



# REPORTE DE COMPENSACIONES



## LIDER DE EQUIPO

ENERO 2022

4773 MARIA JOSE ORTEGA GONZALEZ

### VENTAS PROPIAS

| #        | TIPO COMPENSACIÓN | VENTA REALIZADA POR             | CLIENTE                                      | FECHA     | PEDIDO  | MONTO       | PRODUCTIVIDAD | ENTREGA    |
|----------|-------------------|---------------------------------|--|-----------|---------|-------------|---------------|------------|
| 1        | 006 Thermomix 6   | 4773 MARIA JOSE ORTEGA GONZALEZ | 1343734657 PERLA SAAVEDRA                    | 3/1/2022  | 3525920 | \$1,800.00  | \$0.00        | \$500.00   |
| 2        | 006 Thermomix 6   | 4773 MARIA JOSE ORTEGA GONZALEZ | 1343735221 ANA CATALINA TORRE CAMPBELL       | 11/1/2022 | 3546437 | \$1,800.00  | \$1,425.00    | \$500.00   |
| 3        | 006 Thermomix 6   | 4773 MARIA JOSE ORTEGA GONZALEZ | 1343735361 LISETTE PREKOP JASSO              | 12/1/2022 | 3550365 | \$1,800.00  | \$1,675.00    | \$500.00   |
| 4        | 006 Thermomix 6   | 4773 MARIA JOSE ORTEGA GONZALEZ | 1343735405 BLANCA EVELYN PIMENTA             | 12/1/2022 | 3551147 | \$1,800.00  | \$1,800.00    | \$500.00   |
| 5        | 006 Thermomix 6   | 4773 MARIA JOSE ORTEGA GONZALEZ | 1343735555 ALEJANDRA PATRICIA HOYOS GUERRERO | 13/1/2022 | 3555437 | \$1,800.00  | \$1,900.00    | \$500.00   |
| 6        | 006 Thermomix 6   | 4773 MARIA JOSE ORTEGA GONZALEZ | 1343736047 FRANCISCO BARRERO                 | 17/1/2022 | 3568715 | \$1,800.00  | \$2,000.00    | \$500.00   |
| 7        | 006 Thermomix 6   | 4773 MARIA JOSE ORTEGA GONZALEZ | 1343736662 ALFREDO TORRES                    | 21/1/2022 | 3589478 | \$1,800.00  | \$2,100.00    | \$500.00   |
| Subtotal |                   |                                 |  |           |         | \$12,600.00 | \$10,900.00   | \$3,500.00 |

