

Davis George

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EDUCATION

Duke University, Bachelor of Science, Durham, NC 2015 – 2019
Major: Computer Science **Minor:** Finance **GPA:** 3.6/4.00 **SAT:** 800V, 770M
Relevant Coursework: Data Science, Data Structures and Algorithms, Regression Analysis, Multivariable Calculus
Study Away (Duke in New York, Financial Markets and Institutions): Global Capital Markets, Financial Bubbles and Crises, Economics of Financial Derivatives and Engineering

WORK EXPERIENCE

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- Private Equity Summer Analyst, CoBe Capital, New York, NY* May 2017 – August 2017
- Due-diligence, financial statement analysis for goodwill impairment, and industry research for corporate divestiture opportunities
 - Business development and client-relationship database management through Salesforce software
- Spring Intern, Obsidian Signature Securities, New York, NY* January 2017 – Present
- Assessed potential private equity investments through product and competitor due-diligence
 - Developed investment valuation spreadsheet for varying investment amounts, EBITDA multiples, and liquidation timeframes
 - Helped perform potential investor screening for early-stage companies' capital raising efforts
- Work Study Research Assistant, Fuqua School of Business, Durham, NC* August 2016 – Present
- Developed Excel VBA/VLOOKUP matching algorithm to efficiently link company name to financial data (normally done by hand), algorithm returned ~94% of matches automatically
- Strategic Partnerships Intern, The New York Stem Cell Foundation, New York, NY* June 2016 – August 2016
- Surveyed NYSCF scientists for technical details of 10,000-sample blood storage project, created process flow pitch deck
 - Developed Excel cost-model for \$5 million project, negotiated with vendors and reduced costs for pathogen testing by 33%
 - Created database in Excel (VBA) with graphical user interface to manage blood sample tracking and clinical data
 - Conducted due diligence for meetings and on clientele and adhered to strict deadlines for presentation to CEO of NYSCF
- Co-Founder, FeedMe Company, Basking Ridge, NJ* October 2014 – June 2015
- Founded small enterprise which facilitated in-school deliveries from local eateries through online ordering
 - Developed business plan, tracked expenses and revenues, integrated customer preferences to outpace competitors, oversaw marketing strategy and branding (logo design, advertising tactics, etc.), drafted contract, executed contract to sell business

LEADERSHIP

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- Assistant Debate Coach, Millburn High School, Millburn, NJ* September 2016 – Present
- Recruited by Head Millburn Debate Coach to critique arguments, cases, and in-round strategy
 - Ensured team cooperation, oversaw research and strategy, and worked with struggling students to create strategy for success
- Speaker and Panelist on Patient Advocacy, World Stem Cell Summit, Atlanta, GA* December 2015
- Spoke (see 32:37) on panel regarding patient advocacy at multinational stem cell summit with Drs. Kurtzberg and Snyder:
<https://www.youtube.com/watch?v=om-aQEO4qBg>
 - Presented original research during World Stem Cell Summit Poster Presentation

EXTRACURRICULARS & VOLUNTEERING

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- First-Year Advisory Counselor, Duke Student Affairs, Durham, NC* August 2016 – May 2017
- Volunteered to work with a group of seven first-years as a year-long mentor to assist in acclimation to the Duke community
- External Relations Committee Chair, Duke Chi Psi, Durham, NC* April 2016 – April 2017
- Ran fundraising effort to sell Chi Psi merchandise that raised over \$300 in two weeks
 - Organized semi-formal event and negotiated prices for venue and meals, resulting in savings of over \$600

SKILLS, AWARDS & INTERESTS

Skills & Languages: Java, RStudio, Python, Github, Office (VBA), HTML/CSS/JavaScript, SQL (limited), Spanish (limited), Malayalam
Awards: Morgan Stanley Trading Game – 1st place winner (period 2), BP Scholarship (2015, 2016); Surety Bonds Small Business Award Finalist, Interfraternity Council Leadership & Service Scholarship
Interests: legal thriller novels, lifting, college basketball, philosophical debate, value investing, machine learning