less.'
- We cautiously examined the impact of credit union services to the socioeconomic development of its members and found that members are increasingly becoming indebted rather than gaining financial independence. We developed the Credit Union Solution No. 16 – 360 Degrees Financial Literacy for Credit Union members trusting that this solution will have sustainable impact by enabling members to take control of their financial lives.

- We provided continuous pipeline of new and exclusive learning platforms at exceptional values to address our members' challenges and strategies. We immediately brought into our discussion at the 2009 Asian Credit Union the impacts and responses of credit unions on the global financial crisis. This fiscal year, we have offered 11 platforms for learning availed by 550 credit union leaders and professionals.
- We worked diligently to plant the credit union seed in 'countries in transition' like Laos, Cambodia and Mongolia. We reinforced our workforce in Laos anticipating that a national organization for savings and credit unions (SCU) and at least 20 registered SCUs operate by 2012. We support our founding President, Mr. Andrew So in promoting credit union concept in China by translating the Credit Union Microfinance Innovation Trainer Manual in Chinese language.
- We leveraged the dues of members three times to carry out our development work in strengthening and promoting credit unions. As we are concerned on the efficient fulfillment of our core function, we equally place an important weight in our development role to ensure solid footing for ACCU and our member organizations – strong credit unions.
- We carefully controlled our operational expenses without compromising our services and total quality member experience.
- We thoughtfully managed our internal funds and maximize our services to deliver solid surplus to consistently build our internal reserves. Our financial objective is to build our reserves to generate income for development initiatives. Today, we have 58 member organizations under the supporter membership. We are targeting to reach 1,000 members by 2015
- And, we are proud to have moved to our new office space we have at the 8th Floor of Klongchan Credit Union's U Tower Building. The facility, which we occupied on May 10, 2010, provides a fresh outlook for our team members as well as our members in general.

As a result, we have now developed 16 Credit Union Business solutions that will serve as foundation and tool for the sustainable development of credit unions in Asia. We attentively work with our members to achieve significant outreach of the 'have less' to demonstrate the cooperative value.

We have strong support from our 15 regular members, one associate member, 15 Affiliate members and 38 Supporter members. Our partnership with development partners such as the Canadian Co-operative Association, Cordaid and Agriterra is evolving and helping us to accelerate our development efforts.

In addition, the results of our operation demonstrate the resilience of our strategy, the effectiveness of our operating model, and the power of strong execution by our team.

Our strategy involves maintaining a lean and competent staff and take advantage of competent human resources in credit unions. Through the Asian Leaders/Managers Institute (ALMI), we multiplied our capabilities in serving our members. We believe ACCU can harness the potentials of our people in the credit union by providing them opportunities to participate in our development initiatives.

As we enter in the 5th decade of our existence, we continue to bring a fresh approach to all aspects of our services. Aligned with a common purpose, we are working with passion and speed to respond to our members on a regular basis. We are intensifying our commitment to be member driven and an organization wherein our members are proud of being an owner.

We are still very much focused on building the competitiveness, growth and sustainability of the credit union system in Asia. We attentively work with our members to achieve significant outreach of the 'have less' to demonstrate the cooperative value.

We are proud of what we have achieved so far, even in the face of significant challenges. We thank our members and partners for their full support and cooperation. We are committed to generate substantial value to our members into the future. Without our members and development partners, it would not be possible for us to reach our desired destination.

# Measuring up the Achievements of Strategic Plan 2009-2010

# Financial Perspective

# **Tember-Customer Perspective**

#### Strategic Objective

# Safety and soundness of established credit unions & sustainability of ACCU

#### Strategy:

Standardization and monitoring strategy
Grow ACCU institutional capital to US\$ 5 million by
2015

Grow internally mobilized funds

#### Improvement Actions:

- · Advocacy to credit union regulators
- Development of standards and policies for self-regulation
- Increasing supporter membership
- Capitalize the Reserve Funds

#### **Strategic Objective**

# Image building by demonstrating the credit union difference.

#### Strategies:

- Need based and competitively priced products & services
- Customer Relationship Management
- Repositioning Strategy as Trusted Wealth Creation Advisor for members
- Reaching Out Poor, Women, Youth and 'Economies in Transition'
- Market Segmentation Targeting

#### Improvement Actions:

- Developing tools & credit union solutions
- · Marketing credit unions

#### **Performance Measure**

# Credit Union Movement Resources as of December 31, 2009 compared with 2008

- Assets increased by 25 % USD 70 billion
- Savings & Shares decreased by 8 %
  - USD 41 billion
- $\bullet$  Loan Outstanding increased by 50 %
  - USD 54 billion
- ACCU Reserve Fund is USD 2.4 million

#### **Business Solutions:**

- Asian Credit Union/Cooperative Regulators Alliance (ACCRA) organized
- No.1 Credit Union Management Tools
- No. 11 CU Risk Based Supervision Service
- No.14 Governance Framework for CUs

#### **Performance Measure**

# Credit Union Movement Outreach as of December 31, 2009 compared with 2008

- Individual Members increased by 7%
  - 37.5 million members
- Number of credit unions decreased by 0.2 %
  - 21,778 credit unions in 18 countries

#### **Credit Union Solutions Developed**

- No. 2 Bus. Dev't. Center Operations Manual
- No. 5 Credit Union Promotion Manual
- No. 7- Credit Union Microfinance Innovation (CUMI) Manual
- No. 8 Tools on Poverty Alleviation Impact Assessment
- No. 9 CU Marketing to Youth
- No. 13 Credit Union Product Catalogue
- No. 15 CU Promotion Visual Aids









# Three Goals: Movement (

## Movement Growth, Competitiveness and Sustainability

# Internal Business Processes Perspective

#### Strategic Objective

# Credit union excellence in service and soundness

#### Strategies:

- Branding
- · Connectivity and convenience

#### **Improvement Actions:**

- Formulate and communicate credit union tools & solutions
- Forging and facilitating partnership with reputable IT players in the market
- · Execute and study credit union best practices
- · Equip trainers of members organizations

#### **Strategic Objective**

#### Optimize people resources

#### Strategies:

· Changing Leadership Competencies

#### **Improvement Actions:**

- Formulate and communicate credit union competency skills for volunteers and professionals
- Develop competence profiles required for volunteers and general managers of credit unions
- · Train the trainers
- Provide opportunity for advance training to build the competitive advantage of credit unions based on knowledge, skills, and capabilities of its people.

