# Vinodkumar Epuri

PRINCE2, CSM, ITIL, Six Sigma

Program Manager (Delivery)

Hyderabad | India

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### **Career Objective:**

Aspire to work as **Program Manager, Delivery Head** in IT Industry and build new business products/applications.

### **Professional Summary:**

- A results-driven IT professional , 16 years' experience in IT industry
- Worked extensively on various ERP, CRM, SCM, Application development & maintenance projects/programs using Agile Scrum.
- Recognized for effective leadership, client relation and expectation mgmt., End-to-End delivery, collaboration and team orientation qualities.

### **Core Competencies:**

- Program/Account/Project Mgmt.
- Delivery End to End: Project Initiation, Planning, Executing, Monitoring & Controlling and Closure.
- Effort Estimation
- Cross-functional Process Coordination
- Scope, Time, Change, Risk, Issue, Resource and Crisis Mgmt.
- Cost Mgmt., P & L and Margin Analysis
- Quality Assurance

- Stakeholders Mgmt.
- Agile Scrum
- Client Relationship, Engagement and expectation Mgmt.
- Business demand, Forecasting and Capacity Planning
- Onsite working experience (UK, Singapore)
- Form and manage cross-functional and multi-disciplinary project teams for building IT solutions in order to rationalize IT costs

### **Employment History**

- 1. EPPS Infotech Pvt. Ltd.: Delivery Head : August 2016 till date
- 2. Techno Brain India Pvt. Ltd.: Sr. Business Analyst: Jan 2016 till July 2016
- 3. VR Consulting: Delivery Manager: May 2008 to Jan 2016
- 4. Exensys Software Solutions Ltd.: Project Manager: July 2007 to April 2008
- 5. Tally Solutions Pvt. Ltd.: Manager Solutions: October 2005 to June 2007
- 6. Exystus Technology (S) Pte. Ltd.: Project Manager: Jan 2003 to September 2005
- 7. Sabero Organics Gujarat Ltd.: Enterprise Solution Architect: June 2002 to Jan 2003

### **Skills**

- 1. Microsoft Project, Microsoft Visio, JIRA Software, JIRA Service Desk.
- 2. Functional: Manufacturing, Finance, Procurement, Sales, Inventory Management, SCM, CRM.

### **Work Experience**

# EPPS Infotech Pvt. Ltd.

Delivery Head (August 2016 till date)

Client:	Internal & External Projects
Project:	EPPS Enterprise & EPPS LITE
Environment:	JAVA, Postgress
Role:	<ul> <li>Planning and designing the program and monitoring its progress</li> <li>Responsible for Project Delivery Process definition, implementation &amp; measurement</li> <li>Review and approvals – Budget, Project Plan, Resource &amp; Infrastructure</li> <li>Review meeting with Project Managers and recommending corrective actions</li> <li>Reviewing, approving and monitoring Project Plans</li> <li>Building &amp; Managing cross-functional teams (horizonal and vertical)</li> <li>Change Management</li> <li>Aligning organization business goals with projects</li> <li>Periodic Project Audit</li> <li>Review meeting with Directors on Internal/External Program progress</li> <li>Monitor BU Cost &amp; Profitability</li> </ul>
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### Techno Brain India Pvt. Ltd.

Sr.Business Analyst (Jan 2016 till date)

Client:	Public Sector
Project:	BI/DW, SOA, Application Development
Environment:	Oracle, Open source
Role:	Requirement Gathering & Solution Architecting
	Review & Approve Documentation (FRS, SRS, FDD)
	Presentation Signoff
	Development Co-ordination & Monitoring Progress
	Monitoring Internal Testing and providing Development conformance
	Building Production Support
	Expectation Management
	Effort Estimation
	Risk Management
	Change Management
	External Stakeholder Presentation & Review Meetings

# VR Consulting

Delivery Manager (May 2008 to Jan 2016)

