### Summary of Dataset

- Dataset compiles of 7 original fields that breaks down tweet IDs, time stamps, and timestamps of when tweets were sent. Reference sample set in table.
- Some key points found from dataset:
  - 108 Distinct Company Support Groups.
  - 1,537,843 Customer tweets.
  - 1,273,931 Customer Support tweets.
- Further metrics will be shown with their respective insights based on this information.

tweet_id	author_id	inbound	created_at	text	Response_tweet _id	In_response_t o_tweet_id
1	sprintcare	False	timestamp	@	2	3
2	#####	True	timestamp	@	NA	1
3	#####	True	timestamp	@	1	4
4	sprintcare	False	timestamp	@	3	5
5	#####	True	timestamp	@	4	6

Top 10 companies mentioned by customer tweets 134,579 AmazonHelp AppleSupport 96,779 47,835 AmericanAir · Uber\_Support 46,320 Company Delta: 40,168 36,698 VirginTrains SouthwestAir · 32,753 32,328 Tesco:

5e+04

Count

1e+05

30,923

SpotifyCares -

0e+00

### Metric 1

• Establish total number of tweets made by each customer toward the respective company support group.

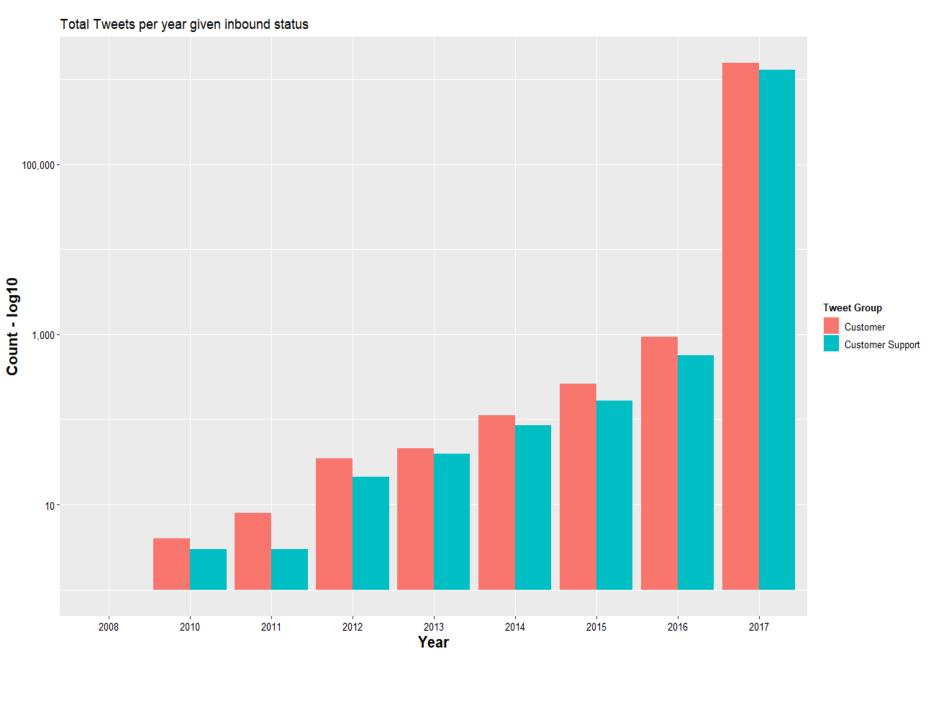
This will help with benchmarking volume of requests and responses..

Top 10 companies by tweet responses to customers 169,840 AmazonHelp · AppleSupport-106,860 Uber\_Support -56,270 SpotifyCares -43,265 Company Delta-42,253 38,573 Tesco-36,764 AmericanAir -34,317 TMobileHelp: 33,031 comcastcares -British\_Airways -29,361 50000 100000 150000

Count

# Metric 1

Establish total number of tweets made by each customer support group given initial customer message/request.

