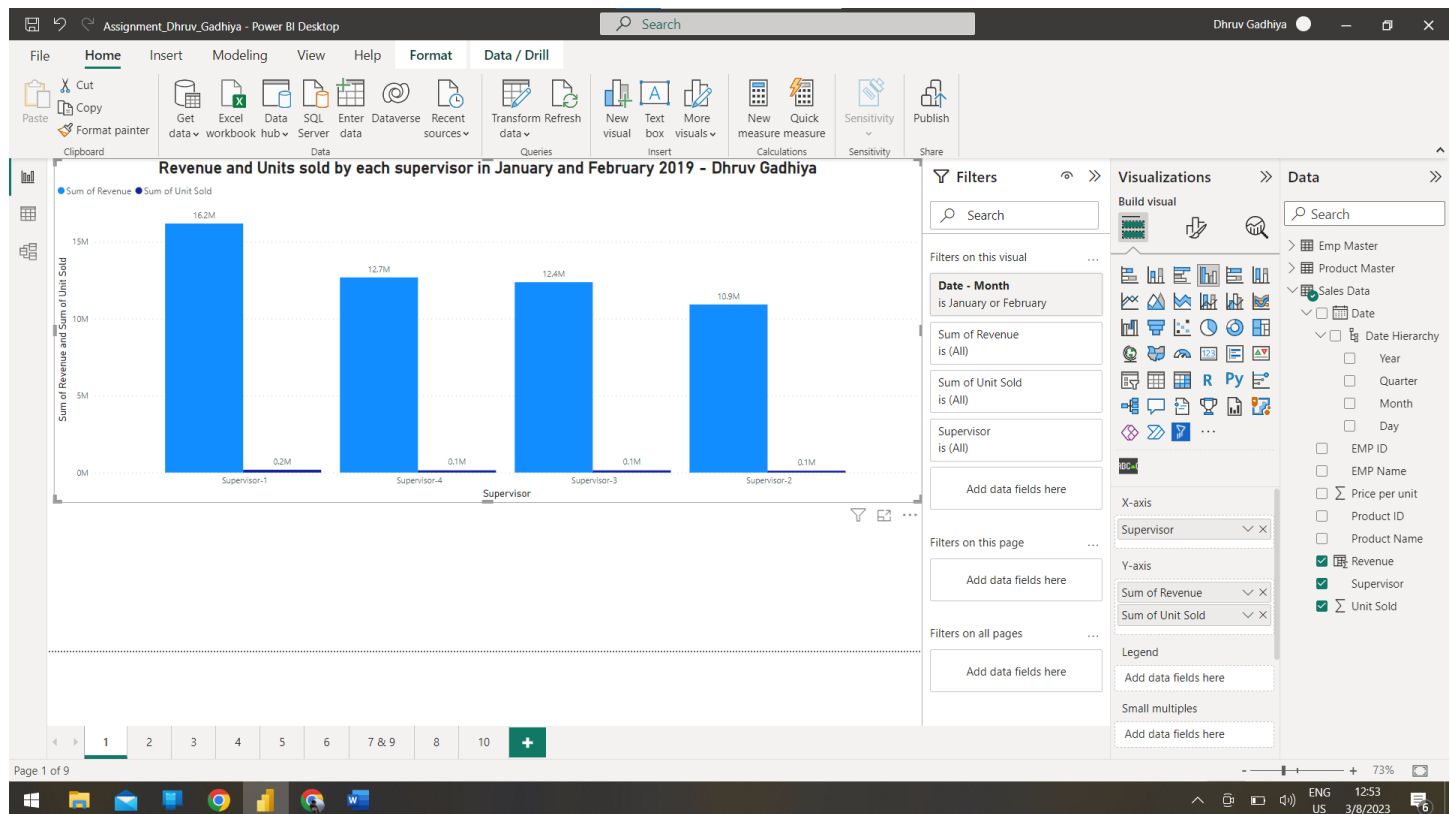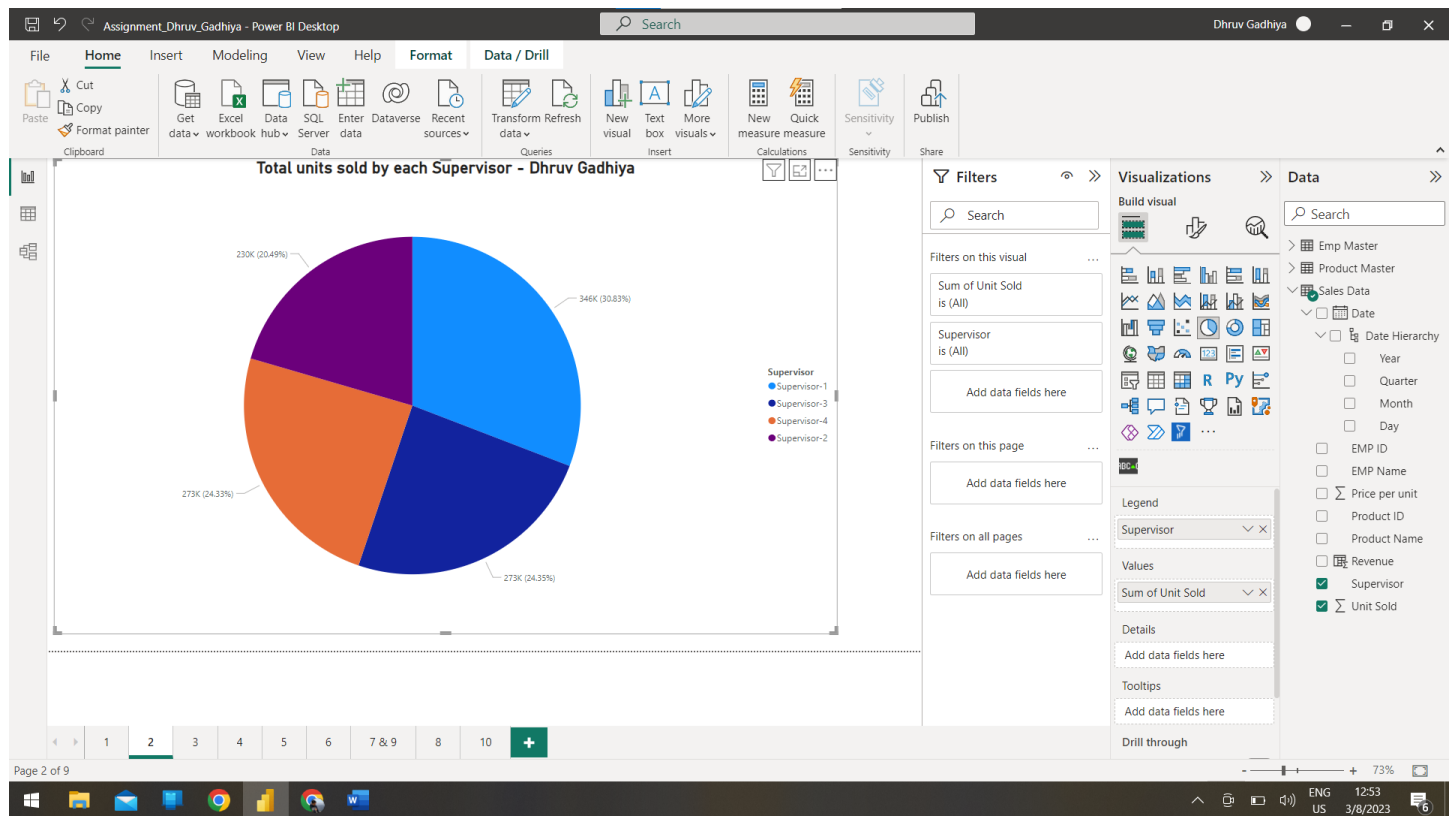## 1) Revenue and