# **Business Model Canvas**

### **Key Partners**

- Banking & financials systems
- Partner program with Businesses
- Online companies
- Payment hubs
- Governmental sectors
- Regulatory agencies
- Scalable hardware & software Manufactur ers

## **Key Activities**

- Privacy (Encrypted)T ransactions
- On fly digital payments
- Verification Services
- Guarantor services
- Digital Economics platform
- Digitization of financial services
- IOT enabler
- Online security
- Marketing

#### **Cost Structure**

- Scalable IT & fulfilment infrastructure
- Cloud hosting for IOT services
- Marketing costs
- Customer acquisition cost
- Legal
- R & D Platform Develop ment

## **Key Resources**

- Human"Developers"
- Digital economics experts
- Change business strategies
- IT hardware/ software

## **Value Proposition**

- KwittUp Platform is an Economical online platform that supports Online alterna tives for all financial & paper transactions fast ,effe ctive & affordable
- Digital Transformation of business services
- Easy convenient broad access to all the IOT Service around
- APP to APP communication
- User profiling
  Representing user Wallet
  and documents(insurance
  ,membership cards, legal ID
  papers, age verification,
  driving licence/receipts)
- Business Profiling
- Instant Fulfilment No cash/ coins/cards/papers needed

#### **Customer Relationship**

- Online chatting
- Automated customer support
- Simplicity
- Privacy protection
- Quick-response Time
- Affordable

#### Channels

- KwittUp Economical Platform Interface
- Affiliates
- Partners
- Social Media advertising
- Existing platforms Advertising
- Community building

#### **Customer Segments**

- B2C (All smart phones users)
- Seeking to use cashless, cardless payments for all services.
- "No wallets anymore" B2B
- SMB,SME , Large enterprise
- -Business offering
- **IOT** services
- Business who wants to increase their sales
- Mobile Apps Banks

#### **Revenue Streams**

- Fee for services
- Prime Monthly subscriptions fees
- Commission on Re-sellers
- Pay As You Go