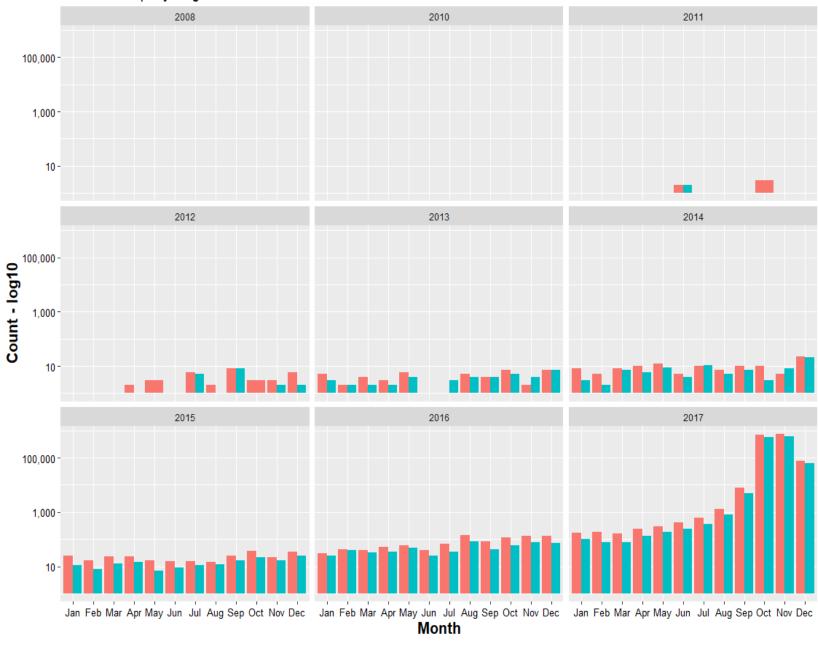


### Metric 1

 Establish total number of tweets made by each customer toward the respective company support group.

This will help with benchmarking volume of requests and responses..

#### Total Tweets per year given inbound status & month



### Metric 1

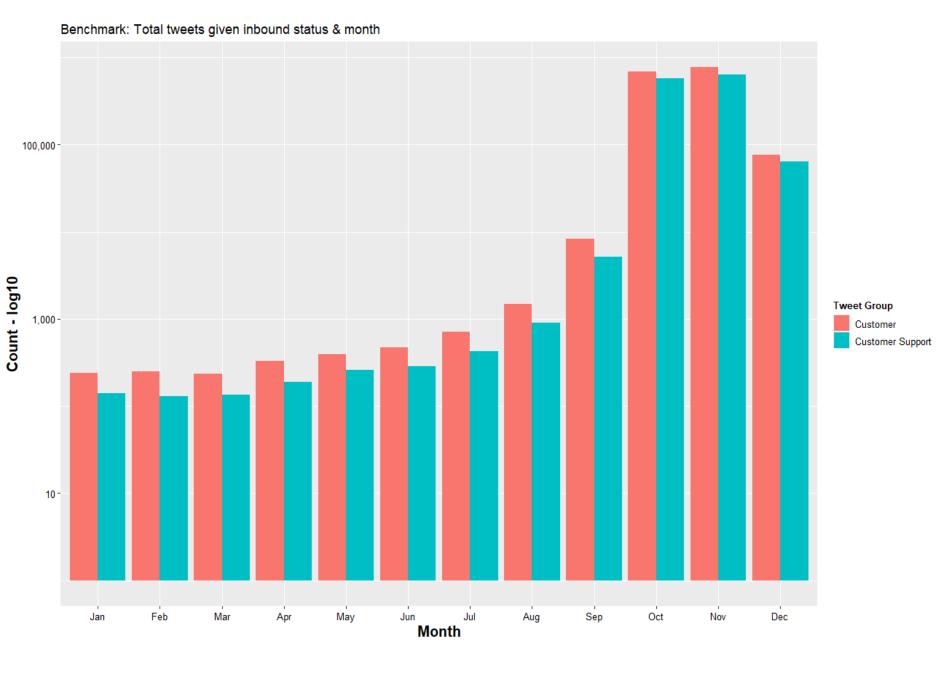
Establish total number of tweets made by each customer toward the respective company support group.

Tweet Group

Customer

Customer Support

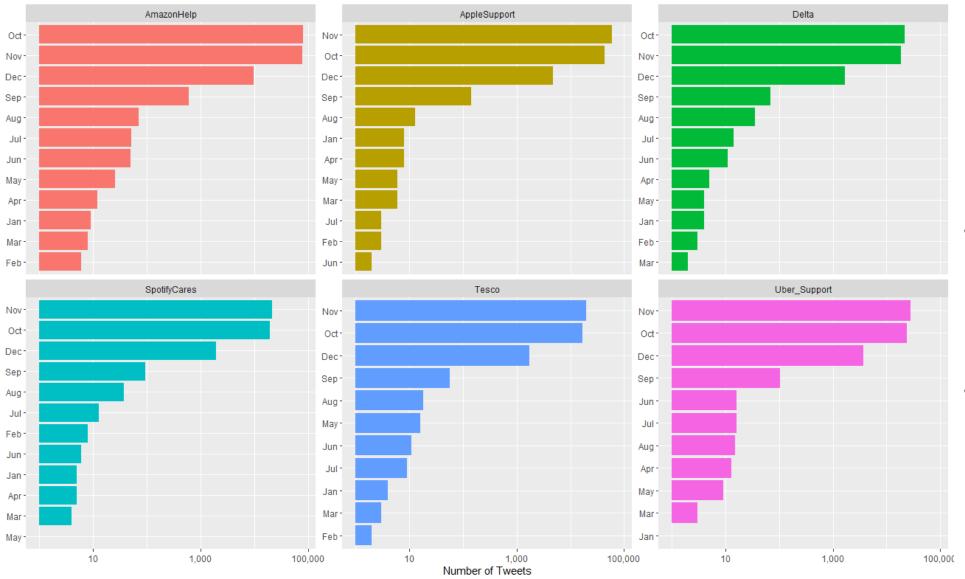
This will help with benchmarking volume of requests and responses..



