

EC 101
LA 001



tarashankarshaw
@ iit.ac.in
408-Rahul bajaj
7320 - office no

29th Jul 2024 :

Be here!!

* micro vs macro - independent grading \leftrightarrow final grading - 10% AA + Subjective Questions

■ Definitions ■ Practice ■ Theory

- ① phenomena - cause / effect / hypothesis
- ② observe - phenomena / hypothesis
- ③ replicated

① ✓ ② ✓ ③ ✗

good example

so good ≠ science

science if

① ✓

② ✓

③ ✓

* Economics:

\hookrightarrow science of making choices
 \hookrightarrow modern economics is science of rational choices / decision-making under scarcity.

choice vs rational choice

\rightarrow choice from optimised / maximised behaviour

\rightarrow pizza choice example

100 € example - given all choices

I can only buy pizza?

(rational choice)
or (optimised behaviour)

Example: we pay high price for good which is more efficient?

HP: printer slower to increase profit.

Tesla: electric car slower to ↑ profit.

Macro institutions (gov / comp) policies to manipulate stuff.

Economics gives us idea of optimising choice - replicable ✓✓

Advantage? - control every ind behaviour (in average sense)

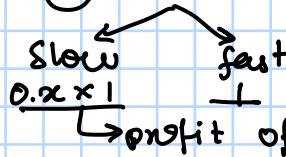
WHY?: slower, more sales?

for tesla: same car

slow

fast

fast high price HP only for offices \Rightarrow make it slow \Rightarrow now cannot be used by offices. \rightarrow By making slow \Rightarrow ② markets



tax value is same

conclusion: people can be manipulated as everyone thinks rational.

$$0.2(x - 3657000) \\ 0.125(x + 100000)$$

\hookrightarrow hence if $x > 8000$: profit

capital gain tax on indexed capital gain vs capital gain

inflation? \leftarrow
100 € \rightarrow 100 €
on 100 € after 24 yrs? \leftarrow (325 €)

gold (driven by demand)
not splitable

increase in value of capital \rightarrow tax

indexed capital gain

30th July: "mercantilism"
 Development of society: maximising wealth automation
 ↓ classical + mercantilism
 "marginalism" (early 20th century)
 ↳ to per buy → Benefit of trade
 think of using marginalism is
 a per, one additional not thru thinking
 unit? what is one additional unit benefit) → Benefit of 10th purchase
 lost?
 else don't

→ How to increase → international trade
 gold?

→ Charyaka: how to use data for betterment of society
 : mercantilism.
 No continuity of work so we don't study that.

① marginal
 they help us in ② partial eq.
 ↑ only look for optimisation and models
 ③ general eq.
 all models simultaneously

Before: make sales → sell and buy: "Sales law": Supply creates demand

1929: The great depression: Huge accumulation of inventory, goods cannot be sold, No demand. "Kensian Economics": we have to look at the demand side also → increase govn. Expenditure.

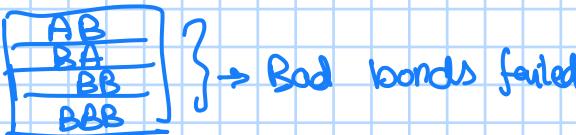
Macroeconomics has evolved b/w ancient vs capital

* let's say they start factory
 ↳ employment

* govn by taxation

modern Econ - Behavioural economics } explains many anomalies like?
 - Economics and Psychology } ↓ why individuals take risk?
 ↓ more money if coming from airport
 but less money for same dist not airport
 ↑ uber vs kai pili line
 more line

↓ 2008 housing crises



modelling human behaviour and changing them
 ↳ Hence: No freedom of choice

see: slides for definitions

Note: to consume goods,
 no need to optimise
 only supply.

wealth: anything that don't have exchange value not wealth.

See slides first guy.

Economic value: Anything that creates value - money creates wealth in

↓ In economics we see this only - house
 - not measured

marketable activity: measured - someone working

Norm: society culture
 Normative: society develops norm, good & follow or bad then - touching
 Second guy: See ppt
 Normative v/s positive
 ↳ good vs bad
 ↳ cause and effect (no mention of good vs bad)
 ↳ New tax system:
 ① value of RE more than scr
 ② less tax in new system
 ③ none tax if less than scr

Last economic thinker - P.A. Samuelson, now it is model based

1st aug :

model: measurement of economic activities (small country /)

factors: ① market

2 economic units interacting: who is producing goods? FIRMS

what do they need

Factors of production: ① LAND ② LABOUR

③ CAPITAL ④ ENTRPRENEUR

Note: this is a stock concept.

Change of capital is investment.

$$I_t = k_t - k_{t-1} + \delta k_{t-1}$$

"Produced means of production"

stocks and all is used to purchase this

produced means of production

class example:

CAPITAL: goods ^{using} ~~given~~ through production

→ Furiture, PA system,

→ factories, machines

Economic model for calculating GDP in a year (t)

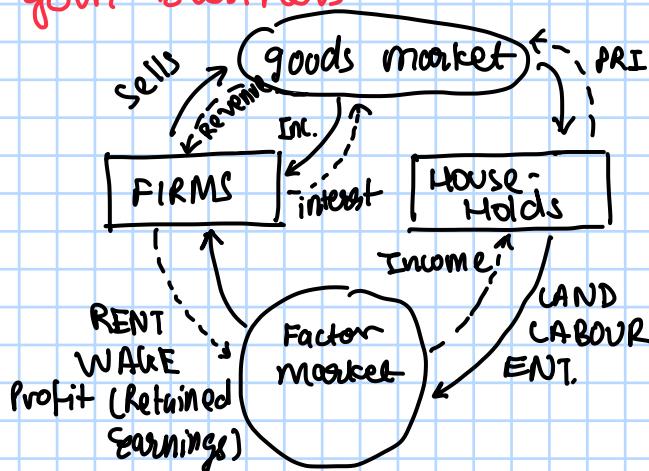
GDP: value of all final goods and services produced within the geographical boundary of a country in year t.

Investment = change in capital stock.

- * No external trade
- * No govt business

} Basic example

CIRCULAR FLOW DIAGRAM



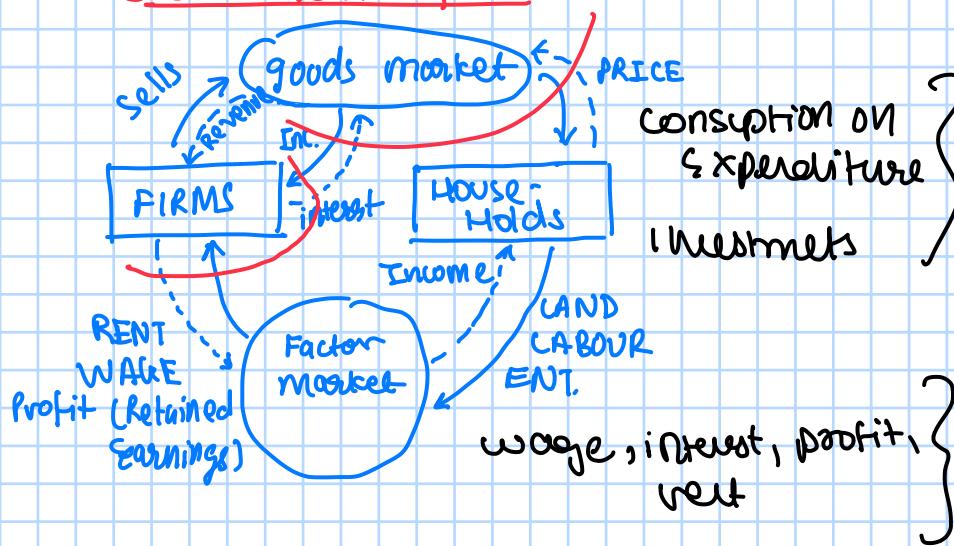
To produce goods
FIRMS NEED

- ① LAND
- ② LABOUR
- ③ CAPITAL
- ④ ENT

"Produced means of production"

See its opposites

Calculation of GDP:



Total GDP Expenditure method:

$$GDP = C + I \rightarrow \text{Investments} \\ \downarrow \\ \text{consumption} + \text{unwanted inventory}$$

Total GDP Income method:

$$GDP = \text{wage} + \text{int} + \text{profit} + \text{rent}$$

Note: $C + I = \text{wage} + \text{interest} + \text{Profit} + \text{Rent}$

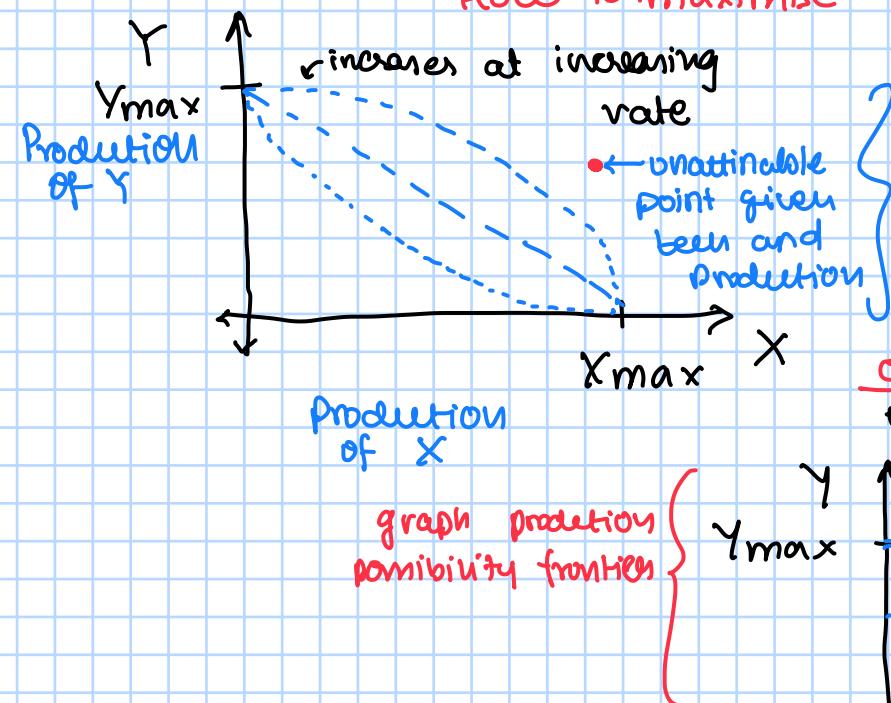
↓ consumption on expenditure

Production Possibility Frontier:

Scarce resource in production
producing 2 goods : X, Y

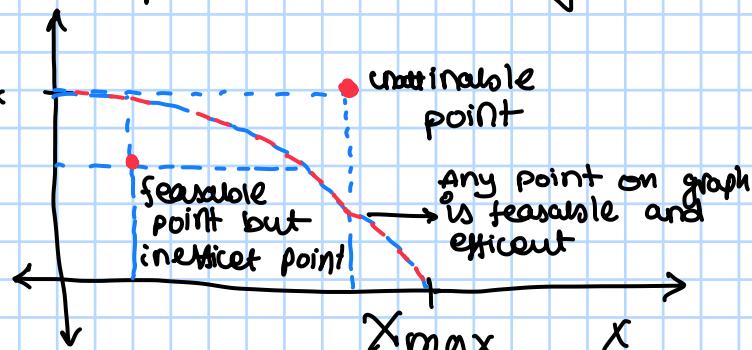
Scarce resource : L

How to maximise production?



This is a model that tells the correlation of production of X and Y with all other goods (given scarce resources)

opportunity cost: giving up something else to produce something



Social Welfare Function:

$$\max W(X, Y) \leftarrow \text{we have to maximise social welfare}$$

$$\text{Amount of labour} \sum T(X, Y) \leq L \leftarrow \text{maximum labour country has}$$

$$X \geq 0, Y \geq 0$$

So we also should model irrational behavior or

so if economy is fully rational then we don't rationalise decisions.

