

# Static Games of incomplete Information

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# Games with Incomplete Information

- Some players have incomplete information about some components of the game
    - Firm does not know rival's cost
    - Bidder does not know valuations of other bidders in an auction
  - We could also say some players have private information
  - Suppose you make an offer to buy out a company
  - If the value of the company is  $V$  it is worth  $1.5V$  to you
  - The seller accepts only if the offer is at least  $V$
  - If you know  $V$  what do you offer?
  - You know only that  $V$  is uniformly distributed over  $[0, 100]$ . What
  - should you offer?
- \$100?
- \$50?

# Bayesian Games

- We will first look at incomplete information games where players move simultaneously—Bayesian games
- What is new in a Bayesian game?
- Each player has a type: summarizes a player's private information
- Type set for player  $i$ :  $\Theta_i$ 
  - A generic type:  $\theta_i$
  - Set of type profiles:  $\Theta = \prod_{i \in N} \Theta_i$
  - A generic type profile:  $\theta = \{\theta_i, \theta_{-i}\}$
- Each player has beliefs about others' types
  - $p_i : \Theta_{-i} \rightarrow \Delta(\Theta_{-i})$
  - $p_i(\theta_{-i} | \theta_i)$
- Players' payoffs depend on types
  - $u_i : A \times \Theta \rightarrow R$
  - $u_i(a | \theta)$

- Different types of same player may play different strategies
  - $a_i : \Theta_i \rightarrow A_i$
  - $\alpha_i : \Theta_i \rightarrow \Delta A_i$
- The Harsanyi (1967) transformation
- An incomplete info. (Bayesian) game can be regarded to unfold as:

- 1 Nature draws a type according to initial beliefs (prior)
- 2 each player  $i$  observes his own type but not other players' type
- 3 each  $i$  simultaneously (or sequentially) choose actions from feasible set
- 4 payoff of each player is realized

- The intuition/theme of Harsanyi (1967/68): the construction transforms a game of incomplete info. to imperfect info. by the introduction of an imaginary player "Nature".

## Definition

Bayesian equilibrium is a collection of strategies (one for each type of each player) such that each type best responds given her beliefs about other players' types and their strategies

# Bank Runs

You (player 1) and another investor (player 2) have a deposit of \$100 each in a bank

If the bank manager is a good investor you will each get \$150 at the end of the year. If not you lose your money

You can try to withdraw your money now but the bank has only \$100 cash

- If only one tries to withdraw she gets \$100
- If both try to withdraw they each can get \$50

You believe that the manager is good with probability  $q$

Player 2 knows whether the manager is good or bad

You and player 2 simultaneously decide whether to withdraw or not

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# Bank Runs

The payoff can be summarized as follows

	$W$	$N$
$W$	50, 50	100, 0
$N$	0, 100	150, 150

Good  $q$

	$W$	$N$
$W$	50, 50	100, 0
$N$	0, 100	0, 0

Bad  $1 - q$



Two Possible Types of Bayesian Equilibria

1 Separating Equilibria: Each type plays a different strategy

2 Pooling Equilibria: Each type plays the same strategy

How would you play if you were Player 2 who knew the banker was bad?

Player 2 always withdraws in bad state

# Separating Equilibria

1 (Good: W, Bad: N)

- Not possible since W is a dominant strategy for Bad

2 (Good: N, Bad: W)

Player 1's expected payoffs

$$W: q * 100 + (1 - q) * 50$$

$$N: q * 150 + (1 - q) * 0$$

Two possibilities

1,  $q < 1/2$ : Player 1 chooses W. But then player 2 of Good type must play W, which contradicts our hypothesis that he plays N

2,  $q \geq 1/2$ : Player 1 chooses N. The best response of Player 2 of Good type is N, which is the same as our hypothesis

# Separating Equilibria

1,  $q < 1/2$ : No separating equilibrium

2,  $q \geq 1/2$ : Player 1: N. Player 2: (Good: N, Bad: W)

# Pooling Equilibria

1 (Good: N, Bad: N)

- Not possible since W is a dominant strategy for Bad

2 (Good: W, Bad: W)

Player 1's expected payoffs

W:  $q * 50 + (1 - q) * 50$

N:  $q * 0 + (1 - q) * 0$

Player 1 chooses W. Player 2 of Good type's best response is W.