- Establish total number of tweets made by each customer toward the respective company support group.
- Q4 shows an increase in total volume on average of ~ 8x from the other 3 quarters.

#### What were the most significant time frames for Customer Support

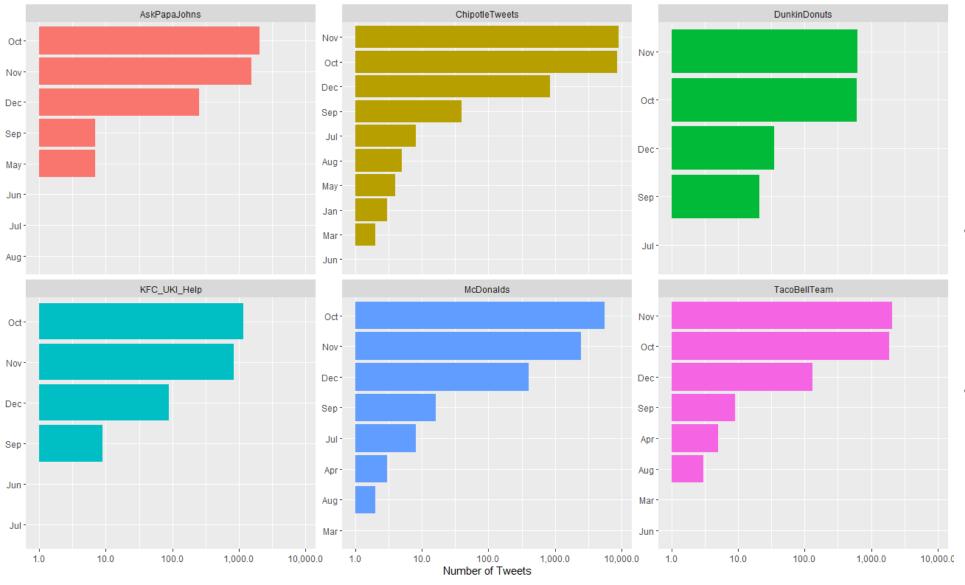
Top 5 companies by volume of tweets - benchmark



- This breaks down top customer support requests over time.
- Again, given our time series benchmark we can see that Q4 shows an increase in total volume across the 6 companies.

#### What were the most significant time frames for Customer Support by Food Service

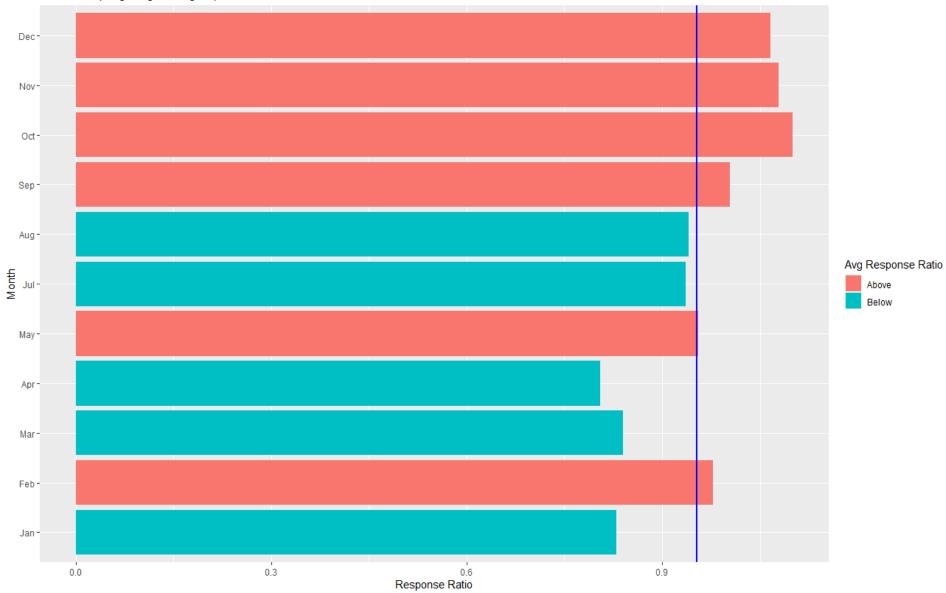
Food companies by volume of tweets - benchmark



- This continues to look at significant time frames but by industry.
- Here we can assume that these 6 companies fall under "Food Service" to see if the trend is the same given the data.