Assumptions:

- ① Labour is scarce
- ② Labour is fixed
- ③ Technology is fixed
- ④ Both X and Y need labour
- ⑤ Individuals are rational

BOUNDED RATIONALITY

Principle of Economics: See slides but:

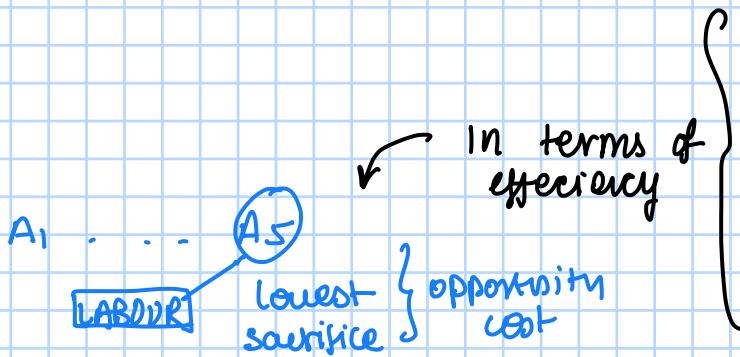
- * Govt has to interfere in market
- * Standard of living & goods & services

- * Trade Offs
- * Cost is what we give
- * Rational people - think margin
- * People respond to incentive
- * Trade make everyone better off
- * Markets are efficient way to organize activity

5th Aug : Circular flow diagram :

- * interest payments: Borrower gets money - what is being exchanged?
- what lender gets?
- translation of promise.

Opportunity cost - which good it produces?
- why does it produce it?



- also financial market is based on promises (even options)

Producer has some resources (labour for example)

cloth Beer

* why will producer choose cloth and not beer?

* which will produce higher returns?

* is producer a passive identity?

↳ just because the producer is eff. in cotton, then cotton is generated cheaply \Rightarrow more profit

↳ Profit is outcome

Opportunity cost - value of the next best alternative that is forgone for making choice.

Example: Sleep 1 hour, miss lecture:

opportunity cost: "value" of lecture we are missing

Example - producer \rightarrow cheese
 \rightarrow wine



a_{LC} : amount of labour for 1 unit cheese
 a_{LW} : amount of labour for 1 unit wine

Resource = labour \hookrightarrow technology

Note: economy tries to make a_{LW}, a_{LC} less (technological innovation)

$a_{LC} : Q_C \leftarrow$ amount produced $Q_C a_{LC} =$ labour allocated for production of cheese.

$a_{LW} : Q_W \leftarrow$ amount produced $Q_W a_{LW} =$ labour allocated for wine.

$$Q_C a_{LC} + Q_W a_{LW} \leq L \text{ (Labour)}$$

PRODUCTION POSSIBILITY FRONTIER

$a_{LW} \dots \dots 1 \text{ unit wine}$
 $1 \dots \dots \frac{1}{a_{LC}} \text{ unit wine (right graph)}$

if $\frac{a_{LW}}{a_{LC}}$ 1 unit cheese (a_{LC} labour free) free

a_{LC} is free, used for wine:

$$\text{amount of wine} = 1 \times a_{LC} \times \frac{1}{a_{LW}} = \frac{a_{LC}}{a_{LW}} \text{ extra wine produced}$$

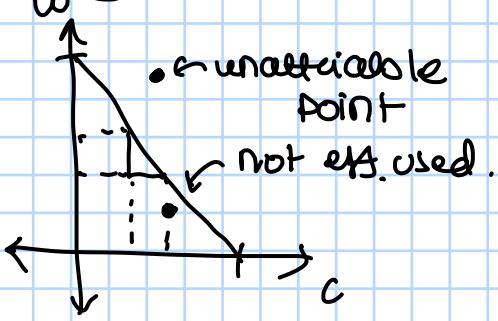
Note: slope gives opportunity cost of cheese w.r.t wine. [as wine is next best thing]

Here opportunity cost is dependent on:

Technology
(Not labour but a_{LW} and a_{LC})

Every 1 unit of cheese \Rightarrow we have to give up $\frac{a_{LC}}{a_{LW}}$ units of wine = Slope = opportunity cost.

Assumptions: ① Labour is fully used
② OC involves the efficiency in the usage of the resources.



Efficient vs optimum

- without unemployment of resources.
- maximising something
- use all resources
- 3 people out of 10 used for example.
- all 10 used
- produce more
- produce optimum

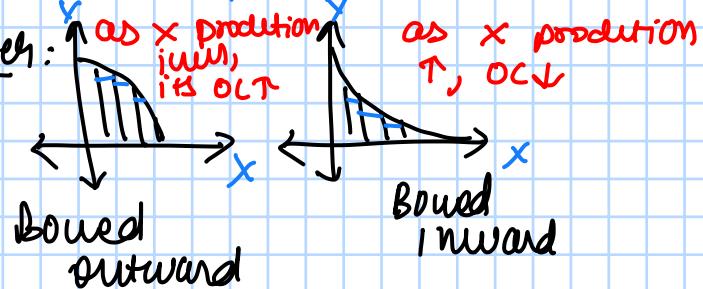
WS :- Production of Rose

- American consumer wants rose
- Rose: more resources, labour, etc
- Price to import is less than that.
- Opportunity cost: amount of resources will be large to give up
BUT: India has less OC (so India should produce it)

Types of Production Possibility frontiers:

PPF of Increasing OC v/s

PPF of decreasing OC.



Note: OC just gives us what to produce.

6th Aug

minimum opportunity cost decision taken? — YES

cheese vs wine example : $\frac{\text{Acc}}{\text{A} \text{ & } \text{C}}$ } 1 unit of cheese production, how much wine give up?

let's say = B
Everything now should be w.r.t d)

Numeromine good
↓
Name (B)

options	Resources	Name (B)	Min opp	Choice
A	60	1.5	0.7	
B	40	1	0.7	
C	30	0.7	0.7	C

To produce B = B/unit
To produce C = 0.5 B
give up
To produce C = 1.4 B
give up

Free trade : see noble lecture

↳ country has no restriction on trade

↳ no tax on import and export

↳ Home country bias - also a type of trade barrier.
"made in China" labels ↗

* government doesn't interfere at all

* if done based on OC and comp. advantage beneficially.

(reals)	cotton	wine
Portugal	90	80
England (pound)	100	120

100 unit labour = 1 unit cotton
= 100 pounds

* England is producing cotton
* Portugal is producing wine

producer - min opp cost
- true comp. advantage
80 labour — 1 wine
1 labour — $\frac{1}{8}$ wine

90 labour — $\frac{90}{80}$ wine

1 cotton — $\frac{9}{8}$ wine

consumer → goes to UK → buy cotton
medium = £100

goes to Portugal sell it for
R 100

sells wine:
 $\frac{9}{8} \times 120$
 $\frac{9}{8}$ units
= £135 Arbitrage

so free trade is when there is no barrier, if production, consumption and transaction done in free trade there will always be

Arbitrage gain. In free trade: all producers will produce cotton and all in Portugal - wine.

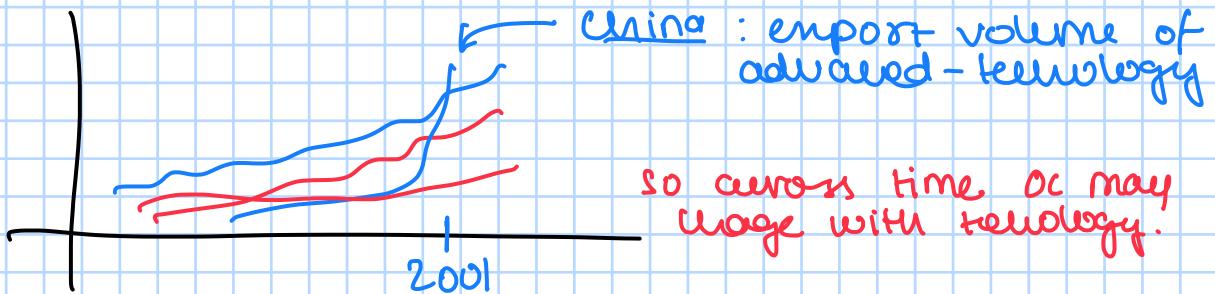
free trade \leftarrow good + bad

Total production will be maximised

Division of labour \approx lowest opp cost \approx comp. advantage \approx more efficiency

specialisation
division of labour
law of comparative advantage

{ min
opp cost
efficiency



Note: for a country to make gains, one country has to fall.

- * if Portugal advances and makes cotton, England falls.
- * if China advances other country falls.

Demand and supply:
• producers will produce goods in which it has lowest opportunity cost.
• producers will specialize
• division of labour

Questions:

what will be the rate at which good will exchange? \rightarrow how prices will be determined? \rightarrow interaction of producer & consumer

what is demand? what is difference b/w desire and demand?

Desire: Need, want

- utility from consuming that good $u(x) > 0$ } + the ability to pay for the good \leftarrow Demand

Factors determines the demand of a good?

- PRICES of the good.

- Income

- PRICES of other related goods.

- Wealth, etc.

? How demand of a good varies as the price of the goods changes if other factors (income, price of other goods) remain const?

8th Aug :

Arbitrag option: If free trade is possible

controllable

price

product

promotion

[DEMAND]

measurable

see in notes

law of demand: Note this is not dynamic (time = const, price = not change)

Rational individuality } "The quantity demanded of a good is inversely related to its price; other things remain const"

Price of tomatoes ↑, then prices of all goods wrt the individual goes down.

income effect

$$\frac{P_x}{M} \uparrow \quad \begin{matrix} \text{money income} \\ \downarrow M \\ \text{(rel)} \end{matrix}$$

as $\frac{M}{P_x}$ goes down,

money income not feeling that good, in relativity the individual thinks income goes down.

(But every good)

$$Q_x^D = a + bP_x + \beta_s$$

all other factors for demand

$$Q_x^D = b P_x^\beta \quad (\text{isoleptic})$$



demand curve:

neg sloped

↳ Subst. effect
↳ income effect

if individual encounters higher price of that good, since individual has limited budget, compared to this good, others are cheaper.

Substitution effect because P_x is high

P_x high
⇒ other goods cheaper
⇒ consumer sub. to cheaper goods.

this happen in two different goods

$$Q_x^D = Q_{\text{initial}} \quad \text{demanded.}$$

Phone vs food

Substitution of goods ≠ gross substitution

cheap phone vs I-phone

Demand Curve faced by firms:

depends on * size of market
* industry's organisation

Big firms:

monopoly:

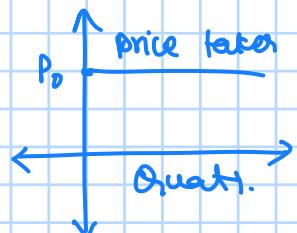
- ↳ nuclear
- ↳ if supply ↓ price ↑
- ↳ bottling to market
- ↳ price setting behaviour

Price taker * Perfect comp.

price setter

- * monopoly
- * monopolistic competition
- * oligopoly

→ Small firm
↳ production does not matter to market.
↳ price takers



monopoly e.g.: ① Nuclear
② Oil



Change in Quality demanded → Price of underline good are different

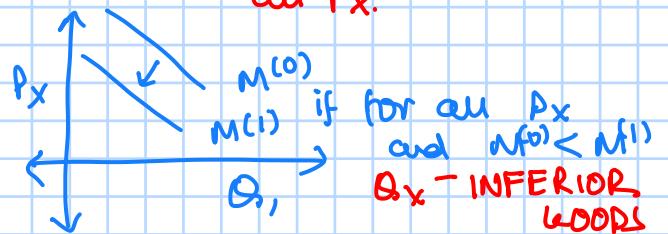
Change in Income

Consumer encounters higher income



Q_x - Normal good

- for $M^1 > M^0$, the demand shift for all P_x .