Units sold by each supervisor in January and February 2019.
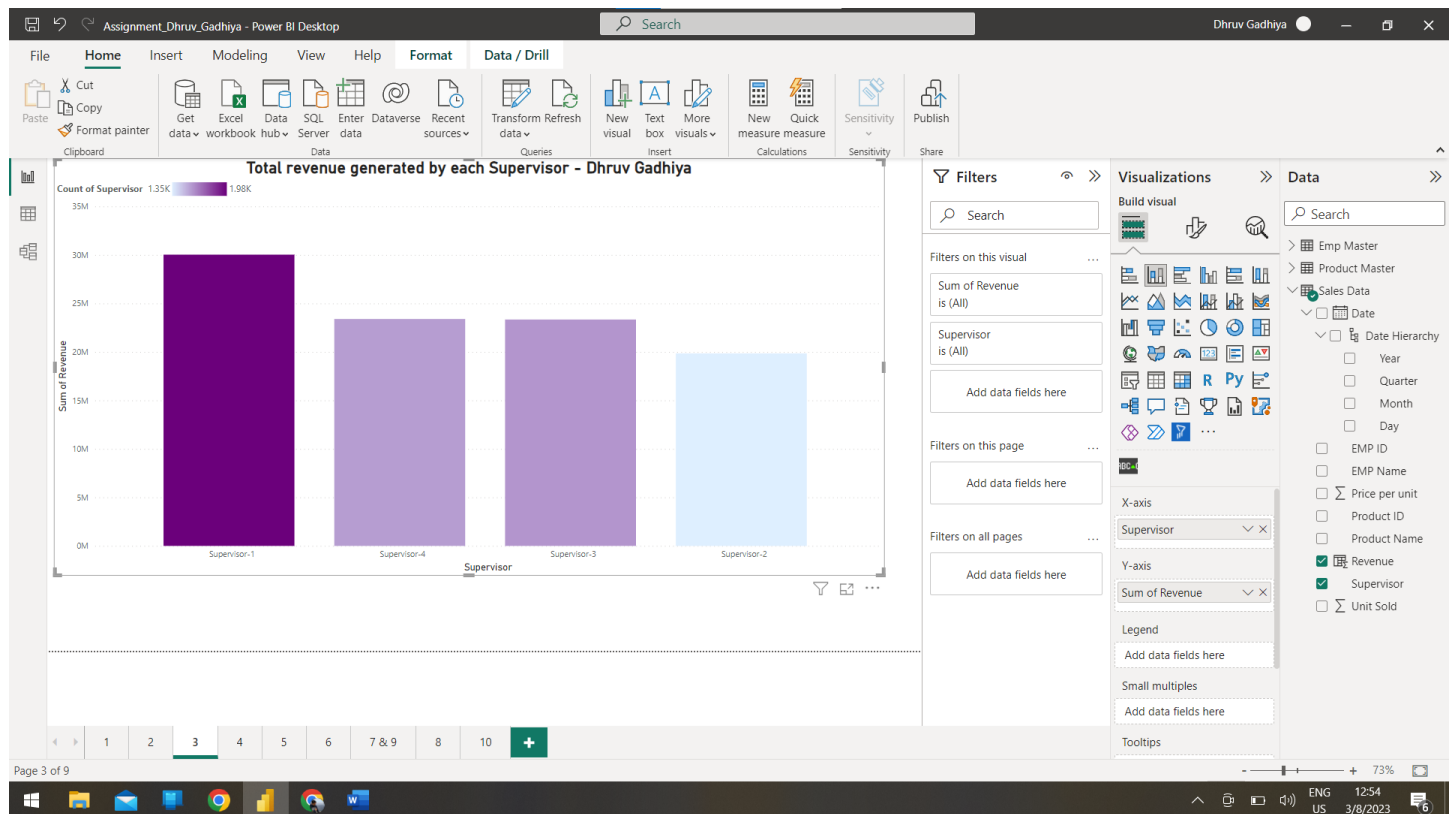