#### Response Ratio between Customer Support and Customer Requests by Month

Time series plot given global avg response ratio of 95%



### Metric 2

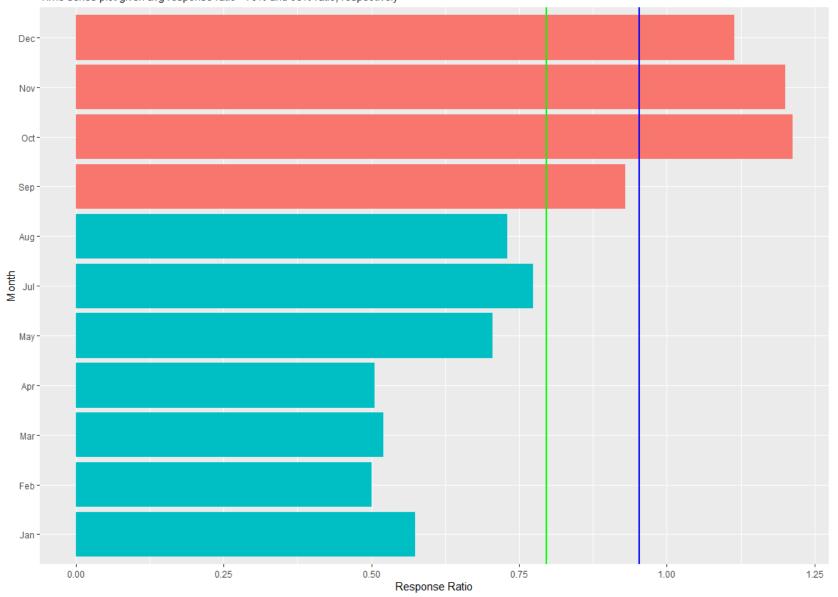
Above

Below

- Response ratio between customer support and customer tweets were calculated.
- This considers only tweets that include @company from customer for the benchmark.

#### Response Ratio for top companies mentioned by customers

Time series plot given avg response ratio - 79% and 95% ratio, respectively



### Metric 2

Next, response ratio
 was calculated for
 the top 6 companies
 as shown before to
 compare against
 benchmark with
 time series factored
 in.

Avg Response Ratio

Above Below

> Again, this considers only tweets that include @company from customer.

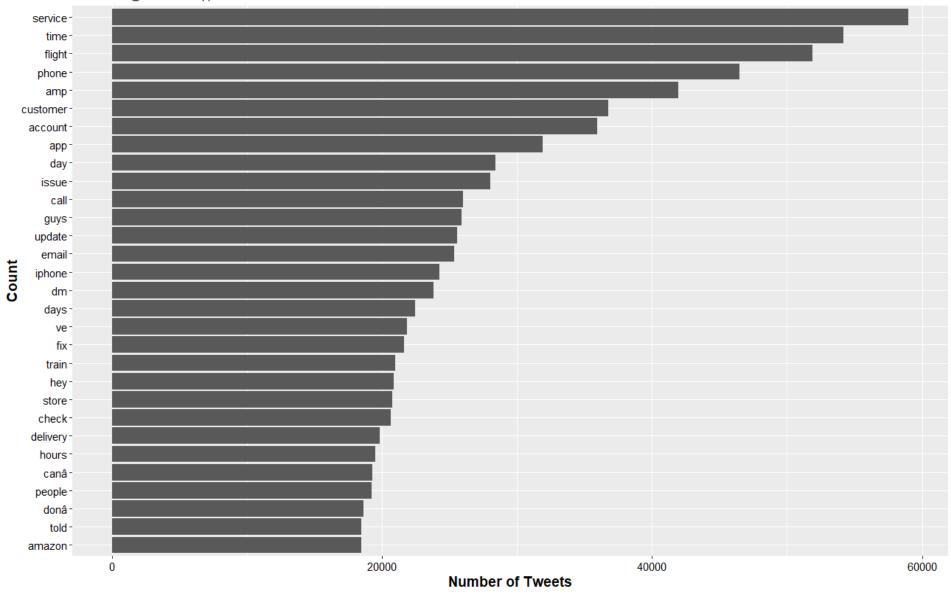
#### Average Response Time

author_id	Total_Time	$egin{aligned}  ext{Avg\_Response\_Time} \  ext{(min)} \end{aligned}$
AmazonHelp	149.00	2.49
VerizonSupp	299.7858	5.00
sprintcare	298.232	4.9
AppleSuppot	307.123	5.15

- Here we subset the data based on particular company support groups and calculate their average response time given first request from customer.
- This is a subset based on a 3 separate conversations randomly sampled from dataset. Grouped by author\_id.

