



# Nilesh Lakhpatri

## Sr. Warehouse Manager - Operations

"As an experienced Senior Warehouse Manager, I drive operational excellence through process streamlining, productivity maximization, and fostering a continuous improvement culture. With a proven track record in strategic inventory management, workflow optimization, and leading high-performing teams, I leverage data-driven approaches and cutting-edge technologies to enhance efficiency, reduce costs, and ensure compliance. Prioritizing personnel development, I cultivate a collaborative and motivated workforce, delivering exceptional results and contributing to organizational success."



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7208106686



Mumbai, India



## WORK EXPERIENCE

### Sr. Warehouse Manager - Operations Sugar Cosmetics

10/2022 - Present

Mumbai India

#### Achievements/Tasks

- Conserving a close watch on daily operations to make sure they're in line with company goals and objectives, such as distribution, inventory management, and sales planning.
- Controlling the planning and execution of B2B, B2C, D2C, and export orders at the national level in India.
- Overseeing marketplace channels and seller flexibility while making sure orders are completed within the time allotted for them.
- Responsible for the creation and execution of strategic plans to boost operational effectiveness, which led to the operation directed interdisciplinary groups in coordinating operational targets with corporate goals, cultivating a climate of responsibility and ongoing enhancement.
- Efficiency, accurate fulfillment, quality control, and timely delivery. Over 2000 SKU inventory management along with planning, forecasting, cycle counts, and other required tasks.
- Set up metrics and key performance indicators (KPIs) to assess operational performance, encouraging departmental accountability and transparency.

### Warehouse Manager - Operations DealShare

07/2021 - 10/2022

Mumbai India

Brisam India Pvt. Ltd.

#### Achievements/Tasks

- Establish and oversee fulfillment and warehousing operations in Tier I and Tier II cities.
- Manage last mile operations and B2B and B2C transactions. In a time-constrained and rigorous setting, manage a sizable team, providing guidance, inspiration, and assistance with problem-solving and career development plans for all direct reports.
- Keep in close contact with management, employees, and suppliers to guarantee the smooth running of the business.
- Supervise data collection to update operational metrics and hit productivity targets, cut costs per unit, get rid of mistakes, and provide first-rate customer service.
- Engagement in the creation and upkeep of metrics, dashboards, reports, and forecasting models with others.
- Developing and executing Standard Operating Procedures (SOPs) to promote process excellence throughout the supply chain.
- Preserving the warehouse's cash position and guaranteeing its deposit in Bank



## SKILLS

- Warehouse Management
- Team Management
- Process Improvement and Optimization
- Inventory Control and Accuracy
- Safety and Compliance
- Problem-solving
- Project Management
- Cost
- Negotiation
- Logistics
- Vendor Management
- Data Analysis



## VOLUNTEER EXPERIENCE



### Sr. Warehouse Manager - Operations Sugar Cosmetics

10/2022 - Present

Mumbai India

Tasks/Achievements

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## ORGANIZATIONS

Vellvette Lifestyle Pvt. Ltd.  
(10/2022 - Present)

Sr. Warehouse Manager - Operations

DealShare (07/2021 - 10/2022)

Warehouse Manager - Operations

Grofers (06/2019 - 07/2021)

Assistant Manager - Operations



## WORK EXPERIENCE

### Assistant Manager - Operations Grofers

06/2018 - 07/2021

Mumbai India

Blinkit

#### Achievements/Tasks

- Setting up a 1.6 lac square foot FMCG e-commerce warehouse in Bhiwandi, also overseeing a west zone warehouse for the cross Dock and ESTO processes.
- Overseeing the performance, efficiency, and relationship with suppliers. Building a 3PL business with a 1 lac square foot warehouse.
- Sustained various performance metrics at the warehouse level and timely daily, weekly, and monthly reporting
- Finalizing resource planning, fleet, training, and manpower for FM sites Ensuring efficient delivery and never running out of merchandise for the store.
- SOP prepared for optimal operation and seamless running. Guarantees customer satisfaction and lowers client escalation by keeping focus on the timely resolution of inquiries, problems, and grievances.
- Additionally, I played a key role in the initial setting up of their system requirements, vendor selection, development, implementation, and rollout.

### Sr. Associate - Operation Ingram micro

09/2017 - 06/2019

Mumbai India

#### Achievements/Tasks

- A key role in managing the inventory of over 500 Cr and the floor area of over one lac square feet, M.W.
- Oversee and lead the logistics team comprising over 100 employees for the mother warehouse.
- In charge of both incoming and outgoing operations planning and organizing the way operations are carried out.
- Creating and putting into practice schedules and procedures for safety inspections and preventative maintenance programs Coordinating with the Buying Team, Vendor, and SCM Personnel hiring, development, and evaluation Managing full load loading (FTL) for Pan India.
- Examine and evaluate operating expenses, budgets, and spending. Create, evaluate, and carry out fresh plans and projects.
- Create and oversee SOPs and KPIs for logistics. Agree on terms and prices with third parties Compiling and delivering the monthly performance evaluation.



## CERTIFICATES

Food Safety - (08/2022 - Present)

fssai (FoSTac)

Warehouse safety representative (08/2017 - 07/2019)

Ingram Micro India Pvt. Ltd



## EDUCATION

### Bachelor of Arts (B.A.) Mumbai University

03/2014

Mumbai India



## ORGANIZATIONS

Ingram Micro

(09/2017 - 06/2019)

Sr. Associate - Operation



## HONOR AWARDS

Always on time

(12/2023 - Present)

Vellvette Lifestyle Pvt. Ltd.

- Hit and exceeded department Metrics by 20% for 5 months in a row.



## LANGUAGES

English

Professional Working Proficiency

Hindi

Full Professional Proficiency

Marathi

Native or Bilingual Proficiency

Telugu

Full Professional Proficiency

Gujrati

Limited Working Proficiency



## INTERESTS

Listening Books

Trekking

Swimming

Playing Cricket