

**Nelnet Bank**  
P.O. Box 82522  
Lincoln, NE 68501-2522  
800.446.4190

## Loan Interest Rate & Fees - Variable

Your **starting interest rate** will be between

**2.74%**

and

**12.17%**

After the starting rate is set, your rate will then vary with the market.

### Your Starting Interest Rate (Upon Approval)

The starting interest rate you pay will be determined after you apply. It will be based upon the repayment option, loan term, and borrower and/or cosigner credit history. If approved, we will notify you of the rate you qualify for within the stated range.

### Your Interest Rate During the Life of the Loan

**Your rate is variable.** This means that your rate could move lower or higher than the rates on this form. The variable rate is based upon the SOFR (as published by the *Federal Reserve Bank of New York and/or the Wall Street Journal*).

Although the rate will vary after you are approved, **it will never exceed 16.00%** (the maximum allowable for this loan).

See Reference Notes for more information on the variable interest rate.

## Loan Fees

**Application Fee:** \$0.00. **Origination Fee:** \$0.00. **Late Payment Charge:** 5% of the payment that was not paid in full when due or \$25.00, whichever is less. **Returned Payment Charge:** Non-sufficient funds fee is \$20.00 and is charged in lieu of a late payment fee when both are assessed during the same billing cycle.

## Loan Cost Examples

The total amount you will pay for this loan will vary depending upon when you start to repay it. This example provides estimates based upon three (3) different repayment options that may be available to you while enrolled in school.

Repayment Option (while enrolled in school)	Amount Provided (amount provided directly to your school)	Interest Rate (highest possible starting rate)	Loan Term (how long you have to pay off the loan)	Total Amount Paid over 10 years (includes original loan amount, associated fees and interest)
<b>MAKE FULL PAYMENTS</b> Pay both the principal and interest amounts while enrolled in school.	\$10,000.00	11.20%	10 years starting <u>after</u> the final disbursement	<b>\$16,976.48</b>
<b>INTEREST ONLY</b> Make interest payments but defer payments on the principal amount while enrolled in school.	\$10,000.00	9.96%	10 years starting <u>after</u> the deferment period	<b>\$20,063.64</b>
<b>DEFER PAYMENTS</b> Make no payments while enrolled in school. Interest will be charged and added to your loan.	\$10,000.00	8.75%	10 years starting <u>after</u> the deferment period	<b>\$20,516.79</b>

### About This Example

The repayment example assumes a \$10,000.00 loan, that you remain in school for 4 years and have a 6 month grace period before beginning full interest and principal repayment unless choosing to make payments while in school. It is based on the **highest starting rate currently charged** and associated fees. For examples above, repayment will last 10 years, starting once the initial principal payment is made.

# Federal Loan Alternatives

Loan Program	Current Interest Rates by Program Type (for loans with a first disbursement on or after July 1, 2022 and before July 1, 2023)
STAFFORD for Students	4.99% fixed Undergraduate Subsidized & Unsubsidized
	6.54% fixed Graduate and Professional Unsubsidized
DIRECT PLUS for Parents and Graduate / Professional Students	7.54% fixed Federal Direct Loan
PERKINS for Students	Program Discontinued

You may qualify for Federal education loans.

For additional information, **contact your school's financial aid office or the Department of Education at:**  
<https://StudentAid.gov>

On March 13, 2020, the President announced all loans owned by the U.S. Department of Education will automatically have interest rates waived to 0% for a period of at least 60 days. For more information on this and other benefits, visit [studentaid.gov/announcements-events/coronavirus](https://studentaid.gov/announcements-events/coronavirus).

## Next Steps & Terms of Acceptance

### 1. Find Out About Other Loan Options.

Some schools have school-specific student loan benefits and terms not detailed on this form. Contact your school's financial aid office or visit the Department of Education's web site at: <https://StudentAid.gov> for more information about other loans.

