

Galizia Domenico

cell + 79637559398 (Moscow), domenicogalizia64@gmail.com

Objective:

CIO / Head of IT department/ Senior Project Manager)

SUMMARY:

- 25+ years expertise in all facets of project lifecycle for software development and IT (inside of the company and as a project manager)
- Successfully realized optimization projects inside international companies: CRM, BPM, MES (Production Automation, Advanced Planning System integrated with 1C), BI, data warehouse, financial reporting system, SAP Integration, Electronic Document management (incoming and outgoing)
- Successful international management experience: direct and matrix subordinates with projects spanning from 3 months to 2 years
- Ability to deliver high quality project execution on time and within budget
- Good time management and leadership skills
- Prince2 project management

EXPERIENCE:

November 2012 –Senior Project Manager at PBA (Consulting company, www.pbaconsult.com), Moscow

- Business Process auditing and reengineering for Litasco (Lukoil subsidiary in Geneva). The customer wanted to introduce an OCR solution for the complete automation of all the incoming and outgoing documents. As for customer request, the study covered also the migration to another Business Process Engine and Document Archiving System.
- I oversaw a project for an important Russian customer (Lukoil); the project concerned the business process automation of the incoming documents for the east-European sites. The documents were scanned by a service provider and then sent back to the customer in a central site for further processing approval and registration in SAP

April 2011 –Project Manager at Stolline(Manufacturing company, www.stolline.ru), Moscow

- In this company I was in charge of the introduction of a MES (Manufacturing Execution System) and an APS (Advanced Planning System) for a thorough check of production performances and efficient material requirement planning. The project involves also a strong integration with the ERP system (1C Enterprise) and a revision of the actual business processes.

**January 2009 –IT Consultant at Isis Information Systems (Software Company, www.isis-papyrus.com),
Turin/Wien/Sofia/Bruxelles**

- Domestic payments automation for Bulbank Unicredit (OCR solution, with document generation and archiving). On this project I was in charge of integration between the Unicredit customer database and the database used by the Isis solution
- Reporting System of Domestic payments automation for Bulbank Unicredit. On this project I was in charge of architecture design and the commercial proposal to the customer.
- Implementation of a CRM and Social network for a startup company. For this project I was in charge of the logistic, marketing and provision calculation modules.

2001 – 2008 Project Manager/ IT Consultant at Stratos Strategic Tools & Services (Software Company, www.gruppostratos.com), Italy

2003 – 2008 - Project Manager: negotiating, team management (2-10 persons), providers searching, pre-sales activities in various projects:

- Capturing reports coming from SAP, printing and archiving on to a Linux archiving system (RSD EOS) for Esselunga (Supermarket chain)
- Internet banking for San Paolo Bank, Carige Bank, Bper Bank
- Capturing reports coming from SAP, printing and storing on to an MVS archiving system (RSD EOS) for Cedacri Nord (IT Data Center for banks)
- Web applications for BPER Bank, Cedacri Ovest (IT Services for banks), Intesa Bank
- Delivery payment sheets for Banca Popolare di Lodi
- Document migration and retrieval for Banca Popolare di Milano
- Report classification and archiving for Enel (Italian electric energy company)
- Document Portal for Intesa Bank
- Capturing reports coming from SAP, printing and storing on to an Unix archiving system (RSD EOS) for Alenia (Aeronautical company).

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2001 – 2003 - Project Manager: Business intelligence project OLAP engines

- Datawarehouse, OLAP, SAP for Siemens-Italia (MS Sql Server, COGNOS TM1 OLAP, sql and mdx for web application)
- DB OLAP, Datawarehouse for Blue Assistance/Reale Mutua Assicurazioni (Insurance Company)

1989 – 2001 IT project manager at Gruppo Saiag Comital (Large Industrial company producing and distributing automotive parts, FMC goods - Cuki, Domopak and Tonkita brands, Aluminum foil roll, Electric cords and cables, Industrial Textile www.comital.ru)

- Provided realization of internal projects for HQ, they were about optimization the work of internal subdivisions: purchasing department, financial department and others (datawarehouse for suppliers analysis datawarehouse and financial reporting and others);
- Responsible for team management (3-6 persons): hiring, motivating, delegating tasks and checking the results (matrix subordination);
- Managed key vendors tender activities: searching, price and technical negotiating, pilot testing, contracting, - with successfully met KPI for budget saving.

CERTIFICATIONS:

- Oracle DBA, - Oracle, Milan
- Certification Eos MVS/OPEN – RSD, Geneva
- Certification Folders MVS/OPEN – RSD, Geneva
- Project Management and MS Project, OLAP Concepts and TM1, D2P Open – Executrain, Turin
- SAP OMS, SAP Global Archive – Stratos, Turin
- D2E – Xenos, Paris
- Papyrus Designer AFP Overview, Objects Development – ISIS, Vienna
- Forex Trading

COMPETENCIES IN THE FOLLOWING FUNCTIONAL AREAS:

- Sales
- Production
- Finance and accounting
- Procurement
- Logistic

PROJECTS REALIZED FOR COMPANIES IN THE FOLLOWING MARKETS:

- Automotive
- Aluminum

- FMCG
- Rubber and hoses
- Cables and copper
- Furniture production
- Banks
- Insurances
- Energy
- Electronics
- Oil
- Advertising/Marketing
- Supermarket chain
- Internet startup