#### **Performance Measure**

#### **Credit Union Solutions Developed**

- CU Solution 3 ACCESS Brand Diagnostic Tool
- CU Solution 10 Credit Union Governance Checklist
- CU Solution 12 ACCESS Auditor's Manual
- CU Solution 16 Trainers Manual on 360
   Degrees Financial Literacy for CU Members

#### **Future Actions:**

- Establishing Brand Department at the national federation
- · Accreditation of pilot credit unions
- Integration of Financial Literacy in CU Education

#### **Performance Measure**

#### **Credit Union Solutions Developed:**

- CU Solution 4 Credit Union Directors
   Competency Course Trainer's Manual (CUDCC)
- CU Solution 6 Credit Union CEOs Competency Course Trainer's Manual (CUCCC)

#### **Training Opportunities**

- · Annual Asian Credit Union Forum
- Annual Workshop on Human Resource Development, Youth and Women
- Semi-annual Workshop for CEOs of member organizations
- Asian Development Education Program
- South-Asia Sub-Regional Program
- Exposure Programs in Korea, Taiwan, Nepal, Philippines and Thailand

# Knowledge & Learning Perspective

# One Million 'Have Less' Reached by 2012



The United Nations General Assembly has declared 2012 as the International Year of Cooperatives, highlighting the contribution of cooperatives to socio-economic development. In adopting resolution 64/136 on 18 December 2009, the Assembly noted that cooperatives impact poverty reduction, employment generation and social integration.

To have meaningful celebration, the Chief Executive Officers of ACCU member organizations have committed to further reach one million poor served by credit unions/ cooperatives using the CUMI or other methodologies by 2012 during the CEOs Advisory Committee Meeting on September 23, 2009 in Bangkok, Thailand.

Credit Union Central Indonesia	150,000
Development Promotion Group India	25,000
Maharashtra Fed. of Coop Credit Society - India	100,000
The Coop CU League of Bangladesh	100,000
Nat'l. Confederation of Cooperatives - Philippines	300,000
Phil. Fed. of Credit Cooperatives	200,000
Nepal Federation of Savings & Credit Cooperative Unions	100,000
Central People's Credit Fund - Vietnam	150,000
SANASA Federation - Sri Lanka	80,000
Total	1,205,000

The Credit Union Microfinance Innovation (CUMI) is now active in six countries (Bangladesh, Indonesia, Nepal, Philippines, Sri Lanka, and Vietnam) in Asia with an outreach of 713,600 'have less' reached by 669 credit unions.

#### **CUMI Performance Award:**

In support of the campaign, ACCU institutes a regular and permanent means of recognizing credit unions that have demonstrated considerable quality outreach of the low-income community using the CUMI or similar methodology.

The regional CUMI Performance
Award establishes that, at the Asian
Credit Union Forum plaques of
appreciation would be presented
publicly and officially on behalf of the
Asia-wide credit union movement to
deserving credit unions.

#### **Invigorating CUMI:**

The Trainers Training on CUMI and Enterprise Development held on February 22-27 in Bangkok, Thailand provided trainers with deepened appreciation on the role of credit unions in improving the lives of members. The fourteen trainers from Bangladesh, Nepal, Philippines and Thailand acquire skills on preparing business plan, CUMI methodology, and developing training design focused on financial literacy and savings.

The Cooperative Credit Union
League of Bangladesh (CCULB),
the Credit Union Central of
Indonesia (CUCO) and the Nepal
Federation of Savings and Credit
Cooperatives Union (NEFSCUN)
organized the CUMI summit in
February attended by 373 leaders
and managers of 175 credit unions.
These workshops emphasized on
the social responsibility of credit
unions to 'go down market' in order
to be a more meaningful vehicle
for socioeconomic development of
people.



# International Year of Cooperatives

Increase public awareness
about co-operatives,
how they benefit their
members and contribute
to socioeconomic
development and the
achievement of Millennium







# **PROMISING MOVEMENTS:**

# Helping credit unions thrive

ACCU provides a range of support to promote and strengthen credit unions in Cambodia, Laos, Mongolia and Pakistan.

By helping community members help each other through credit unions, ACCU ensures that the process of positive change continues long after development initiatives have ended. ACCU recognizes that people with limited opportunity needs the credit unions for their advancement.

Laos: With the work of ACCU in Laos since 1992, the credit union model has been widely promoted across the country. The partnership with Department of Planning and Investment (DPIs) of Luang Prabang province has been extended to three more provinces [Oudomxay, Luang Namtha and Xayaboury] with the same target – establishing five full pledged SCUs in each province or 20 SCUs in four provinces. In partnership with Agriterra, the

project recruited and trained five project staff who will carry out training and consultancy support. A volunteer Advisor for Institutional Development joins the project team in August 2009. During the year, the project focused on developing the capacity of the project team that would enable them to perform their responsibilities. The training conducted for the staff included credit union management, accounting, and presentation skills.

Through the support of the project, the SCUs now operate a modest office. The project provided the SCUs with basic office furniture and signboard that helped them become visible to the community. The project is currently supporting eighteen SCUs with total membership of 4,164.

Cambodia: ACCU supports the Socio-Economic Development Organization of Cambodia (SEDOC) and Farmer Life Improvement and Future Light Youth Organization (FLIFLY) to transform its self-help groups into full pledged Community Based Financial Institutions (CBFIs) or credit unions. SEDOC and FLIFLY have organized 20 CBFIs with total membership of 6,338.

ACCU has placed the lobbying agenda for credit union law as top priority. So far, ACCU has assisted the Bank of Cambodia in drafting the "Prakas" (regulation) for credit unions and created various platforms for Cambodian regulators to learn from other country's experience.

Mongolia: The mission on October 23-27, 2009 helped MOCCU to finalize the Strategic Plan for 2010 to 2012. The plan has created a clear relationship of every activity to the fulfillment of MOCCU's vision and mission. ACCU provided the Credit Union Business solutions to MOCCU such as the Model Credit Union Policies, Product Catalogue, Governance Framework, ACCESS Diagnostic/Auditors manual, Credit Union Directors and CEOs Competency Course. MOCCU has completed the translation of the solutions in Mongolian language and have conducted training.

India: The Asian credit union movement is creating a strong footing in establishing relationship with the largest credit cooperative movement in the world. India has an approximately more than 250 million individual members in 95,000 credit coop societies. ACCU did not have Indian member organization from 1996 to 2002. The Development Promotion Group (DPG), an organization embracing cooperative model is accepted as Affiliate Member in 2003 and the Maharashtra Federation of Cooperative Credit Societies (MAFCOCS) in 2005. Since then, ACCU and its two members in India have worked to strengthen credit cooperatives.

In March 14-17, 2010, DPG hosted the CEOs Workshop and ACCU 69th Board of Directors Meeting in Chennai. These were the first regional meetings organized by ACCU in India in the last 22 years since 1988.

