



## 1 Introduction

A single bulk tanker is required for the Coca Cola Canners contract in Gauteng. This tanker has to be able to transport 33 ton refined sugar.

## 2 Executive summary

<ul style="list-style-type: none"><li>Requirement for (1) one 50 m<sup>3</sup> pneumatic tanker in the Coca Cola Canners contract has been identified.</li></ul>
<ul style="list-style-type: none"><li>Two proposals has been requested, Duncanmec and GRW, based on the historical product supplied and current market dominance</li></ul>
<ul style="list-style-type: none"><li>Based on the proposals submitted the Duncanmec offering is the best suited to the Barloworld Trans requirement. (A delivery date of end October and a cost of R1,064,800 excl VAT)</li></ul>

## 3 Design Requirements

Payload	33 ton
Shell material	Aluminium
Tow Hitch	Yes
Safety cables	Yes
Bottom dumping ability	Optional

## 4 Scope of project

A single pneumatic bulk tanker as expansion for the Coca Cola Canners contract.

## 5 Evaluation – Replacement blowers

Two proposals has been requested from GRW and Duncanmec. These are considered the market leaders in South Africa and also previous suppliers to Barloworld Trans.

Vendor	Duncanmec	GRW	Weighting
Cost (ZAR) – Excl VAT	<b>R1,064,800</b>	<b>R1,283,340</b>	50%
Score	(1)	(0)	
<b>Specification - Requirement</b>			
Base unit	R1,004,500	R1,264,500	
Tow Hitch	R54,840	Included	
Safety Cables	R5,460	Not submitted*	
Aluminium Wheels	Included	R18,840	
<b>Specification – Additional</b>			
Bottom Dump – Capability	Yes	No	10%
Score	(1)	(0)	
Tow Hitch Type	Cimex	Rockinger	10%

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Score	(1)	(1)	
<b>Lead Time</b>	End of October'15	Not submitted*	30%
Score	(1)	(0)	

\*Note – Additional information was requested via email (16 September 2015) to both suppliers. As of 21 September 2015, no response was received from GRW.

Vendor	Duncanmec	GRW
Cost	0.5	0.0
Bottom dump	0.1	0.0
Tow Hitch Type	0.1	0.1
Lead Time	0.3	0.0
<b>Total</b>	<b>1.0</b>	<b>0.1</b>

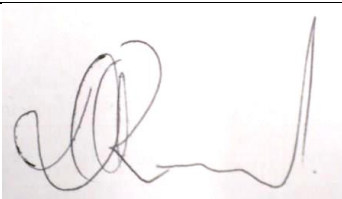
## 6 Recommendation

It is recommended that:

- The Duncanmec product be procured based on the offering submitted.
- This is the same configuration as four units procured in November 2013.

## 7 Costing

	ZAR
Description	Excluding VAT
50 m <sup>3</sup> Semi- Pneumatic Tanker	1,064,800

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