Therefore, for any value of  $q$  the following is the unique:

- Pooling Equilibrium: Player 1: W, Player 2: (Good: W, Bad: W)

If  $q < 1/2$  the only equilibrium is a bank run

# Cournot Duopoly with Incomplete Information

Two firms. They choose how much to produce  $q_i \in R_+$

Firm 1 has high cost:  $c_H$

Firm 2 has either low or high cost:  $c_L$  or  $c_H$

Firm 1 believes that Firm 2 has low cost with probability  $\mu \in [0, 1]$

payoff function of player  $i$  with cost  $c_j$ :

$$u_i(q_1, q_2, c_j) = (a - (q_1 + q_2))q_i - c_j q_i$$

Strategies:

$$q_1 \in R_+; \quad q_2 : \{c_L, c_H\} \rightarrow R_+.$$

# Complete Information

Firm 1

$$\max_{q_1} (a - (q_1 + q_2))q_1 - c_H q_1$$

Best response function

$$BR_1(q_2) = \frac{a - q_2 - c_H}{2}.$$

Firm 2

$$\max_{q_2} (a - (q_1 + q_2))q_2 - c_j q_2$$

Best response functions

$$BR_2(q_1, c_L) = \frac{a - q_1 - c_L}{2}$$

$$BR_2(q_1, c_H) = \frac{a - q_1 - c_H}{2}.$$

# Complete Information

## *Nash Equilibrium*

If firm 2's cost is  $c_H$ ,

$$q_1 = q_2 = \frac{a - c_H}{3}.$$

If firm 2's cost is  $c_L$ ,

$$q_1 = \frac{a - 2c_H + c_L}{3},$$

$$q_2 = \frac{a - 2c_L + c_H}{3}.$$

# Inmplete Information

Firm 2

$$\max_{q_2} (a - (q_1 + q_2))q_2 - c_j q_2$$

Best response functions

$$BR_2(q_1, c_L) = \frac{a - q_1 - c_L}{2}$$

$$BR_2(q_1, c_H) = \frac{a - q_1 - c_H}{2}.$$

Firm 1

$$\begin{aligned} \max_{q_1} & \mu [(a - (q_1 + q_2(c_L)))q_1 - c_H q_1] \\ & + (1 - \mu) [(a - (q_1 + q_2(c_H)))q_1 - c_H q_1] \end{aligned}$$

Best response function

$$\begin{aligned} & BR_1(q_2(c_L), q_2(c_H)) \\ = & \frac{a - [\mu q_2(c_L) + (1 - \mu) q_2(c_H)] - c_H}{2} \end{aligned}$$



# Incomplete Information

## Bayesian Nash Equilibrium

$$q_1 = \frac{a - c_H - \mu (c_H - c_L)}{3}.$$

If firm 2's cost is  $c_L$ ,

$$q_2(c_L) = \frac{a - c_L + (c_H - c_L)}{3} - (1 - \mu) \frac{c_H - c_L}{6},$$

If firm 2's cost is  $c_H$ ,

$$q_2(c_H) = \frac{a - c_H}{3} + \mu \frac{c_H - c_L}{6}.$$

Is information good or bad for firm 2?

Does firm 1 want firm 2 to know its costs?

# Mixed Strategies Revisited

*The batter of sex*

	<i>Opera</i>	<i>Fight</i>
<i>Opera</i>	2, 1	0, 0
<i>Fight</i>	0, 0	1, 2

Consider mixed strategy.

The crucial feature of a mixed strategy NE is not that player  $j$  chooses a strategy randomly, but rather that player  $i$  is uncertain about player  $j$ 's choice.

This uncertainty can arise either because of randomization or because of a little incomplete information.

# Mixed Strategies Revisited

Assume the payoff matrix is

	<i>Opera</i>	<i>Fight</i>
<i>Opera</i>	$2 + t_c, 1$	$0, 0$
<i>Fight</i>	$0, 0$	$1, 2 + t_p$

with  $t_c, t_p$  independently drawn from uniform distribution  $[0, 1]$ .

# A Bayesian Equilibrium

Consider the following strategies:

Chris goes to Opera if  $t_c \geq c$ ; otherwise, goes to Fight

Pat chooses Fight if  $t_p \geq p$ ; otherwise, chooses Opera.

Now we determine value of  $c$  and  $p$  such that these strategies are Bayesian Nash Equilibrium.

# A Bayesian Equilibrium

Given Pat's strategy, Chris's expected payoffs from playing Opera and playing Fight are

$$\frac{p}{x} (2 + t_c) + \left[1 - \frac{p}{x}\right] * 0 = \frac{p}{x} (2 + t_c),$$

and

$$\frac{p}{x} * 0 + \left[1 - \frac{p}{x}\right] * 1 = 1 - \frac{p}{x}.$$

Thus, playing opera is optimal iff

$$t_c \geq \frac{x}{p} - 3 = c. \quad (1)$$

Similarly, Given Chris's strategy, Pat will play Fight iff

$$t_p \geq \frac{x}{c} - 3 = p. \quad (2)$$

# A Bayesian Equilibrium

Combining (1) and (2), we know the probability that Chris plays Opera and the probability that Pat Plays Fight equal to

$$\frac{x - c}{x} = \frac{x - p}{x} = 1 - \frac{-3 + \sqrt{9 + 4x}}{2x},$$

which goes to  $2/3$  as  $x \rightarrow 0$ .