ACCU Board and key staff had a consultation visit to Maharashtra Federation of Credit Cooperative Societies (MAFCOCS) in Pune on March 17-19. The courtesy visit to the Maharashtra Cooperative Commissioner and the State Minister on Cooperatives concluded on the need for MAFCOCS to put in place a service on Risk Based Supervision, adoption of the CEOs and Board Competency Courses, and ACCESS Branding. The registrar suggested that MAFCOCS invest in the training of trainers to guide credit unions on proper management. The meeting also discussed better legal environment for credit unions through a separate credit union act.













# access branding

"Excellence is not a destination; it is a continuous journey that never ends."

- Brian Tracy



#### **ACCESS CERTIFICATION**

	Score	Equivalent % *
Bronze	207 - 241	60 -70%
Silver	242 - 275	71 - 80%
Gold	276 - 310	81 - 90%
Platinum	above 310	above 90%

\* provided no percentage lower than 50% in any perspective

ACCU has piloted ACCESS accreditation in 11 credit unions in Nepal and the Philippines in partnership with the Philippine Federation of Credit Cooperatives (PFCCO), National Confederation of Cooperatives (NATCCO) and Nepal Federation of Savings and Credit Unions (NEFSCUN).

The partner credit unions have demonstrated significant changes as seen in their Balance Sheets such as full provision of delinquent loans, decrease in delinquency, increase of net institutional capital and reaching key ratios of PEARLS. The credit unions recognized that ACCESS helped them focused on the key operational problems that may have considerable risks in the future.

The process is painstakingly complex as the credit unions have to face the challenge of changing the mindset of leaders and organizational culture, installing financial disciplines, and above all putting verdict to loan accounts that have been delinquent to at times more than five years - still reported in the financial statements.

The partner credit unions in the Philippines have met the required provisioning on loan delinquency while the Net Institutional Capital is all positive ranging from 3.5 to 10.41 % as of June 2010 (negative in 2007). The Board and management of these credit unions realized that Institutional Capital is the test for institutional strength. ACCU commends the leaders of the eleven credit unions for embracing the change.

The September 2009 CEOs Advisory meeting approved considerate branding criteria in recognition of the efforts exerted by credit unions in meeting the ACCESS standards. ACCESS Bronze could now be awarded even credit unions have not met the required delinquency ratio (5% of the loan portfolio) and Net Institutional Capital (minimum 10% of the Total Assets) provided that the:

- Required loan provisioning is satisfied
- Loan delinquency is below 20%
- Net Institutional Capital is at least 5% of the total assets
- Provisioning and charging off is consistently applied in accordance with the policy (quarterly basis)
- Institutionalize financial counseling and financial literacy education to members



# FINANCIAL PERSPECTIVE

Goal: Safety & Soundness

# INTERNAL BUSINESS PROCESSES PERSPECTIVE

Goals: Operational Efficiency & Competitive Position

# CUSTOMER/MEMBER PERSPECTIVE

Goals: Member Satisfaction and Quality Products & Services

# LEARNING & GROWTH PERSPECTIVE

Goals: Knowledgeable & Involved Board & Employee Satisfaction

The ACCESS Silver, Gold or Platinum can be awarded only if the credit union has fulfilled the required delinquency and net institutional capital. Applying the above criteria, ACCESS Bronze is the highest accreditation that can be given if the required ratios are not met.

The credit unions receiving Bronze accreditation shall implement a comprehensive financial literacy program for their members. This will entail building the competence of staff in financial counseling, changing the approach in the pre-membership seminar and training the Board and committees on financial literacy.

The four partner credit unions in the Philippines are the first to receive accreditation in September 2010. The final audit was carried out in April. The audit for the partner SACCOS in Nepal will be conducted in October 2010.

The accreditation process is a project supported by the Canadian Co-operative Association. Seven SACCOS are also undergoing ACCESS brand accreditation in Nepal.









People are the most important asset for credit unions. Technologies, products and structures can deteriorate and can be acquired. No one, however, can match a highly charged and motivated people. They are credit union's repository of knowledge and are central to the credit union competitive advantage. ACCU has continuously focused in offering opportunities to develop a well educated, coached, and highly motivated people critical to the development and execution of strategies, especially in today's environment.

Asian Credit Union Forum 2009: The forum and pre-forum workshops from September 21-27 in Bangkok, Thailand drew 378 leaders and professionals from 27 countries across Asia and other parts of the world. Experienced and caliber speakers from credit unions and financial industry sectors shed light on how members, credit unions and the movement outsmart the impacts of the global financial crisis in 5 plenary and 12 breakout sessions. The forum is an excellent way of obtaining inputs from members, leaders and professionals of credit unions on the burning issues that pose great challenge to credit unions. The Credit Union League of Thailand and the Federation of Savings and Credit Cooperatives of Thailand were outstanding hosts of the forum.

**Youth Workshop:** ACCU entered into partnership with Aflatoun from the Netherlands to introduce the social and financial education for children as part of the current financial products offered by credit unions such as Youthbee, Smarteens, Gen X and EASY. The trainers training attended by 20 Youth delegates from six countries gained skills in using the training modules of Aflatoun. The workshop recommended Aflatoun piloting in at least 10 credit unions per country.











**Women Workshop:** 23 women leaders, program officers and trainers from member organizations in 7 countries attended the September 2009 workshop. The achievements on women empowerment, policy environment for women leadership participation, decision making in family level, community level and national level of the last two decades were reviewed. The workshop formulated recommendations for strengthening women leadership in every level of credit unions.

**HRD Workshop:** Attended by 32 technical persons and Board from nine countries, the workshop presented recommendation to adopt the framework on Good Governance for Credit Unions (CU Solution No. 14). Technical assistance from federations and ACCU in deploying the solution to credit unions would be necessary. The revised Governance Framework was issued by ACCU on October 15, 2009.

CEOs Workshop and Exposure: The CEOs workshop in September 2009 discussed the Sustained Action of the National Federations to Protect Credit Union System in Asia. The outcome of the workshop will allow the national federations to introduce road map to build the credit unions as trusted cooperative financial institution in the country. The CEOs workshop hosted by the Development Promotion Group (DPG) in Chennai, India on March 13 – 16, 2010 reinforced the need for credit unions to reach the poor as meaningful contribution to the achievement of Millennium Development Goals and International Year of Cooperatives in 2012. The Canadian Co-operative Association and ACCU organized the 2nd CEOs exposure on October 10-17, 2009 in the province of Ontario. It was participated by four CEOs.

