



Discount Club

FAQs

for the Real Estate Broker, Lender, Escrow & Title Company

What is the SMS Discount Club?

It's all in the name. **SMS** has provided back office solutions and financial services to the **real estate market** for over 30 years. SMS, through its mega-parent, The First American Corporation, has negotiated **deep discounts** on numerous services specifically tailored for the real estate market. As a Club member you receive these exclusive discounts every time you place an order. The savings, over time, is substantial.

Who are the Club Vendors?

Our most popular services are:

- | | |
|--|---|
| ▪ Office Depot Supplies & Equipment | @ 8-20% Off Retail Prices |
| ▪ ETI Escrow Training classes | @ 17% Off published rates |
| ▪ Overnite Express with late drop-off | @ 15% Off Normal rates |
| ▪ On Call Temp Service for real estate market | @ 11-15% Off published rates |
| ▪ New Horizons Desktop Software Training | @ 24% Off Published Catalog Prices |
| ▪ Agenda Media Web Design & Email | @ Call for quote |

What does it Cost?

Lifetime membership fee: \$25

No renewals ▪ No contract ▪ No minimum order ▪ No term ▪ No obligations ▪ No annoying sales calls

Is it Worth It?

- **One Average Order** from Office Depot, at a conservative 12% discount, *pays the Club fee!*
- **One Student Discount** at New Horizons Learning Center, saving you \$60, *pays the Club fee!*

Are there any Guarantees?

Yes! If you're not completely satisfied with the discounted savings program by the 3rd month, we will gladly waive your nominal life-time membership fee.

Do I have to be an SMS Customer?

No. Any real estate-related business is an eligible customer.

How Do I Get Started?

Simply fill out the membership form and fax it back to SMS. A complete Welcome Kit will be mailed immediately. You will be invoiced \$25.00 after three months.

Questions?

Contact your SMS Sales Rep or Pete Meade at 800-767-7832 ext. 2309 or pmeade@smscorp.com

Office DEPOT

CHRS™

**OVERNITE
EXPRESS**

ONSTAFF

New Horizons
Computer Learning Centers



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FAX Membership Form

******* Try Club FREE for 90 days! *******

Sign Me Up for the Discount Club! I realize I have nothing to lose, except an opportunity to **SAVE money on every single order**. I also understand the **one-time**, **lifetime** \$25.00 membership fee will be invoiced by SMS after 90 days.

Fill form out now and return to SMS. No fee required at this time.

*Required Information

Please print.

*Company Principal:

Title:

*Company:

*Address:

*City / ST / Zip:

*Email:

*Phone:

*Fax:

Others Authorized to

Place Orders:

"I understand I am guaranteed to save money when purchasing goods and services offered through the SMS DISCOUNT CLUB. Furthermore, I understand there is **no** obligation, **no** term, **no** renewal fees, and **no** annoying calls at dinner time."

*

Signature

Date

Primary Interests?

- ☐ Office Supplies, Furniture, & Equipment
- ☐ Escrow & Management Training Classes
- ☐ Real Estate Temp Staffing
- ☐ Computer Software Classes
- ☐ Overnight Delivery with Late Drop-Off Service
- ☐ Web Page Design & Hosting and/or Email
- ☐ Other: _____

FAX To: SMS Discount Club

Attn: Pete Meade

(714) 998-4938