In January and February of 2019, Supervisor 1 sold 0.2 million units and generated $16.2 million revenues. While Supervisor 2, 3 and 4 sold 0.148, 0.146, 0.124 million units and generated $12.7 million, $12.4 million, $10.9 million revenue respectively.
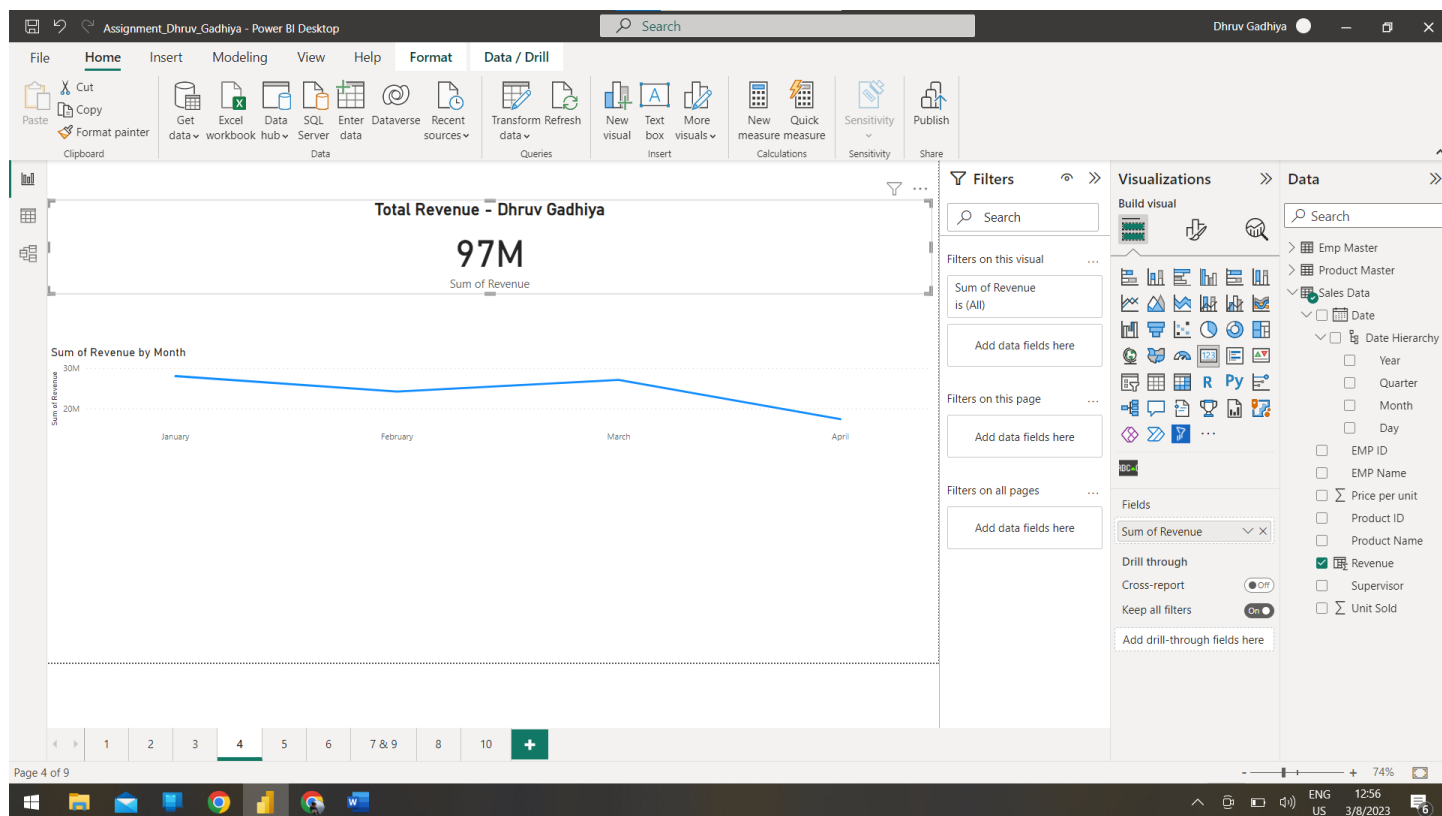
2) Total units sold by each Supervisor.