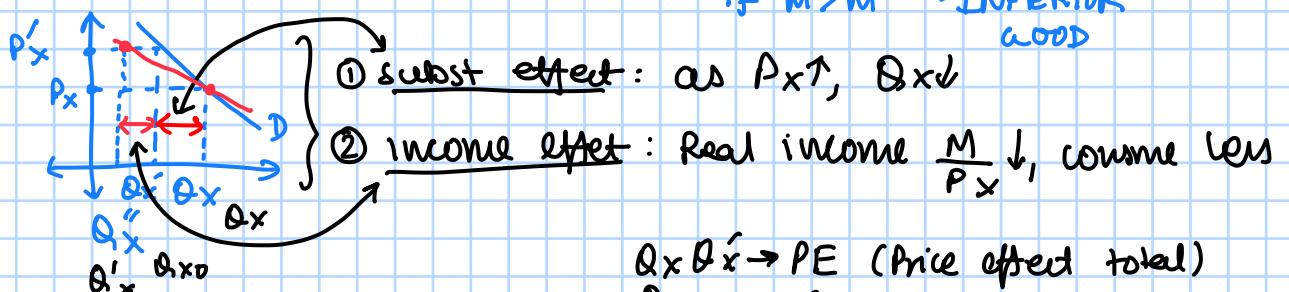


Q_x - INFERIOR GOOD
if for all P_x and $M^0 < M^1$

example: Ramen noodles

- NORMAL food first

- Ramen noodles
if $M^1 > M^0 \rightarrow$ INFERIOR GOOD



① Subst effect: as $P_x \uparrow$, $Q_x \downarrow$

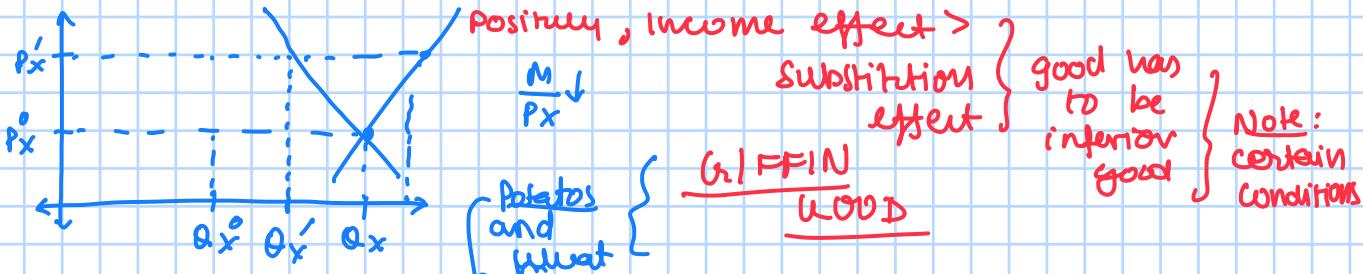
② Income effect: Real income $\frac{M}{P_x} \downarrow$, consume less

$Q_x \Delta \rightarrow PE$ (Price effect total)

$Q_x Q_{x0} \rightarrow SE$

$Q_{x0} Q_x \rightarrow IE$

If $Q_x \rightarrow$ INFERIOR GOOD



Positively, Income effect >

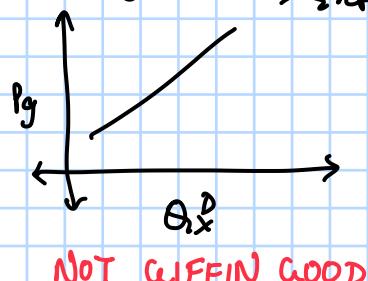
Substitution effect

good has to be inferior good

Note: certain conditions

we consume gold, → NORMAL GOOD
If $P_{gold} \uparrow$ → SnP of $P_{gold} \uparrow$

true cleaned IVC



NOT GIFFIN GOOD

* inferior good, income ↑ we will shift to meat (an inf good)

* if Potato price ↑, consumption of meat falls, we sub all meat to potato. (as carbs are needed but potato are more imp) potato Consumption ↑

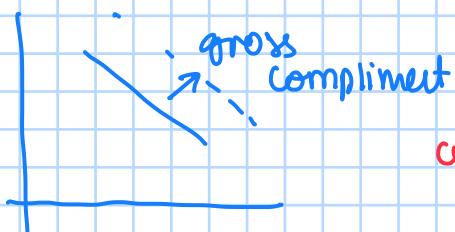
GIFFIN GOOD ⇒ INFERIOR GOOD

12th Aug: Normal good vs Inferior good



law of demand - sub. effect
- income effect

positively slope demand curve: income effect > sub. effect
+ inferior good



: might not be inferior good - gold

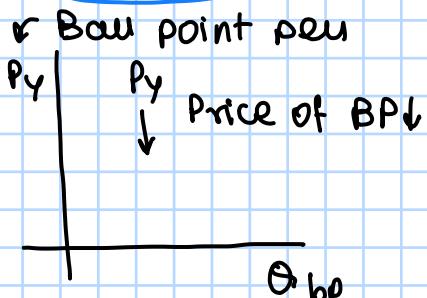
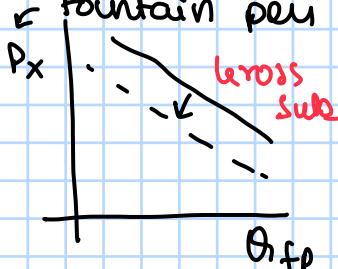
change in Quality demand \rightarrow last class

vs change in demand

income \downarrow Price of other good \uparrow

last class - consumption of fountain pen
Ball point pen

Ball point pen
fountain pen



complement goods

fountain pen
ink

gross sub - other goods

net sub - new good
(similar) cheaper

$$\frac{\partial Q_x^D}{\partial P_x} > 0$$

$$\frac{\partial Q_x^D}{\partial M} < 0$$

$$Q_x^D = f(P_x, P_y, M, \Omega)$$

$\frac{\partial Q_x^D}{\partial P_x} < 0$ law of demand
($P_x \uparrow$, demand \downarrow)

$\frac{\partial Q_x^D}{\partial P_y} > 0$ cross sub
($P_y \downarrow$, demand of $Q_x \uparrow$)

$\frac{\partial Q_x^D}{\partial M} < 0$ gross wmp
($M \downarrow$, demand of $Q_x \uparrow$)

law of supply: Quantity supplied \propto Price

(other things constant)

$Q_x^S = \text{Quantity supplied during a period}$

$$\text{PROFIT} = P Q_x^S - C(Q_x^S)$$

firms want to just produce goods, don't want to see anything else \rightarrow their decision is to maximise profit.

cannot charge P

Price taker
Price maker

can charge P

$$\text{where } C(Q_x^S) = WL + rk + H + \text{Retained profit}$$

$$\text{Profit} = PQ - (WL + rk + H + RP)$$

worst variable

rate of interest

WL \downarrow rk \downarrow H \downarrow Retained profit

uses

rent

\uparrow ext.

const.

as a production /decision maker

$$C(Q) = wL + rK + (H + \text{retained profit})$$

$$\Pi = PQ - (wL + rK) \quad \Pi \text{ should be maximised}$$

Ent. will try to max (Π) = $PQ - (\text{wages} + \text{rate} + \text{rent})$

Note $PQ - (mL + rL + \text{rent} + \text{retained } \Sigma) = 0$

Arbitraging profit = $PQ - (mL + rL + \text{rent})$

factors affect supply:

following factors:

① cost of production

② technology

③ price of other goods

④ Taxes

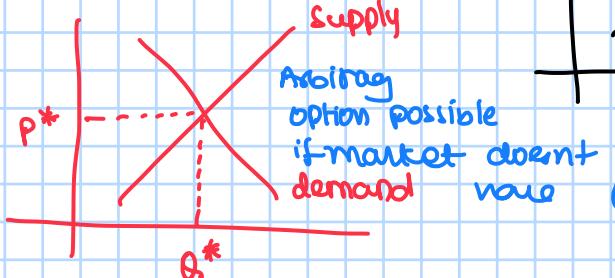
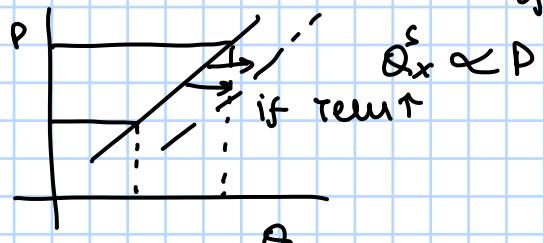
↳ Excise tax

↳ Ad valorem tax

Production of Subst.
paddy profit ↑, Rice ↓

Production of comp.
ink ↑, pen ↑

Profit = $PQ - (wL + rK)$
↳ max Technology
cost of prod.



13th Aug : Profit

$$\pi = PQ - wL - rk - Rent$$

↑
Retained E. or Imp cost

if P, w, r are comp. prices

PRODUCTION DECISION:

i.e. $Q > 0$ if $\pi > 0$

Retained profit = Opp. lost

$$\text{Economic profit} = PQ - wL - rk - Rent - Ret. earn = 0$$

This is normal profit = 0 (as w, r, P are fair market price)

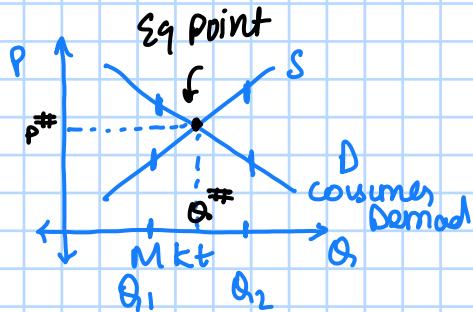
monopoly market $PQ - wL - rk - Rent > \text{imp. cost/ Ret. earning}$

Example of 1 firm buying vs many (large, small, $PQ - wL - rk - Rent$)

Note: Role of comp. regulators to this does not happen as w is not fair

→ ideal society

How is P, w, r determined in a comp. market?



for $P \neq P^*$, $Q \neq Q^*$ → market
in equilibrium

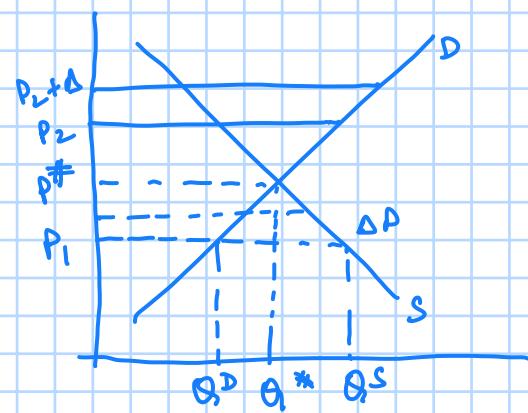
- ① Large buyers/ sellers
 - ② Prices adjust if market imperfection
 - ③ Ideal
- price Buyer = price Seller

Note: There can be instability with eq
∴ stability and eq not connected

EQUILIBRIUM:
 $E0 = \text{excess demand} = D(P_x, P_y, M, Q) - S(P_x, P_z, C_P, Q)$

Eq: Buyer willing to pay some and sellers sell (same opp)
stability - if not at eq point but there are market forces forcing to be at eq point, then called stable market

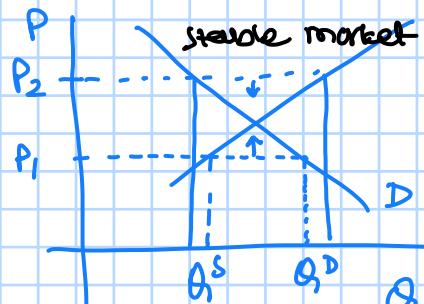
Unstable market - opp.



unstable equilibrium:

$$\text{Excess DD} = Q^D - Q^S$$

if $P' = P + \Delta P$
then Excess DD ↑



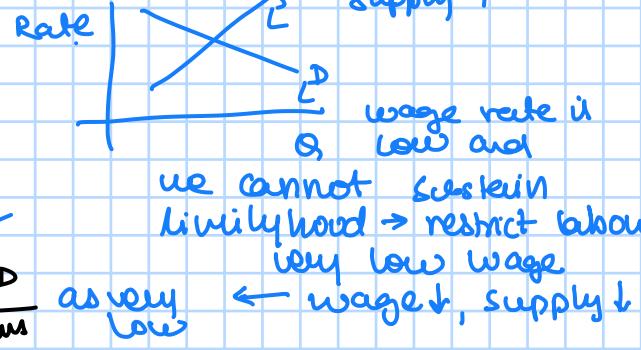
stable market:

$$\text{Excess DD} = Q^D - Q^S$$

if $P' = P + \Delta P$ from seller then Excess DD ↓
(stable market)

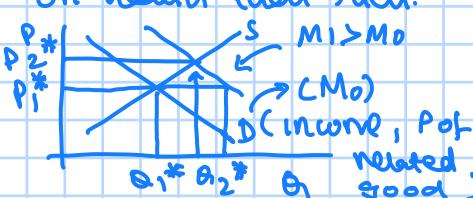
$$\frac{\partial E_D}{\partial P_x} < 0$$
$$\frac{\partial D}{\partial P_x} - \frac{\partial S}{\partial P_x} < 0$$

example of unstable equilibrium
labour - not getting employ met
sitting for job - any type of emp - like vodapow
shop demanding labour - firms, if rate ↑, demand supply ↑



Medical expenditure:

poor per capita spend more on health than rich.



trap
very very wage
as very low
wage ↓, supply ↓

wage rate is low and we cannot sustain

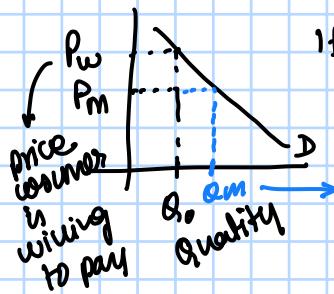
livelihood → restrict labour, very low wage

wage ↓, supply ↓

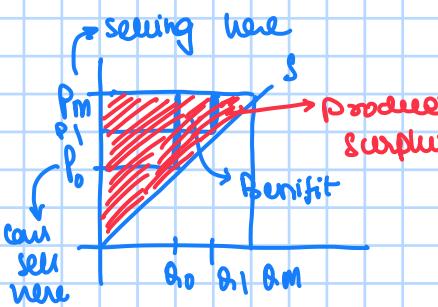
19th Aug: Quiz 1: 2nd Sept Monday in class

Recap: Market equilibrium: $D = S \rightarrow \frac{\partial ED}{\partial P_x} < 0$ (steep) ; \downarrow demand

Note: whenever there is different price than equity, it creates welfare loss.



