PROJECT PROPOSAL





FUEL SAVING GREEN ENERGY

SOLUTIONS FOR CLUB MED KANI

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SOLUTIONS FOR CLUB MED KANI

BACKGROUND

For a paradise resort, securing a 100% reliable electricity supply is critically important. However, high fuel costs and dealing with technical difficulties may be diverting resources away from the resort's core business. It's time to cut power bills, lower technical complexity and reduce operating risk, all in one step.

ABOUT PROJECT

Fuel Saving Solutions for Club Med aims to modernize power supply by adressing the key geographical challenges of an island location.

ISLAND ENERGY CHALLENGES

- High fuel supply costs and price variability
- 1 Risk of hardware failure and delayed maintenance
- Harnessing of local energy sources
- Instability of hybrid renewable power systems

OBJECTIVES

YATEC offers Club Med a selection of solutions to radically upgrade its power supply model which achieve the following objectives:

- □ Net reduction in total energy-related expenditures
- ☐ Higher dependability of power supply
- Predictable pricing
- ☐ Elimination of system operation and maintenance responsibilities from core business



SOLUTION TIERS

Three solution tiers offer different end-goals and may serve as a basis for a fully customized program.



 \Diamond



Maximum fuel saving in daytime

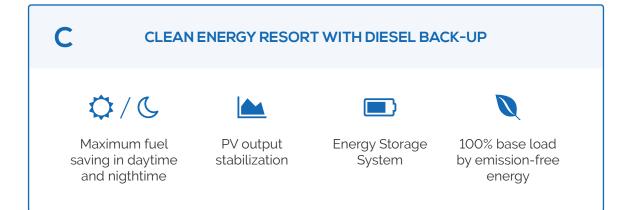
PV output stabilization

B 24H FUEL SAVING WITH DIESEL BASE LOAD

Maximum fuel saving daytime and nigthtime

Power output stabilization

Energy Storage System Diesel Generator for base load only



WORKFLOW

Club Med can select between two cooperation variants with focus on either system ownership or energy subscription.

VARIANT 1:

PRODUCT-BASED

Club Med purchases a power system from YATEC to provide fuel saving benefits.

- Club Med benfits from savings on lower fuel usage
- Club Med owns and operates all hadware



A custom designed turn-key power system



One-off payment for all hardware and engineering



Operation and Maintenance in-house by Club Med

VARIANT 2:

SERVICE-BASED

Club Med purchases electricity from YATEC at predefined monthly rates.

- Club Med benfits from lower monthly electricity expenditures
- Club Med is guaranteed constant power supply without ownership responsibilities



An electricity supply agreement



Monthly payments based on power usage by Club Med



Operation Maintenance by YATEC