Dhruv Naik

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Education

Stanford University   Palo Alto, CA
B.S. Economics, Computer Science (AI); GPA: 3.7/4.0   *06/2026*
– Courses: Data Science Principles (**Pandas/Python**), Data Structures/Algorithms (**C++**), Computer Systems (**C, Unix**), Linear Algebra, Probability Theory, Applied Econometrics

Professional Experience

FUSE VC   **Seattle, WA**
Investment Analyst Intern   *06/2024 - Present*
– Analyzed product viability and go-to-market motions of early-stage B2B software companies in the PNW
– Built a signal search automation workflow, increasing deal flow for the firm by 15+%

Resolute Health   **Remote**
Co-Founder and Chief Product Officer   *05/2024 - Present*
– Tackling the multi-billion dollar nicotine cessation market failure by building a digital pharmaceutical
AI-first cognitive behavioral therapist with relapse prediction capabilities for habit-breaking
– Developing the app (full-stack), orchestrating initial testing cycles for 20 beta users, planning GTM motion

Stanford Byers' Center for Biodesign   **Stanford, CA**
Full-stack Developer   *01/2024 – 03/2024*
– Digital health solution for the 60% of the world that is overweight or obese
– Collaborated with a team of four upperclassmen & Master's CS students to build an LLM-based physical activity chatbot contextualized on health data collected by iPhone/Apple Watch
– Implemented user privacy control features and end-to-end authentication functionality.

Stanford University Men's Basketball   **Palo Alto, CA**
Student Manager, Paid part-time   *09/2022-Present*
– Supported day-to-day practices, worked game days, traveled across the country routinely during the season
– Addressed manual team scouting bottleneck by building a Python GUI that automated the PPT-slide-making process for coaches when scouting teams for game preparation; increased task efficiency by 90%+.

Campus Leadership

Stanford ASES   **Palo Alto, CA**
Director, Breakthrough (MS&E 478)   *03/2023 - 05/2024*
– Developed and taught an eight-week student-led Stanford course on venture capital fundamentals
– Achieved a record number of applications (220 for 35 spots), securing mentors from GC, a16z, Pear, etc.

Stanford Marketing Group   **Palo Alto, CA**
Senior Consultant, Part-Time   *09/2022 - 06/2024*
2022/2023: *Hera Invests and Grammarly*
– Worked with CEO of a fintech startup to build a growth plan projected to accelerate revenues by 40%+ YoY.
– Designed a freemium cost model optimization for Grammarly's citation software service with GTM motion projected to increase citation software share by 10% over the ensuing three years

2023/2024: *Microsoft and Therabody*
– Presented a comprehensive youth penetration strategy for Microsoft's coding competition, Imagine Cup
– Collaborated with the head of athletic development at Stanford Athletics to enter the college athletics market with a ~15% share increase over two years

Skills

Technical: Python, C/C++, HTML/CSS, Javascript/React Native, Git, AWS, Unix, Jira
Soft: Team Management, Empathetic Leadership, Cross-Team Collaboration, Written/Verbal Communication