**Development Education Workshop:** 25 credit union enthusiasts from seven countries receive the Development Educator title upon completion of the five-day intensive education session on June 20-24 in Bangkok, Thailand. The new DEs join the 326 certified DEs from 1999 to 2009 – now 351! Apart from internalizing the vital development issues in credit unions, DEs were trained to master their skills in delivering persuasive presentations that enable them to fulfill their role in promoting the unique role of credit unions in cooperative development around the world.



Exposure Programs: ACCU continue to forge partnership with the National Credit Union Federation of Korea and Credit Union League of the Republic of China to offer learning opportunity through exposure program. CULROC exposure was in November 2009 while NACUFOK was in May 2010. In addition, the Nepal Federation of Savings and Credit Cooperative Unions and The Cooperative Credit Union League of Bangladesh established their Friendship Exposure Program.

## PLATFORMS FOR LEARNING

ACCU creates customized learning solutions in response to the most urgent and relevant needs of credit unions. The designs of the learning platforms are based on the specific priorities of credit unions' business as aligned with its unique culture, vision and objectives. ACCU is committed to provide learning opportunities to improve the performance of both individual and organizational level. The training for directors and staff of credit unions is expected to improve their engagement to create high performance culture in credit unions.

The following are learning opportunities ACCU offered in the year 2009/2010:

#### Programs in 2009/2010 Strategic Objective Milestones **EXPOSURE PROGRAMS** Study visit to Canada - October 10-Four CEOs of member organizations Inspiring leaders to enable them to 17, 2009 articulate bold vision and set the introduce Stabilization Fund, Risk direction of their credit unions as Based Supervision & continue to advocate for enabling regulatory sustainable cooperative financial institutions. environment. Credit Union League of the Republic Eight leaders and professionals of China (CULROC) Exposure introduce new products and November 8-14, 2009 services. Study visit of leaders of Sri Lanka to Seven leaders and professionals Thailand, January 18-21, 2010 introduce new products and services and improve professionalism of their operations. 24th National Credit Union Eight leaders and professionals Federation of Korea Exposure from four countries learned the Program, May 31 to June 5, 2010 ingredients of a successful credit union system.

# Inspiring our people to do GREAT things...



#### **REGIONAL PROGRAMS**

20th Asian Credit Union Forum on Credit Unions on Outsmarting the Impacts of the Global Financial Crisis on September 21-27, 2009 in Bangkok, Thailand. To increase leaders and professionals' awareness on the current issues that affect credit union growth and sustainability.

Attended by 378 participants from 27 countries, the forum recommended responses of credit unions on the impact of the global financial crisis.

Human Resource Development Workshop on Governance Framework for Credit Unions, September 21-23, 2009, Bangkok, Thailand

To sharpen and update knowledge of HRD officers at national federation on sound business practices for credit unions. 32 professionals from 9 countries committed to adopt and introduce the Good Governance Framework for Credit Unions.

Women: ToT on Women Leadership and Decision Making in Credit Unions, September 21-23, 2009, Bangkok, Thailand To develop programs and strategies to increase women participation and leadership in credit unions.

23 women from 7 countries trained to carry out Women Leadership course to increase women leadership and involvement in credit unions.

Youth: ToT on Child Social and Financial Education, September 21-23, 2009, Bangkok, Thailand To develop marketing strategies to ensure the relevance of credit unions with the youth market segment.

20 youth from 6 countries able to use the trainers manual on Child Social and Financial Literacy.

CEOs workshop on the Sustained Action of the National Federation to Protect the CU System on Sept. 21-23, 2009 in Bangkok, Thailand and Credit Unions Providing Financial Services to Bottom Line Pyramid on March 13-17, 2010, Chennai, India To sharpen and update the knowledge of CEOs on sound business practices as solution to current issues of credit unions.

New services and tools for credit unions such as Stabilization Fund, Microfinance, Governance Framework for Credit Unions, and Risk Based Supervision System. Agreed on the 1 million 'have less' taget by 2012.

CUMI and Enterprise Development Training on February 22-27, 2010 in Bangkok, Thailand Emphasize the original mission of credit union of helping people help themselves.

Introduce training module on Financial Literacy as part of CUMI and reinforced strategies to reach the target of 1 million 'have less' by 2012.

12th Asian Development Education Workshop, June 20 - 25, 2010, Bangkok, Thailand To develop a larger base of professionally skilled volunteers and professionals who can actively promote the unique role of credit unions by communicating the coop principles to both member and non-member groups.

25 Development Educators joined the ranks (now 351). The DEs turned advocates set high standards for their respective credit unions and the movement as a whole.











# Responding to Challenges of Asian Credit

Two credit union solutions were developed during the reporting period to respond to the challenge in governance and public perception of credit unions as place to get loans.

# Credit Union Solution 14: Good Governance Framework for Credit Unions

ACCU believes that good governance is a source of competitive advantage for credit unions. Good governance will serve to drive superior performance and maximize the effectiveness of the Board and the credit union's executive management team by efficiently bringing them to bear the skills, experience and judgment of the Board.

The framework serves as guide for individual credit unions and second level credit union organizations to assist its Board of Directors in the performance of their duties and the exercise of their responsibilities.

The governance framework is a compilation of tools promoted by ACCU in the Credit Union Solutions 1-13 and internationally accepted governance best practices. ACCU views these frameworks as guidelines - not rigid restraint

- and believes they are evolutionary in nature. The Guidelines are neither intended to be, nor are they, rigid rules that govern the Board's activities. The Guidelines are subject to review and modification from time to time by the credit union Boards.

The framework was launched at the HRD Workshop in September 2009. Eighteen technical staff and trainers of ACCU member organizations in seven countries completed the training on Good Governance on January 25-29, 2010 in Thailand. The trainers were equipped with skills that enable them to assist and train credit unions in adopting the framework. Prior to the training, ACCU sought the feedback of CEOs, regulators, and member organizations in three separate workshops in 2009. The action plan of the participants involves adopting the framework in their respective organizations, selecting pilot credit unions and train trainers to deploy the system.

**Bangladesh:** In a workshop on February 5-6 organized by The Co-operative Credit Union League of Bangladesh (CCULB), forty credit union leaders commended ACCU for developing a framework that sets minimum standards on credit union governance. The workshop adopted the framework and thus recommended the translation







# **Unions**

in Bangla. CCULB starts the training and technical assistance after the official version of the framework was completed in May 2010.

Sri Lanka: The training on Good Governance Framework for Credit Unions on April 5-6 introduced the adopted framework in Sinhala language. The framework gets 100% approval from the attending board of 15 Sanasa societies who agreed to adopt the manual in their respective society. The Sanasa Federation will publish the Framework for country-wide distribution to credit unions across Sri Lanka. The federation is also ready to provide necessary training and technical assistance to credit unions.

