

# YouGov Behavioral

A brief overview of YouGov's new product for the DigiSurveyor Workshop

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Presented by **Adam McDonnell**, Head of UK Political & Academic Research, and;

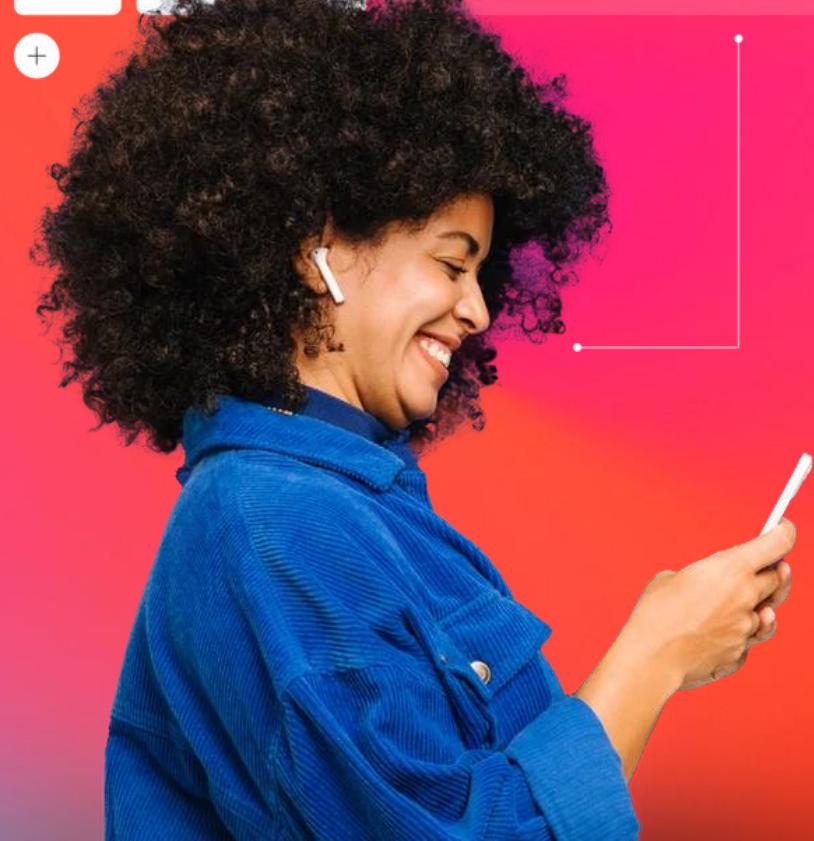
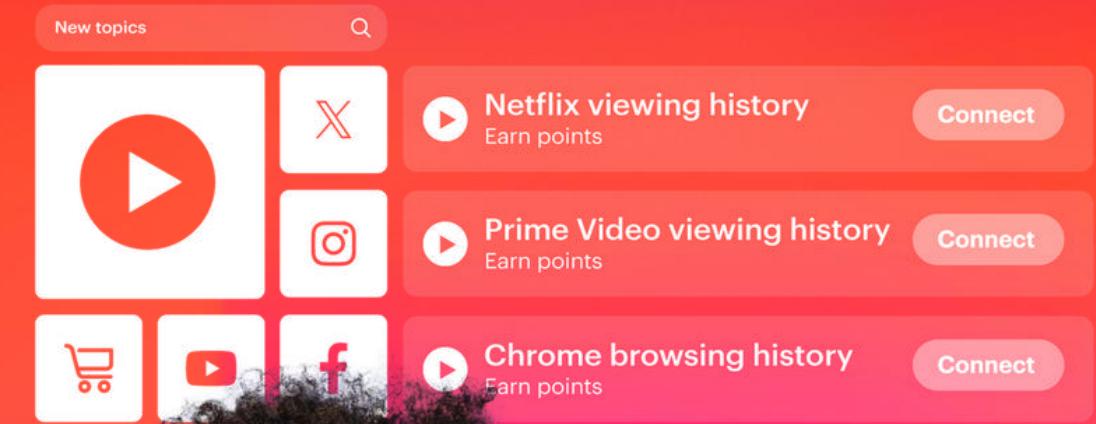
**Abigail Axe-Browne**, Associate Director

# What is behavioral data at YouGov?

Behavioral data is anything that records an action or behavior – this can be a purchase, liking a social media post, or watching a film on a streaming site.

