

**Question 1: Standardize the values in the Item\_Fat\_Content column**

The column Item\_Fat\_Content contains inconsistent values such as low fat, LF, and reg. Write a query to standardize them into proper labels (Low Fat and Regular).

**SQL Query:**

```
UPDATE BlinkITGroceryData
SET Item_Fat_Content =
CASE
    WHEN Item_Fat_Content IN ('low fat','LF') THEN 'Low Fat'
    WHEN Item_Fat_Content = 'reg' THEN 'Regular'
    ELSE Item_Fat_Content
END;
SELECT DISTINCT("Item Fat Content") FROM BlinkITGroceryData;
```

**Output:**

Item_Fat_Content
Regular
Low Fat

**Question 2: Find the total sales from the dataset****SQL Query:**

```
SELECT CAST(SUM(Total_Sales) AS INT) AS TOTAL_SALES
FROM BlinkITGroceryData;
```

**Output:**

TOTAL_SALES
1201681

**Question 3: Find the average sales from the dataset****SQL Query:**

```
SELECT CAST(AVG(Total_Sales) AS DECIMAL(10,0)) AS
AVG_SALES
FROM BlinkITGroceryData;
```

**Output:**

AVG_SALES
141

**Question 4: Find the number of items in the dataset**

**SQL Query:**

```
SELECT COUNT(*) AS NO_OF_ITEMS  
FROM BlinkITGroceryData;
```

**Output:**

NO_OF_ITEMS
8523

**Question 5: Find the total sales where Item Fat Content = 'Low Fat'****SQL Query:**

```
SELECT CAST(SUM(Total_Sales) AS INT) AS TOTAL_SALES  
FROM BlinkITGroceryData  
WHERE "Item Fat Content" = 'Low Fat';
```

**Output:**

TOTAL_SALES
776319

**Question 6: Find the total sales where Outlet Establishment Year = 2022****SQL Query:**

```
SELECT CAST(SUM(Total_Sales) AS INT) AS TOTAL_SALES  
FROM BlinkITGroceryData  
WHERE "Outlet Establishment Year" = 2022;
```

**Output:**

TOTAL_SALES
131477

**Question 7: Find the average rating of items****SQL Query:**

```
SELECT CAST(AVG(Rating) AS DECIMAL(10,2)) AS AVG_RATING  
FROM BlinkITGroceryData;
```

**Output:**

AVG_RATING
3.97

#### Question 8: Analyze sales by Item Fat Content

##### SQL Query:

```
SELECT Item_Fat_Content,
       CAST(SUM(Total_Sales) AS DECIMAL(10,2)) AS TOTAL_SALES,
       CAST(AVG(Total_Sales) AS DECIMAL(10,2)) AS AVG_SALES,
       CAST(AVG(Rating) AS DECIMAL(10,2)) AS AVG_RATING,
       COUNT(*) AS NO_OF_ITEMS
FROM BlinkITGroceryData
GROUP BY Item_Fat_Content
ORDER BY TOTAL_SALES DESC;
```

##### Output:

Item_Fat_Content	TOTAL_SALES	AVG_SALES	AVG_RATING	NO_OF_ITEMS
Low Fat	776319.68	140.71	3.97	5517
Regular	425361.80	141.50	3.97	3006

#### Question 9: Top 5 Item Types by sales

##### SQL Query:

```
SELECT Item_Type,
       CAST(SUM(Total_Sales) AS DECIMAL(10,2)) AS TOTAL_SALES,
       CAST(AVG(Total_Sales) AS DECIMAL(10,2)) AS AVG_SALES,
       CAST(AVG(Rating) AS DECIMAL(10,2)) AS AVG_RATING,
       COUNT(*) AS NO_OF_ITEMS
FROM BlinkITGroceryData
GROUP BY Item_Type
ORDER BY TOTAL_SALES DESC
LIMIT 5;
```

##### Output:

Item_Type	TOTAL_SALES	AVG_SALES	AVG_RATING	NO_OF_ITEMS
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Fruits and Vegetables	178124.08	144.58	3.96	1232
Snack Foods	175433.92	146.19	3.95	1200
Household	135976.53	149.42	4.00	910
Frozen Foods	118558.88	138.50	3.97	856
Dairy	101276.46	148.50	3.97	682