Client:	TATA Teleservices Ltd.
Project:	Dealer Management System – Development & Rollout at 4562 locations
Environment:	.NET, TDE, SQL Server, XML
Role:	Requirements, GAP Analysis Review
	Solution & Integration framework architecting
	Project Budgeting & Control
	Project Planning & Monitoring
	Vendor Management
	Team Management & Resource Recruitment
	Activity Scheduling
	Effort Estimation
	Time, Cost, Scope & Quality Management
	Milestone Monitoring & Review & Signoff
	Risk Management
	Rollout Planning
	CBT development & Rollout Team monitoring
	Change Management
	Customer Communication
	Expectation Management
	Support Desk Setup & Management (Rollout & Dealer)
	External Stakeholder Review Meeting

Client:	Daimler India Pvt. Ltd. (Mercedez-Benz)
Project:	Financial Application Integration with Siebel CRM (Dealers across PAN India)
Environment:	.NET, TDE, SQL Server, XML
Role:	Solution & Integration framework architecting
	Project Planning & Monitoring
	Team Management
	Time, Cost, Scope & Quality Management
	Effort Estimation
	Development Coordination
	Milestone Monitoring & Review & Signoff
	Risk Management
	Change Management
	Review Customer Communication
	Milestone Review
	Internal & External Stakeholder Review Meetings & Presentation

Client:	Devashish Polymers Pvt. Ltd.
Project:	SAGE CRM, SAGE X3 ERP
Environment:	.NET, XML Integration, Manufacturing Systems Integration
Role:	Requirement & Scope Management
	Integration Designing
	Effort Estimation
	Development Coordination
	Project Monitoring & Plan reviews
	Review Training Plan
	Milestones Monitoring
	Team Management
	Schedule Review & Effort Estimation
	Risk Management
	Change Management
	Resource Identification & Recruitment
	Vendor Management
	IT Infrastructure design review

### Exensys Software Solutions Ltd.

Project Manager (July 2007 to April 2008)

Client:	Dhoot Transmission Ltd.
	Lancer Laser Pvt. Ltd.
Project:	Exensys ERP Implementation
Environment:	.NET, SQL Server
Role:	Project Planning & Monitoring
	Resource Identification, Training
	Team Management
	Internal Project Progress Presentation
	Project Budgeting & Control
	Time, Cost, Scope, Quality Management
	Effort Estimation
	Risk Management
	Change Management
	Customer Communication
	Expectation Management
	Internal & External Review & Presentation
	Internal Process Compliance

# Tally Solutions Pvt. Ltd.

Manager Solutions (October 2005 to June 2007)

Client:	Internal Projects
Project:	Product Development –Tally.ERP9
Environment:	Tally Developer Enterprise, C++
Role:	Requirement Review
	Solution Architecting
	Project Planning & Monitoring
	Resource Identification
	Project Budget
	Work Stream Management
	Team & Activity Management
	Effort Estimation
	Change Management
	Internal Review & Presentation
	Participate in determining Product Roadmap

### Exystus Technology (S) Pte. Ltd.

Project Manager (Jan 2003 to Sep 2005)

Client:	Isoftel Ltd.
	Memtech Singapore Pte. Ltd.
	Daikai Engineering Ltd.
Project:	ERP Implementation
Environment:	.NET, XML Integration
Role:	Project Planning & Monitoring
	Requirement Document Review
	Resource Recruitment
	Team Management
	Time, Cost, Scope & Quality Management
	Effort Estimation
	Risk Management
	Change Management
	Coordination with IDC
	Testing
	Release certification
	UAT & Go-Live
	Milestone Signoff
	Account Management
	Setup Support Team

### **Qualification:** Academic & Professional

- B.Com, 1994
- PRINCE2 PRACTITIONER®, 2015
- CSM, 2013
- ITIL Foundation, 2012
- Six Sigma Green Belt, 2012
- PMP Training completed (35 PDU)

### **Personal Details:**

• Date of Birth: 10<sup>th</sup> September 1973

• Gender: Male

Marital Status: Married

• Nationality: India

• Permanent Location: Hyderabad, India

Languages Known: English, Hindi, Marathi, Telugu

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