

# Diego Rodriguez

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## EDUCATION

### **Fordham University School of Law**

**New York, NY**

J.D. Candidate, May 2026

- Honors: Realizing Excellence and Access in the Law (REAL) Scholar, Dispute Resolution Society (DRS), ABA Negotiation Competitor, International Law Journal (ILJ)
- Activities: Latin American Law School Association (LALSA), Fordham First Generation Student (F1GS), Fordham Sports Law Society, Maloney Library Law Practice Technology Certificate.
- GPA: 3.355 (GPA of 3.30 = Top 50%)

### **California Polytechnic State University, San Luis Obispo**

**San Luis Obispo, CA**

B.S. in Kinesiology, December 2019

## PROFESSIONAL EXPERIENCE

### **Fordham University School of Law**

**New York, NY**

*Research Assistant (Professor Chinmayi Sharma)*

*June 2024 – Present*

- Researching domestic and international policies around responsible AI, including AI security, trust and safety, and governance, to identify common themes, enforcement measures, and mechanisms to influence company behavior.
- Reviewing existing literature on corporate governance, organizational structures, and incentive systems to understand how companies internalize external mandatory and voluntary policies and translate them into concrete product decisions.
- Collecting qualitative and observational data from three companies participating in a long-term study to understand the characteristics of corporate governance that influence how successfully a company complies with external policy goals.

### **SONOFANS/Fox Sports**

**Los Angeles, CA**

*Audio Engineer*

*May 2020 – August 2023*

- Played an integral role in a startup company focused on creating artificial crowd noise for professional sporting events in the absence of fans during the COVID-19 pandemic.
- Created artificial crowd noise for sporting events such as the 2020 MLB Season, 2020 NFL season, PBC on Fox, Mike Tyson's Triller fight, The We Believe Tournament, the 2021 Big East College Basketball Tournament, the 2021 MLS regular season, CONCACAF Champions League, the 2022/23 USFL, and 2022/23 PFL.
- Collaborated closely with world-class audio engineers to create an authentic sound, culminating in two Emmy nominations.

### **Valant Medical Solutions**

**Seattle, WA**

*Account Executive*

*November 2021 – August 2023*

- Managed pipeline across the entire sales cycle from prospecting, product demonstrations, business proposals, and contract negotiation to deal closure.
- Consistently exceeded sales targets and generated additional annual recurring revenue.
- Promoted from Sales Development Representative to Account Executive within eight months.

### **MINDBODY**

**San Luis Obispo, CA**

*Sales Development Representative*

*June 2019 – April 2020*

- Consistently achieved outbound prospecting objectives and key performance indicators defined by the role.
- Drove sales volume via outbound cold calls and lead generation.

### **Apple**

**Cupertino, CA**

*Wellness Intern*

*September 2018 – December 2018*

- Performed clinical fitness testing, including body composition, EKGs, maximal stress testing, and VO2-max testing.
- Conducted company-wide health screenings, providing preventive care to employees.

### **Frost Undergraduate Summer Research Program**

**San Luis Obispo, CA**

*Undergraduate Research Assistant*

*June 2018 – August 2018*

- Tested Novel Health Education and Communication Tools to Promote Bystander Intervention in College Students
- Worked closely with a professor and other research assistants to get Institutional Review Board approval and begin data collection for the study.

## VOLUNTEER EXPERIENCE

### **North County Food Bank**

**San Diego, CA**

*Volunteer*

*January 2019 – July 2023*

- Helped maintain/organize the warehouse and helped at food distribution sites.

### **North County Adaptive Sports and Recreation Program**

**San Luis Obispo, CA**

*Volunteer*

*Jan 2018 – December 2018*

- Assisted with the organization of an adaptive physical activity program for people with disabilities.

## INTERESTS

- Watching and playing sports, searching for NYC's best carne asada burrito, and doing the NYT daily games.