This graph represents numbers of units sold by each supervisor in first four-months of 2019, total 1M units were sold by 4 supervisors. Supervisor 1 sold 30% of units and supervisors 3 and 4 sold 49% of units together, while supervisor 2 sold minimum units, it was just 230k and 20% of total units.

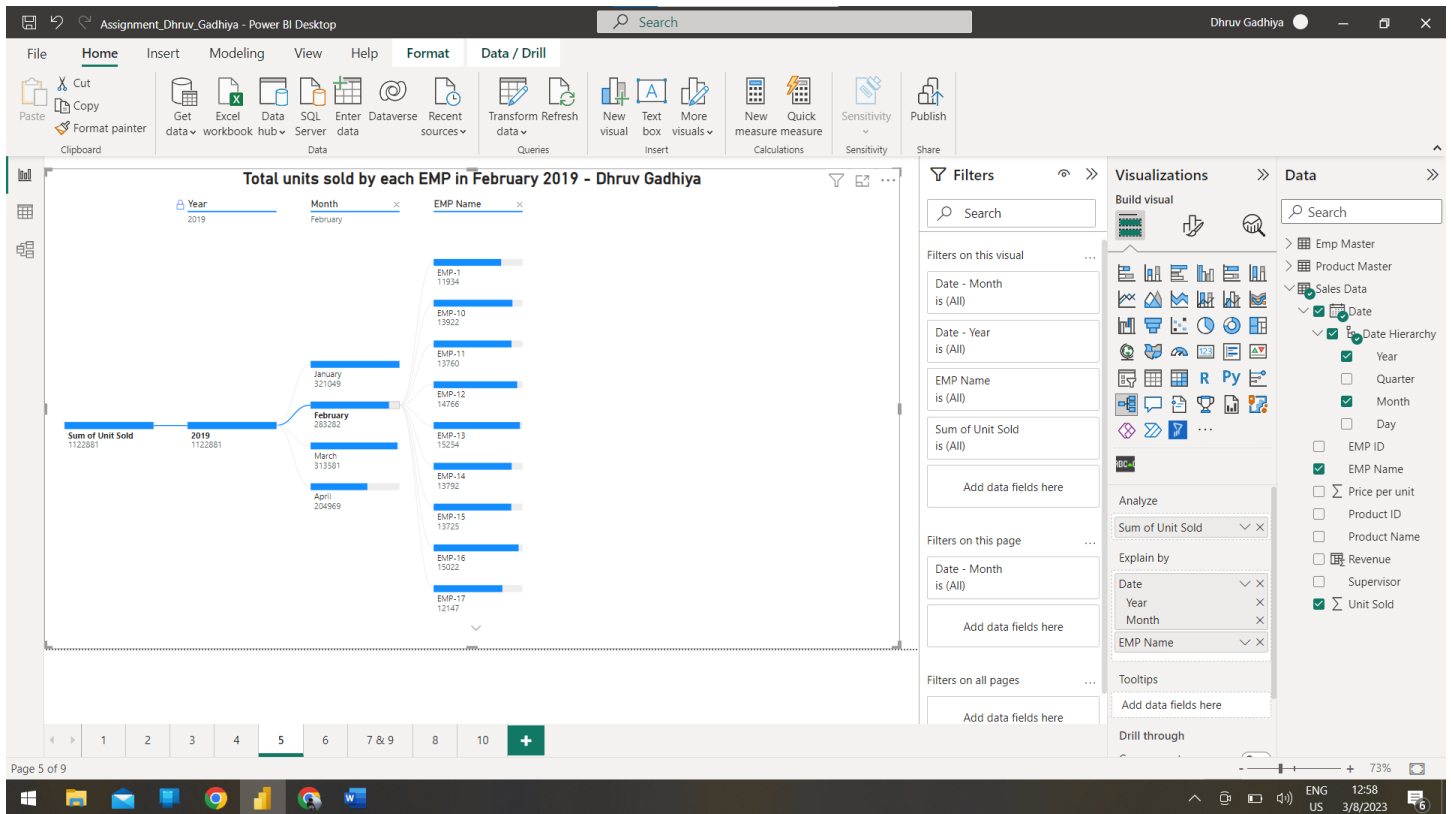## 3) Total revenue generated by each Supervisor.