If P_m = market price
then $P_w - P_m$ = benefit

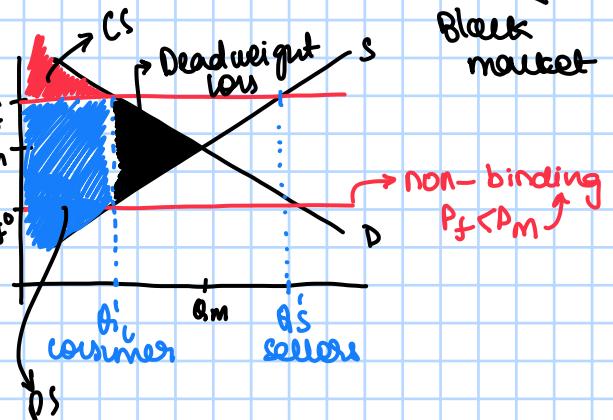


Government:

* Price ceiling: selling to price (max it can achieve)

* Price floor: Eg: min wage, min support price

Price ceiling: ① Deadweight loss

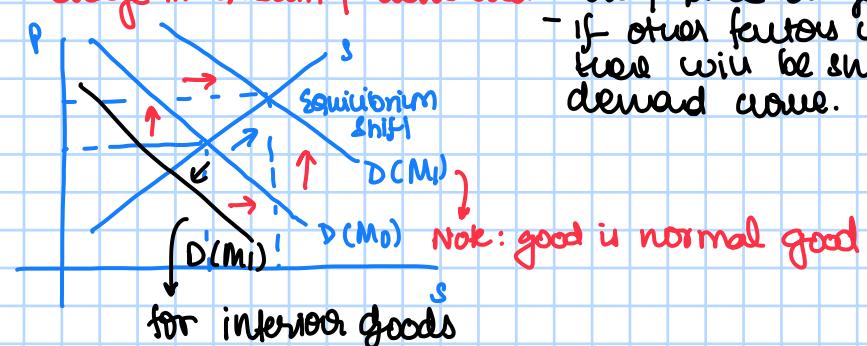


Consumer surplus - extra value consumer gets

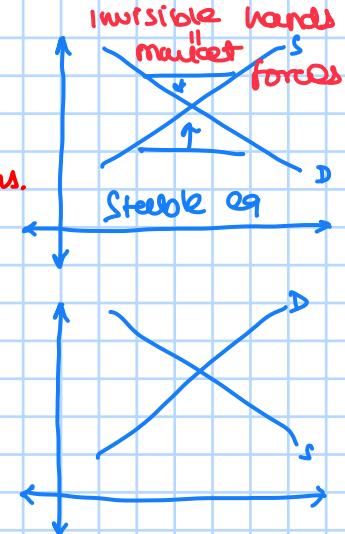
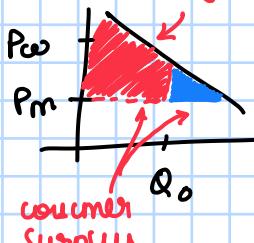
producer surplus - extra value producer gets

Change in quantity demanded

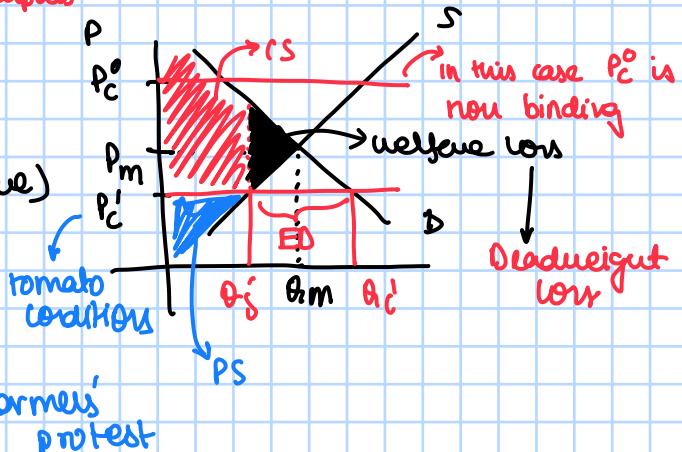
- only price change
- if other factors changes
there will be shift in demand curve.



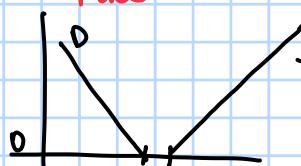
Total benefit for consuming Q_0 good:



Prices in comp market
* if Both producer and consumer agree
* max welfare = CS + PS



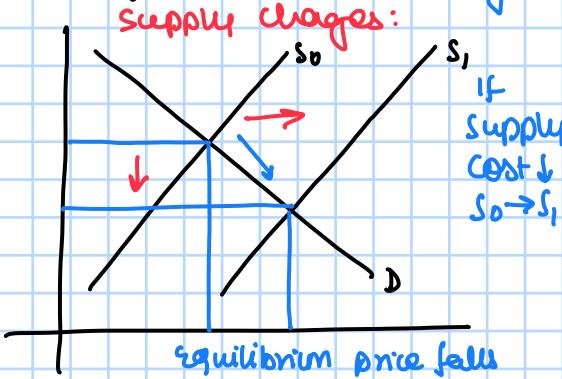
Free good: air?
water?
when supply > demand at 0 price.



Question types:

- Integrate function and get solutions
- Normal triangles

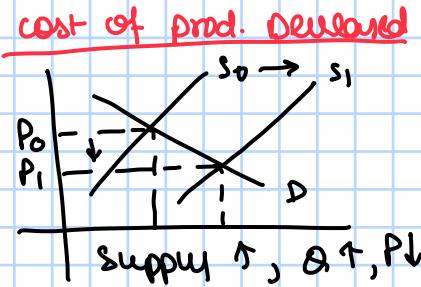
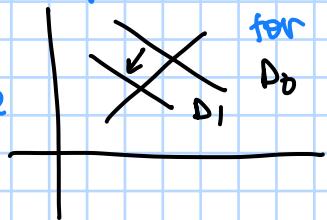
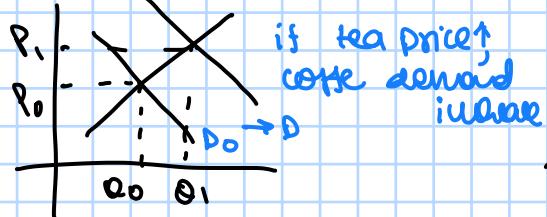
Supply changes:



20th Aug : Related goods : Subs vs Comp goods

tea vs coffee

coffee vs milk



Now due to technological (this is for subs)

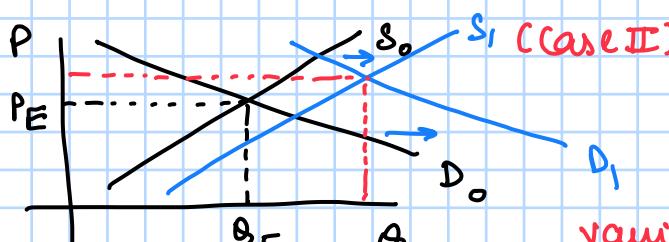
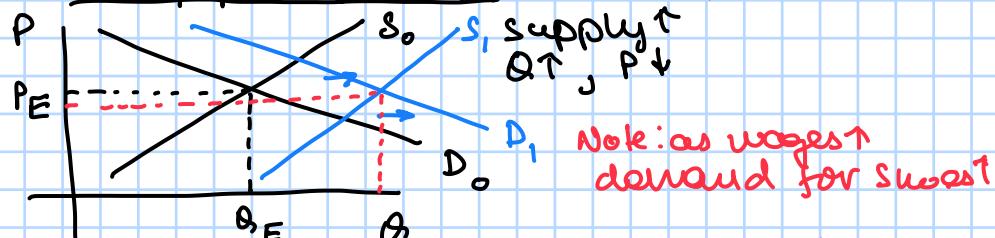
innovation, productivity ↑ ⇒ wages to labour ↑ ⇒ income ↑

Question:

① What happens to price of sugar?

② What happens to eq in market?

Cost of prodn decreases: (case I)



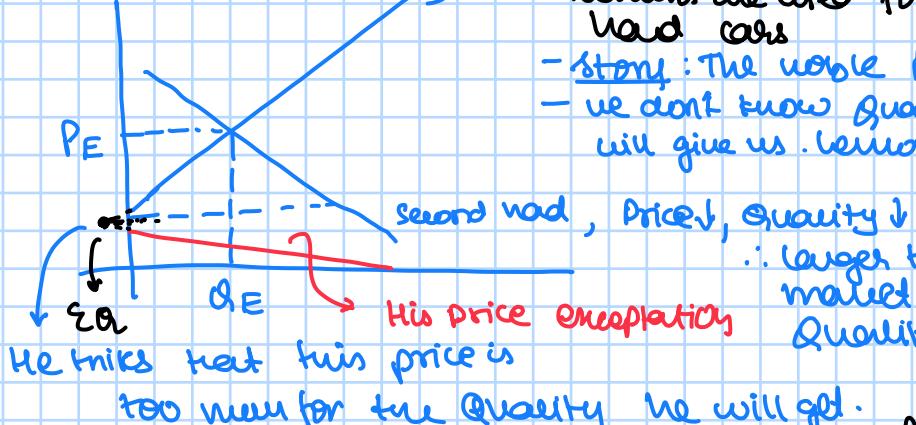
In both the cases
* Q_E increases
* P_E cannot shift

Shift in demand is more than shift in supply
 $P'_E > P_E$

Vanishing market

- Lemons are used for second hand cars
- Story: The noble price street institute.
- we don't know quality of car, info from market will give us. Lemons = second hand cars

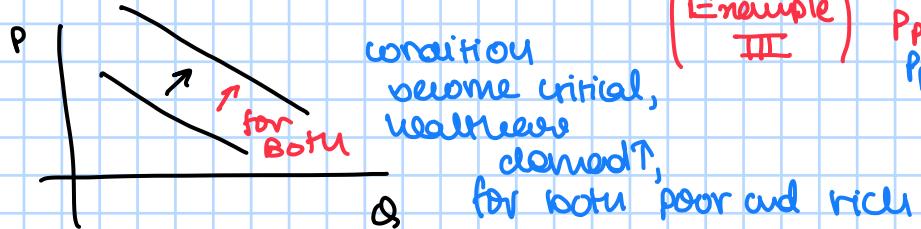
Shift in demand is less than shift in supply
 $P'_E < P_E$



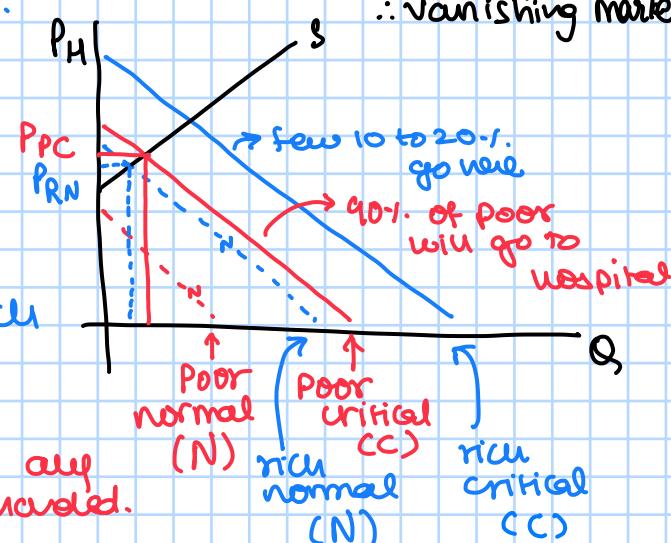
∴ Larger the second hand market, worst is the quality.

