COMMISSION REPORT

TYPE OF PURCHASE ORDER ORIGINAL PURCHASE ORDER AMOUNT IN **CAD** ORIGINAL PURCHASE ORDER AMOUNT IN USD SITE PROJECT/ORDER DESCRIPTION REPRESENTATIVE AGENCY Customer IBM Cogeco Phase IV PP3600 x1 unit IBM Canada Ltd. New Product Order N/A \$3,117,835.00

TOTAL COMMISSION AVAILABLE APPLICABLE COMMISSION % TOTAL ORDER AMOUNT Look Up Value Change Order 3

Change Order 1 Change Order 2

\$0.00

\$0.00 \$3,117,835.00 \$187,070.10 6.0000%

Date of This Report:

50% of the total commission due will be paid to the Representative responsible for the order engineering effort.

Applicable 1=YES, 0=NO:

25% of the total commission due will be paid to the Representative responsible for initiating/registering the project.

Applicable 1=YES, 0=NO:

1 0,25 New Product Order

20% of the total commission due will be paid to the Representative within whose specifically assigned Territory the purchase contract is written.

Applicable 1=YES, 0=NO:

5% of the total commission due will be paid to the representative within whose specifically assigned Territory the Product is installed.

Applicable 1=YES, 0=NO:

1 0.05 Total SPLIT % Earned:

\$187,070.10 100.00%

Total Commission Earned

At delivery of equipment site
At completion SAT At time of purchase order PAYMENT RECEIPTS INFO

Description and Prelimianry Due Date: At completion FAT 30 days after SAT At factory submittal drawings Total to be COLLECTED PROJECT PAYMENT STATUS Invoce # 2483506 2483536 Payment Rec'd.: \$623,567.00 \$935,350.50 \$3,117,835.00 \$311,783.50 \$467,675.25 \$311,783.50 \$467,675.25 Date Rec'd: 10/16/20 02/02/21 Percent of Total PO Calculated Comm <REP name> 20.00% 30.00% 15.00% 10.00% 10.00% 100% \$187,070.10

Remaining COMM to Pay

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CLOSED

HPP Sales order number PO no. SOW #:

Power Protection