

# Dhruiti Deshpande



## EDUCATION

### YALE SCHOOL OF MANAGEMENT

#### Master of Business Administration (MBA)

New Haven, CT  
2017

- Design and Innovation Experience: IDEO OpenIDEO Workshop, SYPartners Workshop, AfterViolet Innovation Boot Camp, CAMA Workshop Food/Nutrition Interview Lead
- Activities: Food and Beverage Club Officer, Entrepreneurship Club Officer, Design and Innovation Club Active Member

### THE UNIVERSITY OF TEXAS

#### Bachelor of Business Administration (BBA), Finance

Austin, TX

#### Bachelor of Arts (BA), Economics, Art History (m), Distinguished College Scholar Award

2010

2010

- Created donation database as first undergrad **Finance Intern** for **The Metropolitan Museum of Art** (NY, NY)
- Hosted 6 mixers totaling \$45k and 5k attendees for **Jack S. Blanton Museum of Art** as **President** of Student Guild

## EXPERIENCE

### ACCENTURE

#### Consultant, Industries: Communications/Media, Utilities, Technology, Chemicals

Dallas, TX  
2013-2015

- Served as counterpart to Marketing Director of midsize telecommunication client and mapped acquisition integration activities to be executed upon FCC approval for merged Marketing and Customer Experience teams including resourcing, project plan, financials, and marketing campaign
- Realized \$3M annual savings and increased efficiencies in 12 of 21 processes for merged utility clients through analysis and optimization of current-state processes
- Developed change management strategy for technology client outlining plan to facilitate adoption of BigMachines upgrade to Salesforce to 50 client over 6 workstreams

#### Analyst, Industries: Communications, Manufacturing, Oil/Gas, Financial Services, Federal

2011-2013

- Led internal financial and project management for the largest management consulting project in North America, a two year manufacturing supply chain global transformation, recovering \$350k for the project and identifying \$2M gap in implementation cost to generate additional sales
- Pioneered process using raw data to more accurately forecast capacity needs for external supply chain workstreams for 3 global oilfield manufacturing plants in Sales and Operations Planning (S&OP)
- Conducted due diligence on 300 contracts for CEO and Legal Team in large telecommunication M&A resulting in the identification of risk exposures from expiring contracts

### BUSINESS COUNCIL FOR THE ARTS: LEADERSHIP ARTS INSTITUTE (LAI)

#### Art of Business Chair

Dallas, TX  
2013-2014

- Chaired Art of Business workshops, educating 75 nonprofit executives on better business practices
- Selected as youngest participant for leadership program that teaches "best practices" to future board leaders

## ADDITIONAL INFORMATION

### AWARDS

Accenture 2014 US Corporate  
Citizenship Volunteer Award  
First place in Amazon Case Competition

### LANGUAGES

Spanish (conversational)  
Marathi (spoken)  
Hindi (comprehension)

### INTERESTS

Travel/backpacking  
working out  
art/museums  
cooking/dinning/coffee

## CONTACT INFORMATION



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