Eq point does not exist
∴ No eq point
∴ Vanishing market

Rich and poor health:



(Example III)



Elasticity of demand:

Defn: 1. Change in demand by change of any factor that affect quantity demanded.

$$EP_n = - \frac{\% \text{ change in demand}}{\% \text{ change in own price}} = - \frac{\Delta Q}{\Delta P} \cdot \frac{P}{Q}$$

This is called the own price elasticity

22nd Aug:

$$Q_D = Q(P, M, P_{Ou}, \theta) \leftarrow \text{Quantity demanded as function of price}$$

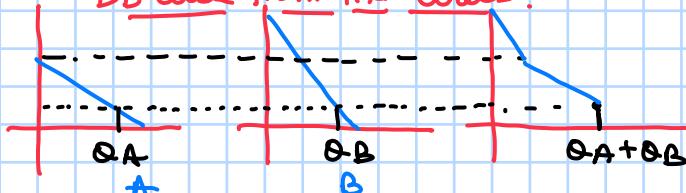
$$Q_D = a - \beta P + \gamma M + \delta P_{Ou} + \theta$$

↑ Price of good ↑ money income ↑ price of other goods
 ↓ Direct demand fn

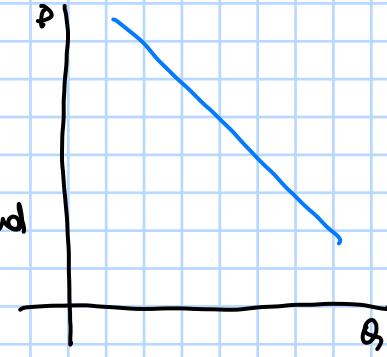
↓ other factors (related)

Note: When demand curve are depicted s.t $P = a + bQ + cM + dP_{Ou} + \theta$

DD curve from ind. curves:



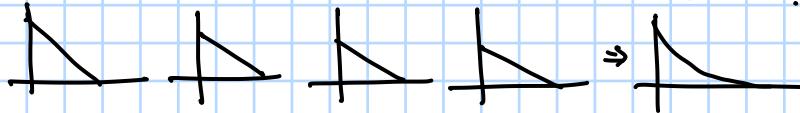
inverse demand function



Example: $Q_D^A = 10 - P$ } market demand curve:
 $Q_D^B = 20 - 5P$

$$Q_M = \begin{cases} 10 - P & ; 4 \leq P \leq 10 \\ 30 - 6P & ; 0 \leq P < 4 \end{cases}$$

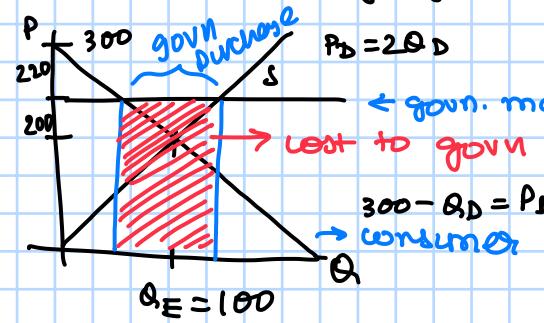
In market there are many demand curves:



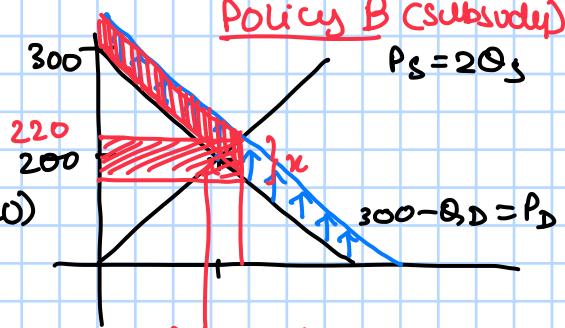
so, ind. demand curves be linear but market linear curve not true.
 $Q_M = 30 - 6P$

minimum support price problem: (Question discussed in class)

Note: there is nothing like a good or bad policy using maths. we can only say what is going to happen.



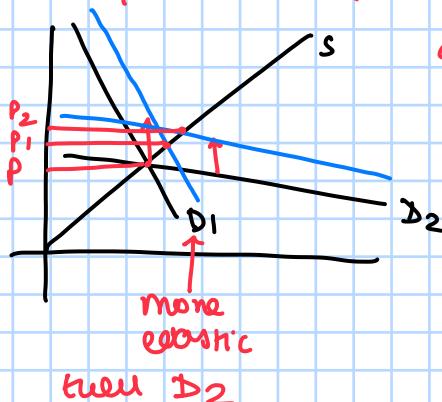
Policy A (MSP)
 ← govt. maintains 220 (MSP)
 lost to govt $(80, 220)$ $(110, 220)$
 $300 - Q_D = P_D$ → consumer
 $(80, 0)$ $(110, 0)$
 $\text{Area} = (30)(220) = 6600$



Note: consumer surplus and producer surplus calc welfare.

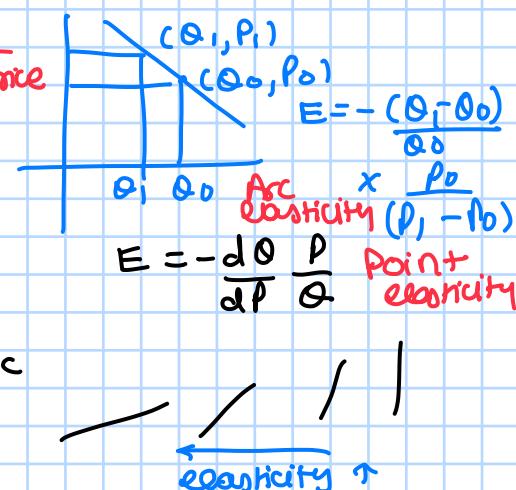
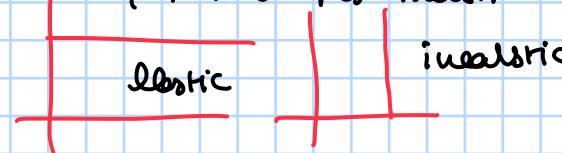
Note: in policy B see that this area will lost to govt = 3300 be left side as right side $S > D$ so would not buy.

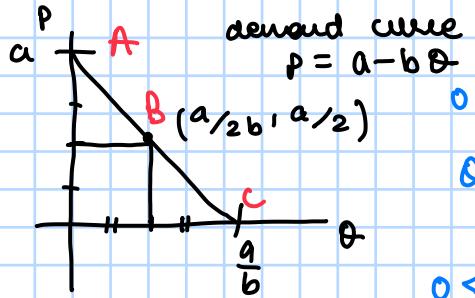
Elasticity of demand:



$$\text{Elasticity} = - \frac{\% \text{ change in demand}}{\% \text{ change in our price}}$$

- $|EP_x| \rightarrow \infty$ perfectly elastic
- $1 < |EP_x| < M$ elastic
- $|EP_x| = 1$ unitary elastic
- $0 < |EP_x| < 1$ inelastic
- $(EP_x| = 0 \rightarrow P_F)$ perfectly inelastic





demand curve
 $p = a - bQ$

$$0 < Q < a$$

$$Q = \frac{ka}{2b}$$

$$K = 0 \rightarrow A$$

$$0 < K < 1 \rightarrow A \text{ to } B$$

$$K = 1 \rightarrow B$$

$$1 < K < 2 \rightarrow B \text{ to } C$$

$$K = 2 \rightarrow C$$

K	θ
0	0
$\frac{1}{2}$	$a/2b$
1	a/b
2	a/b

$$0 < Q < a$$

$$Q = \frac{ka}{2b}$$

$$K = 0 \rightarrow A$$

$$0 < K < 1 \rightarrow A \text{ to } B$$

$$K = 1 \rightarrow B$$

$$1 < K < 2 \rightarrow B \text{ to } C$$

$$K = 2 \rightarrow C$$

$$\epsilon_p = -\frac{dQ}{dP} \cdot \frac{P}{Q} = \left(-\frac{1}{b}\right) \left(\frac{a-bQ}{Q}\right)$$

$$\epsilon_p = \frac{a-bQ}{bQ} = \frac{a}{bQ} - 1 = \frac{2-1}{K}$$

so for a straight line curve,
 elasticity will vary.

Factors affecting our price

- * Availability of substitutes
- * Percentage of consumer's Budget
- * Period of adjustment.

26th Aug: Production is technological invention
 adding a new factor of production - Time
 what? land / capital
 when?
 how?
 labour variable
 Capital employed decides on scale (large/small)

Let's assume $Q = f(L, K)$

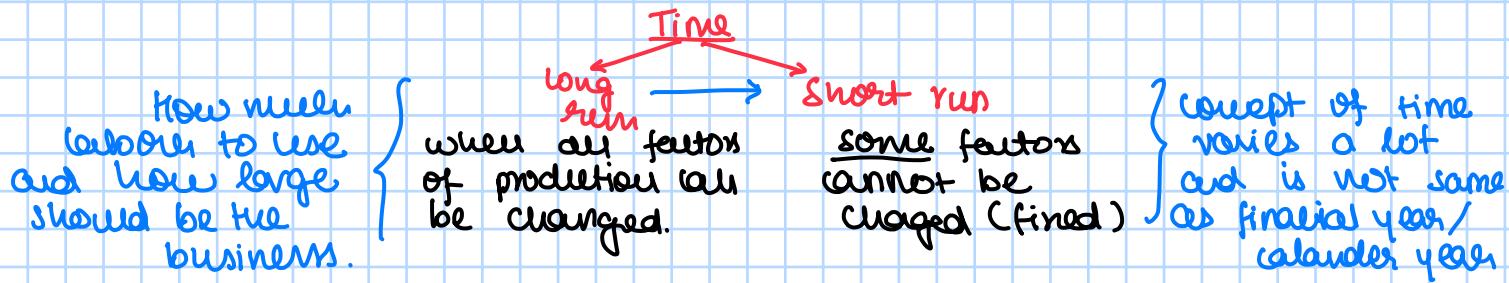
Technically efficient if $Q < f(L, K)$ then it is called technically inefficient

Technically inefficient if $Q > f(L, K)$ → function
 This tells us the with labour max Q to be produced. and Capital

$Q = A + \alpha L + \beta K$ ① linear P/f
 Q = min[L, K] ② leontine P/f
 Q = AL^{\alpha} KB ③ Cobb-Douglas P/f
 Q = A[QL^{\alpha} + (1-Q)K^{\beta}] ④ const elasticity of substitution (CES)

$Q = f(L, K)$ input

cost efficient - combination of input that produces the output Q at minimum cost.



variable factor of production is a factor of production which can be varied in short run.

- labour is an example.

fixed factor of production is a factor of production which cannot be varied in short run.

- capital is an example.

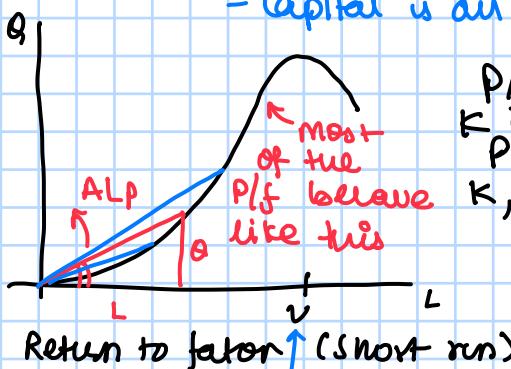
Note: firm's decision is to decide on K, L on long run, after that a particular scale for short run.

after scale - return to factor

Note: Also labour hours can be used (same curve)
 It doesn't flatten after U - 50 unit - max 200 unit - same

Technology \Rightarrow Rationality

Output not possible



so in all
 P/f - short run
 K is fixed
 P/f - long run
 K, L is variable

It doesn't flatten after U

Technology \Rightarrow Rationality

Productivity of labour: amount of output produced by a unit of labour

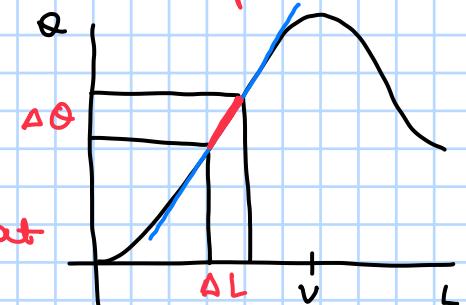
Average output / Amount of labour $\leftarrow AP_L = \frac{Q}{L}$ → total output produced
 labour at that point

