



# REPORTE DE COMPENSACIONES



## LIDER DE EQUIPO

ENERO 2022

3244 MARTHA ARACELI MACIAS QUEZADA

### VENTAS PROPIAS

| #        | TIPO COMPENSACIÓN | VENTA REALIZADA POR                | CLIENTE                                | FECHA     | PEDIDO  | MONTO      | PRODUCTIVIDAD | ENTREGA    |
|----------|-------------------|------------------------------------|--|-----------|---------|------------|---------------|------------|
| 1        | 006 Thermomix 6   | 3244 MARTHA ARACELI MACIAS QUEZADA | 1343734676 MARISOL RAMIREZ DIAZ        | 3/1/2022  | 3526499 | \$1,800.00 | \$0.00        | \$500.00   |
| 2        | 006 Thermomix 6   | 3244 MARTHA ARACELI MACIAS QUEZADA | 1343734783 BELEN GOMEZ LINACERO        | 5/1/2022  | 3531741 | \$1,800.00 | \$1,425.00    | \$500.00   |
| 3        | 006 Thermomix 6   | 3244 MARTHA ARACELI MACIAS QUEZADA | 1343735354 ALBERTO REBOLLEDO HUEZO     | 12/1/2022 | 3549668 | \$1,800.00 | \$1,675.00    | \$500.00   |
| 4        | 006 Thermomix 6   | 3244 MARTHA ARACELI MACIAS QUEZADA | 43633512 MARIA AUXILIADORA RUIZ SAMPER | 12/1/2022 | 3550930 | \$1,800.00 | \$1,800.00    | \$500.00   |
| Subtotal |                   |                                    |  |           |         | \$7,200.00 | \$4,900.00    | \$2,000.00 |