Top 30 most common words to Customer Support

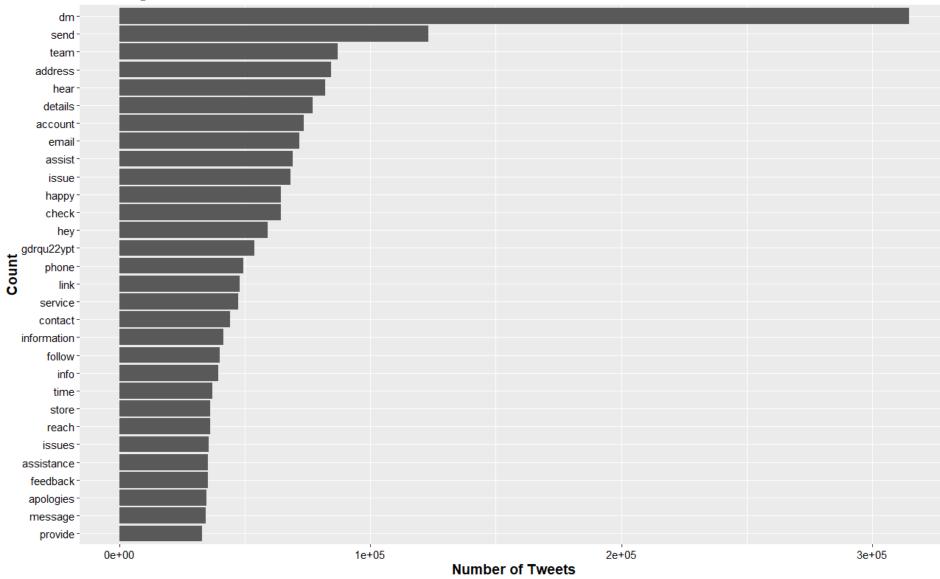
Pulled from @CustomerSupport tweets - benchmark



- Here we want to get an idea of what common words/phrases are found in tweets.
- This is pulled directly from tweets sent to Customer Support from each Customer.

#### Top 30 most common words to Customers

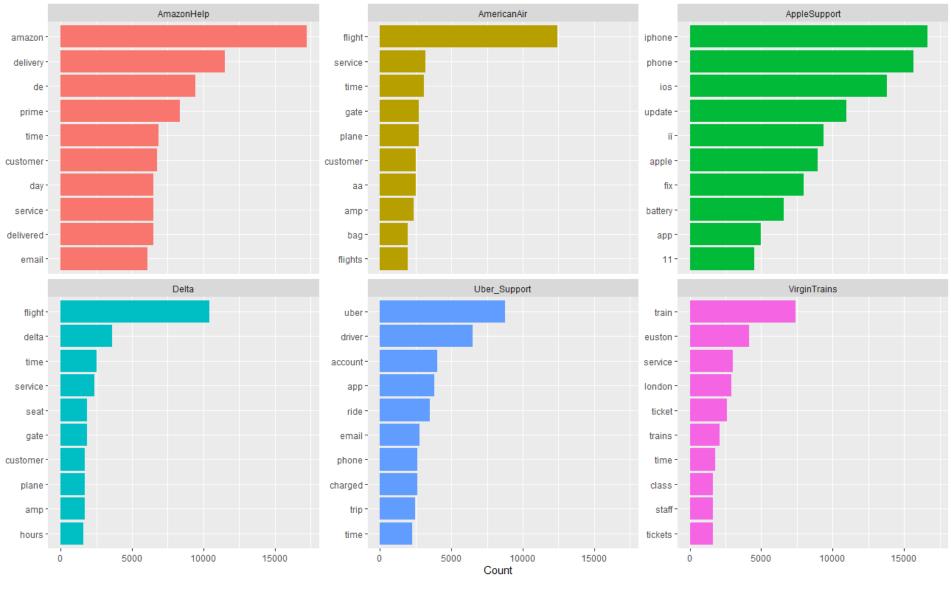
Pulled from @Customer tweets - benchmark



- Same idea as
   previous slide but
   this time pulled
   from Customer
   Support tweets to
   Customer
   requests.
- As expected, direct messaging and accommodation themes are found.

