

Darren Holmes

www.linkedin.com/in/darren-holmes-software-dev-account-manager <https://github.com/dholmes5247>

SUMMARY

Experienced Strategic Account Manager transitioning into software development with a proven record of leadership, client relationship management, and data-driven decision-making. Recently completed LaunchCode's rigorous Software Development program, gaining hands-on experience with Java, JavaScript, HTML/CSS, React, Git/GitHub, and development tools like IntelliJ IDEA and VS Code. I am eager to apply my technical, business & leadership skills, in a team environment, focused on building innovative software solutions & solving real-world problems.

LANGUAGES | FRAMEWORKS | TOOLS

Java, JavaScript, HTML / CSS | React | VS Studio, IntelliJ IDEA, Git & GitHub

EXPERIENCE

Boolean || Learning— LaunchCode Unit 1 Project

- Developed a responsive quiz web application where users can sign up, take quizzes, and view a dynamic leaderboard.
- Designed and implemented user auth with state-based UI updates using React and local storage.
- Built a quiz engine with JavaScript to track user answers, calculate scores, and store results.
- Created a responsive UI layout using CSS Flexbox and Grid, ensuring accessibility across devices.
- **Full Project Tech Stack:** JavaScript, React, HTML, CSS, Git, GitHub, VS Code

Strategic Account Manager — Equifax

April 2019 - December 2024

- Managed a \$18M+ book of business, growing underperforming accounts and consistently exceeding sales quotas-rewarded with CEO Global Circle of Excellence award.
- Identified patterns in client behavior and collaborated with cross-functional teams to build data-informed growth strategies.
- Trained and mentored new team members, improving onboarding efficiency and conversion rates.
- Negotiated and contracted 59 clients the first year, identifying standard processes that could be followed like mortgages

Mortgage Consultant — State Farm Bank

2012 - Dec 2018

Bank Customer Service Sales

2011-2012

Mortgage Processor

2010-2011

- Consulted on, processed and closed approximately 300 loans annually, maintaining high standards for accuracy and regulatory compliance.
- Led executive-level relocations and specialized loan scenarios, earning high client satisfaction.
- Built and documented training processes for new hires, improving team readiness and reducing ramp-up time.
- Created business policy and sales pathways adopted across the enterprise for direct-to-consumer loan operations.

Additional Experience:

Commercial Diver & Team Manager, Cal Dive International

Defensive Coordinator & Special Teams Coordinator, Federation Francaise de Football Americain

Head Football Coach Elite Division I (directeur technique), Les Argonautes d'Aix en Provence France

Assistant Coach & Assistant Video Coordinator, Kansas State University

Student Coach & Graduate Assistant, Kansas State University

EDUCATION

LaunchCode, Software Development, 2025

Kansas State University, BS, Life Science

The Ocean Corporation, ADCI (Association of Dive Contractors Int.)

Master Scuba Diver Certification, PADI – Galveston, TX

Mixed Gas Certified Diver, PADI – Houston, TX

Skydiving Jumpmaster Certification, USPA – Manhattan, KS