

# Daniel Mühlbauer

748 N Dupont Ave, Madison, TN 37115 | +1 615-714-4958 | danielgmuehlbauer@gmail.com

## PROFESSIONAL EXPERIENCE

### LIPSCOMB UNIVERSITY – Nashville, TN

June 2022 - Present

#### Director of Operations – Men's Soccer

- Led comprehensive team logistics and management efforts, overseeing travel arrangements, gameday operations, and equipment management. Achieved efficient operations and maintained expenses under an annual \$300K budget
- Launched an annual alumni event and doubled revenue and attendance in one year, generating \$13,500 and 76 participants, boosting engagement and fundraising prospects.
- Oversaw and directed two student workers, delegating all day-to-day tactical operations under my supervision

### PHILIPS – Panama City, Panama & Nashville, TN

January 2019 – June 2022

#### Category Sourcing Manager

June 2021 – June 2022

- Delivered \$2M in P&L savings through strategic project execution for the “Professional Services, Financial Services, and Tax” cost category with \$200M annual spend in the Americas region – North America and Latin America
- Led the coordination of a global test and research program, scaling capacity 15x in three months to expedite product testing and restore quality standards
- Analyzed AOP vs. actual expenditures, benchmarked NAM consultancy roster, and developed a new business model, fostering strategic and collaborative partnerships while leveraging newly implemented SAP Fieldglass for SOW execution

#### Market Procurement Manager

July 2020 – June 2021

- Managed spending, supplier performance, and contract compliance for the “Quality Consulting” commodity in the North American region, offering guidance and strategic recommendations
- Analyzed spending and negotiated contracts, achieving 10% savings of \$3.5M annually across the preferred supply base
- Led SAP Fieldglass implementation transition plan for SOW engagements, optimizing efficiency and governance

#### Market Procurement Co-Op

January 2019 – December 2019

- Utilized QlikView and Excel for data analysis and visualization, leading to \$1.5M in savings through multi-vendor negotiations
- Created geographic analysis report for the Sales & Services group by using Excel VBA, API keys, and Tableau resulting in the successful implementation of a new process flow
- Evaluated the approved supplier list (ASL) with procurement managers to update SAP status, resulting in a 15% reduction of the supplier roster, equating to 2,300 total suppliers

## EDUCATION

### LIPSCOMB UNIVERSITY – Nashville, TN

2016 – 2020 & 2022 - Present

#### MBA – Emphasis: Data Analytics (GPA: 3.94)

Graduation Date: August 2024

- Relevant Coursework: Principles of Data Science, Statistical Analysis and Modeling, Data Mining and Analysis
- Relevant Project Outcomes:
  - Analyzed and predicted bike-sharing demand using Python and machine learning models
  - Utilized SQL and Python to assess data via a Postgres server and recommend strategic actions for a retailer via a PowerPoint presentation

#### BBA – Major: International Business, Minor: Finance (GPA: 3.97)

Graduated: May 2020

- Awards: Top management student in the graduating class of 2020
- Athletics: 4-year starter for the Lipscomb University NCAA Division I Men's Soccer Team
- Honors Societies: Aspire Fellows Business Honors Group, Delta Mu Delta, Alpha Chi

## SKILLS & PROFESSIONAL CERTIFICATIONS

**Procurement:** Business Analytics, Data Analysis, Critical Thinking & Problem-Solving, Supplier Relationship Management, Category Management, Strategic Collaboration/Planning

**Computer:** Microsoft Office (Excel, PowerPoint), advanced programming in SQL & Python, proficient in Qlik & SAP (Ariba, Fieldglass) & Tableau

**Language:** Native in German, Fluent in English

**Professional Certificates:** Microsoft Excel for Accounting by Wiley Finance & Accounting, Bloomberg Market Concepts, Financial Modeling & Valuation Analyst by Corporate Finance Institute (In Progress)