Philippines: ACCU presented the framework at the National Confederation of Cooperatives (NATCCO) Congress on April 10, 2010 as part of the launching of the new Training Program on good governance. Some 400 cooperative leaders under the NATCCO Network attended the Forum. NATCCO consulting and training department received several requests for training just right after the launching of the framework. Meanwhile, PFCCO and NATCCO deployed the framework to four ACCESS Branding partner cooperatives.

# Credit Union Solution No. 16: Trainers Manual on Financial Literacy for Credit Union Members

The pressing need for improved financial literacy on credit union members is of vital importance due to the deterioration of personal finances and the proliferation of new, and often complex, financial products that demand more financial expertise of consumers. The financial illiteracy of members has also tremendous consequences in the institution level (credit union) such as non-payment of loans resulting to high delinquency, low profit, unable to increase institutional capital and negative image.

ACCU considers education for members and potential members on financial literacy as the best approach. A financially literate membership of credit unions is key to credit union success and fulfillment of its original mission.

The Trainers Manual on Financial Literacy is designed to train trainers of national federation, education committee, credit union staff and leaders allowing them carry out financial literacy program for members and potential members. Assigned as Credit Union Business Solution No. 16, this training manual is anticipated to set the tone for standard financial literacy education in Asian credit unions. The manual has been tested in the Philippines and the regional testing is schedule on September 2010.

Financial literacy has received growing attention in the developed world and, recently, in the developing world, as a potentially important determinant of household that demonstrate low levels of financial literacy are those that tend not to plan for retirement, borrow at high interest rates, and acquire fewer assets. This has led ACCU to advocate on financial literacy education at the credit union level, in hopes of increasing household savings, with the ultimate goal of reducing poverty.

The education delivered by credit unions does not include topics dealing with financial literacy such as the basic financial principles (budgeting and cash management), debt planning, retirement planning, investing, college funding, insurance planning, and estate planning. The training could set a different tone on the pre-membership seminar or counseling for members. It is anticipated that credit unions would be more committed to helping members and their families take control of their finances and reach their financial goals.

# In-country Regulators Workshops

















# **Nurturing Partnership with Credit Union Regulators**

ACCU and its member organization in Bangladesh, Nepal, Philippines and Sri Lanka as well as the respective regulatory agency organized a workshop aimed at supporting the action plan developed in the 4th Regulators Conference held in May 2009 in Thailand.

The regulators recognized that partnership between the national federations and the regulatory body is of vital importance to protect the interest of members and safeguard the integrity of credit unions.

Nepal: The Central Cooperative Training Center and the Department of Cooperatives (DOC) organized the Training on Monitoring and Supervision of SACCOS on November 18-19 in Kathmandu in collaboration with the Nepal Federation of Savings and Credit Cooperative Unions and ACCU. Some 30 senior officers of the department and leaders of SACCOS attended the training that introduced PEARLS monitoring system and ACCESS. The DOC and training center plan to adopt PEARLS in supervising SACCOS and in training programs respectively. The regulators recognized the importance of PEARLS as management and supervisory tool for SACCOS. With PEARLS. SACCOS would be able to manage areas with heightened risks. PEARLS can identify risk areas and SACCOS would be able to mitigate the risks to avoid future losses.

Sri Lanka: The COOP-RUPEES training was held on December 2009. The Cooperative Department of Sri Lanka has delegated the SANASA Federation to train and supervise credit unions using COOP-RUPEES. Adopted from PEARLS, COOP-RUPEES was the result of the first Regulators conference in 2003. It has become a regulation for the supervision and monitoring of credit unions.

Bangladesh: Forty regulators and credit union leaders attended the conference on Monitoring and Governance of Credit Cooperatives held on February 3-4 in Dhaka. Facilitated by ACCU, the conference talked about the need for strong regulation and supervision for the safety and soundness of credit unions. The two days workshop ended with the following recommendations:

- The issuance of a memorandum circular by the Cooperative
   Department for the credit unions to use PEARLS –
   GOLD prudential standards to monitor the operation of credit unions on a monthly basis and part of the auditing of credit unions. Credit unions have to submit the PEARLS-GOLD to CCULB on monthly basis and in turn, CCULB shall submit the summary of the PEARLS-GOLD to the Cooperative Department.
- CCULB and the Cooperative Department jointly conduct

- awareness training on risk-based supervision to all credit unions. The audit report should also identify risk areas in credit unions.
- Introduce the Good Governance
   Framework for Credit Unions
- CCULB and the Cooperative
   Department a¹ppoint a Task
   Force Committee to prepare the
   Stabilization Fund operational
   system
- to promote the adoption of ACCESS as quality control toolkit for credit unions and consider incorporation in the regulatory framework

**Philippines:** The two-day seminar on April 30 - May 1, 2010 introduced the Credit Union Business Solutions to the technical staff of the Cooperative Development Authority (CDA) in the Philippines. The seminar presented three business solutions developed by ACCU: Governance Framework for Credit Unions, ACCESS Branding and Risk Based Supervision. Currently, the credit union business solutions are being deployed by ACCU member organizations in the Philippines -NATCCO and PFCCO. Sharing the solutions with the regulators will generate healthier synergy between the regulators and regulated to ensure the growth and sustainability of established cooperatives. ACCU also involved CDA in reviewing the first draft of the Governance Framework to ensure concurrence with the coop laws and regulations.











# DEVELOPMENT OUTLOOK

#### **ACCU New Facility:**

ACCU has moved to the new office on May 10, 2010. The office is donated by Klongchan Credit Union at the 8th floor of its 9-storey U Tower Building located at 411 Srinakarin Road, Suanluang, Bangkok 10250.

The 2006 Annual General Meeting accepted the proposal of Klongchan Credit Union through Mr. Supahachai Srisupaakson, then the President of ACCU to donate the office for ACCU. The 8th floor of the U Tower building has an area of 650 square meters that can accommodate office space, a credit union museum, a library, a small meeting room for 20 persons and a large meeting room that can accommodate 120 persons. The official opening ceremony of ACCU office will be held on April 28, 2011 in conjunction with its 40th birthday celebration. The ACCU team commits to build its distinctive capabilities as an organization as more expectations are arising.

#### **Promoting Safety & Soundness of Credit Unions**

The 5th Regulators Conference will be held in conjunction with the 40th Anniversary celebration on April 25-28, 2011. ACCU considers the urgent need to promote a separate law or regulations for Credit Unions/Cooperatives to ensure its safety and soundness. Except Korea, Taiwan and Hong Kong, credit unions are regulated under the general cooperative laws, which do not provide essential regulations to ensure good governance and prudent management of credit unions. It is also anticipated that the next regulators meeting will formalize the Charter of the Asian Credit Unions/Cooperative Regulators Alliance (ACCRA). The 4th conference in May 2009 adopted ACCRA as venue for dialogue, collaboration and exchange of regulation and supervision best practice, share information and technology. The regulators pledged to actively participate and involve in all its undertakings in its yearly gathering.

