Transaction Product Return Home



Ordered Quantity

214K

Total Net

Sales

\$73M

Full Report

Total Gross

Profit

\$48M

Full Report

1/1/2010

iii 12/31/2013 **iii**



Transaction Details

Home

Detail Analysis

Return Analysis

Select Country



1/1/2010 🛗





214K Quantity



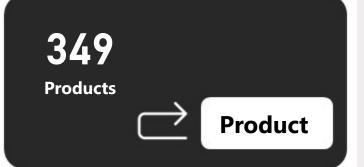
\$73M

Net sales



\$48M

Gross profit









701

Quantity Details

Home

Detail Analysis

Return Analysis

61K

Transaction

214K

Quantity

9

\$73M
Net sales

1

\$48M

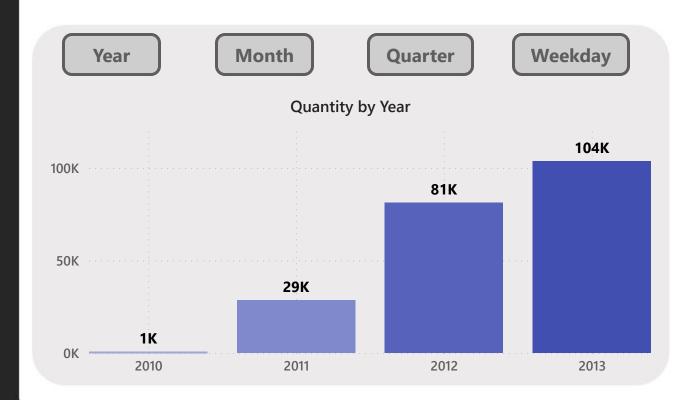
Gross profit

349
Products
Product

Select Country



1/1/2010 🛗







Net Sales Details

Home

Detail Analysis

Return Analysis

Select Country

1/1/2010 **iii** 12/31/2013 **iii**



61K

Transaction



214K

Quantity



\$73M

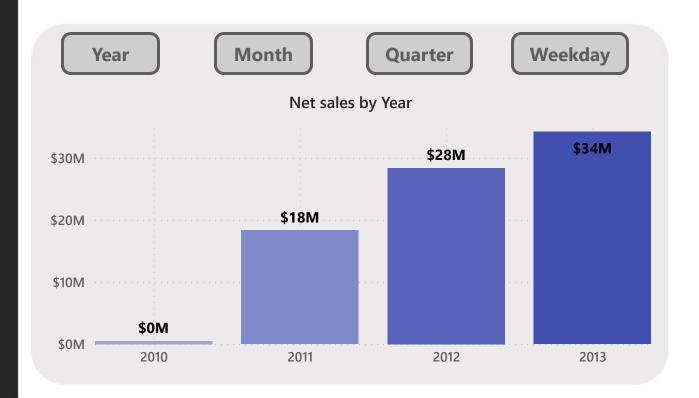
Net sales



\$48M

Gross profit









Profit Details

Home

Detail Analysis

Return Analysis



61K

Transaction



214K

Quantity



\$73M

Net sales



\$48M

Gross profit

349
Products
Product

Select Country



1/1/2010 🛗







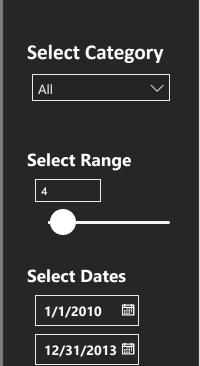
Return Details Total refund by Year Page 14K \$6M 8%

% Refund rate

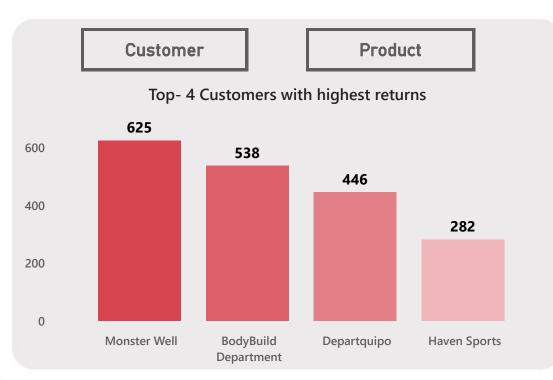
\$0M

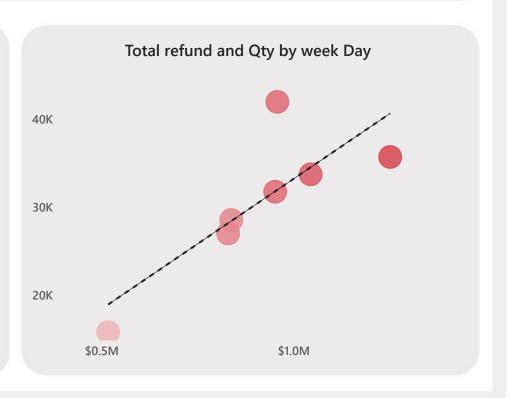
2010

Total refund



Return Quantity





2012

2011

Home

2013

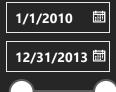
Product Details

Product Analysis

Filter by Product



Analysis Between



ProductName	Transaction	Qty	Gross sales	% Refund rate	Net sales	Gross profit
Pure Casein Protein	4980	15100	\$12,741,689	6%	\$11,598,970	\$ 7,753,391
Hydrolyzed Whey Protein	4941	13173	\$12,394,206	6%	\$11,291,114	\$7,470,941
Isolate Whey Protein	4553	12976	\$12,278,898	5%	\$11,267,998	\$ 7,572,871
Concentrate Whey Protein	4263	15104	\$12,727,102	6%	\$11,633,393	\$ 7,737,171
100% Egg Protein	3759	11439	\$10,950,361	22%	\$8,242,513	\$4,951,436
PRO Weight Gainer	3622	9245	\$2,746,877	5%	\$2,527,848	\$1,688,772
Serious MASS Gainer	3593	10179	\$ 2,522,722	5%	\$2,324,587	\$1,565,411
Long-Sleeve Logo Jersey	2622	11901	\$349,800	5%	\$322,003	\$215,847
Blended Protein	2304	7223	\$6,08 2,072	5%	\$5,58 8,219	\$ 3,754,274
STEAK in Powder	1556	3483	\$2,678,749	5%	\$2,462,595	\$1,659,169
Short-Sleeve Classic Jersey	1237	7478	\$243,745	5%	\$224,436	\$149,753
Half-Finger Gloves	1212	5498	\$79,902	4%	\$74,010	\$49,740
100% Vegan Protein	1210	2822	\$2,230,087	5%	\$2,057,586	\$1,389,130
Men's 3/4 Leggings	1192	6121	\$32,270	5%	\$29,803	\$19,942
Women's Gym Shorts	1017	6660	\$270,311	6%	\$244,602	\$161,253
Total	60855	214378	\$81,471,791	8%	\$72,616,533	\$47,914,725