### VENTAS DEL EQUIPO

| #                               | TIPO COMPENSACIÓN | VENTA REALIZADA POR                            | CLIENTE                                       | FECHA     | PEDIDO      |
|---------------------------------|-------------------|--|---|-----------|-------------|
| 1                               | 006 Thermomix 6   | 6647 ESTHER MUÑOZ GOMEZ                        | 1343734616 JAIME JOSE DE LA MORA RINCON       | 3/1/2022  | 3524633     |
| 2                               | 006 Thermomix 6   | 7113 Teresita de Jesús Gutierrez Bocanegra     | 343686272 CIRO CARRERA                        | 6/1/2022  | 3532476     |
| 3                               | 006 Thermomix 6   | 6647 ESTHER MUÑOZ GOMEZ                        | 1343734830 ANA ORTEGA GARCIA                  | 6/1/2022  | 3533204     |
| 4                               | 006 Thermomix 6   | 8063 Juan Carlos Fernández de la Reguera Baños | 343654240 ANA MARÍA BAÑOS JIMÉNEZ             | 6/1/2022  | 3533537     |
| 5                               | 006 Thermomix 6   | 1398 ANA MARIA LOYOLA ZERECERO                 | 17365 EMMA LAURA FUHRKEN HIRIART              | 10/1/2022 | 3533759     |
| 6                               | 006 Thermomix 6   | 1398 ANA MARIA LOYOLA ZERECERO                 | 17365 EMMA LAURA FUHRKEN HIRIART              | 10/1/2022 | 3533760     |
| 7                               | 006 Thermomix 6   | 8063 Juan Carlos Fernández de la Reguera Baños | 1343735133 MARISOL SÁNCHEZ OLIVARES           | 11/1/2022 | 3544110     |
| 8                               | 006 Thermomix 6   | 6647 ESTHER MUÑOZ GOMEZ                        | 43641727 MONTSERRAT ULLOA GISPERT             | 12/1/2022 | 3551385     |
| 9                               | 006 Thermomix 6   | 6647 ESTHER MUÑOZ GOMEZ                        | 1343735520 ALMUDENA ACOSTA NOLASCO            | 13/1/2022 | 3554822     |
| 10                              | 006 Thermomix 6   | 6647 ESTHER MUÑOZ GOMEZ                        | 1343735690 ANA ALVAREZ PAIBA                  | 14/1/2022 | 3560393     |
| 11                              | 006 Thermomix 6   | 2904 ROXANA VALERIA FELDMAN                    | 1343735825 IBSYS GROUP SA DE CV               | 15/1/2022 | 3563876     |
| 12                              | 006 Thermomix 6   | 10479 Paulina González Abogado                 | 1343735875 MARÍA JOSÉ CÁRDENAS                | 15/1/2022 | 3564898     |
| 13                              | 006 Thermomix 6   | 7113 Teresita de Jesús Gutierrez Bocanegra     | 1343736032 PABLO LUIS HUTTERER ARELLANO       | 16/1/2022 | 3568124     |
| 14                              | 006 Thermomix 6   | 6647 ESTHER MUÑOZ GOMEZ                        | 1343736038 JUAN CARLOS SANDOVAL               | 17/1/2022 | 3568311     |
| 15                              | 006 Thermomix 6   | 10479 Paulina González Abogado                 | 1343736104 CARMEN LETICIA DÁVALOS MORENO      | 17/1/2022 | 3569559     |
| 16                              | 006 Thermomix 6   | 7111 María de Lourdes Novelo Alomia            | 1343736169 OMAR CARRETO GANEM                 | 17/1/2022 | 3571550     |
| 17                              | 006 Thermomix 6   | 7111 María de Lourdes Novelo Alomia            | 1343736185 CONSTRUCCION Y DESARROLLO GUTSAN   | 17/1/2022 | 3571878     |
| 18                              | 006 Thermomix 6   | 7113 Teresita de Jesús Gutierrez Bocanegra     | 1343736194 ARTURO PRATS FERNANDEZ             | 17/1/2022 | 3571887     |
| 19                              | 006 Thermomix 6   | 3269 LETICIA BRANDES BARRAZA                   | 1343736388 DILCIA SANCHEZ ANTONIO             | 17/1/2022 | 3575290     |
| 20                              | 006 Thermomix 6   | 2904 ROXANA VALERIA FELDMAN                    | 1343736629 FABIOLA CORREA                     | 20/1/2022 | 3587133     |
| 21                              | 006 Thermomix 6   | 7113 Teresita de Jesús Gutierrez Bocanegra     | 1343736888 EDUARDO PEDRERO                    | 26/1/2022 | 3603294     |
| 22                              | 006 Thermomix 6   | 1398 ANA MARIA LOYOLA ZERECERO                 | 1343736885 ANA LOYOLA                         | 26/1/2022 | 3603394     |
| 23                              | 006 Thermomix 6   | 2904 ROXANA VALERIA FELDMAN                    | 1343737055 ALMA JACKELINE NIETO CASTRO        | 28/1/2022 | 3610726     |
| 24                              | 006 Thermomix 6   | 6647 ESTHER MUÑOZ GOMEZ                        | 1343737255 SHASSEL SANDOVAL ALVARADO          | 31/1/2022 | 3623108     |
| 25                              | 006 Thermomix 6   | 10637 Jimena Deyanira Cassani Penichet         | 1343737257 MARÍA DEL CARMEN NAVARRO SOLORZANO | 31/1/2022 | 3623112     |
| 26                              | 006 Thermomix 6   | 10637 Jimena Deyanira Cassani Penichet         | 1343737276 INGRID MOLINA PÉREZ                | 31/1/2022 | 3623828     |
| Numero de Ventas de Equipo      |                   |  |   |           | 26          |
| Total comisión Venta de Equipos |                   |  |   |           | \$33,800.00 |
| % Pagado                        |                   |  |   |           | 100.0%      |
| Total comisión                  |                   |  |   |           | \$33,800.00 |

### BONO DE RECLUTAMIENTO

| # | TIPO COMPENSACIÓN | VENTA REALIZADA POR                        | CLIENTE                                 | FECHA     | PEDIDO  | MONTO  |
|---|-------------------|--|---|-----------|---------|--------|
| 1 | 006 Thermomix 6   | 6647 ESTHER MUÑOZ GOMEZ                    | 1343734616 JAIME JOSE DE LA MORA RINCON | 3/1/2022  | 3524633 | \$0.00 |
| 2 | 006 Thermomix 6   | 7113 Teresita de Jesús Gutierrez Bocanegra | 343686272 CIRO CARRERA                  | 6/1/2022  | 3532476 | \$0.00 |
| 3 | 006 Thermomix 6   | 6647 ESTHER MUÑOZ GOMEZ                    | 1343734830 ANA ORTEGA GARCIA            | 6/1/2022  | 3533204 | \$0.00 |
| 4 | 006 Thermomix 6   | 1398 ANA MARIA LOYOLA ZERECERO             | 17365 EMMA LAURA FUHRKEN HIRIART        | 10/1/2022 | 3533759 | \$0.00 |