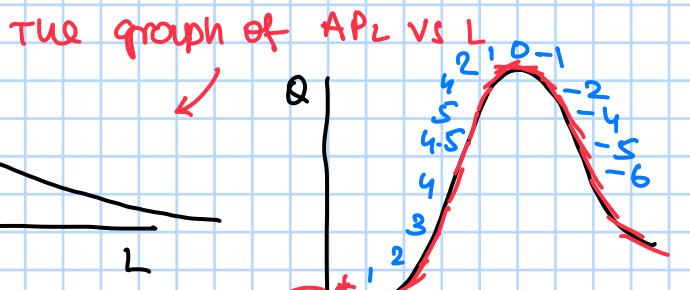
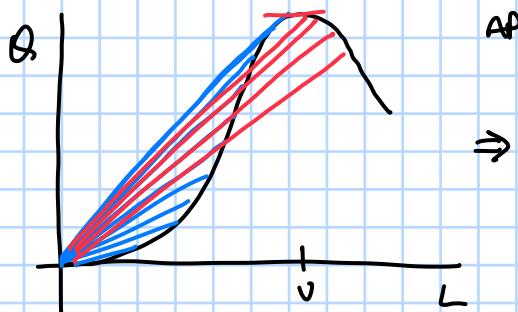
definition of mean

$$\lim_{\Delta L \rightarrow 0} \frac{\Delta Q}{\Delta L} = \frac{dQ}{dL}$$

Slope at that point

Marginal product of labour: $\frac{\Delta Q}{\Delta L}$





$$AP_L = \frac{Q}{L}$$

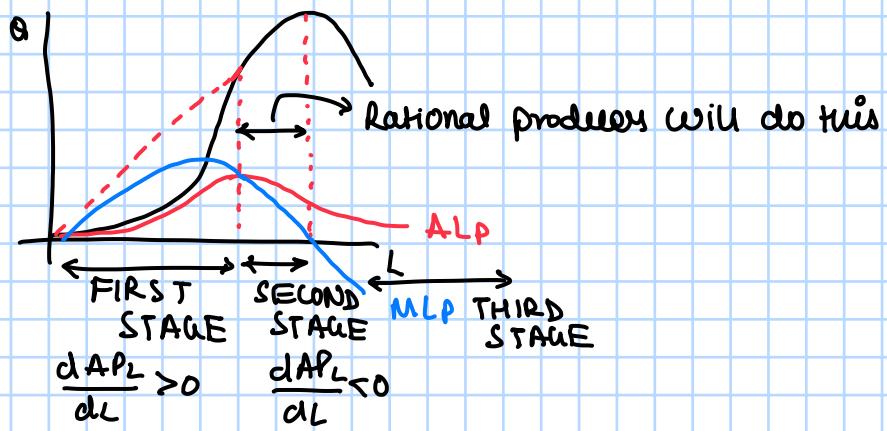
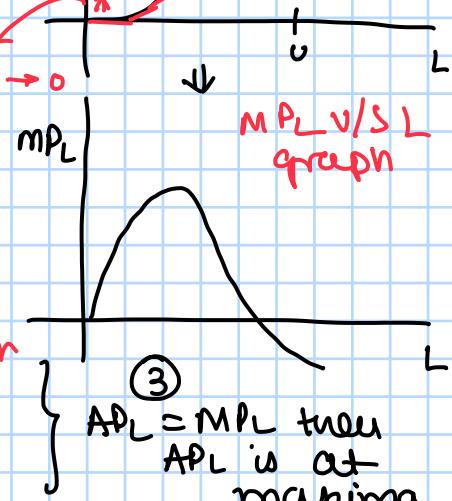
$$\frac{dAP_L}{dL} = \frac{L \frac{dQ}{dL} - Q}{L^2} = \frac{1}{L} \left[\frac{dQ}{dL} - \frac{Q}{L} \right]$$

Note: $\frac{dQ}{dL}$ as $\lim_{L \rightarrow 0}$
 $\frac{dQ}{dL} \rightarrow \infty$

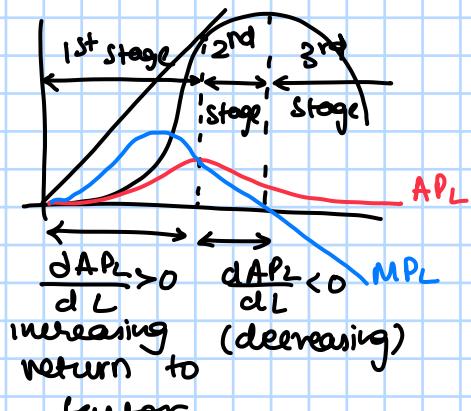
$$\frac{dAP_L}{dL} = \frac{1}{L} [MP_L - AP_L]$$

∴ if marginal product > average product, $\frac{dAP_L}{dL} > 0$ or

opposite - $AP_L > MP_L$, then AP_L is increasing

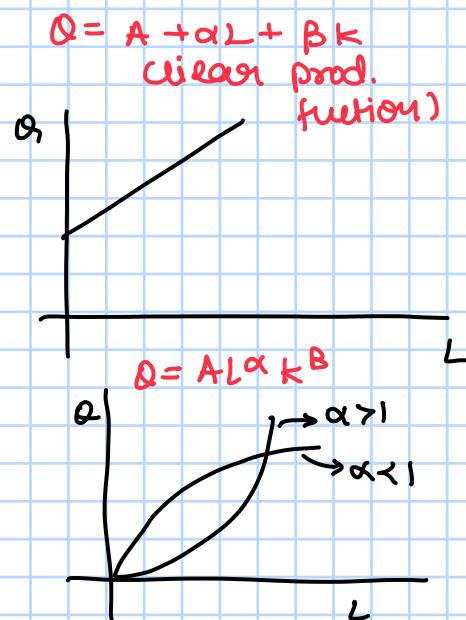
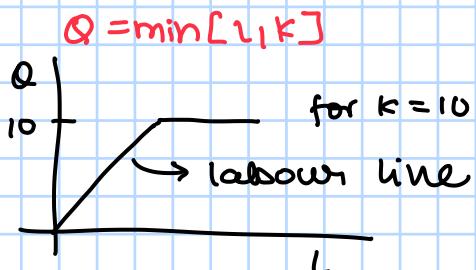
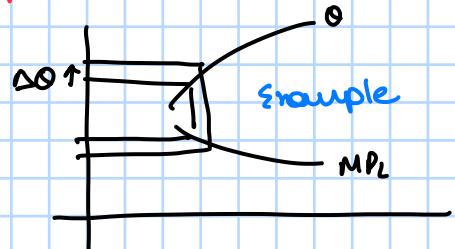


27th Aug : Quiz - Objectives, application based



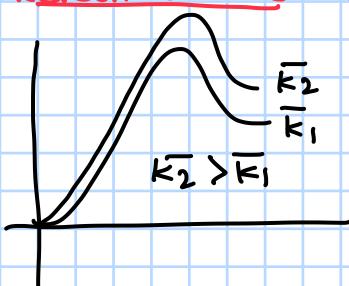
$$Q = A [Q^\alpha + (-\theta) K^\alpha]^{\frac{1}{\alpha}}$$

do (HW)



Note: Return to factor in short term (in this case K is fixed)
↳ how large business is

Rental to scale - is a longterm factor, deals with change in capital stock



Both K, L variable
is concept of
Rental to change.

$(\Delta K = \Delta L) < \Delta Q$ - increasing
return to scale

$(\Delta K = \Delta L) > \Delta Q$ - de.
return to scale

$(\Delta K = \Delta L) = \Delta Q$ - const. rental
to scale

Explicit cost - fixed / known cost - land / labour / Capital

Implicit cost - unavoidable cost - Ent (firm pays Ent) - opportunity
cost of Ent.

Economic cost = Exp cost + imp cost

This is important
Economic profit = Total rev - Exp cost
- imp cost

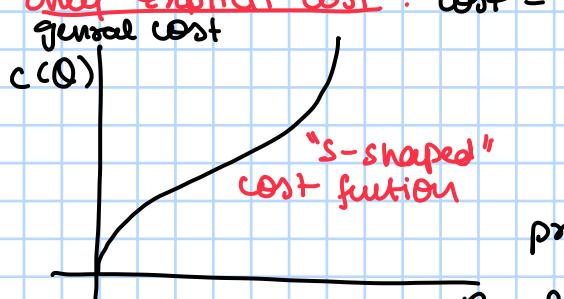
Economic profit = Accounting profit - imp cost

Rental earning
(owner of firm earns this profit)

Economic profit = 0 if everything at
fair value.

Economic rent : if economic profit > 0
(profit that does not
belong to us)

only explicit cost : cost = fixed cost + variable cost



Not good
in economics

does not
change in
short run

$$C(L, K) = rK + wL$$

$$C(L, E) = rE + wL$$

If we do not
produce we get
back our
Some fixed cost = 0

If Production = 0 (stops)
still registration fee £0

→ No effect on business
(a type of fixed cost)

By producing
or not-producing
still will cost
me.

It cannot
be charged

Example
Booted a
Hotel, tree

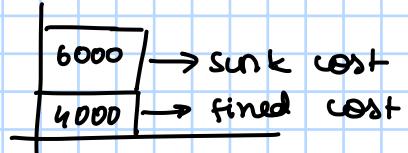
- cost to do business
but no effect on
business.

Quiz → Should come to Quiz



If at this point I do not prod, $K, L = 0$ but still sun k

Question from slides: 7 hours 10,000 €



After 1 month
we cannot sell
and get even 0 €
 \therefore Sunk cost = 10,000

AVC, MC with AP MP:

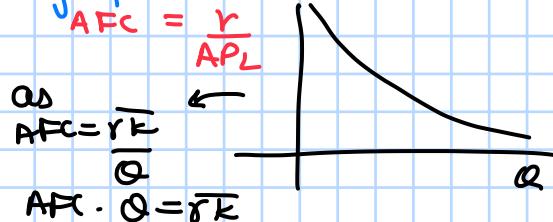
Average cost

$$AC = w \frac{1}{AP_L} + r \frac{1}{AP_K}$$

$AP_L \neq 0$
 $AP_K \neq 0$

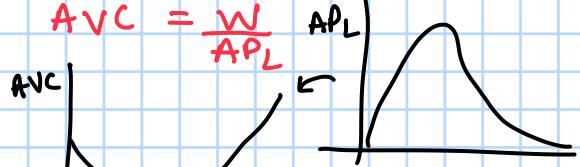
$\left\{ \begin{array}{l} \xleftarrow{AP_L} \text{Average variable cost} \\ \xleftarrow{AP_K} \text{Average fixed cost} \end{array} \right.$

Average fixed cost

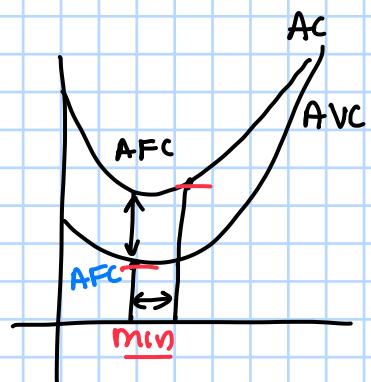


Average Variable Cost

$$AVC = \frac{w}{AP_L}$$



$$\begin{aligned} C &= rE + wL \\ \frac{C}{Q} &= r \frac{E}{Q} + w \frac{L}{Q} \\ AC &= r \frac{E}{AP_K} + w \frac{L}{AP_L} \end{aligned}$$



29th Aug :

Relationship b/w Production fn and cost function

$$TC = VC + FC$$

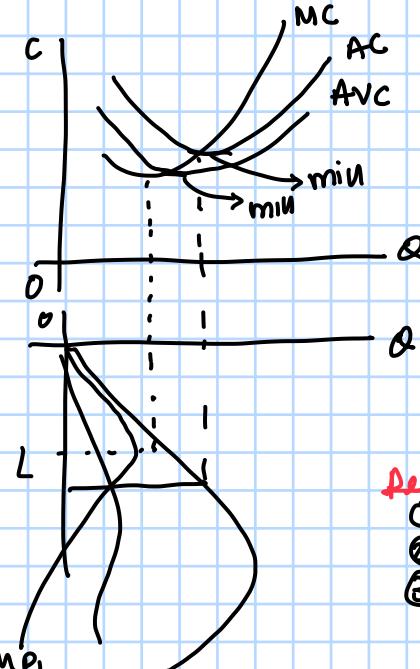
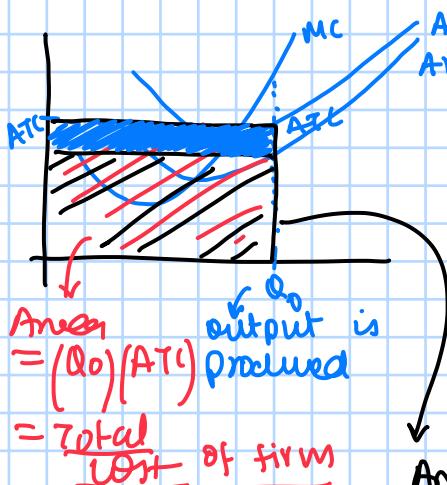
$$AC = \frac{TC}{Q} = \frac{VC}{Q} + \frac{FC}{Q} = Avc + AFC$$

$$MC = \frac{dTC}{dQ} = \frac{dVC}{dQ} \leftarrow \text{as } FC \text{ does not change}$$

$$= \frac{w}{MP_L}$$

$$\frac{dATC}{dQ} = \frac{1}{Q} [MC - ATC]$$

$$\frac{dAVC}{dQ} = \frac{1}{Q} [MC - AVC]$$



Miscon diagram

min of AC will be after AVC.
(Note this in graph)
(and also after MC attains min)

Perfect competition:

- ① perfect comp market
- ② no market power
- ③ no barriers

If factory

- ① monopoly - only one / only producer
- ② 'different' / niche product - differentiator product
(Sugarcane example)

Perfect competition this is not true
Not a single producer can put a stop / barrier.