#### What were the most common words from tweet to Customer Support?

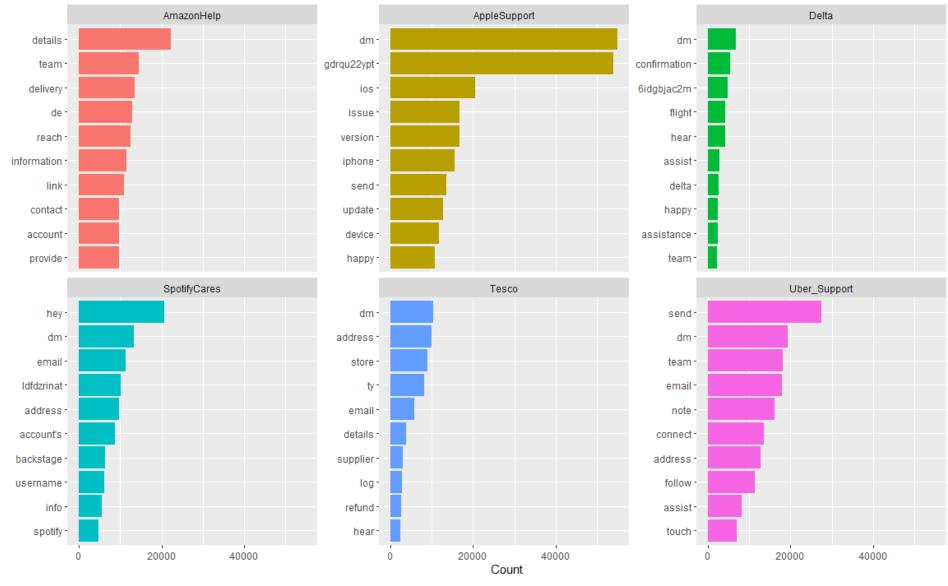
Pulled from Top 6 Companies by @mentions from customers



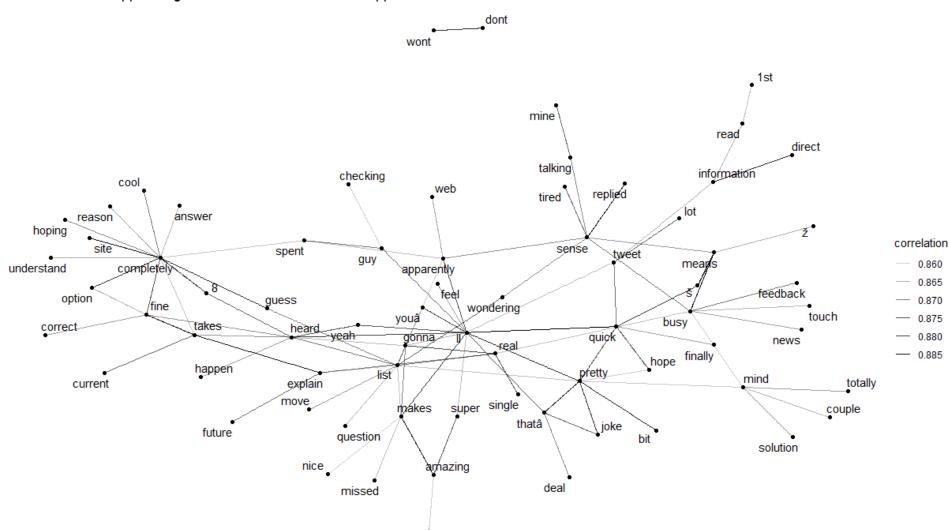
- common words found sub setting by top companies can give insight on what to expect from customer requests.
- As expected, direct messaging and accommodation themes are found.

#### What were the most common words from tweet to customer?

Pulled from Top 6 Companies by Customer Support responses



- Previous slide but this time pulled from Customer Support tweets to Customer requests.
- Sentiment here seems to revolve around direct messaging or sending external links for further support.