#### **International Year of Co-operatives**

The United Nations General Assembly has declared 2012 as the International Year of Co-operatives (IYC), highlighting the contribution of cooperatives to socioeconomic development. In adopting resolution 64/136 on 18 December, the Assembly noted that cooperatives impact poverty reduction, employment generation and social integration.

ACCU invites member organizations to participate in the meaningful celebration of the IYC. The year is an excellent opportunity to demonstrate our unique role in helping people help themselves and build better communities. Activities can include conferences, seminars, workshops, publications, media events, preparation of films, video series, radio programs and others. It can also focus on initiating a change in policies requiring short and long-term lobbying campaigns, undertaking research, collecting statistics, and working with authorities at all levels. In consultation with member organizations, ACCU will prepare a program to celebrate IYC in Asia.

#### Aims of the International Year of Co-operatives

Increase Awareness

- Increase public awareness about co-operatives, how they benefit their members and contribute to socioeconomic development and the achievement of Millennium Development Goals;
- Promote awareness of the global network of co-operatives and their efforts in community building, democracy and peace;

Promote Growth  Promote the formation and growth of co-operatives among individuals and institutions to address common economic needs and for socio-economic empowerment;

Establish appropriate policies

 Encourage Governments and regulatory bodies to establish policies, laws and regulation conducive to co-operative formation and growth.

#### 40th Year Anniversary of ACCU

Activities for the 40th Anniversary celebration of ACCU on April 28, 2011 are underway. The celebration will include the publication of a Memoir book, gathering of Asian credit union leaders and pioneers, and inauguration of the ACCU office at U Tower.

#### **Credit Union Business Solutions:**

ACCU is ready to introduce the Credit Union Solution No. 16 – 360 Degrees Financial Literacy for Credit Union Members. It will start with the testing of the trainers' manual in July 2010 in one country and regional testing in September 2010. The trainer training is scheduled in January 2011.

The Risk Based Supervision System (CU Solution No. 11) is to be reviewed so that it becomes the basis of both inspection and enforcement. As conceptualized, the risk-based supervision would back up the Stabilization Fund; thus ensuring the risks are addressed and minimized. NATCCO has established its Stabilization Fund; however, it needs more thoughtful implementation to ensure that the purpose is achieved.

The Credit Union Microfinance Innovation Methodology (CU Solution No. 7) will be reviewed addressing the sustainability issues of the program as well as ensure the product has an impact in improving socio-economic well being of CUMI members. An evaluation of the CUMI methodology is also planned in the last quarter of 2010.

Upon request of members, a training manual to train the Supervisory Committee of credit unions will be developed. The role of the committee is of vital importance to credit union governance. In most cases, the committee fulfills its role by simply conducting cash count, checking the payment vouchers and receipts. The members of ACCU acknowledge that training and tools are important to build the competence of the committee to fulfill its oversight function. The Committee's responsibilities include monitoring board and management activities, providing for financial statement audits, conducting annual member account verifications, verifying compliance with policies, procedures, rules and regulations and monitoring the internal control environment.

## **GOVERNANCE**





#### ACCU Board of Directors 2009/2010

#### Left to Right

Mr. Suriya Montripak, Treasurer - Thailand
Mr. Gunarathna Perera, Secretary - Sri Lanka
Mr. John F. Rodrigues, President - Bangladesh
Mr. Reynaldo Gandionco, 1st Vice-President - Philippines
Mr. Ranjith Hettiarachchi, Ex Officio - Chief Executive Officer

Sound corporate governance is essential to the continued success of ACCU. Our capable, highly independent Board of Directors leads our system of corporate governance and ensures that ACCU's affairs are conducted ethically and for the benefit of all members. The members of the Board, each of whom is an experienced credit union leader, also provides Management with valuable advice and counsel on matters of major strategic significance.

The Board of Directors regularly meets in person two times each year and in between electronic meetings as the need arises. The CEO seeks the President's advice on sensitive matters affecting membership and relationship with external parties. The Board approves a five-year Strategic Plan that guides the management in carrying out its plans and programs.

The Board has adopted Corporate Governance Guidelines. Together with the By-Laws, the Guidelines articulate ACCU's principles for carrying out our system of corporate governance.

The 28th Annual General Meeting of ACCU was held on September 27, 2009 in Bangkok, Thailand. In attendance of the meeting were twelve Regular, five Affiliate and two Supporter Members. The General Meeting filled up the vacancy of the Board position. The five members of the Board represent 33% of the regular members.

Prior to the meeting, the management provided a detailed information on ACCU evolving role in credit union development, services, partners, financial performance, governance, issues of credit unions in Asia and future direction.

The Board set the direction of ACCU in the next five years through the approval of the Strategic Plan for 2009 to 2014. The plan is set around the framework of Balanced Scorecard: Financial, Member, Internal Business Processes and Learning and Growth perspectives. The plan was developed in consultation with member of member organizations.

# **FINANCIALS**

# Financial Highlights

The financial statements of the Association of Asian Confederation of Credit Unions were audited by C.N.K. Audit Co. Ltd. The external auditor expressed unqualified opinion stating that the financial statements fairly present the financial position and results of operation in accordance with generally accepted accounting standards.

The total Project Fund received from development partners was USD 360,437. The management ensured proper utilization of resources based on the approved budget. Consulting services and high yielding yet secure investments generated maximum net surplus for ACCU amounting to USD 90,953. Increasing the Reserve Fund to generate income to cover the core and development costs is a long-term strategy of ACCU. As of the end of fiscal year ended June 30, 2010, the Reserve Fund balance is USD 2.4 million.