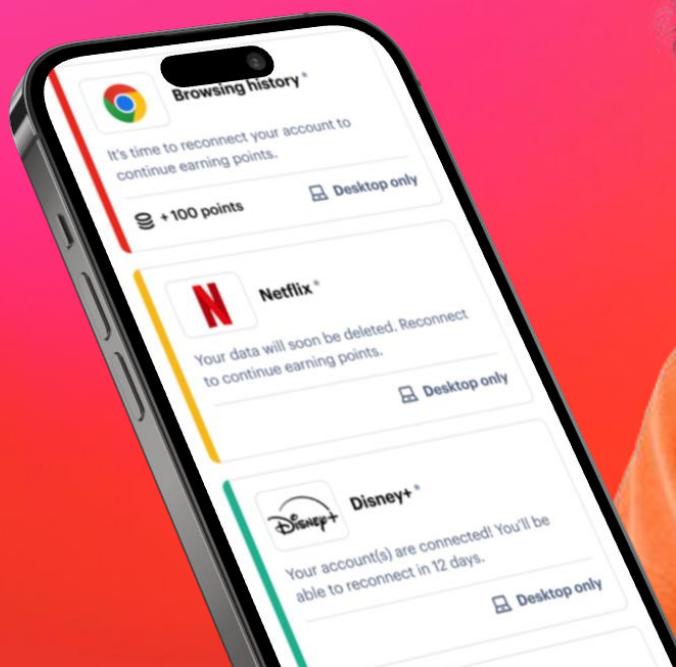
Connect opinion data from our industry-leading panel to variety of behavioral data sources.

Over 200,000+ panelists uploading per month across 12 countries.



# How it works

Existing YouGov panelists are invited to connect accounts across streaming and web platforms in exchange for monthly rewards.



## How people upload data

- We invite panel members to upload & permission their behavioral data each week **via desktop or mobile app functionality**.
- With just a few clicks, they receive points, we receive verified audience data.



## Robust, consented data

- Data collected is completely GDPR/CCPA compliant via a double opt-in consent.
- Data collected is verified at time of donation and not just self-reported.

# One connected dataset

We can connect survey data to behavioral data for a deeper understanding.

YouGov Behavioral

## Behavioral data

- Chrome browser history including search and websites visited
- YouTube viewing history
- Chat GPT (UK coming soon)
- Amazon Prime, Netflix, Disney+, AppleTV+, Hulu, Paramount+ (CBS All Access) , MAX (HBO Max), Peacock
- Gaming data via Steam