This assumption is very restrictive

$$\max P(Q) - C(Q)$$

(max profit)

$$(P(Q) - C(Q)) = \text{profit}$$

to max this

$$\Pi = P(Q) - C(Q)$$

$$\frac{d\Pi}{dQ} = P - \frac{dC}{dQ} = 0$$

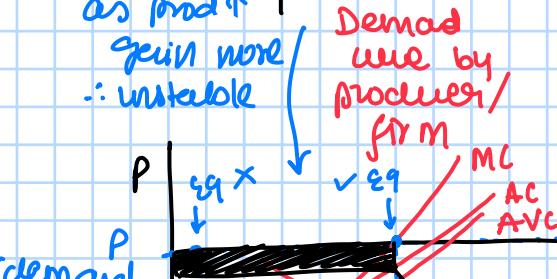
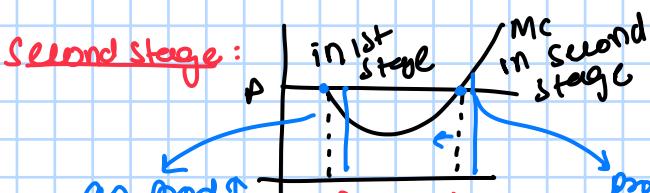
P is marginal cost

$$\frac{\partial^2 \Pi}{\partial Q^2} < 0$$

$$\Rightarrow -(\frac{d^2 M}{dQ^2}) < 0$$

$$\frac{dMC}{dQ} > 0$$

Second stage:



$$\text{PROFIT} = \text{Revenue} - \text{Cost}$$

$$= \text{Area big} - \text{Area small}$$

MARKET
 $Q \leftarrow$ quantity by market

P

P_E

MARKET

$Q_E = \sum Q_i$

Q

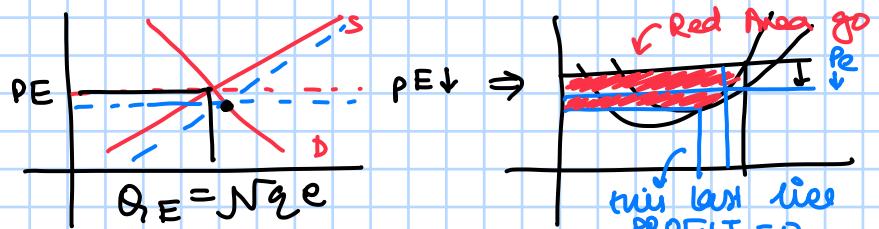
FIRM
 $q \leftarrow$ quantity by firm (small)

$s \rightarrow$ aggregating behavior of all producers

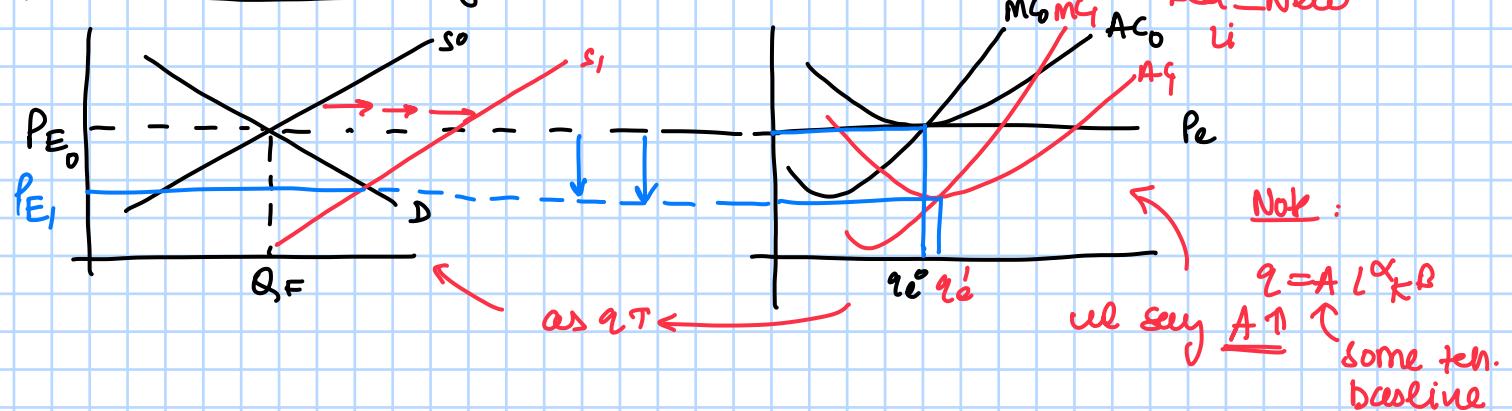
$Q_E = \sum q_i$

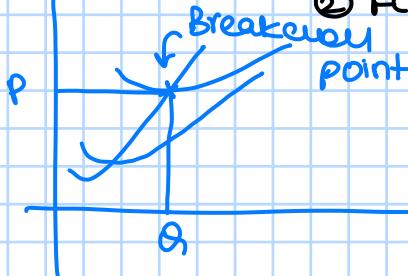
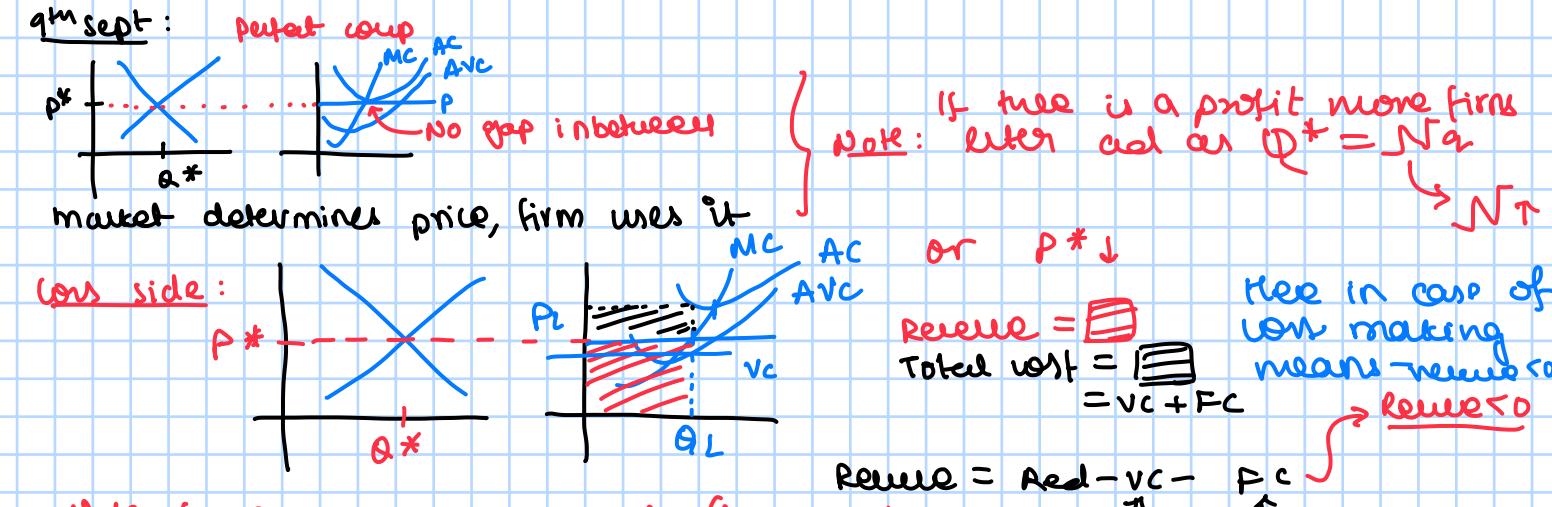
Q

If there is profit, $N \uparrow$ as $N \uparrow$, the $S \rightarrow$ and $P_E \downarrow$



Now if there is a technological innovation:





This happens till it goes to break-even point

- ① Firms leave \rightarrow if P is below AVC
② Firms keep on going until AVC meets AC with FC only

$$Q = N_2 \text{ as } N \downarrow$$

$$Q \downarrow$$

Note: in this adjustment, capital is fixed, so this is a short-run adjustment and not a long term adjustment.

shutdown point - $P \leq \min(AVC)$ then firms shutdown

if Revenue covers FC - shutdown
Revenue covers some FC - till break-even point

see that $P = MC$ \rightarrow competitive equilibrium \rightarrow No incentive to enter or exit $P = MC = \min AC$

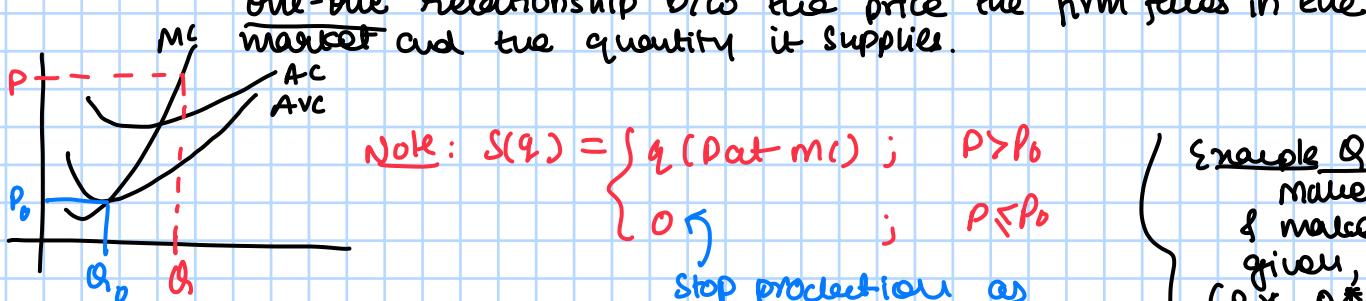
If rent seeking activities occur \rightarrow to every factor of production zero profit



If every producer gets rest on ownership (Economic profit > 0) then there will be exploitation. In India (40% GDP with 1000 families) & China AI, another example

Having more profit \nrightarrow Having more innovation

Supply function of a firm:

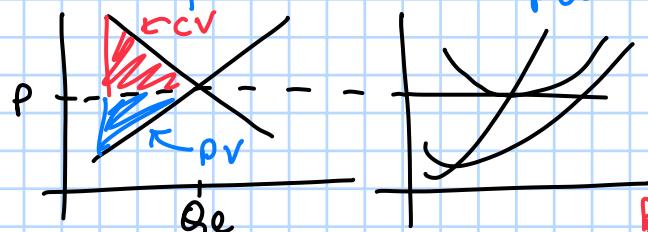


Example Question
Market D & Market S given, find (P^*, Q^*)
find $MC = P^*$
so q^* found
then $N = \frac{q^*}{q^*}$

Question example: ATC \leftarrow determination



$\frac{c(q)}{q}$, minimize it
to get $q^e = 2$, $ATC(2) = 100$
 $\therefore p^e = 100 \leftarrow$ No entry / exit
(Break-even point)

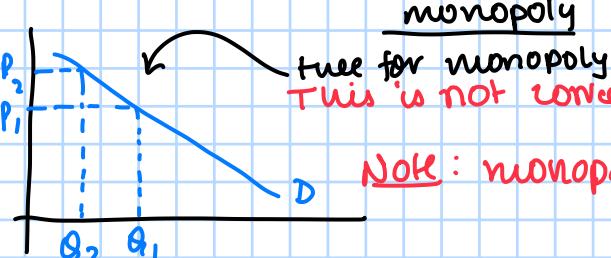


No dead weight loss

But: there will be deadweight losses in monopoly

10th Sept:

monopoly - One producer or seller in the market



true for monopoly

This is not correct - monopoly can charge any price \Rightarrow

NOTE: monopoly do not go to inelastic demand

they are constrained by market.

