# **BEVISIONEERS**

THE MERCEDES-BENZ FELLOWSHIP

Planet-positive Project Portfolio Enerdrais DIEGO CERVANTES RODRÍGUEZ

https://dicer0.com/

## What is your business model?:

Enerdrais generates revenue through:

- •Direct Sales & E-commerce: Selling our energy-generating modular machines online to individual buyers and in bulk to eco-conscious partners, such as green gyms and urban public transportation systems.
- •Subscription Model: Offering a premium app that tracks energy generation and includes gamified sustainability challenges for users to share on social media platforms like Instagram, Facebook, and TikTok. The app also features a point system that rewards users with gym discounts and prizes.
- •Partnerships & Licensing: Collaborating with bike and gym equipment manufacturers, as well as smart city initiatives, to integrate our modular technology into their existing infrastructure.

## How will people discover your project?:

Our audience will find us through:

- •Social Media & Influencer Marketing: Engaging eco-conscious fitness centers and urban cycling communities on Instagram, TikTok, and YouTube.
- •SEO & Google Ads: Capturing search traffic with keywords like "energy-generating bike wheel," "self-charging bike," "green gyms," "sustainable energy," and "eco-friendly fitness" to drive awareness, consideration, and conversion.

## How do you know you're successful?:

We'll measure our success through:

- •Sales & Pre-orders: Tracking revenue growth, unit sales, and strategic partnerships.
- •User Engagement: Monitoring app downloads, active users, and engagement with tracking features.
- •Community Growth: Measuring social media followers, brand mentions, and customer testimonials.

#### **BEVISIONEERS**



Exercise smarter: power your world while powering yourself \* .



#### 🚴 🗸 🔭 Reflecting on My Journey: From Vision to Enerdrais

What began as a simple idea to harness human movement and generate clean energy has evolved into something far bigger... **Enerdrais!!**, a modular energy-generating system for bikes and other fitness machines, all designed to power a more sustainable future while encouraging us to **exercise smarter** ...

#### **Biggest insights & lessons learned:**

- Innovation thrives at the intersection of engineering, sustainability, and human effort.
- The real challenge isn't just tech solutions, it's about shifting mindsets
  and empowering people to embrace clean energy alternatives that are
  engaging and rewarding for everyday use.
- Building the right team to bring this ambitious vision to life was one of the toughest, but most rewarding efforts.

Next up, we're focused on mass production and launching impactful digital marketing campaigns to spread the word and drive awareness.

To publicly share this journey, I launched *enerdrais.com* and tagged *@bevisioneers* to help amplify our mission and reach. In this post, I'm proud to share:

- The innovative mechatronic design behind the project.
- Why clean energy generation through human effort is so close to my heart and critical for a sustainable future.

Every step forward brings us closer to making a meaningful difference. #Enerdrais is just getting started. Let's pedal toward a greener, smarter tomorrow.