### VENTAS DEL EQUIPO

| #  | TIPO COMPENSACIÓN | VENTA REALIZADA POR                                 | CLIENTE                                      | FECHA      | PEDIDO  |
|----|-------------------|---|--|------------|---------|
| 1  | 006 Thermomix 6   | 7043 CINTHIA NELLELY DE DOLORES AVELAR ESTRADA      | 1343734379 BRENDA NEPTHALI PARTIDA RODRÍGUEZ | 28/12/2021 | 3512282 |
| 2  | 006 Thermomix 6   | 5249 LILIANA BARBA JIMENEZ                          | 1343734381 MARIA AGUILAR GONZALEZ            | 28/12/2021 | 3512286 |
| 3  | 006 Thermomix 6   | 5299 MARIA DE LOURDES LUENGAS MUÑOZ                 | 1343734543 MARIA FERNANDA ALVARADO VILLAZON  | 31/12/2021 | 3522318 |
| 4  | 006 Thermomix 6   | 7043 CINTHIA NELLELY DE DOLORES AVELAR ESTRADA      | 1343734680 NURIA DIOSDADO                    | 4/1/2022   | 3526507 |
| 5  | 006 Thermomix 6   | 10056 Lidia Marely Moctezuma Sagahon                | 1343734775 MARYANA GAYTAN SANILLAN           | 5/1/2022   | 3531375 |
| 6  | 006 Thermomix 6   | 8547 JAZMIN GUITRON VALERO                          | 1343734773 CARLA AVIÑA ARTEAGA               | 5/1/2022   | 3531474 |
| 7  | 006 Thermomix 6   | 10056 Lidia Marely Moctezuma Sagahon                | 1343734779 KARLA HAYDEE RIOS SOTO            | 5/1/2022   | 3531738 |
| 8  | 006 Thermomix 6   | 5249 LILIANA BARBA JIMENEZ                          | 1343734788 CECILIA VAZQUEZ ZEPEDA            | 5/1/2022   | 3531949 |
| 9  | 006 Thermomix 6   | 5249 LILIANA BARBA JIMENEZ                          | 1343734835 MARIA CRISTINA OCHOA ARAMBULA     | 6/1/2022   | 3533535 |
| 10 | 006 Thermomix 6   | 5299 MARIA DE LOURDES LUENGAS MUÑOZ                 | 1343735108 HUGUETTE CARRAL                   | 10/1/2022  | 3543483 |
| 11 | 006 Thermomix 6   | 9652 Vannia Esther Castellanos                      | 1343735150 IVONNE VELAZQUEZ                  | 11/1/2022  | 3544717 |
| 12 | 006 Thermomix 6   | 7483 Lorena Morales Lomeli                          | 1343735179 GLADYS EDITH RÁBAGO GARCÍA        | 11/1/2022  | 3545218 |
| 13 | 006 Thermomix 6   | 10544 ANGELINA AMADOR TRUJILLO                      | 1343735182 NORA KAREN LEON CARDENAS          | 11/1/2022  | 3546228 |
| 14 | 006 Thermomix 6   | 10435 Jose Luis Santa Cruz Zuñiga                   | 1343735273 OYUKI SUHEID LEDÓN SANCHEZ        | 11/1/2022  | 3547501 |
| 15 | 006 Thermomix 6   | 10435 Jose Luis Santa Cruz Zuñiga                   | 1343735286 PAULA DINORAH CORTÉS LOZADA       | 11/1/2022  | 3548109 |
| 16 | 006 Thermomix 6   | 10056 Lidia Marely Moctezuma Sagahon                | 1343735316 ANA PAULINA JIMENEZ DE LUNA       | 12/1/2022  | 3548927 |
| 17 | 006 Thermomix 6   | 6567 ANA MA. DE LA SANTISIMA TRINIDAD ESCANES TAMES | 1343735315 MARIANA ABRU                      | 12/1/2022  | 3549118 |
| 18 | 006 Thermomix 6   | 6076 SARA LIDIA LOPEZ RUFFO                         | 1343735377 NANCY ROCIO ALFARO SAINZ          | 12/1/2022  | 3550283 |
| 19 | 006 Thermomix 6   | 6076 SARA LIDIA LOPEZ RUFFO                         | 1343735371 BRENDA ALFARO SAINZ               | 12/1/2022  | 3550602 |
| 20 | 006 Thermomix 6   | 9880 Claudia Denise Briceño Dibene                  | 1343735437 LUCIA ARANA RODRIGUEZ             | 12/1/2022  | 3552015 |
