Domenico Galizia, age 50

**25** years of professional experience

Availability: 1 month(s) notice

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| Resume\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | | | | | | | |
| Please write about yourself in 3 - 4 sentences. Give us a brief overview of your professional experience and highlight what you think is the most important e.g. technology you specialize in. | | | | | | | |
| * 20+ years expertise in all facets of project lifecycle for software development and IT (inside of the company and as a provider) * Experience in manufacturing, retail, fcmg companies as well as banks, insurances, utilities, software vendors and distributors. * Very good knowledge of business processes (Accounting, Production, Sales, Finance, Logistic) * Projects realized in different fields: ERP migration, CRM introduction, Electronic document management (incoming and outgoing), Business Intelligence and Datawarehouse, System integration, Manufacturing Execution System, etc. | | | | | | | |
| **Skills**\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | | | | | | | |
| Please describe your technological skills and ‘soft’ skills in more details e.g. programming languages, data bases, operational systems, applications servers, analyses, managerial skills. | | | | | | | |
| * Ability to deliver high quality project execution on time and within budget * Ability to motivate a team, monitor budgets, meet administration requirements, and handle conflicts; * Good customer management and leadership skills * Flexibility and ability to cope with different and new situations * Management of global and diverse teams in matrix environment * Excellent knowledge of open technologies; * Very good knowledge of proprietary tecnologies; * Very good Knowledge of different databases; * Ability to balance field and technical knowledge | | | | | | | |
| **Education**\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | | | | | | | |
| Please list your education presenting years, name of the institution, major and obtained degree, e.g.: Bachelor, Engineer, MSc. | | | | | | | |
| **Time** | **University** | | **Major/Specialization** | | | | **Degree** |
| 1982- | Medicine | | Not graduated | | | |  |
| **Courses, certificates**\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | | | | | | | |
| Please list any profession related courses or certificates. If none, you may delete the table. | | | | | | | |
| **Year** | **Institution** | | **Title** | | | | |
| 1997 | Executrain | | Project Management | | | | |
| 1997 | Executrain | | MS Project | | | | |
| 1997 | Oracle | | Oracle Administration | | | | |
| 2005 | RSD | | Eos MVS | | | | |
| 2005 | RSD | | Eos Open Systems (Windows, Unixes) | | | | |
| 2005 | RSD | | Eos Folders Open Systems (Windows, Unixes) | | | | |
| 2009 | ISIS | | Papyrus designer | | | | |
| 2009 | ISIS | | Papyrus Objects | | | | |
| **Foreign Languages**\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | | | | | | | |
| Please list any foreign languages and your proficiency level: basic, intermediate, good, very good, fluent . | | | | | | | |
| **Language** | | **Speech** | | | **Text** | | |
|  | | understanding | | speaking | reading | writing | |
| English | | fluent | | fluent | fluent | fluent | |
| Italian | | fluent | | fluent | fluent | fluent | |
| russian | | Very good | | Very good | Very good | good | |
| polish | | intermediate | | intermediate | intermediate | intermediate | |
| french | | intermediate | | intermediate | intermediate | intermediate | |

