

Daniel G. Szabo, PhD

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[LinkedIn](#)

PROFILE HIGHLIGHTS

- 7+ years in consulting and training
- 6+ years of project management and 4+ years of leadership experience
- 3+ years experience in market research, business strategy, and market entry in a variety of sectors
- Trained as a Lawyer, MSc in Business, and PhD in Law with expertise in renewable energy policy and law

PROFESSIONAL EXPERIENCE (full list available on LinkedIn or at request)

Consultant at Cognigence, Berkeley, CA 2016 to present

- Consulting with early-stage startup accepted into the Free Ventures accelerator. Developing market research strategy, advising on B2B customer acquisition and enterprise software development

Cultural Consultant and Intercultural Trainer at C3 Consulting ApS, Aarhus, Denmark 2010 to present

- Consulted 3 international companies on intercultural communication and collaboration
- Organized and held 20+ intercultural trainings for a variety of client departments, trained 300+ employees

Logistics Team Lead and Fundraiser at Beyond Academia, UC Berkeley, CA 2015 to 2017

- Led a team of 7 PhD's and postdocs in a larger team of 15+ people and organized 2 annual conferences and 5+ additional career exploration and recruitment events
- Facilitated acquiring and managing an annual budget of ~\$50K and decreased the cost of the organization by more than 10% while maintaining the size and quality of our 400+ attendee, 100+ speaker international conference

Visiting Postdoc at Energy Biosciences Institute, UC Berkeley, CA 2015 to 2017

- Collaborated in 4 California Renewable Energy Policy projects, contributed to 4 policy reports, and organized and participated in 10+ stakeholder meetings that fed into shaping California policy

Postdoctoral Fellow at Department of Law, Aarhus University, Denmark 2014 to 2017

- Published 5 peer-reviewed articles and a research book in the area of Corporate Law and Renewable Energy Policy
- Attended and presented in 7+ conferences and seminars
- Organized and taught 7+ Business Law courses for Bachelor's and Master's students and 4 PhD courses
- Supervised and coached 2 Master's students and 1 Bachelor's student (two of whom achieved A grade)

Consultant, Team Lead at SunPower Corporation, Richmond, CA 2016

- Established project goals, specified deliverables, and created a project timeline with milestones
- Presented our market research and the most promising market entry strategy with high client satisfaction

PhD Fellow at Department of Business Law, Aarhus School of Business, Denmark 2010 to 2013

- Published 3 peer-reviewed articles in the area of Corporate and Disclosure Law
- Attended and presented in 10+ conferences, seminars, PhD courses, and summer schools
- Organized and taught 5+ Business Law courses for Bachelor's and Master's students

Market Researcher, Business Consultant at FGT Business Research A/S, Aarhus, Denmark 2006 to 2008

- Designed and conducted internet and phone-based market research for clients in English, Hungarian, and German
- Assembled and edited market research reports, proposed business strategy, and presented to clients

EDUCATION

PhD in Law at Aarhus University (Denmark), 2010 to 2013

MSc in European Business and Law at Aarhus School of Business (Denmark), 2008 to 2010

Master of Law and Political Sciences at Pázmány Péter University (Hungary), 2000 to 2005

GRANTS AND AWARDS

1st and 2nd places at APT and L.E.K. Case Competitions, UC Berkeley, 2015, 2016, and 2017

\$255k Postdoctoral Research Grant of DK Ministry of Higher Education and Science, 2014

LANGUAGE / TECH SKILLS

English and Hungarian (bilingual)
MS Office applications

German and Danish (limited proficiency)
Python, WordPress and **Typo3**

PUBLICATIONS

Published a book titled Mandatory Corporate Social Responsibility Reporting in the EU (2016)
10+ peer-reviewed articles in Corporate Law, Renewable Energy, and Environmental Law
4 reports published on California Renewable Energy Policy