| 21 | 006 Thermomix 6   | 6076 SARA LIDIA LOPEZ RUFFO                         | 1343735468 AIDA MELISSA OROZCO PEIMBERT      | 12/1/2022  | 3552618 |
| 22 | 006 Thermomix 6   | 6077 ANA CECILIA AMEZCUA HEREDIA                    | 1343735508 SANDRA GABRIELA NUÑO LOMELI       | 13/1/2022  | 3554296 |
| 23 | 006 Thermomix 6   | 5299 MARIA DE LOURDES LUENGAS MUÑOZ                 | 1343735108 HUGUETTE CARRAL                   | 13/1/2022  | 3556192 |
| 24 | 006 Thermomix 6   | 4067 MARIA DEL CARMEN GONZALEZ PORTILLO             | 1343735572 JAVIER ROBLES                     | 13/1/2022  | 3556302 |
| 25 | 006 Thermomix 6   | 10552 MARIA ESTHER NAVARRO RAMOS                    | 1343735592 MARIA GABRIELA BENITEZ LOPEZ      | 13/1/2022  | 3556819 |
| 26 | 006 Thermomix 6   | 10592 MARIANA NAVARRO PACHECO                       | 1343735593 LYDIA MITZI PRECIADO CHAVEZ       | 13/1/2022  | 3556821 |
| 27 | 006 Thermomix 6   | 7483 Lorena Morales Lomeli                          | 1343735649 MARIANA VIGIL CHARPENEL           | 14/1/2022  | 3559646 |
| 28 | 006 Thermomix 6   | 4483 ESTRELLA AURORA RUIZ ZAMORA                    | 1343735660 MARIA GABRIELA ARAIZA LOZANO      | 14/1/2022  | 3559654 |
| 29 | 006 Thermomix 6   | 10552 MARIA ESTHER NAVARRO RAMOS                    | 1343735617 ELISA OLVERA ZARRAGA              | 14/1/2022  | 3559866 |
| 30 | 006 Thermomix 6   | 5299 MARIA DE LOURDES LUENGAS MUÑOZ                 | 1343735731 OLIVIA MENDOZA WALLDEZ            | 14/1/2022  | 3560970 |
| 31 | 006 Thermomix 6   | 8547 JAZMIN GUITRON VALERO                          | 1343735744 JOANNA RIVERA SIBSON              | 14/1/2022  | 3561291 |
| 32 | 006 Thermomix 6   | 6076 SARA LIDIA LOPEZ RUFFO                         | 1343735755 CLAUDIA RODRÍGUEZ ANGEL           | 14/1/2022  | 3561693 |
| 33 | 006 Thermomix 6   | 10592 MARIANA NAVARRO PACHECO                       | 1343735788 DANIELA HORTA QUINTERO            | 15/1/2022  | 3562587 |
| 34 | 006 Thermomix 6   | 10592 MARIANA NAVARRO PACHECO                       | 1343735803 SERGIO ENRIQUE NAVARRO            | 15/1/2022  | 3563410 |
| 35 | 006 Thermomix 6   | 10592 MARIANA NAVARRO PACHECO                       | 1343735804 CLAUDIA PACHECO GALLARDO          | 15/1/2022  | 3563411 |
| 36 | 006 Thermomix 6   | 7043 CINTHIA NELLELY DE DOLORES AVELAR ESTRADA      | 1343735824 AMÉRICA CÁRDENAS                  | 15/1/2022  | 3563873 |
| 37 | 006 Thermomix 6   | 10552 MARIA ESTHER NAVARRO RAMOS                    | 1343735828 SARA BERTHA CORONADO TREVIÑO      | 15/1/2022  | 3564096 |
| 38 | 006 Thermomix 6   | 6567 ANA MA. DE LA SANTISIMA TRINIDAD ESCANES TAMES | 1343735894 FRIDA OJEDA                       | 15/1/2022  | 3565304 |
| 39 | 006 Thermomix 6   | 6076 SARA LIDIA LOPEZ RUFFO                         | 1343735923 JESSICA UGALDE                    | 16/1/2022  | 3566198 |
| 40 | 006 Thermomix 6   | 6076 SARA LIDIA LOPEZ RUFFO                         | 1343735954 MARÍA LARIZZA PONCE MARTÍNEZ      | 16/1/2022  | 3566709 |
| 41 | 006 Thermomix 6   | 10580 Dora Guadalupe Guerra Alvarado                | 1343736046 MARÍA GUADALUPE RAMIREZ GONZALEZ  | 17/1/2022  | 3568617 |