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| **Work experience**\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_­­­\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | |
| Please list **the companies** you worked at starting with the most recent ones. To add a new company just copy and paste the table. | |
|  | |
| **Company** | **PBA Consult** |
| TIME | 09.2012 – |
| POSITION | Senior Project Manager |
| DUTIES | In this company I am overseeing a project for an important russian customer; the project concerns the business process automation of the incoming documents for the east-european sites.The documents are scanned by a service provider and then sent back to the customer in a central site for further processing approval and registration in SAP |
| **Company** | **Stolline** |
| TIME | 04.2011 – 09.2012 |
| POSITION | Project Manager |
| DUTIES | In this company I am in charge of the introduction of a MES (Manufacturing Execution System) and an APS (Advanced Planning System) for a thorough check of production performances and efficient material requirement planning. The project involves also a strong integration with the Erp system (1C Enterprise) and a revision of the actual business processes. |
| **Company** | **ISIS** |
| TIME | 01.2000 – 04.201 |
| POSITION | Consultant |
| DUTIES | Domestic payments automatization for Bulbank Unicredit (ocr solution, with document generation and archiving). On this project I was in charge of integration between the Unicredit customer database and the database used by the Isis solution  Reporting System of Domestic payments automatization for Bulbank Unicredit. On this project I was in charge of architecture design and the commercial proposal to the customer.  Implementation of a CRM and Social network for a startup company. For this project I was in charge of the logistic, marketing and provision calculation modules. |
| **Company** | **Stratos Strategic Tools & Services** |
| TIME | 01.2011 – 01.2009 |
| POSITION | Project Manager |
| DUTIES | Negotiating, team management (2-10 persons), providers searching, pre-sales activities in various projects:  Capturing reports coming from SAP, printing and archiving on to a Linux archiving system (RSD EOS) for **Esselunga** (Supermarket chain)  Internet banking for **San Paolo Bank, Carige Bank, Bper Bank**  Capturing reports coming from SAP, printing and storing on to an MVS archiving system (RSD EOS) for **Cedacri Nord** (IT Services for banks)  Web applications for **BPER Bank, Cedacri Ovest** (IT Services for banks), **Intesa Bank**  Delivery payment sheets for **Banca Popolare di Lodi**  Document migration and retrieval for **Banca Popolare di Milano**  Report classification and archiving for **Enel** (Italian electric energy company)  Document Portal for **Intesa Bank**  Capturing reports coming from SAP, printing and storing on to an Unix archiving system (RSD EOS) for **Alenia** (Areonautical company).  Datawarehouse, OLAP, SAP for **Siemens-Italia** (MS Sql Server, COGNOS TM1 OLAP, sql and mdx for web application)  DB OLAP, Datawarehouse for **Blue Assistance/Reale Mutua Assicurazioni** (Insurance Company) |
| **Company** | **Saiag Holding Group** |
| TIME | 05.1989 – 01.2001 |
| POSITION | Project Manager |
| DUTIES | Provided realization of internal projects for HQ, they were about optimization the work of internal subdivisions: purchasing department, financial department and others (datawarehouse for suppliers analysis datawarehouse and financial reporting and others);  Responsible for team management (3-6 persons): hiring, motivating, delegating tasks and checking the results (matrix subordination);  Managed key vendors tender activities: searching, price and technical negotiating, pilot testing, contracting, - with successfully met KPI for budget saving.  Participated in several Erp introduction / migration projects. |