### 2. To Apply for this Loan, Complete the Application and the Self-Certification Form.

You may get the certification form from your school's financial aid office, or complete it online as part of the application process. If you are approved for this loan, the loan terms will be available for 30 days (terms will not change during this period, except as permitted by law and the variable interest rate may change based on the market).

## REFERENCE NOTES

### Variable Interest Rate

- This loan has a variable Interest Rate that is based on a publicly available index, the Secured Overnight Financing Rate (SOFR). Your rate will be calculated each month by adding a margin between 0.30% and 9.73% to the SOFR.
- The rate will not increase more than once a month, but there is no limit on the amount that the rate could increase at one time.
- Rates are typically higher without a cosigner.

### General Program Details

- Cannot have previously defaulted on any student loan.
- Cannot have previously filed for bankruptcy in the past seven years.
- Loans can be made for \$1,000.00 up to the total cost of education per academic year (less other financial aid) to cumulative maximum total amounts as follows:
  - Associate's Loan: \$125,000.00
  - Undergraduate Loan: \$125,000.00
  - Graduate Loan: \$175,000.00
  - MBA Loan: \$175,000.00
  - Law Loan: \$175,000.00
  - Health Professions Loan: \$500,000.00

### Potential Borrower Benefits

- Automated Clearing House Discount
  - 0.25% interest rate reduction is available to qualified borrowers who are making automated payments via ACH. Details regarding this benefit are set forth in the Credit Agreement.
- Cosigner release may be available after certain eligibility requirements have been met. See <https://nelnetbank.com/> for additional details.

### Bankruptcy Limitations

- If you file for bankruptcy you may still be required to pay back this loan.

### Prepayments

- There is no penalty for early repayment of the loan.

### Eligibility Criteria

#### Borrower

- Must be enrolled at an eligible educational institution.
- Borrower must be a U.S. Citizen or permanent resident alien or, if a non-resident alien, must have a cosigner who is a U.S. citizen or permanent resident alien, has a valid Social Security or Tax Identification Number, and meets the credit criteria.
- Borrower must be the age of majority in the state/territory they reside at the time of application or the borrower must be at least 17 years of age and apply with a creditworthy cosigner who is at least the age of majority in the state/territory they reside.

#### Cosigners

- Cosigner must be a U.S. citizen or have permanent residency status with a valid Social Security number, and be residing in the United States.
- Cosigner must be at least the age of majority in the state/territory they reside.

### More information about terms of repayment, default, and potential borrower benefits are available in your Credit Agreement.

Notwithstanding anything to the contrary within the credit agreement, Nelnet Bank's approval of the credit agreement and application shall not be effective until and unless such time as Nelnet Bank completes both of the following actions: (i) disbursement of the loan proceeds, and (ii) issuance of the final disclosure. Nelnet Bank may elect not to approve the credit agreement or the application in its sole discretion at any time prior to consummation of clauses (i) and (ii) of the preceding sentence.

Nelnet Bank  
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## Loan Interest Rate & Fees - Fixed

Your **interest rate** will be between

**3.74%**

and

**11.68%**

After the rate is set, your loan will remain fixed for the life of the loan.

### Your Interest Rate (Upon Approval)

The interest rate you pay will be determined after you apply. It will be based upon the repayment option, loan term, and borrower and/or cosigner credit history. If approved, we will notify you of the rate you qualify for within the stated range.

### Your Interest Rate During the Life of the Loan

**Your rate is fixed.** This means that your rate will not change over the life of your loan.

The **maximum interest rate** for this loan will be the fixed rate disclosed to you if you qualify.

See Reference Notes for more information on the fixed interest rate.

## Loan Fees

**Application Fee:** \$0.00. **Origination Fee:** \$0.00. **Late Payment Charge:** 5% of the payment that was not paid in full when due or \$25.00, whichever is less.

**Returned Payment Charge:** Non-sufficient funds fee is \$20.00 and is charged in lieu of a late payment fee when both are assessed during the same billing cycle.