|    |                 |   |  |           |         |
|----|-----------------|---|--|-----------|---------|
| 42 | 006 Thermomix 6 | 4483 ESTRELLA AURORA RUIZ ZAMORA                    | 1343736075 CLAUDIA MARIA SANTOSCOY ARRIAGA       | 17/1/2022 | 3569438 |
| 43 | 006 Thermomix 6 | 6076 SARA LIDIA LOPEZ RUFFO                         | 1343736097 ELIZABETH BAÑUELOS                    | 17/1/2022 | 3569678 |
| 44 | 006 Thermomix 6 | 8100 Andrea Cardenas Novoa                          | 1343736102 RICARDO PLASCHINSKI ÁVILA             | 17/1/2022 | 3569684 |
| 45 | 006 Thermomix 6 | 5299 MARIA DE LOURDES LUENGAS MUÑOZ                 | 1343736131 CLAUDIA PEREGRINA CARDONA             | 17/1/2022 | 3569974 |
| 46 | 006 Thermomix 6 | 6076 SARA LIDIA LOPEZ RUFFO                         | 1343736110 LILIA GARCÍA CAMACHO                  | 17/1/2022 | 3570273 |
| 47 | 006 Thermomix 6 | 4483 ESTRELLA AURORA RUIZ ZAMORA                    | 1343736175 EFREN RAFAEL VENTURA DE LA HORTA      | 17/1/2022 | 3571866 |
| 48 | 006 Thermomix 6 | 10435 Jose Luis Santa Cruz Zuñiga                   | 1343731798 CARLOS HECTOR SANTA CRUZ DIAZ SANTANA | 17/1/2022 | 3573669 |
| 49 | 006 Thermomix 6 | 5299 MARIA DE LOURDES LUENGAS MUÑOZ                 | 1343736289 MARTHA ANGELICA ANTON SANCHEZ         | 17/1/2022 | 3573681 |
| 50 | 006 Thermomix 6 | 8547 JAZMIN GUITRON VALERO                          | 1343736299 ADRIANA ISABEL CARRILLO GARCÍA        | 17/1/2022 | 3573694 |
| 51 | 006 Thermomix 6 | 6076 SARA LIDIA LOPEZ RUFFO                         | 1343736327 FRANCIA RAMIREZ                       | 17/1/2022 | 3574582 |
| 52 | 006 Thermomix 6 | 6567 ANA MA. DE LA SANTISIMA TRINIDAD ESCANES TAMES | 1343736376 MARTHA ELIZABETH LEON MADRID          | 17/1/2022 | 3574805 |
| 53 | 006 Thermomix 6 | 10435 Jose Luis Santa Cruz Zuñiga                   | 17125 CLAUDIA ORNELAS MESTA                      | 17/1/2022 | 3574987 |
| 54 | 006 Thermomix 6 | 4067 MARIA DEL CARMEN GONZALEZ PORTILLO             | 1343736391 MARÍA FERNANDA LOPEZ VSRGARA          | 17/1/2022 | 3575386 |
| 55 | 006 Thermomix 6 | 6567 ANA MA. DE LA SANTISIMA TRINIDAD ESCANES TAMES | 1343736401 JUAN JACOBO GERBER YERENA             | 17/1/2022 | 3575790 |
| 56 | 006 Thermomix 6 | 6076 SARA LIDIA LOPEZ RUFFO                         | 1343736531 HELENCKENPT PARTIDA                   | 19/1/2022 | 3580963 |
| 57 | 006 Thermomix 6 | 4483 ESTRELLA AURORA RUIZ ZAMORA                    | 1343736564 FABIOLA VARGAS URIBE                  | 19/1/2022 | 3582883 |
| 58 | 006 Thermomix 6 | 10046 KAREN ALEJANDRA AMADOR TRUJILLO               | 1343736615 SILVIA TORRES SALAS                   | 20/1/2022 | 3585671 |
| 59 | 006 Thermomix 6 | 5249 LILIANA BARBA JIMENEZ                          | 1343736660 MONICA PELAYO                         | 21/1/2022 | 3589379 |
| 60 | 006 Thermomix 6 | 6567 ANA MA. DE LA SANTISIMA TRINIDAD ESCANES TAMES | 1343736669 IVAN VELOZ MARTINEZ                   | 21/1/2022 | 3590278 |
| 61 | 006 Thermomix 6 | 10056 Lidia Marely Moctezuma Sagahon                | 1343735059 SONIA SAGAHÓN SAENZ                   | 24/1/2022 | 3597891 |
| 62 | 006 Thermomix 6 | 7043 CINTHIA NELLELY DE DOLORES AVELAR ESTRADA      | 1343736974 CLAUDIA IVETH ZAMORA MORA             | 27/1/2022 | 3607078 |
| 63 | 006 Thermomix 6 | 5299 MARIA DE LOURDES LUENGAS MUÑOZ                 | 1343737048 SALVADOR URIEGAS DE LEÓN              | 28/1/2022 | 3610343 |
| 64 | 006 Thermomix 6 | 10309 Ana Luz Ruiz Velasco Gomez                    | 1343737253 VALERIE LARIOS SAIS                   | 31/1/2022 | 3622902 |