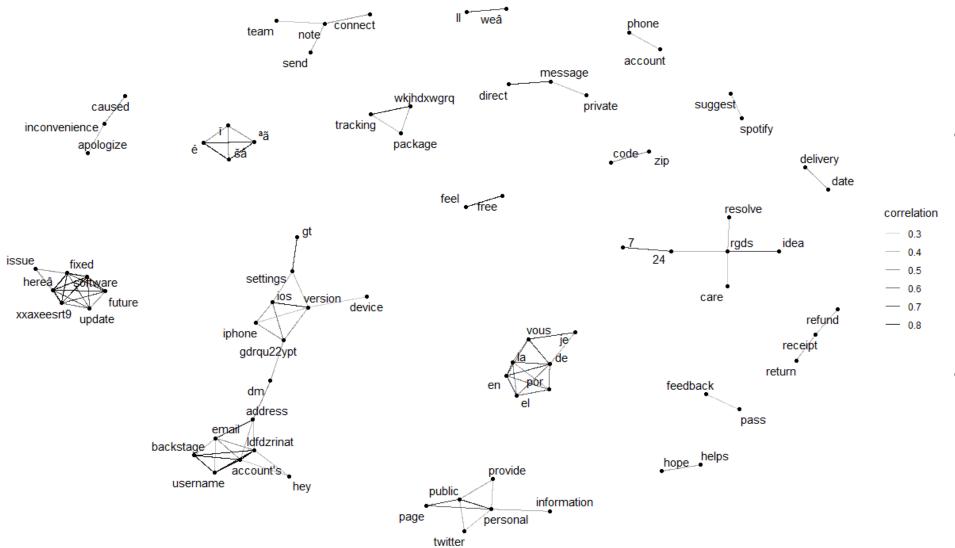
• 100

system

weekend

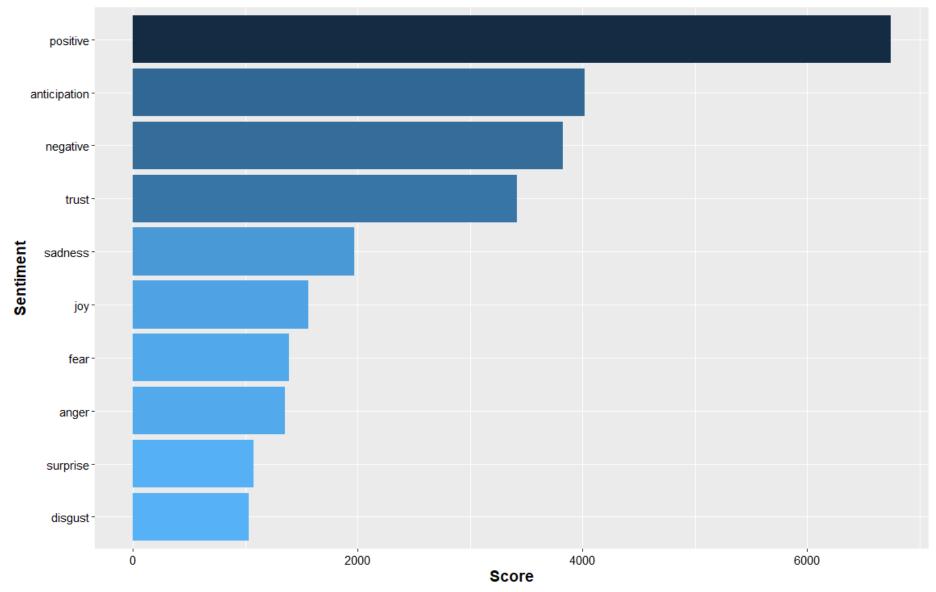
- This network identifies top key-value pairs based on correlation.
- Tweets to customer support shows how words tend to co-occur within tweets.

#### Words that often appear together in tweets from Customer Support



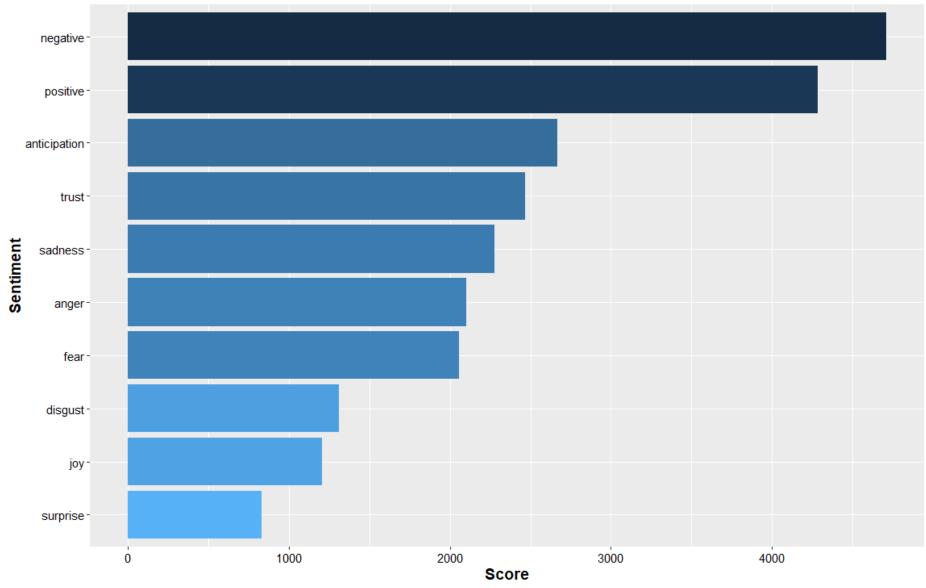
- Similarly with
  Customer
  Support tweets this network
  identifies top
  key-value pairs
  based on
  correlation.
- Here we can clearly see clusters based on words found across tweets.

