PROJECT PROPOSAL





FUEL SAVING GREEN ENERGY

SOLUTIONS FOR CLUB MED KANI

Prepared for:

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BACKGROUND

For a paradise resort, securing a 100% reliable electricity supply is critically important. However, high fuel costs and dealing with technical challenges may be diverting resources away from the resort's core business. It's time to cut power bills, lower technical complexity and reduce operating risk, all in one step.

ABOUT PROJECT

Fuel Saving Solutions for Club Med aims to modernize power supply by adressing key geographical challenges of an island location.

ISLAND ENERGY CHALLENGES

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- High fuel supply costs and price variability
- Risk of hardware failure and delayed maintenance
- Harnessing of local energy sources
- 1 Instability of hybrid renewable power systems

OBJECTIVES

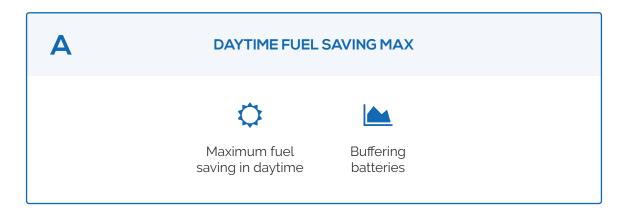
YATEC offers Club Med a selection of solutions to radically upgrade its power supply model and achieve the following objectives:

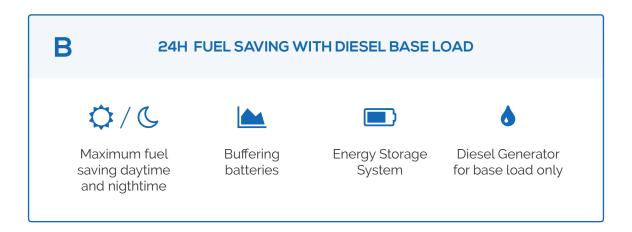
- ☐ Net reduction in total energy-related expenditures
- ☐ Higher dependability of power supply
- Predictable energy pricing
- ☐ Elimination of system operation and maintenance responsibilities from core business

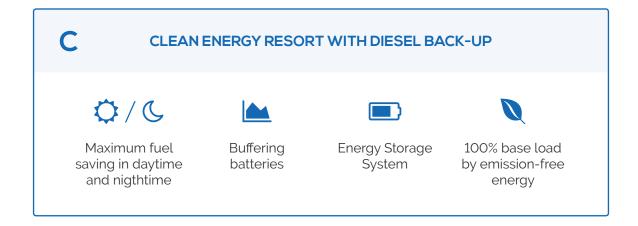


SOLUTION TIERS

Three solution tiers offer different end-goals and may serve as a basis for a fully customized program.









WORKFLOW

Club Med can select between two cooperation variants with focus on either system ownership or energy subscription.

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VARIANT 1:

PRODUCT-BASED

Club Med purchases a power sytem from YATEC to provide fuel saving benefits.

- Club Med benfits from savings on lower fuel usage
- ✓ Club Med owns and operates all hadware



Custom designed turn-key power system



One-off payment for all hardware and engineering



Operation and Maintenance in-house by Club Med

VARIANT 2:

SERVICE-BASED

Club Med purchases electricity from YATEC at predefined monthly rates.

- ✓ Club Med benfits from lower monthly electricity expenditures
- ✓ Club Med is guaranteed constant power supply without ownership responsibilities



Electricity supply agreement



Monthly payments based on power usage by Club Med



Operation and Maintenance by YATEC