

Recommendations & Feedback

What hiring managers and candidates have to say about working with Diane

See full recommendations on [LinkedIn](https://www.linkedin.com/in/dianewilkinson) → <https://www.linkedin.com/in/dianewilkinson>

Hiring Managers (outcomes & partnerships)

- “**Rare talent.** Listens before talking, connects ideas... the best recruiter in our sector.” — Hiring Executive, AdTech (LI)
- “**Fastest turnaround of highly qualified talent** I’ve seen.” — Hiring Manager, Digital (LI)
- “Puts so much prep & care in; top-quality, **highly motivated** sellers... makes hiring easier.” — Sales Leader, SaaS/AdTech (LI)
- “Your desire to really understand candidates **sets you apart.**” — VP Data Analytics, MarTech
- “One of the most **effective, successful** recruiters in the Bay Area – you’d be lucky to have her on your side!” — VP Business Development, AdTech

Candidates (experience & trust)

- “**A true professional...** intelligent, no-pressure approach. I’d highly recommend.” — Candidate (LI)
- “Thinks about the long-term well-being of both candidate and employer... **goes the extra mile.**” — Candidate (LI)
- “Believes in people... advice that helped shape my career path.” — Candidate (LI)
- “The **most comprehensive follow-up** I’ve ever received from a recruiter.” — Director-level Candidate, AdTech
- “You stand out above all the recruiters I’ve spoken with.” — Sales Leader, SaaS
- “Consultative, transparent, and **actually helpful**—gave me things to think about.” — GTM Candidate
- “You’ll always have my **trust** – you’re an inspiration!” — Sales Candidate
- “One of the **best recruiters** in the Bay Area.” — Business Development Manager

Market & peers (reputation)

- “Not just a rockstar recruiter; a **true partner**... instrumental in building our top sales team.” — Sales Partner (LI)
- “Diligent, **detail-oriented**, curious...; builds strong relationships quickly; highest-caliber candidates.” — Business Partner (LI)
- “One of the most **intelligent and driven** professionals I’ve managed... creative, solution-oriented.” — People Leader (LI)
- “**Great reputation** for finding homes people love—often diamonds in the rough no one else sees.” — SellerCrowd
- “High **integrity** and a **consultative approach**—a great cultural match.” — Exec, Media/AdTech

What this looks like in practice

- Faster, predictable loops: block scheduling, same day debriefs, clear next steps
- Higher signal pipelines: shift effort to referrals + outbound; time box inbound volume
- Consistent decisions: structured intake → rubric aligned questions → evidence linked notes and an HM decision log