#### Amazon Customer sentiment based on tweets



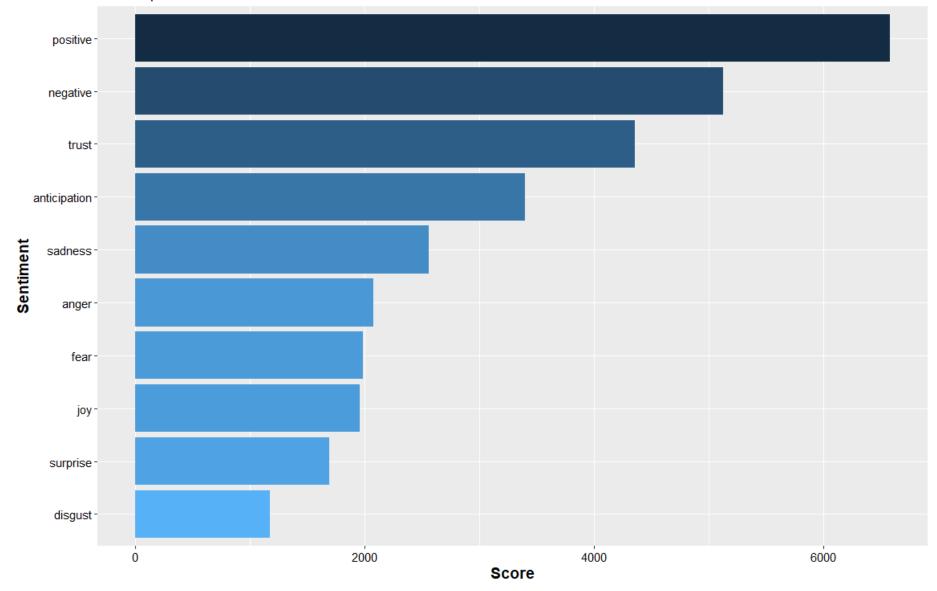
- Same idea as previous slide but this time pulled from Customer Support tweets to Customer requests.
- Sentiment here seems to revolve around direct messaging or sending external links for further support.

## Apple Customer sentiment based on tweets



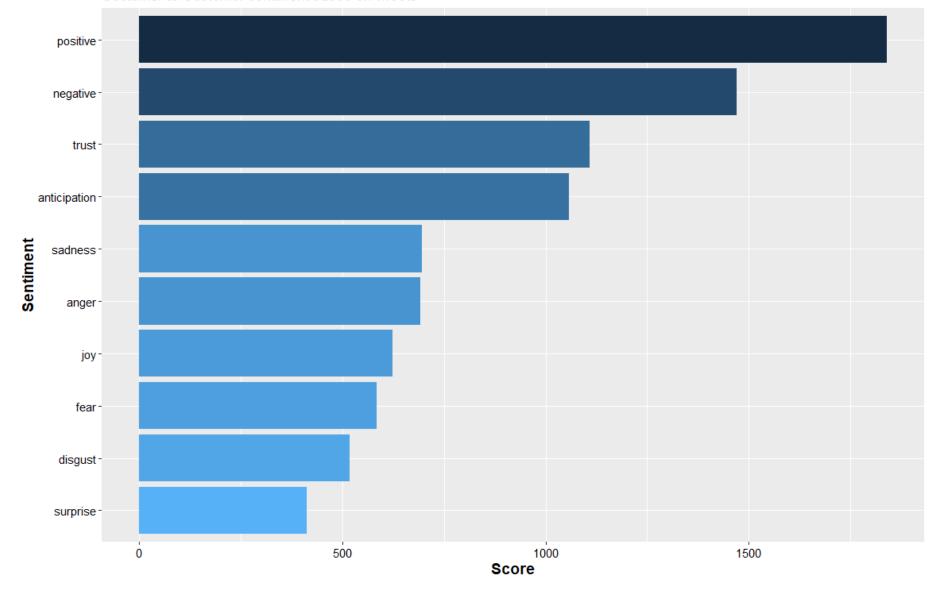
- Same idea as previous slide but this time pulled from Customer Support tweets to Customer requests.
- Sentiment here seems to revolve around direct messaging or sending external links for further support.

#### Uber Supoort Customer sentiment based on tweets



- Same idea as previous slide but this time pulled from Customer Support tweets to Customer requests.
- Sentiment here seems to revolve around direct messaging or sending external links for further support.

#### Customer to Customer sentiment based on tweets



- Same idea as previous slide but this time pulled from Customer Support tweets to Customer requests.
- Sentiment here seems to revolve around direct messaging or sending external links for further support.