

# Daniel Huynh

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## EDUCATION

### University of California, San Diego

La Jolla, CA

*Bachelor of Arts in International Business*

Expected Graduation Date December 2020

*Minor in Computer Science*

- **Major GPA:** 3.6 / 4.0
- **Honors:** Provost Honors 2016-2019
- **Relevant Coursework:** Programming: Java / Data Structures / Business Project Management / Organizational Leadership / Product Marketing & Management / Discrete Mathematics

## WORK EXPERIENCE

### Bainbridge Consulting

La Jolla, CA

*Business Analyst Intern*

June 2019 – September 2019

- Developed web-scraping script using Python that collected over 1,000 new potential clients
- Conducted research of prospective targets, industries, markets, and competition
- Analyzed acquired data to uncover industry, company, and customer trends to present to clients
- Developed in-depth case studies, white papers, customer proposals, and ad hoc research reports

### Bainbridge Capital Advisory

La Jolla, CA

*Mergers and Acquisitions Intern*

February 2019 – June 2019

- Build relationships with potential target companies on behalf of private equity firm clients' needs
- Qualifying businesses to identify their ownership structure, revenue, EBITDA, and growth strategy
- Communicate clients' interest and provide feedback to C-Level Executives and business owners

### Undergraduate Business Network at UCSD

La Jolla, CA

*Spring 2018 Class President*

March 2018 – Present

- Conducted investment research on emerging opportunities using financial and consulting models
- Facilitated Consulting project on Facebook after Cambridge Analytica data breach
- Managed a team of 13 people in weekly research projects, group presentations, and fundraisers

## PROJECTS

### Get to the Goal! Game Java Application

- Designed a Java-based game application that implemented movement function logic from different well-known games like Snake and Pac-Man
- Implemented backend function and frontend GUI in Java and JavaFX
- Game frontend interface was designed to easily be customizable to a color theme of player's choice

### Vinh Kim Charity

San Jose, CA

*Foundation Director*

June 2016 – Present

- Spearheaded Annual Charity effort in aim of Poverty Relief providing medicine, food, clothing, and basic amenities to locals of Châu Thành District located in Tiền Giang Province, Southern Vietnam.
- Raised and gathered over \$10,000 in 2018 Event from various streams and donors
- Received an Award from the Chairman of Tiền Giang Province for major efforts in Poverty Relief

## SKILLS, ACTIVITIES & INTERESTS

**Languages:** Java, C++, Python, SQL, Fluent in English, Vietnamese

**Programs:** Linux, Photoshop, MS Office

**Skills:** Public Speaking, Leadership, Communication, Planning, Self-Motivated, Organized

**Activities:** Alpha Kappa Psi, UCSD Cycling Team, Triton Barbell, Vietnamese Student Association

**Interests:** Road Cycling, Running, Swimming, Weightlifting, Exploring the Outdoors, Cooking