What might be going

on in their minds? Are

they concerned about

cost-effectiveness, or

technology issues,

efficiency?

What other thoughts might influence their behavior?



What do TechPro Solutions customers say? This could include feedback, comments, or requests they've made, both positive and negative

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What emotions do they experience when using TechPro's services? Are they frustrated, relieved, satisfied, or anxious?

What actions do they take when interacting with TechPro Solutions? Do they contact customer support, refer others, or discontinue using the services?



Does

What behavior have we observed? What can we imagine them doing?





