CATALOGUE OF TECHNOLOGICAL SOLUTIONS FOR SMART TOURIST DESTINATIONS 2022 EDITION. SEGITTUR

## CA&ASOCIADOS CONSULTORES CANTABRIA

CA&Asociados is a strategic consultancy firm based in Santander, Spain. It offers independent advisory services on regional and local planning, tourism marketing and the application of new technologies to tourist promotion.

www.caasociados.es







## REGIONAL MARKETING PLAN

CA&Asociados helps in the process of reflection on **strategy** and actions for the positioning of a tourist destination. With participatory formats, they have carried out numerous strategic planning projects, an area where proximity and independence - with total neutrality in the selection of suppliers and technologies - are key to providing a good service.

They provide assistance at every stage of management, from strategic planning, selecting priority products and markets and establishing the right positioning to defining a technology strategy or "MarTech". CA&Asociados are pioneers in the publication of the first Marketing Tech Stack for a Tourism Authority in Spain.

In addition, they provide technical assistance in administrative contracting processes.

Scope of smart destination application

Governance

Solutions for destinations in the following areas









Type of solution