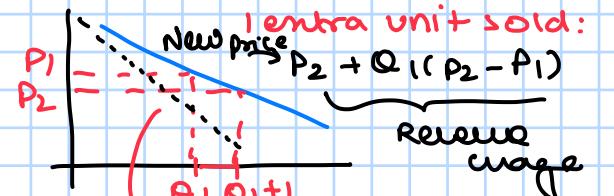
they are constrained by demand

problem of monopoly - To max profit, by choosing quantity produced and sold.

Profit = $P(Q) - C(Q)$ inverse demand function is $P(Q)$

$$\pi = P(Q)Q - C(Q)$$

Let's see if firm produces 1 more unit of good:



$$\text{marginal revenue} = P_2 + Q_1(P_2 - P_1)$$

All previous units also sold at lower price \Rightarrow

$$MR = P_2 + Q_1(P_2 - P_1)$$

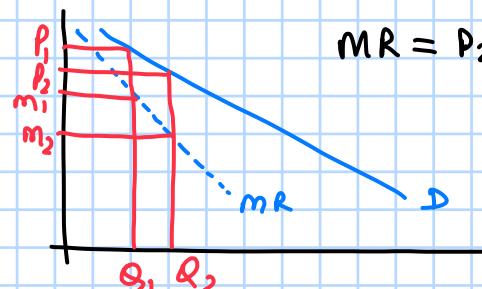
Negative

$$MR = P_2 + Q_1(P_2 - P_1)$$

$$\text{at } Q_1 = 0 \quad MR = P$$

\therefore fine intersects

and then less than the demand function.



only comes in monopoly

$$\max \pi = P(Q)Q - C(Q)$$

$$\frac{d\pi}{dQ} = P(Q) + Q \frac{dP(Q)}{dQ} - \frac{dC(Q)}{dQ} = 0$$

Marginal revenue

Marginal cost

$$0 = P(Q) \left[1 + \frac{Q}{P(Q)} \frac{dP(Q)}{dQ} \right] - MC$$

$$= P(Q) \left[1 - \left(-\frac{1}{(\frac{dQ}{dP})} \right) \left(\frac{P}{Q} \right) \right] - MC$$

$$= P(Q) \left[1 - \frac{1}{\text{elasticity}} \right] - MC$$

$$= P(Q) \left[1 - \frac{1}{\varepsilon} \right] - MC$$

$$\Rightarrow MC = P(Q) \left[1 - \frac{1}{\varepsilon} \right]$$

\therefore if $MC > 0$, then

$$1 - \frac{1}{\varepsilon} > 0$$

$\Rightarrow \varepsilon > 1$

Rational profit

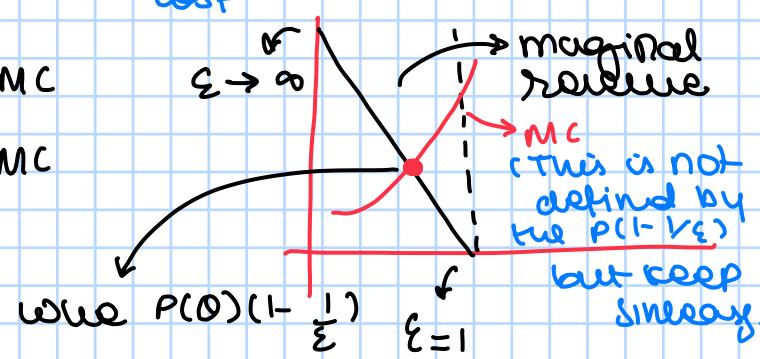
max. monopolies

will always

sell in a elastic market

at zero Quality $\Sigma \rightarrow \infty$

$$1 - \frac{1}{\varepsilon} \rightarrow 1 \quad P(Q) = MC$$



$$= MC$$

$$\varepsilon = 1$$

$$P_e$$

$$Q_e$$

$$MR$$

$$P$$

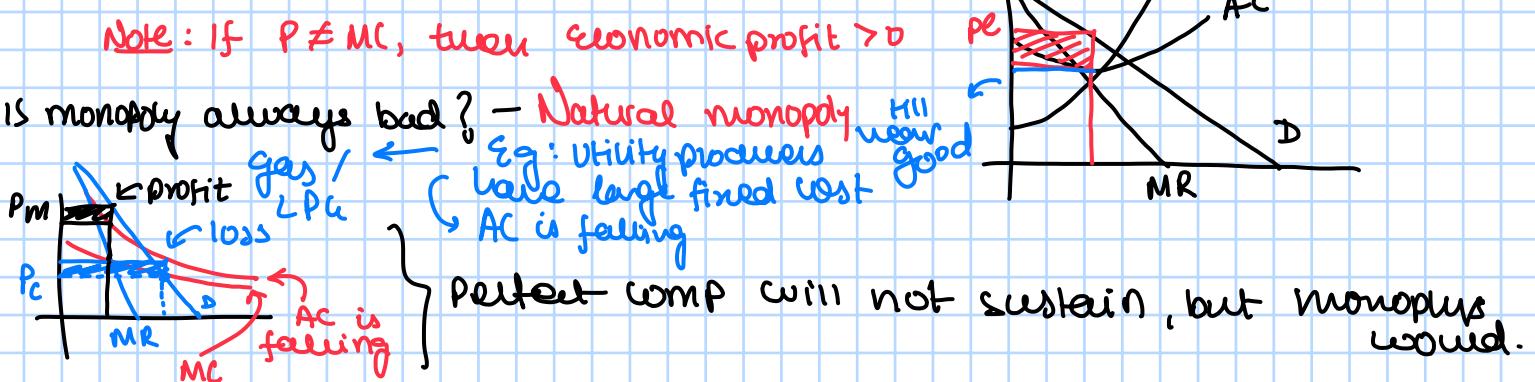
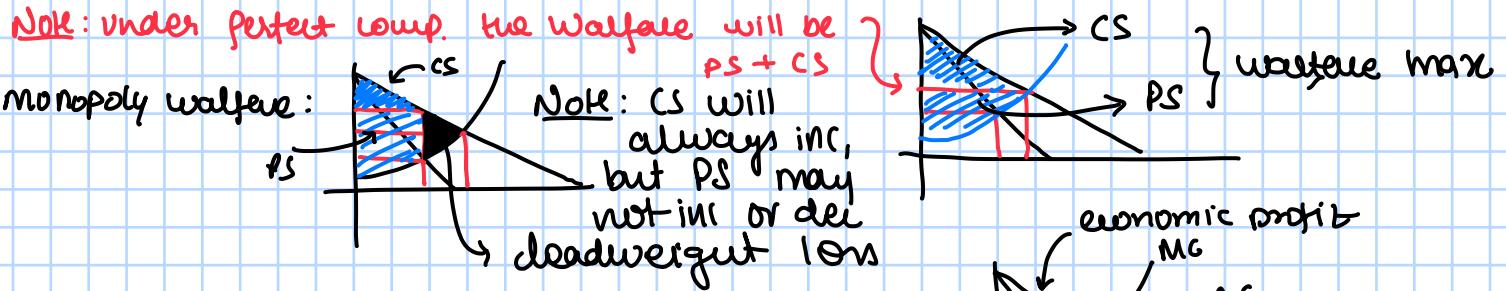
If we impose perfect competition here, supply demand by MC , then it will be imposed when $D = MC = P$

for max. welfare

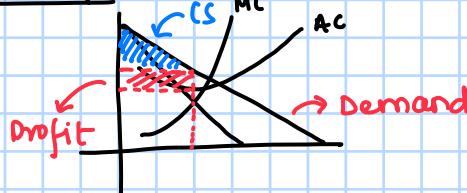
Price by monopoly

Price in comp. market

very interesting (If we impose perfect comp in monopoly)



12th Sept:



What constitutes this is not done?

Small commercial unit - uses household to scale money

Assume ① monopoly

② together they sell goods / could cheaper price discrimination

- Not always possible for firm
- Due to different demand

London tube example
15 pounds ticket vs 21 pounds ticket

Electricity bill example
corporate vs houses



Peak load pricing

2 different demand, so 2 different pricing

legal system strong we cannot do this / detect it using some mechanism that deters them

Third degree price discrimination:

- Doctors \rightarrow market 1: no doctor region, he is only supplier - monopoly - inelastic
- lawyers \rightarrow market 2: multiple doctors available - not a monopoly - elastic
- $P_1(Q_1) \leftarrow$ elastic
- $P_2(Q_2) \leftarrow$ inelastic

$$\text{profit } \pi = P_1(Q_1)Q_1 + P_2(Q_2)Q_2 - c(Q_1+Q_2)$$

$$\frac{\partial \pi}{\partial Q_1} = P_1 \left[1 - \frac{1}{\varepsilon_1} \right] - c'(Q_1+Q_2) = 0$$

The cancellation means that

$$\Rightarrow P_1 \left[1 - \frac{1}{\varepsilon_1} \right] = c'(Q_1+Q_2) = MC$$

With inelastic demand $P >$

$$\text{Sim } P_2 \left[1 - \frac{1}{\varepsilon_2} \right] = MC$$

elastic demand

People in sum \rightarrow can go to market 2

$\left. \begin{array}{l} \text{not possible as} \\ \text{sum people can go and} \\ \text{take less money service} \end{array} \right\}$

$P_1 < P_2$
elastic market inelastic market

But for specialisation case differentiation can be achieved

$$P_1 \left(1 - \frac{1}{\varepsilon_1} \right) = P_2 \left(1 - \frac{1}{\varepsilon_2} \right)$$

$$\frac{P_1}{P_2} = \frac{\left(1 - \frac{1}{\varepsilon_2} \right)}{\left(1 - \frac{1}{\varepsilon_1} \right)}$$

$$\varepsilon_1 > \varepsilon_2 \Rightarrow \frac{1}{\varepsilon_2} > \frac{1}{\varepsilon_1}$$

$$\Rightarrow -\frac{1}{\varepsilon_2} < -\frac{1}{\varepsilon_1}$$

$$\Rightarrow 1 - \frac{1}{\varepsilon_2} < 1 - \frac{1}{\varepsilon_1}$$

$$\Rightarrow \frac{P_1}{P_2} < 1$$

If consumer cannot take arbitrage difference we call have first degree price discrimination.

2nd degree price discrimination - block pricing

per unit price \leftarrow Bundling goods together is now

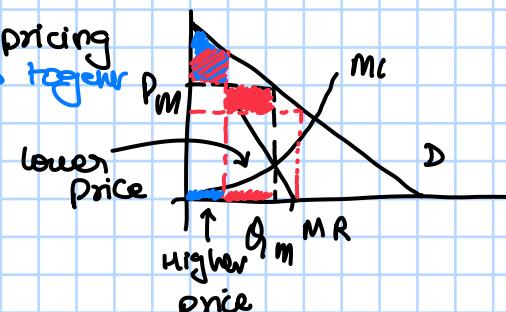
$$P = 100 - Q$$

monopoly selling gets profit

$$\pi = (100 - Q)Q - Q^2$$

$$\pi = (100 - Q)Q - Q^2 \quad C = Q^2$$

$$Q_m^* = 25 \quad P_m^* = 75$$



producer bundle $(0 - Q_1) - (Q_1 - Q_2)$

profit from bundle

$$\pi = (100 - Q_1)Q_1 + (100 - Q_2)(Q_2 - Q_1)$$

$$Q_1^* = \frac{100}{7} \quad Q_2^* = \frac{200}{7}$$

Profit under monopoly

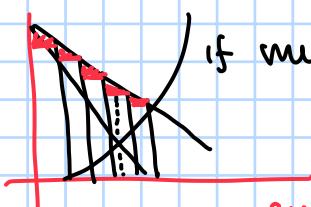
$$\pi = (100 - 25)25 - 25^2$$

Profit under bundling $>$ Profit under monopoly

If multidevads and

if monopoly know the exact value of good - 1st degree

Amazon prime - fee, new movie you have to pay more



Subscription fee

Profit \leftarrow
No profit

Only monopolies can do this