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| **Project experience**\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_­­­­­\_\_\_\_\_\_\_\_\_\_\_\_\_ | |
| Please describe **the projects** that you have been working on. List the most recent projects at the top.  To add a new project just copy and paste the table. The text below is a hint for our clients. | |
| *The most recent projects are at the top of the table.*  *Some projects might have been developed simultaneously.* | |
| **PROJECT** | **P2P (Purchase to Pay integrated with SAP)** |
| TIME | 12 months |
| ROLE | Auditor / Senior Project Manager |
| TECHNOLOGY | Basware on Windows – SAP |
| DESCRIPTION | LUKOIL - The project concerns the business process automation of the incoming documents for the east-european sites.The documents are scanned by a service provider and then sent back to the customer in a central site for further processing approval and registration in SAP. My duty was to oversee the plan of the two project managers involved in the project, solve conflicts between the customer and the Basware software provider, advise the customer about contract clauses. |
| **PROJECT** | **MES** |
| TIME | 12 Months |
| ROLE | Project Manager |
| TECHNOLOGY | MS SQL SERVER – OPERA – PREACTOR – 1C – IIS – ASP.NET - SSRS |
| DESCRIPTION | Stolline - Introduction of a MES (Manufacturing Execution System) and an APS (Advanced Planning System) for a thorough check of production performances and efficient material requirement planning. The project involves also a strong integration with the Erp system (1C Enterprise) and a revision of the actual business processes.  The MES software (OPERA) was provided by an italian software house that was also the distributor of the production plan schedular (PREACTOR).  The reports for PREACTOR were developed and customized with Microsoft Reporting Services and were made available through a custom ASP.NET page. |
| **PROJECT** | **CRM Introduction** |
| TIME | 12 MONTHS |
| ROLE | Consultant |
| TECHNOLOGY | Isis Objects Repository – Custom CRM |
| DESCRIPTION | Paneon – For a startup internet company we developed a custom CRM. This CRM worked also a kind of social site. The customers that were buying the products were invited to become partner and promoters, in a a chain were each promoter could have other promoters below him and earn money/credits from his selling and the one’s below him. |
| **PROJECT** | **AUTOMATION DOMESTIC PAYMENTS** |
| TIME | 12 Months |
| ROLE | Consultant |
| TECHNOLOGY | Isis Objects Repository |
| DESCRIPTION | UNICREDIT BULBANK – The project’s goal was to handle all the handwritten form payments with a reliable OCR that could recognize cyrillic handwritten characters and put the data into an approval workflow. |
| **PROJECT** | **INTERNET BANKING** |
| TIME | 6 Months |
| ROLE | Project Manager |
| TECHNOLOGY | RSD Folders, Compart Jbridge, J2EE, HP/UX |
| DESCRIPTION | SAN PAOLO |
| **PROJECT** | **REPORT ARCHIVING FROM SAP** |
| TIME | 6 Months |
| ROLE | Project Manager |
| TECHNOLOGY | RSD Folders, RSD Doc2Print, Perl, Compart DocBridge, SAP, Windows, MVS |
| DESCRIPTION | CEDACRI NORD – Capturing HR Reports coming from SAP,converting them in PDF Format and send them to the archiving system on the MVS Mainframe |
| **PROJECT** | **REPORT ARCHIVING FROM SAP** |
| TIME | 6 Months |
| ROLE | Project Manager |
| TECHNOLOGY | RSD EOS, SAP OMS, Perl, Compart DocBridge, SAP, Linux |
| DESCRIPTION | ESSELUNGA – Capturing Reports coming from SAP, converting them in PDF Format and send them to the archiving system on the Linux system |
| **PROJECT** | **REPORTING FOR WEALTH INSURANCE POLICIES** |
| TIME | 6 Months |
| ROLE | Project Manager |
| TECHNOLOGY | IBM Cognos TM1 – Oracle – PL/SQL – Excel |
| DESCRIPTION | BLUEASSISTANCE – The project’s goal was to develop a reliable reporting system for the wealth insurance policies, along with a tool to make easily data analysis via excel |
| **PROJECT** | **DWH For Telecommunication Costs** |
| TIME | 12 Months |
| ROLE | Project Manager |
| TECHNOLOGY | IBM Cognos TM1 – MS SQL - TSQL – IIS – ASP –SAP |
| DESCRIPTION | SIEMENS – The project’s goal was to collect telecommunication data from several sources (proxy servers, switchboards, mail servers), load them into a DWH for cost analysis and cost redistribution. The costs redistributed where sent to SAP for the accounting. |
| **PROJECT** | **CONSOLIDATE FINANCIAL REPORTING** |
| TIME | 6 Months |
| ROLE | Project Manager |
| TECHNOLOGY | MVS – AS400 - Windows – Access– Visual Basic – VBA, Crystal Report - Excel |
| DESCRIPTION | SAIAG – The project’s goal was to develop a reliable consolidated and flexible financial reporting system. The data were collected from different sources, platforms, erp’s. The consolidation perimeter was subject to frequent changes, according to the strategy of the company. The reports were generated in Crystal Report and Excel. |

