



341 N. Maple Avenue , Purcellville, VA 20132
Phone: 703-478-8800, Fax: 540-338-2644

CUSTOMER: RENOVATION CUSTOMERS
PROJECT: GALLAS, BRANDON - Rails
PROPOSAL DATE: 05/27/16
ACCOUNT REP: RON CARROLL

Thank you very much for giving us an opportunity to present the following proposal for your renovation. Below you will find the scope of work that Loudoun Stairs will manage and the pricing of all material and labor needed to complete the project. Please sign and fax to 540-338-2644, email to Lherron@loudounstairs.com or mail to 341 N. Maple Ave, Purcellville, VA 20132 and call Lanette Herron at 703-478-8800 x 110 to place order and make deposit.

SCOPE OF WORK:

Details:

1. Cover all finished flooring in the work area.
2. Install new prefinished flat panel oak newel and rails to the attic, oak rail w/ brackets and oak newel and rails going up the stairs. Color - TBD
3. Clean up all debris.

****The wood parts are to be finished in our factory or on the site depending on the critical path of the installation.**

Note: All wood parts vary in natural grain and color. You can expect to find differences of color in parts of the rails, stairs and flooring.

MATERIALS TO BE USED:

- 1 - NEWEL 55" BOX 6.25 FLAT PANEL OAK
- 2 - NEWEL 48" BOX 4.5 SQUARE TOP OAK
- 22' - RAIL 2-5/8" SOLID CAP W/ PLOW OAK
- 28' - RAIL SHOE 2-3/8" W/ PLOW OAK
- 8' - RAIL 2-5/8" SOLID CAP OAK
- 3 - FITTING LVL QTRTRN NO CAP OAK
- BALUSTERS CUSTOM 3/4" X 1-1/4" X 31" AND 36" OAK
- 3 - BRACKET HANDRAIL BRASS
- 1 - ROSETTE RECTANGLE 3.5" X 5" OAK
- 6' - PLATE 4" OAK

PRICING:

Prefinished Oak Newels, Rails and Oak Balusters - (Material, tax and labor) - \$5,549.62

TERMS:

For quotes that include installation, a 50% deposit due at the time the order is placed. The customer's credit card number will be kept on file. After the job is completed, the customer will be contacted by a Loudoun Stairs representative and the remaining balance will be due 15 calendar days after the completion date. If payment is not received by that time, the balance will be charged to the credit card on file.

For quotes with materials only, 100% is due at the time of order.

NOTE:

This proposal may be withdrawn by us if not accepted within 30 days.

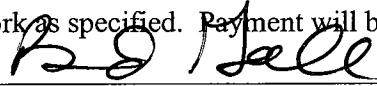
CANCELLATIONS:

Cancellations made less than 10 working days from the date of installation may be subject to a restocking fee for the material and any delivery charges or fees.

ACCEPTANCE OF PROPOSAL:

As a result of this home improvement project, small touch ups may be required such as paint, caulk and/or minor drywall repairs. The homeowner will be responsible if touch ups are needed.

The above prices, specifications and conditions are satisfactory and are hereby accepted. You are authorized to do the work as specified. Payment will be made as outlined above.

Customer Signature:  Date: 6/3/16



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LIMITED WARRANTY STATEMENT

Products Covered and Duration of Warranty

This Limited Warranty of Loudoun Stairs, Inc. applies to stair and rail parts manufactured or distributed by Loudoun Stairs, Inc. to include stain, finish and installation where applicable. The products purchased shall be free from defects in material and workmanship at the time the delivery and/or installation is 100% complete. Loudoun Stairs guarantees the quality of its materials and craftsmanship for one year after 100% completion of work. Normal wear and tear and abuse by the customer is not included.

Terms of the Warranty

Loudoun Stairs warrants that the product you have purchased is free from defects in materials and workmanship under normal use during the warranty period. The warranty period begins on the day the work is 100% complete. The warranty extends only to the original purchaser.

During the warranty period, the Loudoun Stairs Customer Service Department will repair or replace defective parts. When a request for service is placed an inspection will be scheduled to qualify if the request is warrantable.

This Limited Warranty extends only to products purchased from Loudoun Stairs, Inc. This Limited Warranty does not extend to any product that has been damaged or rendered defective (a) as a result of accident, misuse or abuse; (b) as a result of an act of God; (c) by operation outside the normal usage; (d) by modification of the product; (e) as a result of service by anyone other than Loudoun Stairs; (f) any other finishing product or chemical applied to the prefinished materials that would cause damage to factory finish.

Note: All wood parts vary in natural grain and color. You can expect to find differences of color in parts of the rails, stairs and flooring site.