

RATE STRUCTURE

HOURS

Minimum monthly hour commitment: 0

Maximum monthly hour commitment: 110

Maximum weekly hour commitment: 25

RATE

There are two rate categories: consulting and development.

Consulting includes: meetings, documentation, admin work, and other non-development related activities.

Development includes: Apex development, VisualForce development, testing, integration testing, and other development related activities.

Development Rate: \$100/hour

Consulting Rate: \$50/hour

Weekend/holiday rates are at 1.5 times the normal rate.

All time billed will be given details as to what the activity was, the category, and demonstrable reason for the time spent.

NEGOTIATION

The above rates and hours are negotiable depending on client needs and other factors. However, hours cannot exceed 110 per month or 30 hours a week.