# **RESUME**

# Y. Vinay Kumar

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## **Objective:**

To be a member of an organization where growth & prospects are unlimited, and an individual is recognized by his work. I am looking ahead to work in a challenging environment, where be able to effectively utilize my experience & skills and learn new things

### **Professional Snapshots**

- A competent individual with 5+ years of experience in Warehousing, Transportation and Customer Relationship Management in Supply Chain Industry.
- Proficient in SAP, ERP, OTM.
- Ensuring Zero inventory variance at Warehouses and Management of Receivable.
- Adept in resolving critical service issues, ensuring safe operations, customer satisfaction and repeat business.
- Successfully boosted profitability for the company.
- Possessing Good analytical and problem-solving skills.

#### Warehouse Management System,

- Warehouse operation.
- Outbound operation.
- Logistics Support.
- Inventory management system.
- Management information system.
- Housekeeping, Health & Safety.
- Last mile and First mile Operations.
- Dark Store Operations.

#### **Work History**

**Kirana kart Technologies – Zepto** worked as Store Manager for Dark store operations 10 minutes delivery (Jun' 2024 – Oct' 2024)

**HH Logistics – Hari Hara Pvt.Itd** worked as **Logistics Manager** for Last-mile operations (Jan'2023 – Feb' 2024)

**Store King – Store King** worked as a **Warehouse In charge** for Warehouse Operations (Jan'2021 to Dec' 2022)

**Exceed Logistics - Store King** worked as a **Warehouse Executive** for Warehouse Operations (Nov'2019 to Dec'2020)

**TVS Supply Chain – Mahindra & Mahindra Pvt Ltd** worked as a **Warehouse Admin staff** as Orders Processing and Outbound operations (March'2018 to Nov'2019)

Magus Customer Dialogue – working as a customer care service Executive, (Aug'2017 till Jan 2018)

#### Kirana kart Technologies (Zepto) - Dark Store Manager

- responsible for leading all aspects of the dark store's operations, including:
- Inventory, Inbound and outbound, Manpower planning, Rostering, Training, and Employee engagement.
- Meet delivery targets and ensure customer satisfaction. Oversee inbound and outbound logistics, ensuring timely and accurate deliveries.
- Managing inventory Ensuring that merchandise is in stock and available for delivery
- Managing operations Ensuring that the store runs smoothly and efficiently, and that delivery targets are met
- Managing financials Overseeing the store's financials, including cost optimization and unit economics on CPO.
- Managing safety and quality: Ensuring that the store complies with safety and quality standards. Managing staff Developing a talent development program for the store's operations and last mile teams.
- Managing last mile delivery Optimizing and assigning the fleet for last mile delivery.
- Designing process and optimizing storage, handling, and order fulfillment processes Identifying issues Proactively identifying issues and problems before they arise
- Collaborating with all teams to identify assortment, marketing, and other customer levers

Software used: WMS

#### Harihara Logistic Pvt.Ltd Hyderabad – Logistics Manager

- Monitored import and export of goods, adhering to the compliance standards.
- Led performance evaluations for 15+ workers, respecting company strategy and goals.
- Audited over 123 procedure workflows with a particular focus on workplace health & safety and security.
- Planned and scheduled timely fleet inspections, equipment testing, and regular warehouse maintenance.
- Resolved 30+ concerns weekly from freight forwarders, carriers, import and export agents, and direct customers.
- Route planning & loading plan to be laid for local deliveries
- To ensure timely delivery as per required schedule like Target time
- Strictly Following the **"TAT" & JIT concepts** for the core customers to increase the service volume
- Scheduling and Conducting Training to all Team members as per requirement

#### Store King Hyderabad - Warehouse Executive

- Route planning & loading plan to be laid for local deliveries
- To ensure timely delivery as per required schedule like Target time
- Experience in vendor identification and vehicle planning
- Supply Chain Management for ensuring on time delivery & monitoring transit norms.
  - Understanding the shipment urgency level and using multi transporters
  - Management of dealers, solving the issues in Distribution and coordinating
- Effective implementation of 5S Principal and following of "FIFO" method
- Sending movement and delivery status report to the Customer
- Process Sales Return Process (RTO/RVP & RTV) on daily basis
- Direct and assign work set performance objectives and monitor KPI's
- Monitoring schedules and preventing service delays
- Responsible for Quality & Safety audits bringing the score >90%
- Adept in resolving critical service issues, ensuring safe operations, customer satisfaction and repeat business
- Strictly Following the **"TAT" & JIT concepts** for the core customers to increase the service volume
- Scheduling and Conducting Training to all Team members as per requirement
- Responsible to get all stock entries into the WMS system
- Responsible for Physical stock count audit and stock reports
- Coordination with Operations Team towards availability of materials
- Resolving Queries on MS portal on the same day
- Portal Management of Customers Query & Tickets
- An effective communicator with good Customer Relationship Management-CRM
- Bill Validation of Transport Team & Cost Managing of raised bills from TSP
- Placing Vehicles on Emergency basic from Market
- Cost Managing of Market Placed Vehicles
- Handling Q Commerce Customer planning to delivery the Stock with Zero Efficiency. •

