



We are a company with over 3 decades of experience in Strategic Sourcing and Supply Chain Management, supporting some of the world's largest home improvement retailers.

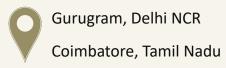
We have introduced a slew of unique "building material" products in the last 5 years and our goal is to continue to develop many more categories within the building supplies sector out of India, for the western DIY retail markets.

We help home improvement retailers source and develop truly unique products that India would typically not be known for producing.



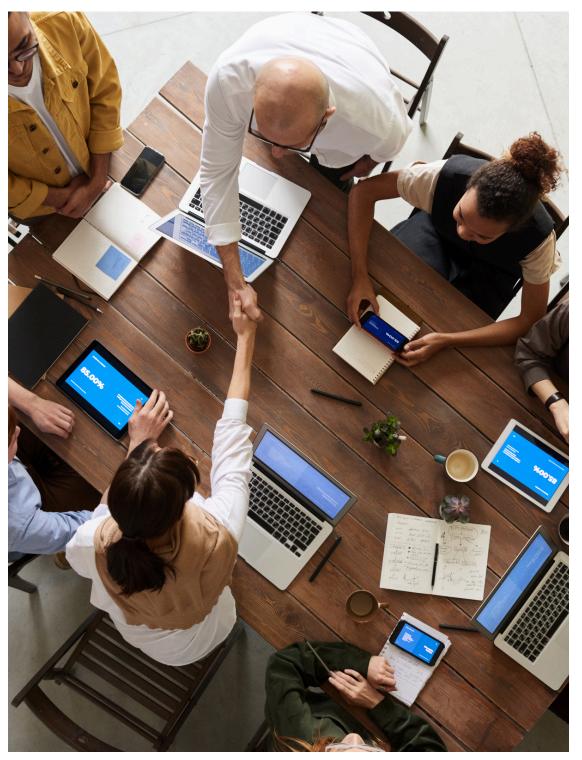


www.jandjsourcing.com





J&J are Hiring!



SOURCING ANALYST

We are looking for a dynamic Sourcing Analyst to evaluate and develop suppliers, drive category growth, and deliver reliable, data-driven sourcing opportunities to clients.

Responsibilities

- Initiate the development of new categories from India by conducting market research using relevant tools and sources to identify and shortlist suppliers
- Assist in assessing supplier proposals, considering cost, quality, and compliance, through meetings and site visits.
- Identify potential supply chain risks and propose strategies to mitigate them.
- Maintain and nurture supplier relationships, address routine issues, and support cost-saving initiatives.
- Manage small sourcing projects, including coordination, monitoring, and reporting outcomes.
- Remain actively involved after winning projects for sourced vendors, working hand-in-hand with other departments to ensure smooth execution.
- Communicate regularly with clients by providing updates, understanding requirements, resolving issues, and preparing persuasive, data-driven decks on sourcing opportunities from India.

Requirements

- B.Tech/BE or comparable technical qualification preferred
- Candidates who have actively taken up key roles such as team leader, club president, or project lead etc, showing the ability to organize, lead, and execute successfully.
- Dynamic and confident personality suitable for international business
- Demonstrated ability to interpret data, draw insights, and solve problems and a solid track record in academics.

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We are Hiring!

TECHNICAL BUSINESS ANALYST

We are seeking a Technical Business Analyst to bridge business requirements with technical solutions in our liaison office operations.

Responsibilities

- Research and document efficient solutions (cost/time / development effort) for internal tools and collaborate with the tech team.
- Act as a liaison between global retailers, suppliers, and internal teams to ensure seamless data flow and operational efficiency.
- Gather business requirements and translate them into technical specifications.
- Work with IT teams to support data integrations, ERP enhancements, and system automation.
- Design and optimize reports, dashboards, and data insights to support decision-making.
- Implement and manage digital tools for vendor management, sourcing, and supply chain tracking.
- Troubleshoot technical issues related to order management, inventory tracking, and supplier data.
- Ensure compliance with retailer requirements on data formats, documentation, and process flows.
- Identify opportunities for process automation and system optimization.
- Conduct testing and validation as primary users of technical products under development.

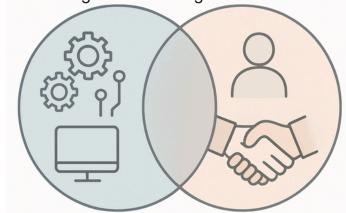
Note: The candidate will also engage in core business operations to develop a deeper understanding of sourcing and supply chain management.

Requirements

- B.Tech/BE CS, ECE, and EEE students preferred
- Candidates from other branches are welcome if they can provide a GitHub repo or a public project link showcasing relevant work

Preferred (not mandatory)

- Proficiency in databases, APIs, and system integrations.
- Hands-on experience with SQL, Excel, and Al automation tools.
- Knowledge of visualization tools (Tableau, Power BI) and low-code platforms (Power Automate, Zapier, Al Builder, etc.).
- Familiarity with ERP, CRM, and order management systems.
- Experience with cloud platforms (AWS, Azure, Google Cloud).
- Exposure to Agile methodologies and tools like Jira, Miro



IF YOU'RE LOOKING TO DEVELOP A CAREER AT THE INTERSECTION OF TECHNOLOGY AND BUSINESS,
APPLY NOW AND BE A PART OF OUR GROWING TEAM!