## Loan Cost Examples

The total amount you will pay for this loan will vary depending upon when you start to repay it. This example provides estimates based upon three (3) different repayment options that may be available to you while enrolled in school.

Repayment Option (while enrolled in school)	Amount Provided (amount provided directly to your school)	Interest Rate (highest possible fixed rate)	Loan Term (how long you have to pay off the loan)	Total Amount Paid over 10 years (includes original loan amount, associated fees and interest)
<b>MAKE FULL PAYMENTS</b> Pay both the principal and interest amounts while enrolled in school.	\$10,000.00	11.39%	10 years starting <u>after</u> the final disbursement	<b>\$17,113.92</b>
<b>INTEREST ONLY</b> Make interest payments but defer payments on the principal amount while enrolled in school.	\$10,000.00	10.74%	10 years starting <u>after</u> the deferment period	<b>\$20,917.38</b>
<b>DEFER PAYMENTS</b> Make no payments while enrolled in school. Interest will be charged and added to your loan.	\$10,000.00	9.46%	10 years starting <u>after</u> the deferment period	<b>\$21,604.14</b>

### About This Example

The repayment example assumes a \$10,000.00 loan, that you remain in school for 4 years and have a 6 month grace period before beginning full interest and principal repayment unless choosing to make payments while in school. It is based on the **highest fixed rate currently charged** and associated fees. For examples above, repayment will last 10 years, starting once the initial principal payment is made.

# Federal Loan Alternatives

Loan Program	Current Interest Rates by Program Type (for loans with a first disbursement on or after July 1, 2022 and before July 1, 2023)
STAFFORD for Students	4.99% fixed Undergraduate Subsidized & Unsubsidized
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PERKINS for Students	Program Discontinued

You may qualify for Federal education loans.

For additional information, **contact your school's financial aid office or the Department of Education at: <https://StudentAid.gov>**

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## Next Steps & Terms of Acceptance

### 1. Find Out About Other Loan Options.

Some schools have school-specific student loan benefits and terms not detailed on this form. Contact your school's financial aid office or visit the Department of Education's web site at: <https://studentaid.ed.gov/sa/> for more information about other loans.

### 2. To Apply for this Loan, Complete the Application and the Self-Certification Form.

You may get the certification form from your school's financial aid office, or complete it online as part of the application process. If you are approved for this loan, the loan terms will be available for 30 days (terms will not change during this period, except as permitted by law and the variable interest rate may change based on the market).

## REFERENCE NOTES

### Fixed Interest Rate

- This loan has a fixed Interest Rate.
- Rates are typically higher without a cosigner.

### General Program Details

- Cannot have previously defaulted on any student loan.
- Cannot have previously filed for bankruptcy in the past seven years.
- Loans can be made for \$1,000.00 up to the total cost of education per academic year (less other financial aid) to cumulative maximum total amounts as follows:
  - Associate's Loan: \$125,000.00
  - Undergraduate Loan: \$125,000.00
  - Graduate Loan: \$175,000.00
  - MBA Loan: \$175,000.00
  - Law Loan: \$175,000.00
  - Health Professions Loan: \$500,000.00

### Potential Borrower Benefits

- Automated Clearing House Discount
  - 0.25% interest rate reduction is available to qualified borrowers who are making automated payments via ACH. Details regarding this benefit are set forth in the Credit Agreement.
- Cosigner release may be available after certain eligibility requirements have been met. See <https://nelnetbank.com/> for additional details.

### Bankruptcy Limitations

- If you file for bankruptcy you may still be required to pay back this loan.

### Prepayments

- There is no penalty for early repayment of the loan.

### Eligibility Criteria

#### Borrower

- Must be enrolled at an eligible educational institution.
- Borrower must be a U.S. Citizen or permanent resident alien or, if a non-resident alien, must have a cosigner who is a U.S. citizen or permanent resident alien, has a valid Social Security or Tax Identification Number, and meets the credit criteria.
- Borrower must be the age of majority in the state/territory they reside at the time of application or the borrower must be at least 17 years of age and apply with a creditworthy cosigner who is at least the age of majority in the state/territory they reside.