RELEVANT PROJECTS:

- Business Process Reengineering, OCR introduction, Migration Document Management System, Database migration – Kofax, Basware, Documentum, Directum, Oracle, SQL Server.
- Auditing Project P2P (Purchase To Pay); handling risk, conflicts and performances - Basware, SAP – Customer: Lukoil
- Introduction MES (Manufacturing Execution System) from scratch, integrated with 1C - Opera MES, MS Sql server, Microsoft Reporting Services, Crystal Report – Customer Stolline
- Introduction APS (Advanced Planning System) from scratch, integrated with 1C – Preactor APS400 – ASP.Net, Microsoft Reporting Services, 1C – Customer: Stolline
- Document Portal – J2EE, Glassfish, Dojo, MongoDB – Customer:Stolline
- Introduction CRM for internet e-commerce startup – ISIS Papyrus Repository, ISIS CRM, PHP – Customer: Paneon
- Introduction BPM automation domestic payment for international bank – ISIS Papyrus Repository, MS Sql Server – Customer: Unicredit Bulbank Sofia
- ERP migration and integration – Oracle, RSD EOS MVS, RSD EOS Aix, Shell, Perl,AS400 – Customers: Publitalia 80, Saiag Holding Group
- Electronic document management (incoming and outgoing) integrated with SAP – RSD EOS Linux, RSD EOS MVS, RSD SAP OMS, RSD Doc2print, java, perl
- System integration, J2EE, DB2, Oracle, MS SQL Server, Tomcat, Websphere – Customers Bank Cedacri Ovest, Bank BPER, Bank Popolare Milano,Bank Popolare Novara, Bank Popolare Verona, Bank Intesa, Banj Popolare di Lodi
- Internet banking – J2EE, Java Web Services, Tomcat, Websphere, Oracle, DB2, MS SqlServer – Customers: Bank SanPaolo, Bank CARIGE, Bank BPER, Bank Popolare Milano
- Archiving SIPERT ADP Byte Reports (HR Solution) in RSD EOS on Solaris platform – Customer ENEL
- Data archiving – java, perl, RSD EOS Aix, RDS Eos Windows, RSD EOS Linux –Chain supermarket ESSELUNGA, ELSAG FINMECCANICA
- Business Intelligence, DWH (Sales, Procurement, Finance, Accounting, Telecommunication) – IBM Cognos Tm1, Asp, Arcplan, MS Sql Server, Oracle – Customers SIEMENS, Blue Assistance Insurance
- Provided realization of B2B EDI projects for processing Customer Orders, Customer Previsions, Shipment (DELINS, ORDERR, REPORD, AVIEXP)

TECHNICAL SKILLS:

- **PROJECT MANAGEMENT:** PRINCE2, MS PROJECT, ARIS, BPMN
- **OPERATING SYSTEMS:** WINDOWS, LINUX, AIX, SOLARIS, VSE/ESA, OS400, VMS
- **DBMS:** ORACLE, DB2, MS SQL SERVER, MYSQL, POSTGRESQL, INTERBASE, DL/I
- **LANGUAGES:** C, JAVA, PERL, VISUAL BASIC 4/5/6, VBSCRIPT, JAVASCRIPT, HTML, CLIPPER, COBOL, XML, XSL, SQL, MDX
- **ANALYSIS METHODS:** STRUCTURED, OO, E-R, UML, ARIS
- **NETWORK PROTOCOLS:** TCP/IP

- **TCP/IP SERVICES:** FTP, TELNET, SSH, LPD, LDAP
- **TECNOLOGY:** J2EE, SERVLET/JSP, STRUTS, ASP, XML/XSLT, XPATH, WEB SERVICES, JPA, HIBERNATE, JQUERY, EXTJS, DOJO
- **WEB SERVER:** IIS, TOMCAT, GERONIMO, WEBSPPHERE, SUN APP SERVER, BEA
- **IDE:** NETBEANS, ECLIPSE
- **ERP:** SAP ARCHIVELINK – NAUTILUS – CRM – Microsoft CRM
- **ECM:** Papirus Objects, RSD Folders
- **DOCUMENT TRANSFORMATION:** Compart DocBridge / JBridge (www.compart.net)
- **DOCUMENT ARCHIVING:** RSD EOS – RSD FOLDERS (www.rsd.ch)
- **BUSINESS INTELLIGENCE** IBM COGNOS: TM1 / MONDRIAN / ARCPLAN / PENTaho / KETTLE
ETL, PALO, HADOOP, MONGODB, MICROSOFT ANALYSIS SERVICES, MICROSOFT REPORTING
SERVICES, MICROSOFT INTEGRATION SERVICES, QLIKVIEW, ARCPLAN, TABLEAU

GENERAL DATA:

- **Languages:** Italian - native, , Russian – fluent , English – fluent, French & Polish – basic
- **Permanent resident in Moscow:** I hold a Russian passport
- **Ready to business trips,**
- **Valid driving license:** B category
- **Citizenship:** Russian and Italian
- **Date of birth:** 15/11/64

EDUCATION:

- **1978 – 1982** - High School Leonardo Da Vinci, Italy

Detailed CV and references are available upon request.