In previous graph we saw that how many units were sold by each supervisor during January to April, according to that they generated revenue. Supervisor 1 generated highest portion of total revenue, it was $30 million from $97 million. Supervisor 3 and 4 individually generated almost $23.5 million revenue. And $20 million revenue generated by supervisor 2.
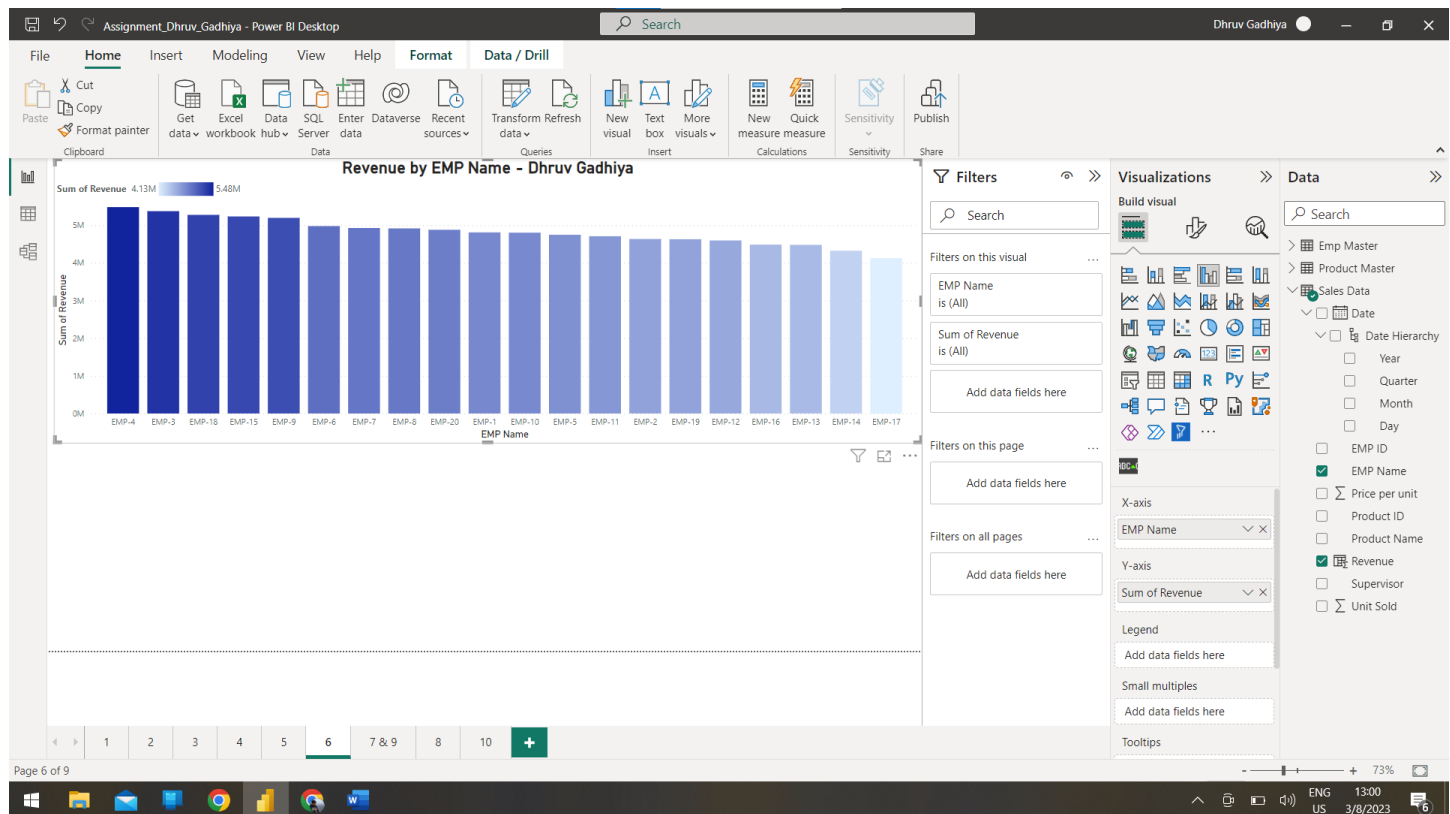
4) Total Revenue:

In first four months of 2019, $97 million revenue was generated, in which $28 million and $27 million was generated in January and March respectively. In February revenue was declined from $28 million to $24 million and in April revenue was drastically declined from $27 million to $17 million.