Working on ERP & WMS environment

Software Use: ERP

# Exceed Logistics - Store King Hyderabad - Warehouse In charge Key Areas of Operation

- Responsible for completing daily, weekly, monthly management report on overall warehouse performance
- Taking care operation planning, strategy, service delivery, customer experience, vendor management, cost optimizations for overall business
- Handling the size of 40+ employees direct & indirect and handling 30k+sft of warehouses

- Order processing in system & Pick list generation/Invoice
- To ensure safe retrieval of material as per pick list/Invoice
- Physical inspection of in picking materials against Invoice/Delivery Challan
- As per Plan deliver the good Quality product to Customer at the right time.
- Responsible for Unloading, put away, Picking, Packing and co-ordination with transport vendor from shipment connection to till Delivered
- To ensure timely delivery as per required schedule like Target time
- Route planning & loading plan to be laid for local deliveries
- Experience in vendor identification and vehicle planning
- Supply Chain Management for ensuring on time delivery & monitoring transit norms.
- Understanding the shipment urgency level and using multi transporters
- Management of dealers, solving the issues in Distribution and coordinating
- Effective implementation of 5S Principal and following of "FIFO" method Sending movement and delivery status report to the Customer Process Sales Return Process (RTO/RVP) on daily basis
- Direct and assign work set performance objectives and monitor KPI's
- Monitoring schedules and preventing service delays
- Responsible for Quality & Safety audits bringing the score >90%
- Adept in resolving critical service issues, ensuring safe operations, customer satisfaction and repeat business
- To sending the stock & movement details Clients & Generating MIS reports
- Strictly Following the **"TAT" & JIT concepts** for the core customers to increase the service volume
- Scheduling and Conducting Training to all Team members as per requirement
- Responsible to get all stock entries into the WMS system
- Responsible for Physical stock count, audit, and stock reports
- Coordination with Planning Team towards availability of materials
- An effective communicator with good Customer Relationship Management-CRM Working on ERP &
  WMS environment
- Software Use: ERP

#### TVS Supply Chain - Mahindra & Mahindra (Spare Parts) Warehouse Admin staff

- Inward documents Control Checking
- Take care of Outbound & Customers Queries
- Handling the Dealers & their query's
- Resolving Queries on MS portal on the same day
- Target to make "0" Claims
- Participating 3S & 5S audits
- Follow-up transport team to ensure timely delivery as per required schedule like Target time

- Responsible for Physical stock reports of daily outwards
- Adept in resolving critical service issues, ensuring safe operations, customer satisfaction and repeat business
- Coordination with Transport Team towards availability of materials
- Material Transfer Receives (Location to Location)
- Preparing incoming materials GRN-Goods Received Notes
- Order processing in system & Pick list generation/Invoice
- Physical inspection of in picking materials against Invoice/Delivery Challan
- As per Plan deliver the good Quality product to Customer at the right time.
- Software Use: SAP

# Magus Customer Dialogue - Customer care service

- Handling customers and Query's
- Resolving their issues on the same day
- Distributing the goods to Sales Executives
- Monitoring the Technical team & Asinine them on Field works
- Guiding and Instructing the Floor team Cooperate with the Customers
  Maintains the petty cash & Vouchers

#### **SOFTWARE EXPOSURE**

Languages : SAP, WMS (Warehouse Management System)

Operating Systems: Excel, Power point & MS-Dos

Type Writing : English-Lower Basic

#### **Academic Credentials**

Qualification	Passed year	University / Board	%
10th	2013-2014	SSC	66%
10+2	2014-2016	INTERMEDIATE	54%
Graduation B.com Computers	2017-2019	Acharya Nagarjuna University	85%

#### **Personal Profile:**

Name : Y. Vinay Kumar Father's Name : Late Shekhar Date of Birth : 01-Feb-1999 Marital Status : Unmarried Nationality : Indian

Known languages : English, Telugu, and Hindi.

# **Declaration:**

I hereby declare that the above furnished information is true to the best of my knowledge and belief.

Place: Medchal Yours Sincerely

Date: Signature