

Dear Sir

My name is Domenico Galizia and I am responding to a job posting for Project Manager

Based on your job description, my experience uniquely qualifies me for this role.

A few highlights:

- 25+ years expertise in all facets of project lifecycle for software development and IT (inside manufacturing companies as well as in international consulting companies)
- Some of my achievements: Increment of revenue by 25%, Production Costs saving by 20%, increased reliability of financial data, improved efficiency of reengineered business process
- Strategic vision and approach to problems
- Flexibility and ability to cope with new situations quickly
- Successfully realized projects in Production automation and control MES, CRM, Advanced Planning System APS, BI, Financial reporting, ERP introduction, electronic document management (incoming and outgoing), system integration
- Communication within project team and with customer – status reports, meeting minutes, resource management and project metrics, conflicts and risks management
- Good customer management and leadership skills
- Responsible for team management (15 people): hiring, motivating, delegating tasks and checking the results (matrix subordination);
- Managing key vendors tender activities: searching, price and technical negotiating, pilot testing, contracting, - with successfully met KPI for budget saving.
- I hold a permit stay for the Russian Federation. I do not need any relocation package.
- Ability to travel extensively.

Can we discuss all of my qualifications for this position, and how my qualifications match the requirements?

Sincerely.

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