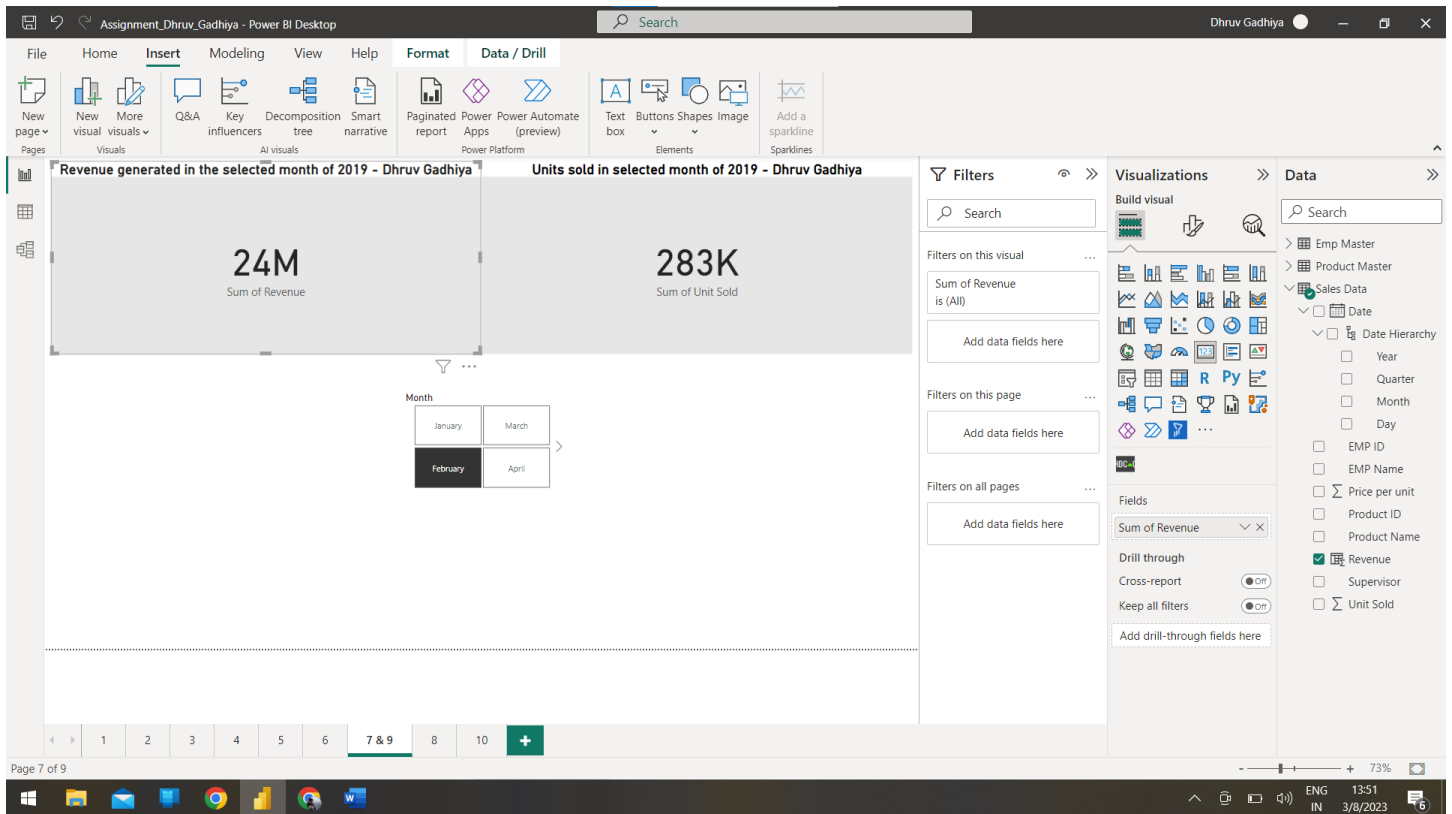## 5) Total units sold by each EMP in February 2019.

1 million units were sold by all the 20 employees in 4 months, in which 283282 units were sold in February. Emp-13, Emp-16, Emp-4, Emp-8, Emp-9 sold more than 15 thousand units. Which was almost 27% of total units sold in February.
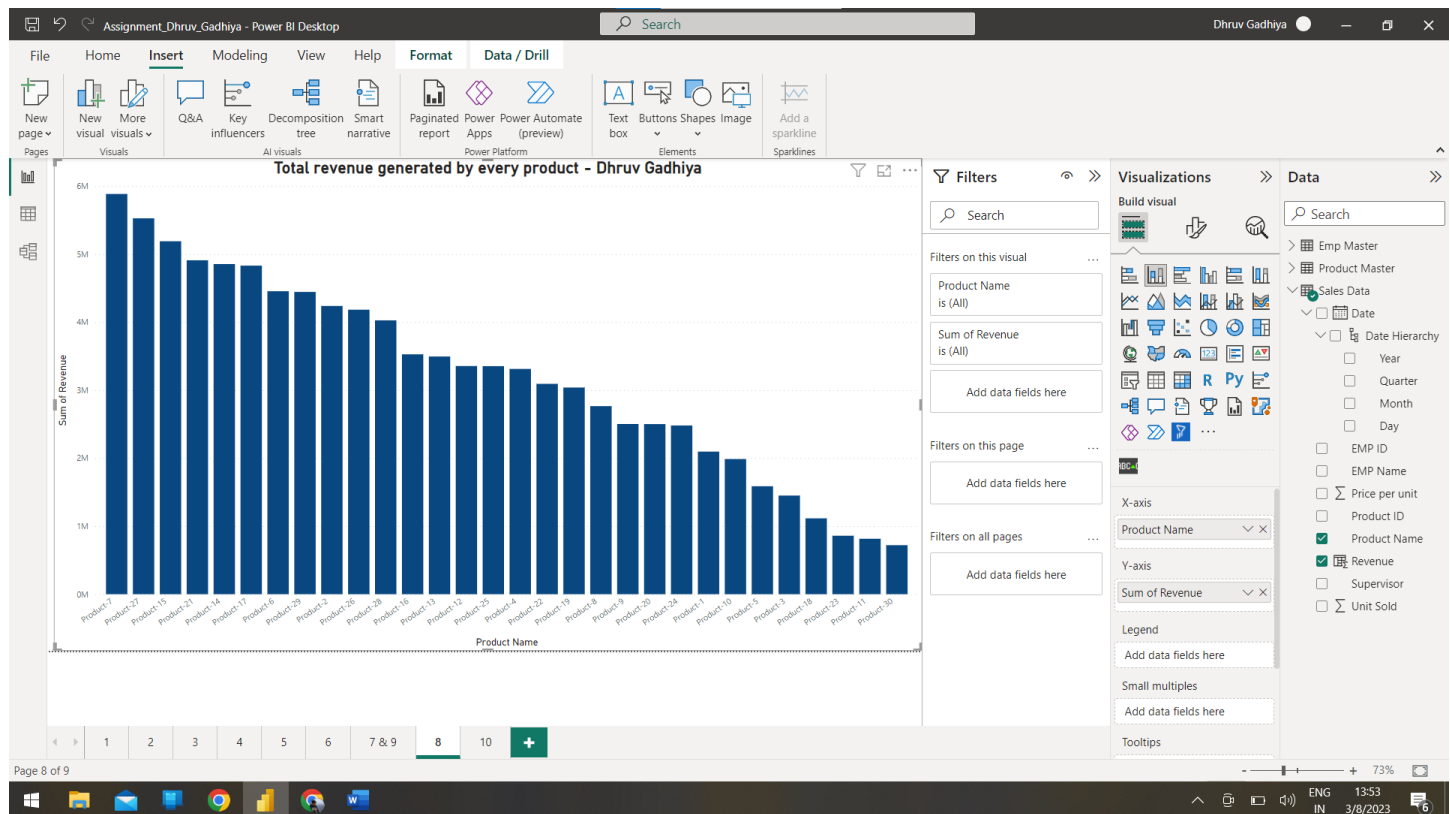
6) Revenue by EMP Name