## Survey data

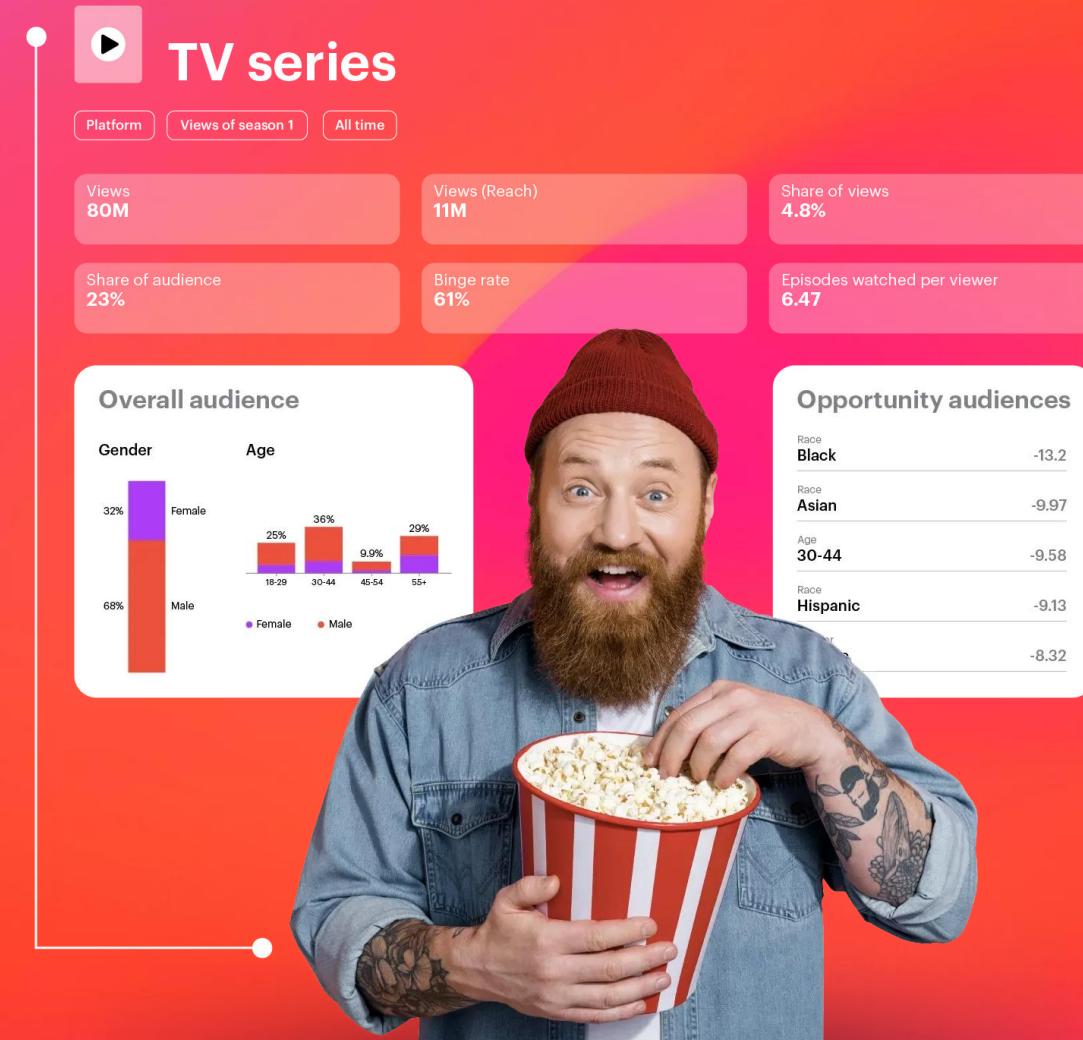
- Because all our behavioral data is collected from existing panelists, we already have hundreds of stored survey data variables by that attitudinal or demographic.
- We can actively target respondents who have provided behavioral data for bespoke surveys.

- **Currently available in:** US, UK, FR, ES, IT, DE, AU, CA, MX, BR, IN, PL, CO. Other markets coming soon: Sweden Netherlands, Argentina, Norway, Denmark, Finland, Peru, Japan, and S. Korea.

# Aggregated behavioral data

The main use of our behavioral data is as a full-service product for our consumer clients wanting to gain greater insight on their audiences and build stories around their brand.

YouGov will create “journeys” combining behavioral datapoints and stored attitudinal variables.



# Individual level behavioral data

With the correct permissions and data security measures in place, this data can also be shared at an individual level.

This individual level data combined with both fresh and existing survey data is where we see the benefit in the academic sphere.

