

**KHIRUD GOGOI WITH 5  
YEARS 6  
MONTH'S EXPERIENCE**

**Khirud Gogoi**  
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**CAREER OBJECTIVE**

To work and succeed in a stimulating and challenging environment, building the success of the company while I experience advancement opportunities.

**SUMMARY**

Highly motivated Sales Team Leader with 5+ years of experience in B2B and Banking sales and business development. Skilled in coaching and mentoring, able to drive sales growth, and build and manage high-performing teams.

**SKILLS**

**Business development.**  
**Coaching and mentoring.**  
**Sales strategy. Team management**

**EXPERIENCE**

**1. March 2019-2022. UDAAN ( Indusage Techapp Private Limited)( Senior Sales Associate and Collection Specialist.)  
(3 YEARS 2 MONTH EXPERIENCE) B2B Companies )**

**Retail shop visit and Achieving sales targets of given territory.**

**Collection of outstanding due from Retail shop and Dealers /Distributors .**

**To follow up with Retail shop and dealers /Distributors for spares outstanding payment.**

**To visit shop in the given territory as per the norms of visit ( Minimum 12 visit per day )**

**Created a new business of financial consulting for expats by expats from scratch**

**Set ambitious sales goals and motivated strong performance to keep team growing effectively.**

**Built & led a team of people to be successful entrepreneurs & financial consultants.**

**Promoted brand awareness and utilized networking to increase brand development.**

**2 . April 2022-2023. HDB FINANCIAL SERVICES ( Senior sales officer)( 1Years 5 month Experience)**

**Processed Credit Application and Develop Loan Proposals.**

**Processed Loan Closings with customers.**

**Explained and discuss loan specifications requirements and communicate loan account expectations.**

**3.Aug 2023 TO TILL DATE....HEALTHPLIX TECHNOGIES PVT LTD . (Business development manager)**

**EMR Software sales and Marketing .**

**To contribute towards organizational team and self growth and Responsible for target revenue.**

**Meeting specialty doctors such and Generating Leads.**

**Strong Leadership and Team Management.Learning a team of members with increased customer satisfaction and sales.**

**Forecasted sales to management and collaborated to build effective sales team.**

**Supported stores conducting sales promotions and special events.**

**Implemented new marketing initiatives to drive sales and improve overall performance.**

## **EDUCATION**

	Institute/ College	University/ Board	Percentage/ CGPA	
Degree/Course				Year of Passing
H.S.	Sankardev junior college	AHSEC	58 %	2015
B.A	Nazira Collage	KKHOU	51%	2019

**STRENGTHS**

, Communicating : communication skills, Creating ideas: Creativity, Positive Attitude : creating a positive work environment.

**AREAS OF INTERESTS**

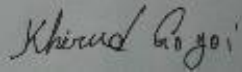
Sivasagar, Jorhat .Guwahati And All Assam

**PERSONAL DETAILS**

Address	Kapahuwa, Nazira Sivasagar, Assam, 785685
Date of Birth	21/02/1997
Gender	Male
Nationality	Indian
Marital Status	Single
Languages Known	Assamese, English, Hindi

**DECLARATION**

I hereby declare that all the details furnished here are true to the best of my knowledge and belief.



Khirud Gogoi