There were 20 employees who generated $97 million revenue , so maximum revenue was generated by Emp-4 and minimum revenue was generated by Emp-17, it was 5 million and 4 million respectively. And average revenue per employee was generated $4.85 million.

7) Revenue generated in the February 2019.

In February 2019, $24 million revenue was generated with selling of 283K units. Which was $0.25 million less than average revenue of per month.
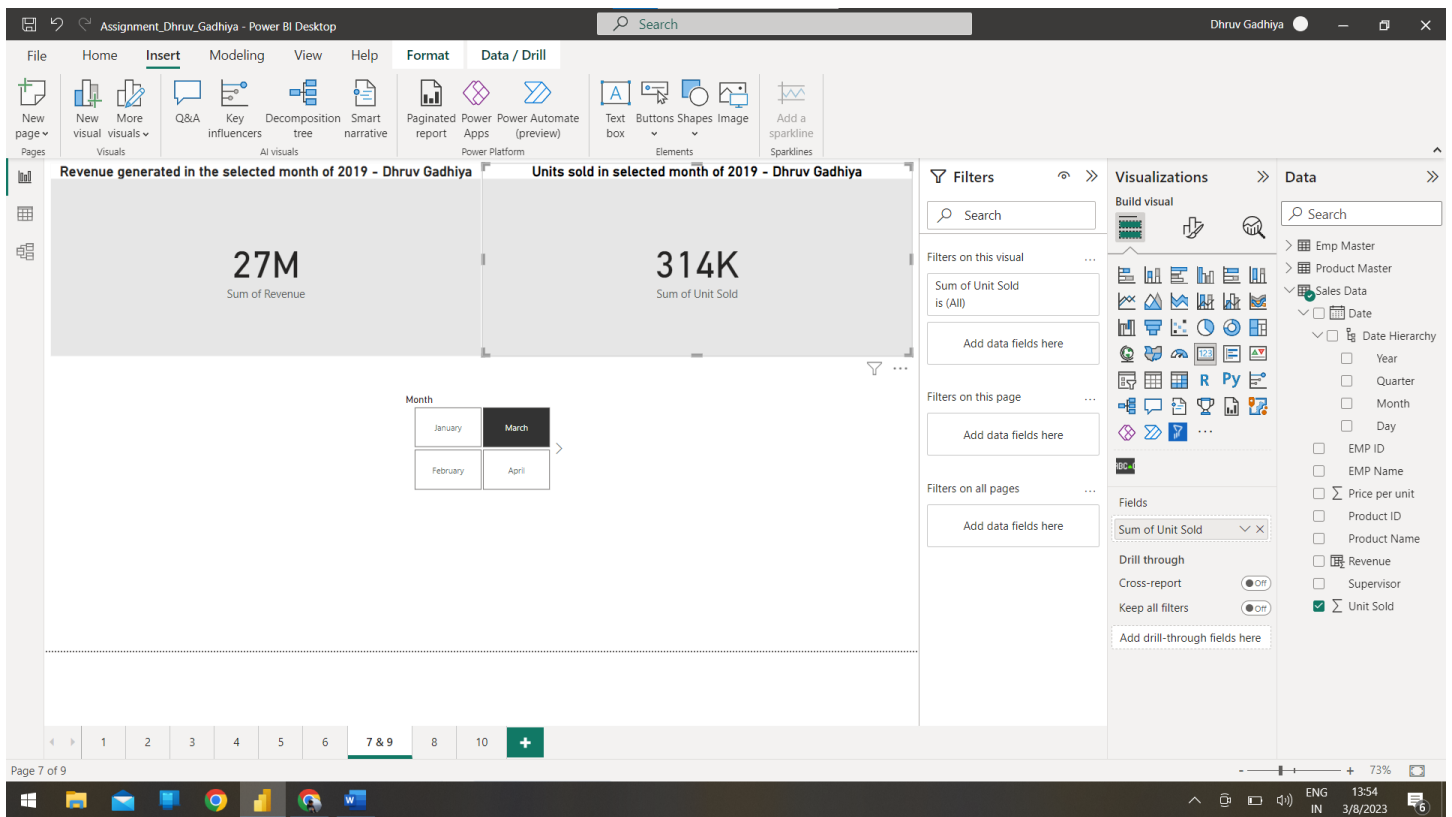
8) Total revenue generated by every product.