#### SUMMARY OF FINANCIAL POSITION

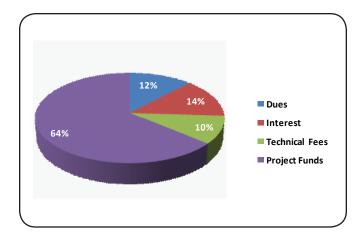
as of June 30, 2010 with comparative figures of June 30, 2009

(figures in 000 US Dollars)

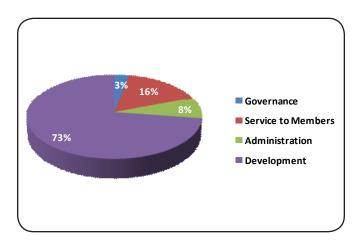
	June 30, 2010	June 30, 2009
ASSETS		
Current Assets		
Cash	3,385	3,166
Receivables	20	38
Total Current Assets		3,204
Property & Equipment (net)	208	27
Other Assets	10	7
Total Assets	3,623	3,238
LIABILITIES		
Project Fund	799	668
Other Liabilities	410	363
Total Liabilities	1,209	1,031
FUND BALANCES	2,414	2,207
Total Liabilities and Fund Balances	3,623	3,238

### **Key Financial Indicators**

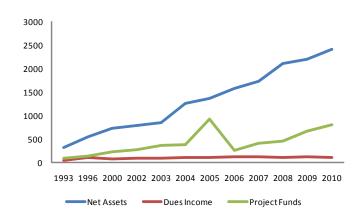
#### Revenues in Fiscal year 2009/2010



#### Expenditures in Fiscal year 2009/2010



#### Sustainability Graph 1993 to 2010



## **DELEGATES - REGULAR**

# **Chairman/President & CEO/General Manager of Member**

John F. Rodrigues, Chairman Ratan F. Costa, General Manager The Cooperative Credit Union League of Bangladesh Father Mar D.J. Arenas, Chairperson David J. Pajaron, Jr., General Manager Philippine Federation of Credit Cooperatives

Jimmy Yeung Tat-wing, President Lee Yuen Cheong, Senior Manager Credit Union League of Hong Kong - CULHK Reynaldo Gandionco, Chairperson Sylvia Paraguya, Chief Executive Officer National Confederation of Cooperatives, Philippines

Omprakash Dadappa Alias Kaka Koyote, President Girish Vishnu Tulpule, General Secretary Maharashtra State Federation Cooperative Credit Societies Ltd. Gunarathna Maddumage Perera, President
L.B. Dasanayaka, General Manager
Federation of Thrift & Credit Cooperative Societies Ltd.,
Sri Lanka

Romanus Woga, President Abat Elias, SE, General Manager Credit Union Central of Indonesia Walis Pelin, President
Ko, Yen-Hui, Chief Executive Officer
Credit Union League of the Republic of China, Taiwan

Tae-jong Zhang , Chairman and President Hee-yong Lee , Chief Executive Officer National Credit Union Federation of Korea Niphon Sompuen, President Dabchai Jaisusuk, General Manager Credit Union League of Thailand Ltd.

Min Raj Kadel, Chairman

Dili Ram Adhikari, Chief Executive Officer

Nepal Federation of Savings and Credit Cooperative

Unions Ltd.

Chalermpol Dulsamphant, President Anan Chatrupracheewin, General Manager Federation of Savings and Credit Cooperatives of Thailand Ltd.

Michael Koisen, Chairman
Paulus Laveil, Managing Director/Secretary
Federation of Savings and Loans Societies Ltd.,
Papua New Guinea

Tran Quang Khanh, Chairman Do Manh Hung, General Director Central People's Credit Fund, Vietnam

Management is doing things right; leadership is doing the right things.

Peter F. Drucker

#### **MANAGEMENT**

#### **Team Members in Thailand Office**

Ranjith Hettiarachchi - Chief Executive Officer Elenita V. San Roque - Manager, Member Services Porramaphorn Artrit - Secretary/Program NutchakarnToscha - Assistant Administrative Officer Kamon Kiattisirikumpon - Program Assistant Seksan Seenil - Office Assistant

#### **ALMI Members**

Members of the Asian Leaders and Managers Institute (ALMI)

Ratan F. Costa - CCULB, Bangladesh
M. Munaldus - CUCO, Indonesia
Tutuk Ekawati - Indonesia
M. Annamalai - Malaysia
Daisy Belle M. Cabal - NATCCO, Philippines
Veerayut Ruchirek – CULT, Thailand

Note: Carried out volunteer assignments in 2009/2010

#### **Projects**

#### Bangladesh

• Vincent Chisim - Project Coordinator, CUMI

#### Cambodia

- · Rin Po Project Coordinator, FLIFLY
- · Sil Vineth Project Coordinator, SEDOC

#### Indonesia

- Kosmos Lawa Bagho Manager, CUCO Ende-Ngada
- Yohanes RJ Manager, Kalimantan

#### Lao PDR

- Caroline Mol Advisor Institutional Development
- · Choua Va Xiong Project Manager
- Bounpheng Phongsavath Project Coordinator
- · Sompavan Lorvanna Field Staff
- Bounphen Sitthiphone Field Staff

#### Nepal

- Rambabu Neupane Management & Finance Specialist - ACCESS
- Shiva Adhikari Project Coordinator, CUMI

#### **Philippines**

#### **PFCCO**

Russel Pelongo - Project Coordinator, CUMI

#### **NATCCO**

- Daisy Belle M. Cabal Management & Finance Specialist - ACCESS
- Minette Gallardo Project Coordinator, CUMI

#### **MANAGEMENT COMMITMENT**

Positive Attitude, Innovation, Service Mind, Responsible, Accountable, Self-Esteem, Communication, Integrity, Professionalism and Teamwork.

## **MEMBERS**

#### 14 Regular Members



**The CCULB**-Cooperative Credit Union League of Bangladesh Ltd.



**CULHK**-Credit Union League of Hong Kong



MAFCOCS-Maharashtra State Federation of Cooperative Credit Societies Ltd., India



**CUCO**-Credit Union Central Indonesia



**NACUFOK**-National Credit Union Federation of Korea



**NEFSCUN**-Nepal Federation of Savings and Credit Cooperatives Union Ltd.



**FESALOS**-Federation of Savings and Loan Societies Ltd.-Papua New Guinea



**NATCCO**-National Confederation of Cooperatives, Philippines



**PFCCO**-Philippine Federation of Credit Cooperatives



**FTCCS**-Federation of Thrift and Credit Cooperative Societies, Sri Lanka



**CULROC**-Credit Union League of the Republic of China, Taiwan



**CULT**-Credit Union League of Thailand Ltd.



**FSCT**-Federation of Savings and Credit Cooperatives of Thailand Ltd.



**CCF**-Central People's Credit Fund Vietnam

#### 1 Associate Member

 CCC - Central Credit Cooperative Union of Iran

#### 15 Affiliate Members

- CUFA Credit Union Foundation Australia
- ACUA Azerbaijan Credit Unions Association
- CCSF Cambodian Community Savings Federation
- IRU International Raiffeisen Union, Germany
- **DPG** Development Promotion Group, India
- MAM Mol-Al-Movahedin Credit Cooperative, Iran
- SAMEN Samen Al Aemeh Credit Cooperative, Iran
- RILB Research Institute of Labour Banks, Japan
- VPMPCS Vacoas Popular Multi-Purpose Co-operative Society Ltd., Mauritius
- MOCCU Mongolian Confederation of Credit Unions
- CSS Catholic Social Services, Pakistan
- CARD-MRI Center for Agriculture and Rural
   Development Mutually Reinforcing Institutions,
   Philippines
- IACUFEZ Interregional Association of Credit Unions of the Far East and Zabaikalye, Russia
- SNCF Singapore National Cooperatives Federation,
   Ltd.
- ULIC Union Life Insurance Co. Ltd. Thailand

