

2nd Forum on Hybrid Threats, Cyber-security,  
and Artificial Intelligence

# Challenges in Product Security



**Dimitrios Glynos, Director of Product Security Services**  
(@dfunc on Twitter - [dimitris@census-labs.com](mailto:dimitris@census-labs.com))





# Why Product Security Matters

- ◆ Every organization depends on technology produced by **third parties**
- ◆ Software, services and devices may come with cybersecurity **vulnerabilities**
  - ◆ Modern technology is quite complex, expect security issues from any system component
  - ◆ Vulnerability exploitation may have **critical repercussions**
- ◆ System security is mostly at the vendor's mercy
  - ◆ The vendor might select **not to publish a fix** or **provide a delayed fix**
- ◆ Beyond vulnerabilities, **third-party access** to any part of the **supply** or **delivery chain** of a product may also induce privacy / operations issues to user organizations
- ◆ As consumers **we expect** that a product exhibits some resilience against cybersecurity threats - this is the essence of **Product Security**



# Why Product Security is Hard

- ◆ There are many **open challenges** in both **technical** and **non-technical** aspects of Product Security
- ◆ Let's break (some of) these down to the following categories
  - ◆ Technological challenges
  - ◆ Procedural challenges
  - ◆ Missing skills

*"Why was SolarWinds so vulnerable to a hack?"*  
New York Times 2021

*"Tesla Model S key fobs were vulnerable to a low-tech hack"*  
CNET 2018

*"Italian city of Palermo shuts down all systems to fend off cyberattack"*  
BleepingComputer 2022



# Technological Challenges

- ◆ Our **building blocks** are tuned for *ease of development, delivery and management* – not secure operation
  - ◆ It's as if we expect a secure product only from IDEAL engineers
  - ◆ Programming languages and frameworks exist that hold certain security guarantees, but they're not widely known or used
- ◆ It is difficult to **enumerate** the primary components of a system and **verify** their origin
  - ◆ Baby steps through SBOMs and supply chain integrity frameworks, not widely adopted yet
- ◆ **Complex** and/or proprietary systems are hard to audit
- ◆ Technological advancements (AI, Quantum Computing, increased availability of computing resources etc.) may present **new adversarial capabilities** which must be anticipated





# Procedural Challenges

- ◆ Some pre-market cybersecurity criteria **checks** are **enforced only for certain product categories** in the EU (e.g. radio equipment, medical devices) while USA is experimenting with labelling both consumer software and IoT products
  - ◆ A checklist-type certification of product security properties (e.g. CC) is not enough
- ◆ Many organizations are **missing** a **post-release issue handling** procedure
- ◆ Maintaining a **Secure SDLC** at the vendor is not easy
  - ◆ Requires an **investment** that may not be viable for smaller organizations
  - ◆ Requires a **unique path** which may not be known due to missing expertise
- ◆ There are many facets of product operations where **operators lack visibility**, enabling stealth attacks by adversaries





## Missing Skills

- ◆ Regardless of the technology available, the human factor remains key in identifying and dealing with cybersecurity threats. However, there's **a global cybersecurity skills shortage**:
  - ◆ Fortinet reported in 2021 that *“global workforce needs to grow by 65%”*
  - ◆ CSIS reported in 2019 that *“61% of orgs. felt that <50% of applicants were actually qualified for the job and only 23% of employers found the engineers’ education programs to be relevant”*
  - ◆ CENSUS finds a 30% of relevant CVs for sec. eng. positions, of which 7% pass the interview process
- ◆ Product Security Assessments require **experience** in the development of modern systems
  - ◆ i.e. experience in Software Engineering, Embedded Systems and Systems Administration projects
- ◆ Product Security Assessments also require **strong technical skills** in information security
  - ◆ E.g. Source code auditing skills, reverse engineering skills etc.
- ◆ This combination of experience and skillset is more common in seniors & hobbyists (rather than graduates)



## Conclusions

- ◆ When dealing with product cybersecurity vulnerabilities, **all nations stand outnumbered**
- ◆ Countries may choose to **leverage private knowledge of vulnerabilities** to conduct offensive operations (see *Vulnerabilities Equities Process* regarding selective disclosure)
- ◆ Countries are forced to assemble their own teams to monitor systems (and threats), **conduct independent assessments** and apply countermeasures so as to limit their exposure to new risks
- ◆ Frameworks need to be established for the **pre-market** (or procurement time) **cybersecurity evaluation** of relevant products
- ◆ Orgs. must maintain a **supply chain risk management** strategy (not just for energy supplies!)
- ◆ It is important to engage, adopt and educate on **technologies** providing **security guarantees**
- ◆ University courses that spend more time on the **development** and **assessment** of **modern systems** would significantly help grow the Product Security Assessment expert pool

# Thank You!

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