#### Question 10: Analyze sales by Outlet Location Type and Item Fat Content

##### SQL Query:

```
SELECT Outlet_Location_Type,
       Item_Fat_Content,
       CAST(SUM(Total_Sales) AS DECIMAL(10,2)) AS TOTAL_SALES
FROM BlinkITGroceryData
GROUP BY Outlet_Location_Type, Item_Fat_Content
ORDER BY TOTAL_SALES DESC;
```

##### Output:

Outlet_Location_Type	Item_Fat_Content	TOTAL_SALES
Tier 3	Low Fat	306806.99
Tier 2	Low Fat	254464.77
Tier 1	Low Fat	215047.91
Tier 3	Regular	165326.87
Tier 2	Regular	138685.87
Tier 1	Regular	121349.90

#### Question 11: Sales by Outlet Establishment Year

##### SQL Query:

```
SELECT Outlet_Establishment_Year,
       CAST(SUM(Total_Sales) AS DECIMAL(10,2)) AS TOTAL_SALES
FROM BlinkITGroceryData
GROUP BY Outlet_Establishment_Year
ORDER BY TOTAL_SALES DESC;
```

##### Output :

Outlet_Establishment_Year	TOTAL_SALES
1998	204522.26
2017	133103.91
2010	132113.37
2000	131809.62
2022	131477.77
2015	130942.78
2012	130476.86
2020	129103.96
2011	78131.56

#### Question 12: Sales contribution by Outlet Size

##### SQL Query:

```
SELECT Outlet_Size,
       CAST(SUM(Total_Sales) AS DECIMAL(10,1)) AS TOTAL_SALES,
       CAST((SUM(Total_Sales) * 100.0 /
              (SELECT SUM(Total_Sales) FROM BlinkITGroceryData)) AS DECIMAL(10,1)) AS
SALES_PERCENTAGE
FROM BlinkITGroceryData
GROUP BY Outlet_Size
ORDER BY SALES_PERCENTAGE DESC;
```

##### Output:

Outlet_Size	TOTAL_SALES	SALES_PERCENTAGE
Medium	507895.7	42.3
Small	444794.2	37.0
High	248991.6	20.7

#### Question 13: Sales contribution by Outlet Location Type

##### SQL Query:

```
SELECT Outlet_Location_Type,
       CAST(SUM(Total_Sales) AS DECIMAL(10,1)) AS TOTAL_SALES,
```

```

CAST(AVG(Total_Sales) AS DECIMAL(10,2)) AS AVG_SALES,

CAST(AVG(Rating) AS DECIMAL(10,2)) AS AVG_RATING,

CAST(SUM(Total_Sales)*100.0/(SELECT SUM(Total_Sales) FROM BlinkITGroceryData) AS
DECIMAL(10,2)) AS SALES_PERCENTAGE,

COUNT(*) AS NO_OF_ITEMS

FROM BlinkITGroceryData

GROUP BY Outlet_Location_Type

ORDER BY TOTAL_SALES DESC;

```

**Output:**

Outlet_Location_Type	TOTAL_SALES	AVG_SALES	AVG_RATING	SALES_PERCENTAGE	NO_OF_ITEMS
Tier 3	472133.0	140.94	3.96	39.29	3350
Tier 2	393150.6	141.17	3.96	32.72	2785
Tier 1	336397.8	140.87	3.98	27.99	2388

**Question 14: Sales contribution by Outlet Type**

**SQL Query:**

```

SELECT Outlet_Type,

CAST(SUM(Total_Sales) AS DECIMAL(10,1)) AS TOTAL_SALES,

CAST(AVG(Total_Sales) AS DECIMAL(10,2)) AS AVG_SALES,

CAST(AVG(Rating) AS DECIMAL(10,2)) AS AVG_RATING,

CAST(SUM(Total_Sales)*100.0/(SELECT SUM(Total_Sales) FROM BlinkITGroceryData) AS
DECIMAL(10,2)) AS SALES_PERCENTAGE,

COUNT(*) AS NO_OF_ITEMS

FROM BlinkITGroceryData

GROUP BY Outlet_Type

ORDER BY TOTAL_SALES DESC;

```

**Output:**

Outlet_Type	TOTAL_SALES	AVG_SALES	AVG_RATING	SALES_PERCENTAGE	NO_OF_ITEMS
Supermarket Type1	787549.9	141.21	3.96	65.54	5577
Grocery Store	151399.1	140.29	3.99	12.64	1083

Supermarket Type2	131477.8	141.68	3.97	10.94	928
Supermarket Type3	130714.7	139.80	3.95	10.88	935