# **David Ezratty**



# Software Engineer in St. Louis, MO

Growth oriented software engineer with phenomenal time management skills, and a strong user focus. LaunchCode graduate with course completion on full stack web development, and team driven project management.

PHONE 937-689-9247 | EMAIL dezratty12@gmail.com

GITHUB https://github.com/dezratt | LINKEDIN https://www.linkedin.com/in/david-ezratty/

#### **PROJECT EXPERIENCE**

# **CRUDnotes** — Crowd sourced study sharing

- CRUD based web application for posting flash cards based on classes taken at a local university
- Built in Spring Boot, with ThymeLeaf, and MySQL
- Used IPEDS API to pool information on schools nationwide

#### **WORK EXPERIENCE**

### Retail Sales Rep — Eddie Bauer Inc., St. Louis, MO

November 2020 - Present

- Maintain accurate and attractive merchandise displays, ensuring maximum customer interest.
- Assist customers through ensuring their needs are met with all their purchases.

### Inbound Sales Specialist — Spectrum, Columbus. OH

December 2015 - November 2016

- Developed strategy and packages for 1,000s client services and needs resulting in ~\$600,000 in new revenue.
- Deescalated 1,000s of customer complaints, resulting in a 30% increase to customer retention for my team.
- .Organized and lead meetings to better identify client behaviors through critical analysis and data metrics, resulting in an overall sales increase of 25% for my team. In the top 3% of sales reps nationwide.

# **Account Executive** — Total Quality Logistics, Columbus. OH

February 2015 - October 2015

- Managed and assessed C level corporations that needed food and supplies, to Fortune 500 companies shipping 100's of full truck loads each day throughout the U.S., Canada, and Mexico.
- Performed data analysis and financial analysis to increase diverse metrics in logistical operations resulting in 3 rookie awards for 100s of shipments covered.

## **EDUCATION**

**LaunchCode,** LC101 Programming Course — 2019

**University of Toledo,** BA, Management and Finance — May 2019

#### **SKILLS**

# PROGRAMMING LANGUAGES

- Java
- TypeScript
- JavaScript
- · HTML5/CSS3

#### **FRAMEWORKS**

- Spring Boot
- AngularJS

#### **DATABASES**

- MySQL
- JSon

#### **TOOLS**

ThymeLeaf