#### Cosigners

- Cosigner must be a U.S. citizen or have permanent residency status with a valid Social Security number, and be residing in the United States.
- Cosigner must be at least the age of majority in the state/territory they reside.

### More information about terms of repayment, default, and potential borrower benefits are available in your Credit Agreement.

Notwithstanding anything to the contrary within the credit agreement, Nelnet Bank's approval of the credit agreement and application shall not be effective until and unless such time as Nelnet Bank completes both of the following actions: (i) disbursement of the loan proceeds, and (ii) issuance of the final disclosure. Nelnet Bank may elect not to approve the credit agreement or the application in its sole discretion at any time prior to consummation of clauses (i) and (ii) of the preceding sentence.

**ADDITIONAL IOWA STUDENT DISCLOSURES****A. Cosigner Requirements**

A cosigner is required for this loan if the borrower does not meet the Lender's age, citizenship, credit, income or employment criteria.

Cosigners may also affect the interest rate on the loan. If the borrower has a cosigner, the borrower may receive a better interest rate and improve the chances for loan approval. The effect a cosigner has upon the interest rate depends upon the cosigner's creditworthiness. The more creditworthy the cosigner, the greater potential there is for a lower interest rate.

**B. Repayment of Loan Information**

Repayment of the loan begins 6 months after the borrower leaves school or ceases to be enrolled in school, as defined by the School.

The repayment period of the loan is 5, 10 or 15 years for fixed and variable loans. The borrower must choose a plan for which they are eligible.

Additionally, the borrower can prepay the loan in whole or part at any time without penalty.

**C. Additional Terms and Conditions**

The borrower's loan is subject to all of the terms and conditions of the Credit Agreement/promissory note. Please read the Credit Agreement/promissory note carefully, it may include terms under which the interest rate on the loan may change.

To obtain a copy of the Credit Agreement/promissory note, please contact us at the address or phone number listed below. Once signed, you can also find a copy of your agreement within your online account.

**D. Consequences of Loan Default**

There are serious consequences if the borrower defaults on this loan, including any limitations on discharging the loan in bankruptcy, contained in Section 523(a)(8) of the United States Bankruptcy Code. Under normal circumstances, student loans are not dischargeable in bankruptcy. In order to discharge a loan in bankruptcy, the borrower must prove undue hardship in an adversary proceeding before the bankruptcy court.

Additional consequences of default on this loan include:

- *Lender may report the late payment history to consumer reporting agencies, which will adversely affect the borrower's credit rating and ability to get more credit*
- *Interest will continue to accrue on the outstanding principal balance*
- *Lender may take legal action*
- *Borrower will become ineligible for further loans from the lender*
- *Lender may garnish wages*
- *Full amount due may become due immediately*

**E. Servicer Contact Information**

Name: Firstmark Services		
Address: P.O. Box 82522		
City: Lincoln	State: NE	Zip: 68501-2522
Phone No.: 800.446.4190	Email: <a href="mailto:Loans@NelnetBank.com">Loans@NelnetBank.com</a>	
Website address: <a href="https://secure.firstmarkservices.com/Account/Login">https://secure.firstmarkservices.com/Account/Login</a>		

**ADDITIONAL VIRGINIA STUDENT DISCLOSURES****A. Private Loan Disclosure**

Private education loans are one tool that students use to finance their education. Your lender and your institution's Financial Aid Office provide assistance with eligibility for the loans. For borrowers who have existing private education loans, Virginia has a Student Loan Advocate to assist borrowers who are struggling with repayment. You can contact the Student Loan Advocate at: State Council of Higher Education for Virginia, James Monroe Building, 10th Floor, 101 N. 14th Street, Richmond, VA 23219; [studentloan@schev.edu](mailto:studentloan@schev.edu); 804-786-2832. In addition, resources for prospective and current private education loan borrowers are available online at <https://schev.edu/privateloan>.