|    |                 |  |   |           |                            |                   |
|----|-----------------|--|---|-----------|----------------------------|-------------------|
| 5  | 006 Thermomix 6 | 1398 ANA MARIA LOYOLA ZERECERO             | 17365 EMMA LAURA FUHRKEN HIRIART              | 10/1/2022 | 3533760                    | \$0.00            |
| 6  | 006 Thermomix 6 | 6647 ESTHER MUÑOZ GOMEZ                    | 43641727 MONTSERRAT ULLOA GISPERT             | 12/1/2022 | 3551385                    | \$0.00            |
| 7  | 006 Thermomix 6 | 6647 ESTHER MUÑOZ GOMEZ                    | 1343735520 ALMUDENA ACOSTA NOLASCO            | 13/1/2022 | 3554822                    | \$0.00            |
| 8  | 006 Thermomix 6 | 6647 ESTHER MUÑOZ GOMEZ                    | 1343735690 ANA ALVAREZ PAIBA                  | 14/1/2022 | 3560393                    | \$0.00            |
| 9  | 006 Thermomix 6 | 7113 Teresita de Jesús Gutierrez Bocanegra | 1343736032 PABLO LUIS HUTTERER ARELLANO       | 16/1/2022 | 3568124                    | \$0.00            |
| 10 | 006 Thermomix 6 | 6647 ESTHER MUÑOZ GOMEZ                    | 1343736038 JUAN CARLOS SANDOVAL               | 17/1/2022 | 3568311                    | \$0.00            |
| 11 | 006 Thermomix 6 | 7111 María de Lourdes Novelo Alomia        | 1343736169 OMAR CARRETO GANEM                 | 17/1/2022 | 3571550                    | \$0.00            |
| 12 | 006 Thermomix 6 | 7111 María de Lourdes Novelo Alomia        | 1343736185 CONSTRUCCION Y DESARROLLO GUTSAN   | 17/1/2022 | 3571878                    | \$0.00            |
| 13 | 006 Thermomix 6 | 7113 Teresita de Jesús Gutierrez Bocanegra | 1343736194 ARTURO PRATS FERNANDEZ             | 17/1/2022 | 3571887                    | \$0.00            |
| 14 | 006 Thermomix 6 | 3269 LETICIA BRANDES BARRAZA               | 1343736388 DILCIA SANCHEZ ANTONIO             | 17/1/2022 | 3575290                    | \$0.00            |
| 15 | 006 Thermomix 6 | 7113 Teresita de Jesús Gutierrez Bocanegra | 1343736888 EDUARDO PEDRERO                    | 26/1/2022 | 3603294                    | \$0.00            |
| 16 | 006 Thermomix 6 | 1398 ANA MARIA LOYOLA ZERECERO             | 1343736885 ANA LOYOLA                         | 26/1/2022 | 3603394                    | \$0.00            |
| 17 | 006 Thermomix 6 | 6647 ESTHER MUÑOZ GOMEZ                    | 1343737255 SHASSEL SANDOVAL ALVARADO          | 31/1/2022 | 3623108                    | \$0.00            |
| 18 | 006 Thermomix 6 | 10637 Jimena Deyanira Cassani Penichet     | 1343737257 MARÍA DEL CARMEN NAVARRO SOLORZANO | 31/1/2022 | 3623112                    | \$0.00            |
| 19 | 006 Thermomix 6 | 10637 Jimena Deyanira Cassani Penichet     | 1343737276 INGRID MOLINA PÉREZ                | 31/1/2022 | 3623828                    | \$2,000.00        |
|    |                 |  |   |           | <b>Total Reclutamiento</b> | <b>\$2,000.00</b> |

| Movimientos Manuales |            |             |                 |        |
|----------------------|------------|-------------|-----------------|--------|
| Emerald              | Entrega    | Cancelación | Bono Trimestral | Split  |
| \$3,000.00           | \$3,500.00 | \$0.00      | \$0.00          | \$0.00 |

| Entrega sin Ficha | Emerald | TM Ganadas | Ajuste | Desc Rec Viaje | Total Movimientos manuales |
|-------------------|---------|------------|--------|----------------|----------------------------|
| \$0.00            | \$0.00  | \$0.00     | \$0.00 | \$0.00         | \$6,500.00                 |

Resumen

| Concepto                   | Importe             |
|----------------------------|---------------------|
| Ventas Propias             | \$12,600.00         |
| Movimientos Manuales       | \$6,500.00          |
| Ventas Equipo              | \$33,800.00         |
| Bono 3 + 2                 | \$0.00              |
| Bono Productividad         | \$10,900.00         |
| Reclutamiento              | \$2,000.00          |
| Garantía Extendida         | \$0.00              |
| <b>TOTAL DE COMISIONES</b> | <b>\$70,800.00</b>  |
| <b>ISR*</b>                | <b>-\$16,459.45</b> |
| <b>TOTAL A DEPOSITAR</b>   | <b>\$54,340.55</b>  |

\*El cálculo del impuesto retenido se realiza de acuerdo a las tablas y tarifas vigentes publicadas por el SAT.

Para cualquier aclaración en relación al pago de tus compensaciones puedes enviar un mail a incidencias@mxthermomix.com y tener a la mano este documento, el PDF de tu recibo fiscal así como el estado de cuenta bancario donde se refleje (o no) el depósito de la compensación en cuestión.