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| **Technical skills**\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | | | | | | | | | |
| Please fill in those records that involve the technology you are familiar with. Include your academic and commercial experience. If pure academic, please add (a) next to the number of years. | | | | | | | | | |
| **Skills** | | | **Experience**  **[years]** | **Level [1-10]** |  | **Skills** | | **Experience**  **[years]** | **Level**  **[1-10]** |
| Programming Languages | C/ C++ | | 5 | 8 | Technologies | ASP | 4 | 9 |
| C# (.NET) | |  |  | ASP .Net |  |  |
| JAVA | | 15 | 10 | CGI | 2 | 10 |
| SQL | | 20 | 10 | Cocoon |  |  |
| Transact-SQL | | 5 | 10 | HTML / CSS | 15 | 10 |
| COBOL | | 5 | 8 | PHP |  |  |
| PL/SQL | | 5 | 10 | VBScript | 8 | 10 |
| ABAP (SAP) | |  |  | WebServices | 5 | 10 |
| RPG IV | |  |  | WAP |  |  |
| Visual Basic | | 5 | 10 | JSP | 10 | 10 |
| JavaScript | | 10 | 10 | J2EE | 10 | 10 |
| Delphi | | 5 | 10 | EJB | 10 | 8 |
| Perl | | 7 | 10 | Ant | 10 | 10 |
| Python | |  |  | Struts | 10 | 10 |
| XML | | 15 | 10 | J2SE | 10 | 10 |
| Pascal | |  |  | Programming for  Database Systems | DB2 | 7 | 9 |
| BPEL4WS | |  |  | Informix |  |  |
|  | |  |  | MS Access | 20 | 10 |
| Web Servers / Applications | Apache | | 10 | 10 | MS SQL | 15 | 10 |
| Borland AS | |  |  | My SQL | 15 | 10 |
| JBOSS AS | |  |  | Oracle | 15 | 10 |
| Microsoft IIS | | 5 | 10 | Postgre SQL | 15 | 10 |
| Oracle App Server | |  |  | Progress |  |  |
| Tomcat | | 15 | 10 | Sybase |  |  |
| BEA WebLogic | | 7 | 8 | Interbase |  |  |
| IBM WebSphere | | 7 | 8 | OLAP | 15 | 10 |
| BizTalk | |  |  |  |  |  |
| AJAX | | 15 | 10 | Microsoft Technologies | COM/DCOM |  |  |
| Ora cle | Oracle Forms | |  |  | MFC |  |  |
| Oracle Reports | |  |  | Windows API |  |  |
|  | |  |  | Active X |  |  |
| Gra phics | Direct X | |  |  | ADO.NET |  | 10 |
| Open GL | |  |  | Other |  |  |
| Other | |  |  | Mobile Software Development | iPhone |  |  |
| Operating Systems | AIX | | 15 | 8 | Embedded Linux |  |  |
| OS/400 | | 5 |  | Palm OS |  |  |
| Solaris/SunOS | | 15 | 8 | Symbian |  |  |
| Windows | | 25 | 10 | Windows Mobile |  |  |
| Unix | | 20 | 10 | Windows CE |  |  |
| AS / 400 | | 5 | 10 | Other |  |  |
| OS / 390 | |  |  | MHP |  |  |
| Linux | | 20 | 10 | J2ME |  |  |
| Other | |  |  | Programming Environment | Borland C++ Builder |  |  |
| Designing | UML | |  |  | Eclipse | 12 | 10 |
| Methodologies | |  |  | Borland Delphi | 5 | 10 |
| Rational Unified Project | |  |  | Jbuilder |  |  |
| XP | |  |  | MS Visual Studio .NET |  |  |
| Tools: | | | | MS Visual Studio 6.0 | 3 | 9 |
| KDevelop |  |  |
| **Levels:** 10 9  6-8  1-5  (a) | | **Description:**  standalone position, project management, professional advisement; standalone position with no management responsibilities;  part of a project team under architects supervision;  part of a project team under supervision by more experienced team members.  purely academic experience | | | | | | | |

I hereby agree to the processing of my personal details included in this document, as well as processing them in the future, by SMT Software Services Spółka z ograniczoną odpowiedzialnością SKA , Kościuszki 29 Street, 50-011 Wrocław, due to the recruitment process. I agree voluntarily and I declare that I was informed of my rights vested on me pursuant to the Personal Data Protection Act of 29 August 1997 (Journal of Laws.02.101.926.j.t.).