#### **Membership At Glance**

	Organizations
<ul> <li>Regular Members</li> </ul>	14
<ul> <li>Associate Member</li> </ul>	1
<ul> <li>Affiliate Members</li> </ul>	15
Supporter Members	35
TOTAL	65

# **PARTNERS**

#### **35 Supporter Members**

#### AUSTRALIA - 6

Maritime Workers Credit Union
Teachers Credit Union
Select Credit Union, Ltd.
SGE Credit Union Ltd.
WAW Credit Union Co-operative, Ltd.
Victoria Teachers Credit Union

#### • BANGLADESH - 2

The Christian Co-operative Credit Union Ltd.
Nagari Christian Co-operative Credit Union Ltd.

#### INDONESIA - 10

Betang Asi Credit Union
Canaga Antuntn Credit Union
Keling Kumang Credit Union
Lantang Tipo Credit Union
Pancur Kasih Credit Union
Pancur Solidaritas Credit Union
Sumber Rejeki Credit Union
Tilung Jaya Credit Union
Tri Tapang Kasih Credit Union
Puskopdit Khatulistiwa Chapter

#### JAPAN - 1

Japan Credit Union

#### • PAPUA NEW GUINEA - 1

PNG Police & State Services Loans Society

#### • PHILIPPINES - 12

Agusan Del Norte Teachers, Retirees, Employees and Community Cooperative
Aurora Integrated Multi-purpose Cooperative
Baguio Benguet Community Credit Cooperative
Dumaguete Cathedral Credit Cooperative
Fairchild Cebu Community Credit Cooperative
Mindanao Alliance of Self-Hlep Societies - Southern
Philippines Educational Center

Mindanao State University Iligan Institute of Technology Multi-Purpose Cooperative

Paglaum Multi-Purpose Cooperative

San Jose Del Monte Cooperative

St. Martin of Tours Credit & Development Cooperative Tagum Cooperative

PFCCO-Visayas Credit Union League

#### SINGAPORE - 1

Telecoms Credit Cooperative Ltd.

#### • THAILAND - 2

Klongchan Credit Union, Ltd.
Soon Klang Thewa Credit Union Cooperative, Ltd.

#### **International Affiliations**

- International Co-operative Alliance (ICA)
- International Raiffeisen Union (IRU)
- United Nations Economic and Social Council (UN-ECOSOC) - Special Consultative Status

#### **Development Partners**

- Agriterra, the Netherlands
- Canadian Co-operative Association
- Cordaid, the Netherlands
- Rabobank Foundation, the Netherlands

#### **Strategic Partners**

- Aflatoun Child Savings International, the Netherlands
- Asia Pacific Rural and Agricultural Credit Association (APRACA)
- Asian Women Cooperative Forum (AWCF)
- Cooperative League of Thailand (CLT)
- Cooperative Promotion Department-Thailand
- Food and Agriculture Office-FAO
- International Cooperative Mutual Insurance Federation (ICMF)
- International Labour Organization (ILO)
- International Network of Alternative Financial Institutions (INAFI)
- Micro Credit Summit Campaign
- Mongolian Cooperative Training Institute
- United Nations-Economic and Social Commission for Asia and the Pacific (UN-ESCAP)
- Vaikunth Mehta National Institute of Co-operative Management, India
- Vietnam Cooperative Alliance (VCA)

#### Credit Union Development Initiatives

- Credit Union Sustainable Approach to Poverty Alleviation - Cordaid
- Credit Union Promotion in Lao PDR Agriterra
- Credit Union Strengthening in Asia Canadian Co-operative Association

# ICA CO-OP IDENTITY

#### Statement on the Co-operative Identity

#### **DEFINITION**

A co-operative is an autonomous association of persons united voluntarily to meet their common economic, social, and cultural needs and aspirations through a jointly-owned and democratically-controlled enterprise.

#### **VALUES**

Co-operatives are based on the values of self-help, selfresponsibility, democracy, equality, equity and solidarity. In the tradition of their founders, co-operative members believe in the ethical values of honesty, openness, social responsibility and caring for others.

#### **PRINCIPLES**

The co-operative principles are guidelines by which cooperatives put their values into practice.

#### ▲ 1st Principle:

**Voluntary and Open Membership** 

Co-operatives are voluntary organisations, open to all person able to use their services and willing to accept the responsibilities of membership, without gender, social, racial, political, or religious discrimination.

#### ▲ 2nd Principle:

#### **Democratic Member Control**

Co-operatives are democratic organisations controlled by their members, who actively participate in setting their policies and making decisions. Men and women serving as elected representatives are accountable to the membership. In primary co-operatives members have equal voting rights (one member, one vote) and co-operatives at other levels are also organised in a democratic manner.

#### ▲ 3rd Principle:

#### **Member Economic Participation**

Members contribute equitably to, and democratically control, the capital of their co-operative. At least part of

that capital is usually the common property of the cooperative. Members usually receive limited compensation, if any, on capital subscribed as a condition of membership. Members allocate surpluses for any or all of the following purposes: developing their co-operative, possibly by setting up reserves, part of which at least would be indivisible; benefiting members in proportion to their transactions with the co-operative; and supporting other activities approved by the membership.

#### ▲ 4th Principle:

#### **Autonomy and Independence**

Co-operatives are autonomous, self-help organisations controlled by their members. If they enter to agreements with other organisations, including governments, or raise capital from external sources, they do so on terms that ensure democratic control by their members and maintain their co-operative autonomy.

#### ▲ 5th Principle:

#### **Education, Training and Information**

Co-operatives provide education and training for their members, elected representatives, managers, and employees so they can contribute effectively to the development of their co-operatives. They inform the general public - particularly young people and opinion leaders - about the nature and benefits of co-operation.

#### ▲ 6th Principle:

#### **Co-operation among Co-operatives**

Co-operatives serve their members most effectively and strengthen the co-operative movement by working together through local, national, regional and international structures.

#### ▲ 7th Principle:

#### **Concern for Community**

Co-operatives work for the sustainable development of their communities through policies approved by their members.

For more information contact:



#### ASSOCIATION OF ASIAN CONFEDERATION OF CREDIT UNIONS

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E-mail: accu@aaccu.coop Website: www.aaccu.asia