|                                 |             |
|---------------------------------|-------------|
| Numero de Ventas de Equipo      | 64          |
| Total comisión Venta de Equipos | \$83,200.00 |
| % Pagado                        | 100.0%      |
| Total comisión                  | \$83,200.00 |

BONO DE RECLUTAMIENTO

| #                   | TIPO COMPENSACIÓN | VENTA REALIZADA POR                            | CLIENTE                                      | FECHA      | PEDIDO  | MONTO      |
|---------------------|-------------------|--|--|------------|---------|------------|
| 1                   | 006 Thermomix 6   | 7043 CINTHIA NELLELY DE DOLORES AVELAR ESTRADA | 1343734379 BRENDA NEPTHALI PARTIDA RODRÍGUEZ | 28/12/2021 | 3512282 | \$0.00     |
| 2                   | 006 Thermomix 6   | 7043 CINTHIA NELLELY DE DOLORES AVELAR ESTRADA | 1343734680 NURIA DIOSDADO                    | 4/1/2022   | 3526507 | \$0.00     |
| 3                   | 006 Thermomix 6   | 10056 Lidia Marely Moctezuma Sagahon           | 1343734775 MARYANA GAYTAN SANILLAN           | 5/1/2022   | 3531375 | \$0.00     |
| 4                   | 006 Thermomix 6   | 8547 JAZMIN GUITRON VALERO                     | 1343734773 CARLA AVIÑA ARTEAGA               | 5/1/2022   | 3531474 | \$0.00     |
| 5                   | 006 Thermomix 6   | 10056 Lidia Marely Moctezuma Sagahon           | 1343734779 KARLA HAYDEE RIOS SOTO            | 5/1/2022   | 3531738 | \$2,000.00 |
| 6                   | 006 Thermomix 6   | 10056 Lidia Marely Moctezuma Sagahon           | 1343735316 ANA PAULINA JIMENEZ DE LUNA       | 12/1/2022  | 3548927 | \$0.00     |
| 7                   | 006 Thermomix 6   | 4483 ESTRELLA AURORA RUIZ ZAMORA               | 1343735660 MARIA GABRIELA ARAIZA LOZANO      | 14/1/2022  | 3559654 | \$0.00     |
| 8                   | 006 Thermomix 6   | 8547 JAZMIN GUITRON VALERO                     | 1343735744 JOANNA RIVERA SIBSON              | 14/1/2022  | 3561291 | \$2,000.00 |
| 9                   | 006 Thermomix 6   | 7043 CINTHIA NELLELY DE DOLORES AVELAR ESTRADA | 1343735824 AMÉRICA CÁRDENAS                  | 15/1/2022  | 3563873 | \$0.00     |
| 10                  | 006 Thermomix 6   | 10580 Dora Guadalupe Guerra Alvarado           | 1343736046 MARIA GUADALUPE RAMIREZ GONZALEZ  | 17/1/2022  | 3568617 | \$0.00     |
| 11                  | 006 Thermomix 6   | 4483 ESTRELLA AURORA RUIZ ZAMORA               | 1343736075 CLAUDIA MARIA SANTOSCOY ARRIAGA   | 17/1/2022  | 3569438 | \$0.00     |
| 12                  | 006 Thermomix 6   | 8100 Andrea Cardenas Novoa                     | 1343736102 RICARDO PLASCHINSKI ÁVILA         | 17/1/2022  | 3569684 | \$0.00     |
| 13                  | 006 Thermomix 6   | 4483 ESTRELLA AURORA RUIZ ZAMORA               | 1343736175 EFREN RAFAEL VENTURA DE LA HORTA  | 17/1/2022  | 3571866 | \$0.00     |
| 14                  | 006 Thermomix 6   | 8547 JAZMIN GUITRON VALERO                     | 1343736299 ADRIANA ISABEL CARRILLO GARCÍA    | 17/1/2022  | 3573694 | \$0.00     |
| 15                  | 006 Thermomix 6   | 4483 ESTRELLA AURORA RUIZ ZAMORA               | 1343736564 FABIOLA VARGAS URIBE              | 19/1/2022  | 3582883 | \$0.00     |
| 16                  | 006 Thermomix 6   | 10046 KAREN ALEJANDRA AMADOR TRUJILLO          | 1343736615 SILVIA TORRES SALAS               | 20/1/2022  | 3585671 | \$0.00     |
| 17                  | 006 Thermomix 6   | 10056 Lidia Marely Moctezuma Sagahon           | 1343735059 SONIA SAGAHÓN SAENZ               | 24/1/2022  | 3597891 | \$0.00     |
| 18                  | 006 Thermomix 6   | 7043 CINTHIA NELLELY DE DOLORES AVELAR ESTRADA | 1343736974 CLAUDIA IVETH ZAMORA MORA         | 27/1/2022  | 3607078 | \$0.00     |
| Total Reclutamiento |                   |  |  |            |         | \$7,000.00 |

Movimientos Manuales

| Emerald    | Entrega    | Cancelación | Bono Trimestral | Split  |
|------------|------------|-------------|-----------------|--------|
| \$1,000.00 | \$2,000.00 | \$0.00      | \$0.00          | \$0.00 |

| BONO ADICIONAL 3+2 | Emerald | TM Ganadas | Ajuste | Desc Rec Viaje | Total Movimientos manuales |
|--------------------|---------|------------|--------|----------------|----------------------------|
| \$10,000.00        | \$0.00  | \$0.00     | \$0.00 | \$0.00         | \$13,000.00                |

Resumen

| Concepto             | Importe      |
|----------------------|--------------|
| Ventas Propias       | \$7,200.00   |
| Movimientos Manuales | \$13,000.00  |
| Ventas Equipo        | \$83,200.00  |
| Bono 3 + 2           | \$0.00       |
| Bono Productividad   | \$4,900.00   |
| Reclutamiento        | \$7,000.00   |
| Garantía Extendida   | \$0.00       |
| TOTAL DE COMISIONES  | \$120,300.00 |
| ISR*                 | -\$32,331.59 |
| TOTAL A DEPOSITAR    | \$87,968.41  |

\*El cálculo del impuesto retenido se realiza de acuerdo a las tablas y tarifas vigentes publicadas por el SAT.

Para cualquier aclaración en relación al pago de tus compensaciones puedes enviar un mail a incidencias@mxthermomix.com y tener a la mano este documento, el PDF de tu recibo fiscal así como el estado de cuenta bancario donde se refleje (o no) el depósito de la compensación en cuestión.