This chart is showing revenue generated by each products, There are 30 products and maximum revenue generated by product-7 and minimum revenue was generated by product-30. Most interesting thing was that 50% of the revenue was generated by just 10 products from 30 products.
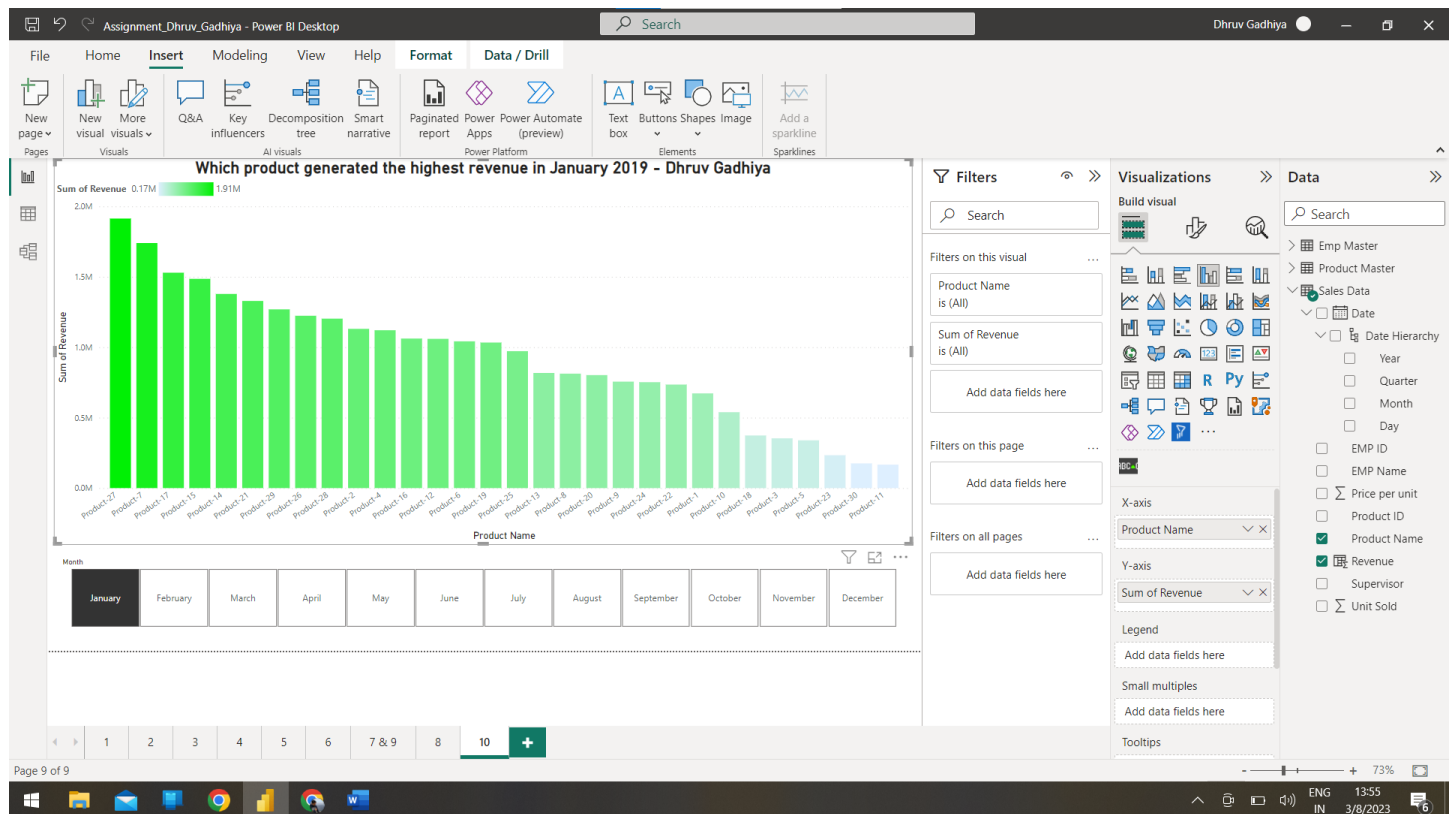
9) Units sold in March 2019.

In March 2019, 283K units were sold and $27 million revenue was generated. Which was $2.75 million more than average revenue of per month.

10) Which product generated the highest revenue in January 2019?

This graph represents the revenue generated by each product In January 2019, total revenue was $28 million.We can clearly see that Product-27 generated highest revenue with $1.9 million, while Product-11 generated lowest revenue with $0.16 million.

Dashboard