# Browsing



chrome

## Ever visited, Browsing: domains included in category "Category: Health"

|                         | retired women | Nationally representative |
|-------------------------|---------------|---------------------------|
| Pharmacy                | 73% 1,887     | 53% 13,823                |
| Nutrition               | 52% 1,887     | 34% 13,823                |
| Other Health            | 74% 1,887     | 58% 13,823                |
| Products and Shopping   | 66% 1,887     | 49% 13,823                |
| Healthcare Industry     | 82% 1,887     | 70% 13,823                |
| Conditions and Diseases | 48% 1,887     | 33% 13,823                |

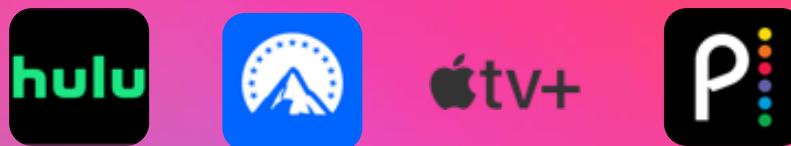
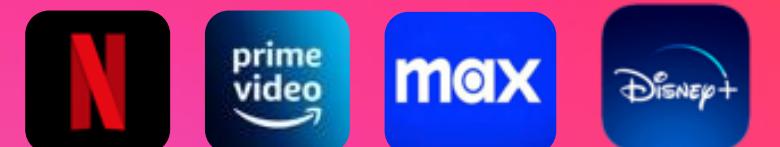
# YouTube



Ever watched, YouTube channel included in category "Category: News & Politics"

|                    | PID = Republican | Nationally representative |
|--------------------|------------------|---------------------------|
| Fox News           | 52% 3,571        | 38% 13,572                |
| Sky News Australia | 36% 3,571        | 24% 13,572                |
| Ben Shapiro        | 26% 3,571        | 16% 13,572                |
| The Rubin Report   | 23% 3,571        | 12% 13,572                |
| Fox Business       | 30% 3,571        | 20% 13,572                |
| BlazeTV            | 20% 3,571        | 10% 13,572                |

# Media Consumption / Gaming



Ever watched, Netflix shows included in group "Titles starting with s"

|                      | 18-29     | Nationally representative ▾ |
|----------------------|-----------|-----------------------------|
| Stranger Things      | 61% 1,089 | 62% 11,787                  |
| Squid Game           | 53% 1,089 | 47% 11,787                  |
| Shameless            | 33% 1,089 | 32% 11,787                  |
| Supernatural         | 27% 1,089 | 28% 11,787                  |
| Sex Education        | 29% 1,089 | 25% 11,787                  |
| Spenser Confidential | 16% 1,089 | 25% 11,787                  |
| Schitt's Creek       | 17% 1,089 | 24% 11,787                  |

Ever played, on Steam included in group "Titles starting with c"

|                                | Men aged 30-44 ▾ | Nationally representative |
|--------------------------------|------------------|---------------------------|
| Crusader Kings II              | 16% 478          | 13% 2,950                 |
| Call of Duty®                  | 15% 478          | 10% 2,950                 |
| Crab Game                      | 15% 478          | 9% 2,950                  |
| Content Warning                | 15% 478          | 9% 2,950                  |
| Castle Crashers                | 14% 478          | 10% 2,950                 |
| Cyberpunk 2077                 | 13% 478          | 10% 2,950                 |
| Company of Heroes 2            | 13% 478          | 11% 2,950                 |
| Counter-Strike: Condition Zero | 11% 478          | 8% 2,950                  |

# Amazon



Ever bought, Amazon Shopping: items included in category  
"Category: Baby Products"

|  | Parent ▾ | Nationally representative |
|--|----------|---------------------------|
| Baby Diapering Products                | 47% 528  | 19% 14,634                |
| Baby Gifts                             | 45% 528  | 19% 14,634                |
| Baby & Toddler Feeding Supplies        | 41% 528  | 17% 14,634                |
| Baby Activity & Entertainment Products | 39% 528  | 18% 14,634                |
| Baby Health & Care Products            | 37% 528  | 12% 14,634                |
| Baby Care Products                     | 35% 528  | 15% 14,634                |

# Chat GPT



ChatGPT

# Thank you

If you have any questions or comments, please contact:  
[adam.mcdonnell@yougov.com](mailto:adam.mcdonnell@yougov.com) and [abigail.axe-browne@yougov.com](mailto:abigail.axe-browne@yougov.com)

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